

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2020

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from _____ to _____

Commission File Number: 814-00235

Rand Capital Corporation

(Exact Name of Registrant as specified in its Charter)

New York

(State or Other Jurisdiction
of Incorporation or Organization)

16-0961359

(IRS Employer
Identification No.)

2200 Rand Building, Buffalo, NY

(Address of Principal executive offices)

14203

(Zip Code)

(716) 853-0802

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.10 par value	RAND	Nasdaq Capital Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Non-accelerated filer

Accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

As of May 8, 2020, there were 14,655,321 shares of the registrant's common stock outstanding.

RAND CAPITAL CORPORATION
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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements and Supplementary Data

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	March 31, 2020 (Unaudited)	December 31, 2019
ASSETS		
Investments at fair value:		
Affiliate investments (cost of \$20,562,778 and \$19,035,446, respectively)	\$ 13,168,576	\$ 12,151,435
Non- Control/Non-Affiliate investments (cost of \$23,738,493 and \$25,584,017, respectively)	22,805,701	24,869,357
Total investments, at fair value (cost of \$44,301,271 and \$44,619,463, respectively)	35,974,277	37,020,792
Cash and cash equivalents	29,100,903	25,815,720
Interest receivable (net of allowance of \$166,413)	138,589	142,265
Deferred tax asset	-	1,204,198
Prepaid income taxes	39,716	343,096
Other assets	129,271	265,378
Total assets	\$ 65,382,756	\$ 64,791,449
LIABILITIES AND STOCKHOLDERS' EQUITY (NET ASSETS)		
Liabilities:		
Debentures guaranteed by the SBA (net of debt issuance costs)	\$ 10,796,332	\$ 10,786,913
Accounts payable and accrued expenses	266,316	258,437
Deferred tax payable	227,622	-
Profit sharing and bonus payable	-	80,000
Deferred revenue	33,833	37,583
Total liabilities	11,324,103	11,162,933
Commitments and contingencies (See Note 5)		
Stockholders' equity (net assets):		
Common stock, \$0.10 par; shares authorized 100,000,000; shares issued 15,196,367; shares outstanding 14,655,321	1,519,637	1,519,637
Capital in excess of par value	34,142,455	34,142,455
Accumulated net investment loss	(1,212,828)	(1,751,249)
Undistributed net realized gain on investments	29,476,732	27,083,281
Net unrealized depreciation on investments	(8,398,238)	(5,896,503)
Treasury stock, at cost: 541,046 shares	(1,469,105)	(1,469,105)
Total stockholders' equity (net assets) (per share – 3/31/20: \$3.69, 12/31/19: \$3.66)	54,058,653	53,628,516
Total liabilities and stockholders' equity (net assets)	\$ 65,382,756	\$ 64,791,449

See accompanying notes

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)

	Three months ended March 31, 2020	Three months ended March 31, 2019
Investment income:		
Interest from portfolio companies:		
Affiliate investments	\$ 138,846	\$ 208,715
Non-Control/Non-Affiliate investments	396,855	197,250
Total interest from portfolio companies	<u>535,701</u>	<u>405,965</u>
Interest from other investments:		
Non-Control/Non-Affiliate investments	83,250	17,811
Total interest from other investments	<u>83,250</u>	<u>17,811</u>
Dividend and other investment income:		
Affiliate investments	13,125	34,625
Total dividend and other investment income	<u>13,125</u>	<u>34,625</u>
Fee income:		
Affiliate investments	1,250	4,247
Non-Control/Non-Affiliate investments	2,500	256,722
Total fee income	<u>3,750</u>	<u>260,969</u>
Total investment income	<u>635,826</u>	<u>719,370</u>
Expenses:		
Base management fee (see Note 8)	140,377	-
Interest on SBA obligations	104,190	99,124
Professional fees	179,119	226,655
Stockholders and office operating	51,545	61,255
Directors' fees	28,375	28,624
Insurance	10,668	9,601
Corporate development	1,874	18,460
Other operating	358	1,584
Salaries	-	181,500
Employee benefits	-	62,932
Total expenses	<u>516,506</u>	<u>689,735</u>
Net investment gain before income taxes	<u>119,320</u>	<u>29,635</u>
Income tax (benefit) expense	(419,101)	6,868
Net investment gain	<u>538,421</u>	<u>22,767</u>
Net realized gain on sales and dispositions of investments:		
Control investments	-	40,500
Non-Control/Non-Affiliate investments	2,393,451	-
Income tax expense	-	9,369
Net realized gain on sales and dispositions of investments	<u>2,393,451</u>	<u>31,131</u>
Net change in unrealized depreciation on investments:		
Affiliate investments	(510,191)	1,043,595
Non-Control/Non-Affiliate investments	<u>(218,132)</u>	<u>(521,300)</u>
Change in unrealized depreciation before income taxes	(728,323)	522,296
Deferred income tax expense	1,773,412	120,779
Net change in unrealized depreciation on investments	<u>(2,501,735)</u>	<u>401,517</u>
Net realized and unrealized (loss) gain on investments	<u>(108,284)</u>	<u>432,648</u>
Net increase in net assets from operations	<u>\$ 430,137</u>	<u>\$ 455,415</u>
Weighted average shares outstanding	<u>14,655,321</u>	<u>6,321,988</u>
Basic and diluted net increase in net assets from operations per share	<u>\$ 0.03</u>	<u>\$ 0.07</u>

See accompanying notes

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS
(Unaudited)

	<u>Three months ended</u> <u>March 31, 2020</u>	<u>Three months ended</u> <u>March 31, 2019</u>
Net assets at beginning of period	\$ 53,628,516	\$ 31,524,187
Net investment gain	538,421	22,767
Net realized gain on sales and dispositions of investments	2,393,451	31,131
Net change in unrealized depreciation on investments	<u>(2,501,735)</u>	<u>401,517</u>
Net increase in net assets from operations	<u>430,137</u>	<u>455,415</u>
Net assets at end of period	\$ 54,058,653	\$ 31,979,602
Accumulated net investment loss	\$ (1,212,828)	\$ (1,642,785)

See accompanying notes

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

	Three months ended March 31, 2020	Three months ended March 31, 2019
Cash flows from operating activities:		
Net increase in net assets from operations	\$ 430,137	\$ 455,415
Adjustments to reconcile net increase in net assets to net cash provided by operating activities:		
Investments in portfolio companies	(1,740,188)	(650,012)
Proceeds from sale of portfolio investments	4,538,947	-
Proceeds from loan repayments	-	3,500,000
Net realized gain on portfolio investments	(2,393,451)	(40,500)
Change in unrealized depreciation on investments before income taxes	728,323	(522,296)
Deferred income tax expense	1,431,820	99,737
Depreciation and amortization	9,418	8,842
Original issue discount amortization	(15,691)	(10,191)
Non-cash conversion of debenture interest	(71,425)	(101,398)
Changes in operating assets and liabilities:		
Decrease in interest receivable	3,676	8,318
Decrease (increase) in other assets	136,104	(326,882)
Decrease in prepaid income taxes	303,380	292,588
Increase (decrease) in accounts payable and accrued expenses	7,879	(91,676)
Decrease in profit sharing and bonus payable	(80,000)	(125,000)
Decrease in deferred revenue	(3,746)	(31,469)
Total adjustments	2,855,046	2,010,061
Net cash provided by operating activities	3,285,183	2,465,476
Cash flows from financing activities:		
Proceeds from SBA debentures	-	2,250,000
Origination costs to SBA	-	(54,563)
Net cash provided by financing activities	-	2,195,437
Net increase in cash and cash equivalents	3,285,183	4,660,913
Cash and cash equivalents:		
Beginning of period	25,815,720	4,033,792
End of period	\$ 29,100,903	\$ 8,694,705

See accompanying notes

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
March 31, 2020
(Unaudited)

Company, Geographic Location, Business Description, (Industry) and Website	(a) Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Fair Value	Percent of Net Assets
Non-Control/Non-Affiliate Investments – 42.1% of net assets: (j)						
ACV Auctions, Inc. (e)(g) Buffalo, NY. Live mobile wholesale auctions for new and used car dealers. (Software) www.acvauctions.com	1,181,160 Series A Preferred.	8/12/16	<1%	\$ 163,000	\$ 6,531,815	12.1%
Advantage 24/7 LLC (g) Williamsville, NY. Marketing program for wine and spirits dealers. (Marketing Company) www.advantage24-7.com	\$140,000 Term Note at 7% due January 1, 2022	12/30/10	0%	65,000	65,000	0.1%
AIKG LLC (Andretti) (e)(l) Marietta, GA. Entertainment company engaged in indoor karting, games and food. (Entertainment) www.andrettikarting.com	\$4,250,000 Term Notes at 12% (+4% PIK) due December 28, 2023.	11/8/19	0%	4,442,595	4,442,595	8.2%
Apollo Investment Corporation NASDAQ: AINV (n) New York, NY.	35,000 shares	3/16/20	<1%	364,084	253,633	0.5%
Ares Capital Corporation NASDAQ: ARCC (n) New York, NY.	27,000 shares	3/16/20	<1%	343,460	294,390	0.5%
Centivo Corporation (e)(g) New York, NY. Tech-enabled health solutions company that helps self-insured employers and employees save money and have a better experience their. (Health Care) www.centivo.com	190,967 Series A-1 Preferred. 337,808 Series A-2 Preferred.	7/5/17	<1%	200,000 101,342 <u>301,342</u>	200,000 101,342 <u>301,342</u>	0.6%
	Total Centivo					
Empire Genomics, LLC (g) Buffalo, NY. Molecular diagnostics company that offers a comprehensive menu of assay services for diagnosing and guiding patient therapeutic treatments. (Health Care) www.empiregenomics.com	\$1,209,014 Senior Secured Convertible Term Notes at 10% due December 31, 2020. \$444,915 Promissory Note at 9% (5% deferred) due December 31, 2020.	6/13/14	0%	1,308,675 444,915 <u>1,753,590</u>	157,654 444,915 <u>602,569</u>	1.1%
	Total Empire					
First Wave Technologies, Inc. (e)(g) Batavia, NY. Sells First Crush automated pill crusher that crushes and grinds pills for nursing homes and medical institutions. (Health Care) www.firstwavetechnologies.com	670,443.2 Class A Common.	4/19/12	4%	661,563	33,000	0.1%
FS KKR Capital Corp. NYSE: FSK (n) Philadelphia, PA.	100,000 shares	3/16/20	<1%	338,980	312,333	0.6%
GiveGab, Inc. (e)(g) Ithaca, NY. Nonprofit giving platform that provides an easy and effective way for fundraising professionals to raise money online. (Software) www.givegab.com	5,084,329 Series Seed Preferred.	3/13/13	4%	616,221	616,221	1.1%
Golub Capital BDC, Inc. NASDAQ: GBDC (n) New York, NY.	25,000 shares	3/16/20	<1%	346,597	316,000	0.6%
GoNoodle, Inc. (g)(l) Nashville, TN. Student engagement education software providing core aligned physical activity breaks. (Software) www.gonoodle.com	\$1,500,000 Secured Note at 12% (1% PIK) due September 30, 2024. Warrant for 47,324 Series C Preferred. Warrant for 21,948 Series D Preferred.	2/6/15	<1%	1,506,21 25 38 <u>1,506,277</u>	1,506,214 25 38 <u>1,506,277</u>	2.8%
	Total GoNoodle					

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
March 31, 2020 (Continued)
(Unaudited)

Company, Geographic Location, Business Description, (Industry) and Website	(a) Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Fair Value	Percent of Net Assets
HDI Acquisition LLC (Hilton Displays) (l) Greenville, NC. HDI is engaged in manufacturing, installation and maintenance of signage and brands. (Manufacturing) www.hiltondisplays.com	\$1,245,119 Term Loan at 12% (+2% PIK) due June 20, 2023.	11/8/19	0%	1,255,856	1,255,856	2.3%
Lumious (Tech 2000, Inc.) (g) Herdon, VA. Develops and delivers IT training. (Software) www.t2000inc.com	\$850,000 Replacement Term Note at 14% due November 15, 2021.	11/16/18	0%	860,777	860,777	1.6%
Mattison Avenue Holdings LLC (e)(l) Dallas, TX. Provider of upscale salon spaces for lease. (Professional Services) www.mattisonsalonsuites.com	\$1,031,406 Second Amended, Restated and Consolidated Promissory Note at 14% (2% PIK) due June 9, 2022.	11/8/19	0%	1,041,919	1,041,919	1.9%
Mercantile Adjustment Bureau, LLC (g) Williamsville, NY. Full service accounts receivable management and collections company. (Contact Center) www.mercantilesolutions.com	\$1,199,039 Subordinated Secured Note at 13% (3% for the calendar year 2020) due January 31, 2022. (e) \$150,000 Subordinated Debenture at 8% due January 31, 2022. Warrant for 3.29% Membership Interests. Option for 1.5% Membership Interests.	10/22/12	4%	1,199,040	500,000	0.9%
	Total Mercantile			<u>1,446,665</u>	<u>500,000</u>	
Open Exchange, Inc. (g) (Formerly KnowledgeVision Systems, Inc.) Lincoln, MA. Online presentation and training software. (Software) www.openexc.com	397,899 Series C Preferred 397,899 Common. \$450,000 Replacement Term Note at 9% due September 30, 2022.	11/13/13	4%	1,193,697 208,243 450,000	543,283 108,656 450,000	2.0%
	Total Open Exchange			<u>1,851,940</u>	<u>1,101,939</u>	
Owl Rock Capital Corporation NYSE: ORRC (n) New York, NY.	30,000 shares	3/16/20	<1%	347,067	345,700	0.6%
PostProcess Technologies, Inc. (e)(g) Buffalo, NY. Provides innovative solutions for the post-processing of additive manufactured 3D parts. (Manufacturing) www.postprocess.com	360,002 Series A1 Preferred.	7/25/16	<1%	348,875	471,603	0.9%
Rheonix, Inc. (e) Ithaca, NY. Developer of fully automated microfluidic based molecular assay and diagnostic testing devices. (Health Care) www.rheonix.com	9,676 Common. (g) 1,839,422 Series A Preferred. (g) 50,593 Common. (g) 589,420 Series B Preferred.	10/29/09	4%	- 2,099,999 - 702,732	- - - 702,732	1.3%
	Total Rheonix			<u>2,802,731</u>	<u>702,732</u>	
SocialFlow, Inc. (e)(g) New York, NY. Provides instant analysis of social networks using a proprietary, predictive analytic algorithm to optimize advertising and publishing. (Software) www.socialflow.com	1,049,538 Series B Preferred. 1,204,819 Series B-1 Preferred. 717,772 Series C Preferred.	4/5/13	4%	500,000 750,000 500,000	209,908 324,761 215,332	1.4%
	Total Social Flow			<u>1,750,000</u>	<u>750,000</u>	
Somerset Gas Transmission Company, LLC (e)(m) Columbus, OH. Natural gas transportation. (Oil and Gas) www.somersetgas.com	26,5337 Units.	7/10/02	3%	719,097	500,000	0.9%

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
March 31, 2020 (Continued)
(Unaudited)

Company, Geographic Location, Business Description, (Industry) and Website	(a) Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Fair Value	Percent of Net Assets
Other Non-Control/Non-Affiliate Investments:						
DataView, LLC (e) (Software)	Membership Interest.	10/1/98	5%	310,357	-	0.0%
UStee/Wi3 (e) (Manufacturing)	Common stock.	12/17/98	<1%	100,500	-	0.0%
Subtotal Non-Control/Non-Affiliate Investments				<u>\$ 23,738,493</u>	<u>\$ 22,805,701</u>	
Affiliate Investments – 24.4% of net assets (k)						
BeetNPath, LLC (Grainful) (e)(g)(m) Ithaca, NY. Frozen entrées made from 100% whole grain steel cut oats under	1,119,024 Series A-2 Preferred Membership Units. 1,032,918 Series B Preferred Membership Units. \$262,626.64 Convertible Secured Notes at 8% due December 21, 2019.	10/20/14	9%	\$ 359,000 261,277	\$ - -	0.0%
Total BeetNPath				<u>262,627</u> <u>882,904</u>	<u>-</u> <u>-</u>	
Carolina Skiff LLC (e)(g)(m) Waycross, GA. Manufacturer of ocean fishing and pleasure boats. (Manufacturing) www.carolinaskiff.com	6.0825% Class A Common Membership Interest.	1/30/04	7%	15,000	1,750,000	3.2%
ClearView Social, Inc. (e)(g) Buffalo, NY. Social media publishing tool for law, CPA and professional firms. (Software) www.clearviewsocial.com	312,500 Series Seed Plus Preferred.	1/4/16	6%	200,000	200,000	0.4%
Filterworks Acquisition USA, LLC (l)(m) Deerfield Beach, FL. Provides spray booth equipment, frame repair machines and paint booth filter services for collision shops. (Automotive) www.filterworksusa.com	\$2,283,702 Term Note at 12% (+2% PIK) due December 4, 2023. 562.5 Class A Units	11/8/19	9%	2,314,294 562,500	2,314,294 562,500	5.3%
Total Filterworks				<u>2,876,794</u>	<u>2,876,794</u>	
Genicon, Inc. (e)(g)(l) Winter Park, FL. Designs, produces and distributes patented surgical instrumentation. (Health Care) www.geniconendo.com	1,586,902 Series B Preferred. \$3,250,000 Promissory Notes at 10% due June 12, 2022, (10% PIK). \$250,000 Promissory Note at 10% due June 12, 2021 (10% PIK). Warrants for Common.	4/10/15	6%	1,000,000 3,737,764 262,184 120,000	- - 250,000 -	0.5%
Total Genicon				<u>5,119,948</u>	<u>250,000</u>	
Knoa Software, Inc. (e)(g) New York, NY. End user experience management and performance (EMP) solutions utilizing enterprise applications. (Software) www.knoa.com	973,533 Series A-1 Convertible Preferred. 1,876,922 Series B Preferred.	11/20/12	7%	750,000 479,155	750,000 479,155	2.3%
Total Knoa				<u>1,229,155</u>	<u>1,229,155</u>	
Mezmeriz, Inc. (e)(g) Ithaca, NY. Technology company developing novel reality capture tools for 3D mapping, reality modeling, object tracking and classification. (Electronics Developer) www.mezmeriz.com	1,554,565 Series Seed Preferred.	1/9/08	12%	742,850	-	0.0%
Microcision LLC (g)	\$1,500,000 Subordinated Promissory Note at 11% due January 10, 2025. Membership Interest Purchase Warrant for 5%.	9/24/09	5%	1,395,500 110,000	1,395,500 110,000	2.8%
Total Microcision				<u>1,505,500</u>	<u>1,505,500</u>	

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
March 31, 2020 (Continued)
(Unaudited)

Company, Geographic Location, Business Description, (Industry) and Website	(a) Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Fair Value	Percent of Net Assets
New Monarch Machine Tool, Inc. (e)(g) Cortland, NY. Manufactures and services vertical/horizontal machining centers. (Manufacturing) www.monarchmt.com	22,84 Common.	9/24/03	15%	22,841	22,841	0.0%
OnCore Golf Technology, Inc. (e)(g) Buffalo, NY. Patented and proprietary golf balls utilizing technology and innovation. (Consumer Product) www.oncoregolf.com	300,483 Preferred AA.	12/31/14	8%	752,712	300,000	0.6%
SciAps, Inc. (e)(g) Woburn, MA. Instrumentation company producing portable analytical devices using XRF, LIBS and RAMAN spectroscopy to identify compounds, minerals, and elements. (Manufacturing) www.sciaps.com	187,500 Series A Preferred. 274,299 Series A1 Convertible Preferred. 117,371 Series B Convertible Preferred. 113,636 Series C Convertible Preferred. 369,698 Series C1 Convertible Preferred. 147,059 Series D Convertible Preferred.	7/12/13	6%	1,500,000 504,710 250,000 175,000 399,274 250,000	- - 250,000 175,000 399,274 250,000	2.0%
	Total SciAps			<u>3,078,984</u>	<u>1,074,274</u>	
Teleservices Solutions Holdings, LLC (e)(g)(l) Montvale, NJ. Customer contact center specializing in customer acquisition and retention for selected industries. (Contact Center) www.ipacesetters.com	250,000 Class B Preferred Units. 1,000,000 Class C Preferred Units. 80,000 Class D Preferred Units. 104,198 Class E Preferred Units. PIK dividend for Series C and D at 12% and 14%, respectively.	5/30/14	6%	250,000 1,190,680 91,200 -	- - - -	0.0%
	Total Teleservices			<u>1,636,078</u>	<u>-</u>	
Tilson Technology Management, Inc. (g) Portland, ME. Provides network deployment construction and information system services management for cellular, fiber optic and wireless systems providers. Its affiliated entity, SQF, LLC is a CLEC supporting small cell 5G deployment. (Professional Services) www.tilsontech.com	120,000 Series B Preferred. 21,391 Series C Preferred. 70,176 Series D Preferred. 15,385 Series E Preferred. 211,567 SQF Hold Co. Common.	1/20/15	9%	600,000 200,000 800,000 500,012 -	1,950,000 347,604 1,140,360 500,012 22,036	7.3%
	Total Tilson			<u>2,100,012</u>	<u>3,960,012</u>	
Other Affiliate Investments: G-TEC Natural Gas Systems (e)(m) (Manufacturing)	Membership Interest	8/31/99	17%	400,000	-	0.0%
Subtotal Affiliate Investments				<u>\$ 20,562,778</u>	<u>\$ 13,168,576</u>	
TOTAL INVESTMENTS – 66.5%				<u>\$ 44,301,271</u>	<u>\$ 35,974,277</u>	
OTHER ASSETS IN EXCESS OF LIABILITIES – 33.5%					<u>18,084,376</u>	
NET ASSETS – 100%					<u>\$ 54,058,653</u>	

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
March 31, 2020 (Continued)
(Unaudited)

Notes to the Consolidated Schedule of Portfolio Investments

- (a) At March 31, 2020, restricted securities represented 96% of the fair value of the investment portfolio. Restricted securities are subject to one or more restrictions on resale and are not freely marketable. Type of investment for equity position is in form of shares unless otherwise noted as units or interests, i.e., preferred shares, common shares.
- (b) The Date Acquired column indicates the date on which the Corporation first acquired an investment in the company or a predecessor company.
- (c) Each equity percentage estimates the Corporation's ownership interest in the applicable portfolio investment. The estimated ownership is calculated based on the percent of outstanding voting securities held by the Corporation or the potential percentage of voting securities held by the Corporation upon exercise of warrants or conversion of debentures, or other available data. If applicable, the symbol "<1%" indicates that the Corporation holds an equity interest of less than one percent.
- (d) The Corporation's investments are carried at fair value in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820 "Fair Value Measurements and Disclosures," which defines fair value and establishes guidelines for measuring fair value. At March 31, 2020, ASC 820 designates 96% of the Corporation's investments as "Level 3" assets. Under the valuation policy of the Corporation, unrestricted publicly traded securities are valued at the average closing bid price for these securities for the last three trading days of the reporting period. Restricted securities are subject to restrictions on resale, and are valued at fair value as determined by our external investment advisor Rand Capital Management, LLC ("RCM") and submitted to the Board of Directors for approval. Fair value is considered to be the amount that the Corporation may reasonably expect to receive for portfolio securities when sold on the valuation date. Valuations as of any particular date, however, are not necessarily indicative of amounts which may ultimately be realized as a result of future sales or other dispositions of securities and these favorable or unfavorable differences could be material. Among the factors considered in determining the fair value of restricted securities are the financial condition and operating results, projected operations, and other analytical data relating to the investment. Also considered are the market prices for unrestricted securities of the same class (if applicable) and other matters which may have an impact on the value of the portfolio company (see Note 3. "Investments" to the Consolidated Financial Statements).
- (e) These investments are non-income producing. All other investments are income producing. Non-income producing investments have not generated cash payments of interest or dividends including LLC tax-related distributions within the last twelve months, or are not expected to do so going forward. However, if a debt or a preferred equity fails to make its most recent payment, then the investment will also be classified as non-income producing.
- (f) As of March 31, 2020, the total cost of investment securities was approximately \$44.3 million. Net unrealized depreciation was approximately (\$8.3) million, which was comprised of \$10.1 million of unrealized appreciation of investment securities and (\$18.4) million of unrealized depreciation of investment securities. At March 31, 2020, the aggregate gross unrealized gain for federal income tax purposes was \$10.1 million and the aggregate gross unrealized loss for federal income tax purposes was (\$17.2) million. The net unrealized loss for federal income tax purposes was (\$7.1) million based on a tax cost of \$43.1 million.
- (g) Rand Capital SBIC, Inc. investment.
- (h) Reduction in cost and value from previously reported balances reflects current principal repayment. None at March 31, 2020.
- (i) Represents interest due (amounts over \$50,000) from investments included as interest receivable on the Corporation's Consolidated Statements of Financial Position. (None at March 31, 2020.)
- (j) Non-Control/Non-Affiliate Investments are investments that are neither Control Investments nor Affiliate Investments.
- (k) Affiliate Investments are defined by the Investment Company Act of 1940, as amended ("1940 Act"), as those Non-Control investments in companies in which between 5% and 25% of the voting securities are owned by the Corporation.
- (l) Payment in kind (PIK) represents earned interest that is added to the cost basis of the investment.
- (m) Equity holdings are held in a wholly owned (100%) "blocker corporation" of Rand Capital Corporation or Rand Capital SBIC, Inc. for federal income tax and Regulated Investment Company (RIC) compliance.
- (n) Publicly traded company.

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
March 31, 2020 (Continued)
(Unaudited)

Investments in and Advances to Affiliates

Company	Type of Investment	December 31, 2019 Fair Value	Gross Additions (1)	Gross Reductions (2)	March 31, 2020 Fair Value	Net Realized Gains (Losses)	Amount of Interest/ Dividend/ Fee Income (3)
Control Investments:							
	Total Control Investments	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Affiliate Investments:							
BeetNPath, LLC	1,119,024 Series A-2 Preferred Membership Units.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	1,032,918 Series B Preferred Membership Units.	-	-	-	-	-	-
	\$262,626.64 Convertible Secured Notes at 8%.	-	-	-	-	-	-
	Total BeetNPath	-	-	-	-	-	-
Carolina Skiff LLC	6.0825% Class A Common Membership interest.	1,750,000	-	-	1,750,000	-	-
ClearView Social, Inc.	312,500 Series Seed Plus Preferred.	200,000	-	-	200,000	-	-
Filterworks Acquisition USA, LLC	\$2,283,702 Term Note at 12%.	2,302,653	11,641	-	2,314,294	-	81,488
	562.5 Class A Units.	562,500	-	-	562,500	-	-
	Total Filterworks	<u>2,865,153</u>	<u>11,641</u>	<u>-</u>	<u>2,876,794</u>	<u>-</u>	<u>81,488</u>
Genicon, Inc.	1,586,902 Series B Preferred.	-	-	-	-	-	-
	\$3,250,000 Promissory Notes at 10%.	500,000	-	(500,000)	-	-	11,441
	\$250,000 Promissory Note at 10% Warrant for Common.	250,000	-	-	250,000	-	-
	Total Genicon	<u>750,000</u>	<u>-</u>	<u>(500,000)</u>	<u>250,000</u>	<u>-</u>	<u>11,441</u>
G-TEC Natural Gas Systems	16.639% Class A Membership Interest. 8% cumulative dividend.	-	-	-	-	-	-
Knoa Software, Inc.	973,533 Series A-1 Convertible Preferred.	750,000	-	-	750,000	-	-
	1,876,922 Series B Preferred.	479,155	-	-	479,155	-	-
	Total Knoa	<u>1,229,155</u>	<u>-</u>	<u>-</u>	<u>1,229,155</u>	<u>-</u>	<u>-</u>
Mezmeriz, Inc.	1,554,565 Series Seed Preferred.	-	-	-	-	-	-
Microcision	\$1,500,000 Subordinated Promissory Note at 10%	-	1,395,500	-	1,395,500	-	47,167
	Membership Interest Purchase Warrant for 5%	-	110,000	-	110,000	56,916	0
	Total Microcision	<u>-</u>	<u>1,505,500</u>	<u>-</u>	<u>1,505,500</u>	<u>56,916</u>	<u>47,167</u>
New Monarch Machine Tool, Inc.	22.84 Common.	22,841	-	-	22,841	-	-
OnCore Golf Technology, Inc.	300,483 Series AA Preferred.	300,000	-	-	300,000	-	-
SciAps, Inc.	187,500 Series A Preferred.	-	-	-	-	-	-
	274,299 Series A-1 Convertible Preferred.	-	-	-	-	-	-
	117,371 Series B Convertible Preferred.	250,000	-	-	250,000	-	-
	113,636 Series C Convertible Preferred.	175,000	-	-	175,000	-	-
	369,698 Series C-1 Convertible Preferred.	399,274	-	-	399,274	-	-
	147,059 Series D Convertible Preferred.	250,000	-	-	250,000	-	-
	Total SciAps	<u>1,074,274</u>	<u>-</u>	<u>-</u>	<u>1,074,274</u>	<u>-</u>	<u>-</u>
Teleservices Solutions Holdings, LLC	250,000 Class B Preferred Units.	-	-	-	-	-	-
	1,000,000 Class C Preferred Units.	-	-	-	-	-	-
	80,000 Class D Preferred Units.	-	-	-	-	-	-
	104,198 Class E Preferred Units.	-	-	-	-	-	-
	Total Teleservices	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
March 31, 2020 (Continued)
(Unaudited)

Investments in and Advances to Affiliates

Company	Type of Investment	December 31, 2019 Fair Value	Gross Additions (1)	Gross Reductions (2)	March 31, 2020 Fair Value	Net Realized Gains (Losses)	Amount of Interest/ Dividend/ Fee Income (3)
Tilson Technology	120,000 Series B Preferred.	1,950,000	-	-	1,950,000	-	13,125
Management, Inc.	21,391 Series C Preferred.	347,604	-	-	347,604	-	-
	70,176 Series D Preferred.	1,140,360	-	-	1,140,360	-	-
	15,385 Series E Preferred.	500,012	-	-	500,012	-	-
	211,567 SQF Hold Co. Common.	22,036	-	-	22,036	-	-
	\$200,000 Subordinated Promissory Note at 8%.	-	-	-	-	-	-
	\$800,000 Subordinated Promissory Note at 8%.	-	-	-	-	-	-
	Total Tilson	<u>3,960,012</u>	<u>-</u>	<u>-</u>	<u>3,960,012</u>	<u>-</u>	<u>13,125</u>
	Total Affiliate Investments	<u>\$ 12,151,435</u>	<u>\$ 1,517,141</u>	<u>\$ (500,000)</u>	<u>\$ 13,168,576</u>	<u>\$ 56,916</u>	<u>\$ 153,221</u>
	Total Control and Affiliate Investments	<u>\$ 12,151,435</u>	<u>\$ 1,517,141</u>	<u>\$ (500,000)</u>	<u>\$ 13,168,576</u>	<u>\$ 56,916</u>	<u>\$ 153,221</u>

This schedule should be read in conjunction with the Corporation's Consolidated Financial Statements, including the Consolidated Schedule of Portfolio Investments and Notes to the Consolidated Financial Statements.

(1) Gross additions include increases in the cost basis of investments resulting from new portfolio investments, follow on investments, capitalized interest and the accretion of discounts. Gross additions also include net increases in unrealized appreciation or net decreases in unrealized depreciation, and the movement of an existing portfolio company into this category and out of another category.

(2) Gross reductions include decreases in the cost basis of investments resulting from principal repayments, sales, note conversions, net increases in unrealized depreciation, net decreases in unrealized appreciation, the exchange of existing securities for new securities and the movement of an existing portfolio company out of this category and into another category.

(3) Represents the total amount of interest, fees or dividends credited to income for the portion of the period an investment was included in Control or Affiliate categories, respectively.

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
March 31, 2020 (Continued)
(Unaudited)

Industry Classification	Percentage of Total Investments (at fair value) as of March 31, 2020
Software	35.6%
Manufacturing	16.9
Professional Services	13.9
Entertainment	12.3
Automotive	8.0
Healthcare	5.3
BDC Investment Fund	4.2
Contact Center	1.4
Oil and Gas	1.4
Consumer Product	0.8
Marketing	0.2
Total Investments	100%

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
December 31, 2019

Company, Geographic Location, Business Description, (Industry) and Website	(a) Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Fair Value	Percent of Net Assets
Non-Control/Non-Affiliate Investments – 46.3% of net assets: (j)						
ACV Auctions, Inc. (e)(g) Buffalo, NY. Live mobile wholesale auctions for new and used car dealers. (Software) www.acvauctions.com	1,181,160 Series A Preferred.	8/12/16	<1%	\$ 163,000	\$ 6,531,815	12.2%
Advantage 24/7 LLC (g)(h) Williamsville, NY. Marketing program for wine and spirits dealers. (Marketing Company) www.advantage24-7.com	\$140,000 Term Note at 7% due January 1, 2022	12/30/10	0%	65,000	65,000	0.1%
AIKG LLC (Andretti) (I) Marietta, GA. Entertainment company engaged in indoor karting, games and food. (Entertainment) www.andrettikarting.com	\$4,250,000 Term Notes at 12% (+4% PIK) due December 28, 2023.	11/8/19	0%	4,398,125	4,398,125	8.2%
Centivo Corporation (e)(g) New York, NY. Tech-enabled health solutions company that helps self-insured employers and their employees save money and have a better experience. (Health Care) www.centivo.com	190,967 Series A-1 Preferred. 337,808 Series A-2 Preferred.	7/5/17	<1%	200,000 101,342 <u>301,342</u>	200,000 101,342 <u>301,342</u>	0.6%
Empire Genomics, LLC (g) Buffalo, NY. Molecular diagnostics company that offers a comprehensive menu of assay services for diagnosing and guiding patient therapeutic treatments. (Health Care) www.empiregenomics.com	\$1,209,014 Senior Secured Convertible Term Notes at 10% due December 31, 2020. \$444,915 Promissory Note at 9% (5% deferred) due December 31, 2020.	6/13/14	0%	1,308,675 444,915 <u>1,753,590</u>	157,654 444,915 <u>602,569</u>	1.1%
First Wave Technologies, Inc. (e)(g) Batavia, NY. Sells First Crush automated pill crusher that crushes and grinds pills for nursing homes and medical institutions. (Health Care) www.firstwavetechnologies.com	670,443.2 Class A Common.	4/19/12	4%	661,563	33,000	0.1%
GiveGab, Inc. (e)(g) Ithaca, NY. Nonprofit giving platform that provides an easy and effective way for fundraising professionals to raise money online. (Software) www.givegab.com	5,084,329 Series Seed Preferred.	3/13/13	4%	616,221	616,221	1.1%
GoNoodle, Inc. (g)(I) Nashville, TN. Student engagement education software providing core aligned physical activity breaks. (Software) www.gonoodle.com	\$1,500,000 Secured Note at 12% (1% PIK) due September 30, 2024. Warrant for 47,324 Series C Preferred. Warrant for 21,948 Series D Preferred.	2/6/15	<1%	1,502,458 25 38 <u>1,502,521</u>	1,502,458 25 38 <u>1,502,521</u>	2.8%
HDI Acquisition LLC (Hilton Displays) (I) Greenville, NC. HDI is engaged in manufacturing, installation and maintenance of signage and brands. (Manufacturing) www.hiltondisplays.com	\$1,245,119 Term Loan at 12% (+2% PIK) due June 20, 2023.	11/8/19	0%	1,249,539	1,249,539	2.3%
Mattison Avenue Holdings LLC (I) Dallas, TX. Provider of upscale salon spaces for lease. (Professional Services) www.mattisonsalonsuites.com	\$1,031,406 Second Amended, Restated and Consolidated Promissory Note at 14% (2% PIK) due June 9, 2022.	11/8/19	0%	1,036,678	1,036,678	1.9%

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
December 31, 2019 (Continued)

Company, Geographic Location, Business Description, (Industry) and Website	(a) Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Fair Value	Percent of Net Assets
Mercantile Adjustment Bureau, LLC (g) Williamsville, NY. Full service accounts receivable management and collections company. (Contact Center) www.mercantilesolutions.com	\$1,199,039 Subordinated Secured Note at 13% (3% for the calendar year 2019) due January 31, 2022.	10/22/12	4%			0.9%
	(e) \$150,000 Subordinated Debenture at 8% due January 31, 2022.			1,199,040	500,000	
	Warrant for 3.29% Membership Interests. Option for 1.5% Membership Interests.			150,000	-	
	Total Mercantile			<u>97,625</u>	<u>-</u>	
				<u>1,446,665</u>	<u>500,000</u>	
Microcision LLC (g)(l) Pennsauken Township, NJ. Manufacturer of precision machined medical implants, components and assemblies. (Manufacturing) www.microcision.com	\$1,500,000 Subordinated Promissory Note at 12% (1% PIK) due December 31, 2024.	9/24/09	0%	1,500,000	1,500,000	2.8%
Open Exchange, Inc. (g) (Formerly KnowledgeVision Systems, Inc.) Lincoln, MA. Online presentation and training software. (Software) www.openexc.com	397,899 Series C Preferred	11/13/13	4%	1,193,697	543,283	2.1%
	397,899 Common.			208,243	108,656	
	\$450,000 Replacement Term Note at 9% due September 30, 2022.			450,000	450,000	
Total Open Exchange			<u>1,851,940</u>	<u>1,101,939</u>		
Outmatch Holdings, LLC (e)(g) Dallas, TX. Web based predictive employee selection and reference checking. (Software) www.outmatch.com	3,081,522 Class P1 Units. 109,788 Class C1 Units.	11/18/10	4%	2,140,007 5,489	2,140,007 5,489	4.0%
Total Outmatch			<u>2,145,496</u>	<u>2,145,496</u>		
PostProcess Technologies, Inc. (e)(g) Buffalo, NY. Provides innovative solutions for the post-processing of additive manufactured 3D parts. (Manufacturing) www.postprocess.com	360,002 Series A1 Preferred.	7/25/16	<1%	348,875	471,603	0.9%
Rheonix, Inc. (e) Ithaca, NY. Developer of fully automated microfluidic based molecular assay and diagnostic testing devices. (Health Care) www.rheonix.com	9,676 Common.	10/29/09	4%	-	-	1.3%
	(g) 1,839,422 Series A Preferred.			2,099,999	-	
	(g) 50,593 Common.			-	-	
	(g) 589,420 Series B Preferred.			702,732	702,732	
Total Rheonix			<u>2,802,731</u>	<u>702,732</u>		
SocialFlow, Inc. (e)(g) New York, NY. Provides instant analysis of social networks using a proprietary, predictive analytic algorithm to optimize advertising and publishing. (Software) www.socialflow.com	1,049,538 Series B Preferred.	4/5/13	4%	500,000	209,908	1.4%
	1,204,819 Series B-1 Preferred.			750,000	324,761	
	717,772 Series C Preferred.			500,000	215,332	
	Total Social Flow			<u>1,750,000</u>	<u>750,000</u>	
Somerset Gas Transmission Company, LLC (e)(m) Columbus, OH. Natural gas transportation. (Oil and Gas) www.somersetgas.com	26,5337 Units.	7/10/02	3%	719,097	500,000	0.9%
Tech 2000, Inc. (Lumious) (g) Herndon, VA. Develops and delivers IT training. (Software) www.t2000inc.com	\$850,000 Replacement Term Note at 14% due November 15, 2021.	11/16/18	0%	860,777	860,777	1.6%
Other Non-Control/Non-Affiliate Investments:						
DataView, LLC (e) (Software)	Membership Interest.	10/1/98	5%	310,357	-	0.0%
UStec/Wi3 (e) (Manufacturing)	Common stock.	12/17/98	<1%	100,500	-	0.0%
Subtotal Non-Control/Non-Affiliate Investments				<u>\$ 25,584,017</u>	<u>\$ 24,869,357</u>	

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
December 31, 2019 (Continued)

Company, Geographic Location, Business Description, (Industry) and Website	(a) Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Fair Value	Percent of Net Assets
Affiliate Investments – 22.7% of net assets (k)						
BeetNPath, LLC (Grainful) (e)(g)(m) Ithaca, NY. Frozen entrées made from 100% whole grain steel cut oats under Grainful brand name. (Consumer Product) www.grainful.com	1,119,024 Series A-2 Preferred Membership Units. 1,032,918 Series B Preferred Membership Units. \$262,626.64 Convertible Secured Notes at 8% due December 21, 2019.	10/20/14	9%	\$ 359,000 261,277 <u>262,627</u>	\$ - - <u>-</u>	0.0%
Total BeetNPath				<u>882,904</u>	<u>-</u>	
Carolina Skiff LLC (g)(m) Waycross, GA. Manufacturer of ocean fishing and pleasure boats. (Manufacturing) www.carolinaskiff.com	6.0825% Class A Common Membership Interest.	1/30/04	7%	15,000	1,750,000	3.3%
ClearView Social, Inc. (e)(g) Buffalo, NY. Social media publishing tool for law, CPA and professional firms. (Software) www.clearviewsocial.com	312,500 Series Seed Plus Preferred.	1/4/16	6%	200,000	200,000	0.4%
Filterworks Acquisition USA, LLC (l)(m) Deerfield Beach, FL. Provides spray booth equipment, frame repair machines and paint booth filter services for collision shops. (Automotive) www.filterworksusa.com	\$2,283,702 Term Note at 12% (+2% PIK) due December 4, 2023. 562.5 Class A Units	11/8/19	9%	2,302,653 <u>562,500</u> <u>2,865,153</u>	2,302,653 <u>562,500</u> <u>2,865,153</u>	5.3%
Total Filterworks						
Genicon, Inc. (e)(g)(l) Winter Park, FL. Designs, produces and distributes patented surgical instrumentation. (Health Care) www.geniconendo.com	1,586,902 Series B Preferred. \$3,250,000 Promissory Notes at 10% due June 12, 2022, (10% PIK). \$250,000 Promissory Note at 10% due June 12, 2021 (10% PIK). Warrants for Common.	4/10/15	6%	1,000,000 3,727,573 262,184 <u>120,000</u> <u>5,109,757</u>	- 500,000 250,000 <u>-</u> <u>750,000</u>	1.4%
Total Genicon						
Knoa Software, Inc. (e)(g) New York, NY. End user experience management and performance (EMP) solutions utilizing enterprise applications. (Software) www.knoa.com	973,533 Series A-1 Convertible Preferred. 1,876,922 Series B Preferred.	11/20/12	7%	750,000 <u>479,155</u> <u>1,229,155</u>	750,000 <u>479,155</u> <u>1,229,155</u>	2.3%
Total Knoa						
Mezmeriz, Inc. (e)(g) Ithaca, NY. Technology company developing novel reality capture tools for 3D mapping, reality modeling, object tracking and classification. (Electronics Developer) www.mezmeriz.com	1,554,565 Series Seed Preferred.	1/9/08	12%	742,850	-	0.0%
New Monarch Machine Tool, Inc. (g) Cortland, NY. Manufactures and services vertical/horizontal machining centers. (Manufacturing) www.monarchmt.com	22.84 Common.	9/24/03	15%	22,841	22,841	0.0%
OnCore Golf Technology, Inc. (e)(g) Buffalo, NY. Patented and proprietary golf balls utilizing technology and innovation. (Consumer Product) www.oncoregolf.com	300,483 Preferred AA.	12/31/14	8%	752,712	300,000	0.6%

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
December 31, 2019 (Continued)

Company, Geographic Location, Business Description, (Industry) and Website	(a) Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Fair Value	Percent of Net Assets
SciAps, Inc. (e)(g) Woburn, MA. Instrumentation company producing portable analytical devices using XRF, LIBS and RAMAN spectroscopy to identify compounds, minerals, and elements. (Manufacturing) www.sciaps.com	187,500 Series A Preferred. 274,299 Series A-1 Convertible Preferred. 117,371 Series B Convertible Preferred. 113,636 Series C Convertible Preferred. 369,698 Series C-1 Convertible Preferred. 147,059 Series D Convertible Preferred.	7/12/13	6%	1,500,000 504,710 250,000 175,000 399,274 250,000	- - 250,000 175,000 399,274 250,000	2.0%
Total SciAps				<u>3,078,984</u>	<u>1,074,274</u>	
Teleservices Solutions Holdings, LLC (e) (g)(l) Montvale, NJ. Customer contact center specializing in customer acquisition and retention for selected industries. (Contact Center) www.ipacesetters.com	250,000 Class B Preferred Units. 1,000,000 Class C Preferred Units. 80,000 Class D Preferred Units. 104,198 Class E Preferred Units. PIK dividend for Series C and D at 12% and 14%, respectively.	5/30/14	6%	250,000 1,190,680 91,200 -	- - - -	0.0%
Total Teleservices				<u>1,636,078</u>	<u>-</u>	
Tilson Technology Management, Inc. (g)(h) Portland, ME. Provides network deployment construction and information system services management for cellular, fiber optic and wireless systems providers. Its affiliated entity, SQF, LLC is a CLEC supporting small cell 5G deployment. (Professional Services) www.tilsontech.com	120,000 Series B Preferred. 21,391 Series C Preferred. 70,176 Series D Preferred. 15,385 Series E Preferred. 211,567 SQF Hold Co. Common.	1/20/15	9%	600,000 200,000 800,000 500,012 -	1,950,000 347,604 1,140,360 500,012 22,036	7.4%
Total Tilson				<u>2,100,012</u>	<u>3,960,012</u>	
Other Affiliate Investments:						
G-TEC Natural Gas Systems(e)(m) (Manufacturing)	Membership Interest	8/31/99	17%	400,000	-	0.0%
Subtotal Affiliate Investments				<u>\$ 19,035,446</u>	<u>\$ 12,151,435</u>	
TOTAL INVESTMENTS – 69%				<u>\$ 44,619,463</u>	<u>\$ 37,020,792</u>	
OTHER ASSETS IN EXCESS OF LIABILITIES – 31%					<u>16,607,724</u>	
NET ASSETS – 100%					<u>\$ 53,628,516</u>	

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
December 31, 2019 (Continued)

Notes to the Consolidated Schedule of Portfolio Investments

- (a) At December 31, 2019, restricted securities represented 100% of the fair value of the investment portfolio. Restricted securities are subject to one or more restrictions on resale and are not freely marketable. Type of investment for equity position is in form of shares unless otherwise noted as units or interests, i.e., preferred shares, common shares.
- (b) The Date Acquired column indicates the date on which the Corporation first acquired an investment in the company or a predecessor company.
- (c) Each equity percentage estimates the Corporation's ownership interest in the applicable portfolio investment. The estimated ownership is calculated based on the percent of outstanding voting securities held by the Corporation or the potential percentage of voting securities held by the Corporation upon exercise of warrants or conversion of debentures, or other available data. If applicable, the symbol "<1%" indicates that the Corporation holds an equity interest of less than one percent.
- (d) The Corporation's investments are carried at fair value in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820 "Fair Value Measurements and Disclosures," which defines fair value and establishes guidelines for measuring fair value. At December 31, 2019, ASC 820 designates 100% of the Corporation's investments as "Level 3" assets. Under the valuation policy of the Corporation, unrestricted publicly traded securities are valued at the average closing bid price for these securities for the last three trading days of the reporting period. Restricted securities are subject to restrictions on resale, and are valued at fair value as determined by RCM and submitted to the Board of Directors for approval. Fair value is considered to be the amount that the Corporation may reasonably expect to receive for portfolio securities when sold on the valuation date. Valuations as of any particular date, however, are not necessarily indicative of amounts which may ultimately be realized as a result of future sales or other dispositions of securities and these favorable or unfavorable differences could be material. Among the factors considered in determining the fair value of restricted securities are the financial condition and operating results, projected operations, and other analytical data relating to the investment. Also considered are the market prices for unrestricted securities of the same class (if applicable) and other matters which may have an impact on the value of the portfolio company (see Note 3. "Investments" to the Consolidated Financial Statements).
- (e) These investments are non-income producing. All other investments are income producing. Non-income producing investments have not generated cash payments of interest or dividends including LLC tax-related distributions within the last twelve months, or are not expected to do so going forward. However, if a debt or a preferred equity fails to make its most recent payment, then the investment will also be classified as non-income producing.
- (f) As of December 31, 2019, the total cost of investment securities was approximately \$44.6 million. Net unrealized depreciation was approximately (\$7.6) million, which was comprised of \$10.1 million of unrealized appreciation of investment securities and (\$17.7) million of unrealized depreciation of investment securities. At December 31, 2019, the aggregate gross unrealized gain for federal income tax purposes was \$10.2 million and the aggregate gross unrealized loss for federal income tax purposes was (\$14.7) million. The net unrealized loss for federal income tax purposes was (\$4.5) million based on a tax cost of \$41.4 million.
- (g) Rand Capital SBIC, Inc. investment.
- (h) Reduction in cost and value from previously reported balances reflects current principal repayment.
- (i) Represents interest due (amounts over \$50,000) from investments included as interest receivable on the Corporation's Consolidated Statements of Financial Position. (None at December 31, 2019)
- (j) Non-Control/Non-Affiliate Investments are investments that are neither Control Investments nor Affiliate Investments.
- (k) Affiliate Investments are defined by the Investment Company Act of 1940, as amended ("1940 Act"), as those Non-Control investments in companies in which between 5% and 25% of the voting securities are owned by the Corporation.
- (l) Payment in kind (PIK) represents earned interest that is added to the cost basis of the investment.
- (m) Equity holdings are held in a wholly owned (100%) "blocker corporation" of Rand Capital Corporation or Rand Capital SBIC, Inc. for federal income tax and Regulated Investment Company (RIC) compliance.

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
December 31, 2019 (Continued)

Investments in and Advances to Affiliates

Company	Type of Investment	December 31, 2018 Fair Value	Gross Additions (1)	Gross Reductions (2)	December 31, 2019 Fair Value	Net Realized Gains (Losses)	Amount of Interest/ Dividend/ Fee Income (3)
Control Investments:							
Advantage 24/7 LLC	\$140,000 Term Note at 7%.	\$ 99,500	\$ -	(\$ 99,500)	\$ -	\$ 40,500	\$ -
Gemcor II, LLC		-	-	-	-	39,893	-
	Total Control Investments	\$ 99,500	\$ -	(\$ 99,500)	\$ -	\$ 80,393	\$ -
Affiliate Investments:							
BeetNPath, LLC	1,119,024 Series A-2 Preferred Membership Units. 1,032,918 Series B Preferred Membership Units \$262,626.64 Convertible Secured Notes at 8%.	\$ - 261,277 262,627	\$ - - -	\$ - (261,277) (262,627)	\$ - - -	\$ - - -	\$ - - -
	Total BeetNPath	523,904	-	(523,904)	-	-	-
Carolina Skiff LLC	6.0825% Class A Common Membership interest.	1,750,000	-	-	1,750,000	-	76,914
ClearView Social, Inc.	312,500 Series Seed Plus Preferred.	200,000	-	-	200,000	-	-
Filterworks Acquisition USA, LLC	\$2,283,702 Term Note at 12%. 562.5 Class A Units.	- -	2,302,653 562,500	- -	2,302,653 562,500	- -	47,368 -
	Total Filterworks	-	2,865,153	-	2,865,153	-	47,368
First Wave Technologies, Inc.	670,443.2 Class A Common.	33,000	-	(33,000)	-	-	-
Genicon, Inc.	1,586,902 Series B Preferred. \$3,250,000 Promissory Notes at 10%. \$250,000 Promissory Note at 10% Warrant for Common.	1,000,000 3,385,586 - 37,500	- 269,164 257,797 -	(1,000,000) (3,154,750) (7,797) (37,500)	- 500,000 250,000 -	- - - -	- 379,469 12,184 -
	Total Genicon	4,423,086	526,961	(4,200,047)	750,000	-	391,653
G-TEC Natural Gas Systems	16.639% Class A Membership Interest. 8% cumulative dividend.	-	-	-	-	-	-
Knoa Software, Inc.	973,533 Series A-1 Convertible Preferred. 1,876,922 Series B Preferred.	750,000 479,155	- -	- -	750,000 479,155	- -	193,934 -
	Total Knoa	1,229,155	-	-	1,229,155	-	193,934
KnowledgeVision Systems, Inc.	200,000 Series A-1 Preferred. 214,285 Series A-2 Preferred. 129,033 Series A-3 Preferred. \$75,000 Subordinated Promissory Notes at 8%. \$900,000 Term Note at 13%. Warrant for 46,743 Series A-3.	165,001 75,000 - 750,000 35,000	- - - 150,000 -	(165,001) (75,000) - (900,000) (35,000)	- - - - -	- - - - -	- 22,000 - 98,142 -
	Total KnowledgeVision	1,025,001	150,000	(1,175,001)	-	-	120,142
Mezmeriz, Inc.	1,554,565 Series Seed Preferred.	351,477	-	(351,477)	-	-	-
Microcision LLC	\$1,500,000 Subordinated Promissory Note at 12% (1% PIK). 15% Class A Common Membership Interest.	1,933,353 610,000	14,536 -	(1,947,889) (610,000)	-	-	232,874 -
	Total Microcision	2,543,353	14,536	(2,557,889)	-	1,510,000	232,874
New Monarch Machine Tool, Inc.	22.84 Common.	22,841	-	-	22,841	-	-
OnCore Golf Technology, Inc.	300,483 Series AA Preferred.	300,000	-	-	300,000	-	-

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
December 31, 2019 (Continued)

Investments in and Advances to Affiliates

Company	Type of Investment	December 31, 2018 Fair Value	Gross Additions (1)	Gross Reductions (2)	December 31, 2019 Fair Value	Net Realized Gains (Losses)	Amount of Interest/ Dividend/ Fee Income (3)
SciAps, Inc.	187,500 Series A Preferred.	700,000	-	(700,000)	-	-	-
	274,299 Series A-1 Convertible Preferred.	250,000	-	(250,000)	-	-	-
	117,371 Series B Convertible Preferred.	250,000	-	-	250,000	-	-
	113,636 Series C Convertible Preferred.	175,000	-	-	175,000	-	-
	369,698 Series C-1 Convertible Preferred.	399,274	-	-	399,274	-	-
	147,059 Series D Convertible Preferred.	250,000	-	-	250,000	-	-
Total SciAps		<u>2,024,274</u>	<u>-</u>	<u>(950,000)</u>	<u>1,074,274</u>	<u>-</u>	<u>-</u>
SOMS Technologies, LLC	5,959,490 Series B membership Interests.	-	-	-	-	(472,632)	-
Teleservices Solutions Holdings, LLC	250,000 Class B Preferred Units.	-	-	-	-	-	-
	1,000,000 Class C Preferred Units.	-	-	-	-	-	-
	80,000 Class D Preferred Units.	-	-	-	-	-	-
	104,198 Class E Preferred Units.	-	-	-	-	-	-
Total Teleservices		<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Tilson nt, Technology Managemen Inc.	120,000 Series B Preferred.	600,000	1,350,000	-	1,950,000	-	49,958
	21,391 Series C Preferred.	200,000	147,604	-	347,604	-	-
	70,176 Series D Preferred.	800,000	340,360	-	1,140,360	-	-
	15,385 Series E Preferred.	-	500,012	-	500,012	-	-
	211,567 SQF Hold Co. Common.	-	22,036	-	22,036	-	-
	\$200,000 Subordinated Promissory Note at 8%.	200,000	-	(200,000)	-	-	47,332
\$800,000 Subordinated Promissory Note at 8%.	800,000	-	(800,000)	-	-	11,835	
Total Tilson		<u>2,600,000</u>	<u>2,360,012</u>	<u>(1,000,000)</u>	<u>3,960,012</u>	<u>-</u>	<u>109,125</u>
Total Affiliate Investments		<u>\$ 17,026,091</u>	<u>\$ 3,051,509</u>	<u>(\$10,791,318)</u>	<u>\$ 12,151,435</u>	<u>\$ 1,037,368</u>	<u>\$ 1,172,010</u>
Total Control and Affiliate Investments		<u>\$ 17,125,591</u>	<u>\$ 3,051,509</u>	<u>(\$10,890,818)</u>	<u>\$ 12,151,435</u>	<u>\$ 1,117,761</u>	<u>\$ 1,172,010</u>

This schedule should be read in conjunction with the Corporation's Consolidated Financial Statements, including the Consolidated Schedule of Portfolio Investments and Notes to the Consolidated Financial Statements.

(1) Gross additions include increases in the cost basis of investments resulting from new portfolio investments, follow on investments, capitalized interest and the accretion of discounts. Gross additions also include net increases in unrealized appreciation or net decreases in unrealized depreciation, and the movement of an existing portfolio company into this category and out of another category.

(2) Gross reductions include decreases in the cost basis of investments resulting from principal repayments, sales, note conversions, net increases in unrealized depreciation, net decreases in unrealized appreciation, the exchange of existing securities for new securities and the movement of an existing portfolio company out of this category and into another category.

(3) Represents the total amount of interest, fees or dividends credited to income for the portion of the period an investment was included in Control or Affiliate categories, respectively.

RAND CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS
December 31, 2019 (Continued)

Industry Classification	Percentage of Total Investments (at fair value) as of December 31, 2019
Software	40.4%
Manufacturing	16.4
Professional Services	13.6
Entertainment	11.9
Automotive	7.7
Healthcare	6.4
Contact Center	1.3
Oil and Gas	1.3
Consumer Product	0.8
Marketing	0.2
Total Investments	100%

Rand Capital Corporation and Subsidiaries
Notes to the Consolidated Financial Statements
(Unaudited)

Note 1. ORGANIZATION

Rand Capital Corporation (“Rand”, “we”, “us” and “our”) was incorporated under the laws of New York in February 1969. We completed our initial public offering in 1971 as an internally managed, closed-end, diversified, investment management company. We have elected to be treated as a business development company (“BDC”) under the Investment Company Act of 1940, as amended (the “1940 Act”). As a BDC, we are required to comply with certain regulatory requirements. For instance, we generally have to invest at least 70% of our total assets in “qualifying assets” and provide managerial assistance to the portfolio companies in which we invest. See Item 1. Business – Regulations - Business Development Company Regulations in our Annual Report on Form 10-K for the year ended December 31, 2019.

In 2002, Rand formed a wholly-owned subsidiary for the purpose of operating it as a small business investment company (“SBIC”) licensed by the U.S. Small Business Administration (“SBA”). The subsidiary received an SBA license to operate as an SBIC in 2002. The subsidiary, which had been organized as a Delaware limited partnership, was converted into a New York corporation on December 31, 2008, at which time its operations as a licensed SBIC were continued by the newly formed corporation under the name of Rand Capital SBIC, Inc. (“Rand SBIC”). In 2012, the SEC (as defined herein) granted an Order of Exemption for Rand with respect to the operations of Rand SBIC. At that time, although Rand SBIC was operated as if it were a BDC, it was registered as an investment company under the 1940 Act. Upon Rand’s receipt of the order granting the exemptions, Rand SBIC filed an election to be regulated as a BDC under the 1940 Act.

In November 2019, Rand completed a stock sale transaction (the “Closing”) with East Asset Management (“East”). The transaction consisted of a \$25 million investment in Rand by East, in exchange for approximately 8.3 million shares of Rand common stock. The consideration paid by East for the shares of Rand common stock was comprised of approximately \$15.5 million of cash and a contribution of \$9.5 million of portfolio assets (the “Contributed Assets”). Concurrent with the Closing, Rand’s management and staff became employees of Rand Capital Management, LLC (“RCM”), a registered investment adviser that has been retained by Rand as its external investment adviser. In connection with retaining RCM as our investment adviser, Rand entered into an investment advisory and management agreement (the “Investment Management Agreement”) and an administration agreement (the “Administration Agreement”) with RCM pursuant to which RCM will serve as Rand’s investment adviser and administrator (the Closing and the retention of RCM as our investment adviser and administrator are collectively referred to herein as the “Transactions”). Pursuant to the terms of the Investment Management Agreement, Rand will pay RCM a base management fee and may pay an incentive fee.

In connection with the completion of the Transactions, Rand expects to accelerate its shift to an investment strategy focused on higher yielding debt investments and intends to elect U.S. federal tax treatment as a regulated investment company (“RIC”) as of January 1, 2020 on its timely filed Federal tax return for the 2020 tax year. As required for the RIC election, Rand will pay a special dividend to shareholders to distribute all accumulated earnings and profits. Rand’s Board of Directors declared a special dividend of \$23.7 million, or approximately \$1.62 per share, which was announced on March 3, 2020. Rand intends to adopt a new dividend policy going forward that may include regular cash dividends to shareholders. In order to qualify to make the RIC election, Rand placed several of its investments in newly formed holding companies that facilitate a tax structure that is advantageous to the RIC election. In December 2019, Rand formed Rand Somerset Holdings Corp., Rand BeetNPath Holdings Corp., Rand Carolina Skiff Holdings Corp., Rand Filterworks Holdings Corp. and Rand GTEC Holdings Corp., (“Blocker Corps”) as wholly owned subsidiaries of Rand to hold certain equity investments. These subsidiaries are consolidated for GAAP financial reporting purposes.

The following discussion describes the operations of Rand and its wholly-owned subsidiaries Rand SBIC, Rand Somerset Holdings Corp., Rand BeetNPath Holdings Corp., Rand Carolina Skiff Holdings Corp., Rand Filterworks Holdings Corp. and Rand GTEC Holdings Corp., (collectively, the "Corporation").

Our corporate office is located in Buffalo, NY and our website address is www.randcapital.com. We make available free of charge on our website our annual and periodic reports, proxy statements and other information as soon as reasonably practicable after such material is filed with the Securities and Exchange Commission ("SEC"). Our shares are traded on the Nasdaq Capital Market under the ticker symbol "RAND".

Recent Developments

On April 22, 2020, the Board of Directors approved a 1-for-9 reverse stock split, such that every holder of Common Stock shall receive one (1) share of Common Stock for every nine (9) shares of Common Stock held (the "Reverse Stock Split") and an amendment to the Certificate of Incorporation to effect the Reverse Stock Split. The reverse split will be effective at 5:00 p.m. Eastern Time on May 21, 2020

Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation – It is our opinion that the accompanying consolidated financial statements include all adjustments of a normal recurring nature necessary for a fair presentation in accordance with United States generally accepted accounting principles ("GAAP") of the consolidated financial position, results of operations, cash flows and statement of changes in net assets for the interim periods presented. Certain information and note disclosures normally included in audited annual consolidated financial statements prepared in accordance with GAAP have been omitted; however, we believe that the disclosures made are adequate to make the information presented herein not misleading. Our interim results for the three months ended March 31, 2020 are not necessarily indicative of the results to be expected for the full year.

These statements should be read in conjunction with the consolidated financial statements and the notes included in our Annual Report on Form 10-K for the year ended December 31, 2019. Information contained in this filing should also be reviewed in conjunction with our related filings with the SEC prior to the date of this report. Those filings include, but are not limited to, the following:

N-54A Election to Adopt Business Development Company status

Principles of Consolidation - The consolidated financial statements include the accounts of Rand and its wholly-owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

Fair Value of Financial Instruments – The carrying amounts reported in the consolidated statement of financial position of cash, interest receivable, accounts payable and accrued expenses approximate fair value because of the immediate or short-term nature of these financial instruments.

Fair Value of SBA Debentures - In March 2020, the SBIC Funding Corporation completed a pooling of SBA debentures that have a coupon rate of 2.078%, excluding a mandatory SBA annual charge estimated to be 0.275%, resulting in a total estimated fixed rate for ten years of 2.353%. The carrying value of Rand's SBA debentures is a reasonable estimate of fair value because their stated interest rates approximate current interest rates that are available for debt with similar terms.

Investment Classification – In accordance with the provisions of the 1940 Act, the Corporation classifies its investments by level of control. Under the 1940 Act, "Control Investments" are investments in companies that the Corporation is deemed to "Control" because it owns more than 25% of the voting securities of the company or has greater than 50% representation on the company's board. "Affiliate Investments" are companies in which the Corporation owns between 5% and 25% of the voting securities. "Non-Control/Non-Affiliate Investments" are those companies that are neither Control Investments nor Affiliate Investments.

Investments - Investments are valued at fair value as determined in good faith by RCM and approved by our Board of Directors. The Corporation invests in loan instruments, debt instruments, and equity instruments. There is no single standard for determining fair value in good faith. As a result, determining fair value requires that judgment be applied to the specific facts and circumstances of each portfolio investment while employing a consistent valuation process. The Corporation analyzes and values each investment quarterly, and records unrealized depreciation for an investment that it believes has become impaired, including where collection of a loan or debt security or realization of the recorded value of an equity security is doubtful. Conversely, the Corporation will record unrealized appreciation if it believes that an underlying portfolio company has appreciated in value and, therefore, its equity securities have also appreciated in value. These estimated fair values may differ from the values that would have been used had a ready market for the investments existed and these differences could be material if RCM's assumptions and judgments differ from results of actual liquidation events.

Qualifying Assets - More than 70% of the Corporation's investments are in privately held small business enterprises, that were not investment companies, are principally based in the United States, and represent qualifying assets as defined by Section 55(a) of the 1940 Act.

Cash and Cash Equivalents - Temporary cash investments having a maturity of less than a year when purchased are considered to be cash equivalents.

Revenue Recognition - Interest Income - Interest income is recognized on the accrual basis except where the investment is in default or otherwise presumed to be in doubt. In such cases, interest is recognized at the time of receipt. A reserve for possible losses on interest receivable is maintained when appropriate.

Rand SBIC's interest accrual is also regulated by the SBA's "Accounting Standards and Financial Reporting Requirements for Small Business Investment Companies." Under these rules, interest income cannot be recognized if collection is doubtful, and a 100% reserve must be established. The collection of interest is presumed to be in doubt when there is substantial doubt about a portfolio company's ability to continue as a going concern or a loan is in default for more than 120 days. Management also uses other qualitative and quantitative measures to determine the value of a portfolio investment and the collectability of any accrued interest.

The following investments are on non-accrual status: BeetNPath, LLC (Beetnpath), G-TEC Natural Gas Systems (G-Tec) and a portion of the Mercantile Adjustment Bureau, LLC (Mercantile) outstanding loan balance.

The Corporation holds debt securities in its investment portfolio that contain payment-in-kind ("PIK") interest provisions. PIK interest, computed at the contractual rate specified in each debt agreement, is periodically added to the principal balance of the debt and is recorded as interest income. Thus, the actual collection of this interest may be deferred until the time of debt principal repayment.

Revenue Recognition - Dividend Income - The Corporation may receive cash distributions from portfolio companies that are limited liability companies or corporations and these distributions are classified as dividend income on the consolidated statement of operations. Dividend income is recognized on an accrual basis when it can be reasonably estimated.

The Corporation may hold preferred equity securities that contain cumulative dividend provisions. Cumulative dividends are recorded as dividend income, if declared and deemed collectible, and any dividends in arrears are recognized into income and added to the balance of the preferred equity investment. The actual collection of these dividends in arrears may be deferred until such time as the preferred equity is redeemed.

Revenue Recognition - Fee Income - Consists of the revenue associated with the amortization of financing fees charged to the portfolio companies upon successful closing of SBIC financings and income associated with portfolio company board attendance fees. The income associated with the amortization of financing fees was \$3,750 and \$35,969 for the three months ended March 31, 2020 and 2019, respectively. During the three months ended March 31, 2019, the Corporation recognized a one-time fee of \$225,000 in conjunction with the repayment of the eHealth loan instrument.

Realized Gain or Loss and Unrealized Appreciation or Depreciation of Investments - Amounts reported as realized gains and losses are measured by the difference between the proceeds from the sale or exchange and the cost basis of the investment without regard to unrealized gains or losses recorded in prior periods. The cost of securities that have, in management's judgment, become worthless are written off and reported as realized losses when appropriate. Unrealized appreciation or depreciation reflects the difference between the fair value of the investments and the cost basis of the investments.

Original Issue Discount - Investments may include "original issue discount" or OID income. This occurs when the Corporation purchases a warrant and a note from a portfolio company simultaneously, which requires an allocation of a portion of the purchase price to the warrant and reduces the note or debt instrument by an equal amount in the form of a note discount or OID. The note is reported net of the OID and the OID is accreted into interest income over the life of the loan. The Corporation recognized \$15,691 and \$10,191 in OID income for the three months ended March 31, 2020 and 2019, respectively. OID income is estimated to be approximately \$22,000 for the remainder of 2020.

Deferred Debenture Costs - SBA debenture origination and commitment costs, which are netted against the debenture obligation (See Note 6 "SBA Debentures"), will be amortized ratably over the terms of the SBA debentures. Amortization expense was \$9,418 and \$8,777 for the three months ended March 31, 2020 and 2019, respectively. Amortization expense on currently outstanding debentures for the next five years is estimated to average approximately \$27,000 per year.

SBA Debentures - The Corporation had \$11,000,000 in outstanding SBA debentures at March 31, 2020 and December 31, 2019, respectively, with a weighted average interest rate, including the SBA annual fee, of 3.45% at March 31, 2020. The debentures are presented net of deferred debenture costs (See Note 6 "SBA Debentures"). The \$11,000,000 in outstanding SBA leverage matures from 2022 through 2029.

In the event of a future default of such SBA obligations, the Corporation has consented to the exercise, by the SBA, of all rights of the SBA under 13 C.F.R. 107.1810(i) "SBA remedies for automatic events of default" and has agreed to take all actions that the SBA may so require. These actions may include the Corporation's automatic consent to the appointment of the SBA, or its designee, as receiver under Section 311(c) of the Small Business Investment Act of 1958.

Net Assets per Share - Net assets per share are based on the number of shares of common stock outstanding. The Corporation does not have any common stock equivalents outstanding.

Supplemental Cash Flow Information - Income taxes refunded during the three months ended March 31, 2020 and 2019 were \$380,890 and \$255,308, respectively. Interest paid during each of the three months ended March 31, 2020 and 2019 was \$189,023 and \$153,513, respectively. The Corporation converted \$71,425 and \$101,398 of interest receivable into investments during the three months ended March 31, 2020 and 2019, respectively.

Accounting Estimates - The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Stockholders' Equity (Net Assets) - At March 31, 2020 and December 31, 2019, there were 500,000 shares of \$10.00 par value preferred stock authorized and unissued.

On April 22, 2020, the Board of Directors approved a new share repurchase plan, which authorizes the Corporation to repurchase shares of the Corporation's outstanding common stock with an aggregate cost of up to \$1,500,000 at prices per share of common stock of no greater than the then current net asset value. This new share repurchase authorization lasts for a period of 12 months from the authorization date, until April 22, 2021. This new share repurchase plan supplants and replaces the share repurchase authorization that was previously approved by the Board of Directors in October 2019. Prior to the April 22, 2020 new share repurchase plan, in October 2019 the Board of Directors extended the repurchase authorization of up to 1,541,046 shares of the Common Stock on the open market at prices no greater than the then current net asset value.

Income Taxes – The Corporation intends to elect U.S. federal tax treatment as a regulated investment company (“RIC”) as of January 1, 2020 on its timely filed Federal tax return for the 2020 tax year. In order to qualify as a RIC, among other things, the Corporation will be required to meet certain source of income and asset diversification requirements and timely distribute to its shareholders at least 90% of investment company taxable income, as defined by the Code, for each tax year. The Corporation intends to make the requisite distributions to its shareholders, which will generally relieve the Corporation from U.S. federal income taxes with respect to all income distributed to its shareholders.

In accordance with GAAP, a net deferred tax asset of \$1,451,658 was eliminated as of the RIC election date. This asset related to book/tax differences that are no longer applicable now that the Corporation intends to elect RIC status for income tax purposes.

Certain investments that generate non-qualifying income for a RIC were placed in blocker corporation in December 2019. These blocker corporations will be subject to federal and state income taxes and the deferred liability related to these investments of \$247,460 was also contributed.

The Corporation reviews the tax positions it has taken to determine if they meet a “more likely than not threshold” for the benefit of the tax position to be recognized in the consolidated financial statements. A tax position that fails to meet the more likely than not recognition threshold will result in either a reduction of a current or deferred tax asset or receivable, or the recording of a current or deferred tax liability. There were no uncertain tax positions recorded at March 31, 2020 or December 31, 2019.

Under the provisions of Section 382 the Code, net operating loss and credit carryforwards and other tax attributes may be subject to limitations if there has been a significant change in ownership in the Corporation, as defined by the Code. Prior to the completion of the Transactions, the Corporation was able to utilize the remaining federal net operating losses(NOL). The Coronavirus Aid, Relief, and Economic Security Act (CARES Act), signed into law by President Trump on March 27, 2020, made changes to the NOL carryback rules for businesses. The Corporation was able to carryback a NOL under this new act and received a benefit of \$90,141.

The Corporation is currently open to audit under the statute of limitations by the Internal Revenue Service for the years ended December 31, 2016 through 2019. In general, the Corporation's state income tax returns are open to audit under the statute of limitations for the years ended December 31, 2016 through 2019.

It is the Corporation's policy to include interest and penalties related to income tax liabilities in income tax expense. There were no amounts recognized for interest or penalties for the three months ended March 31, 2020 or 2019.

Concentration of Credit and Market Risk – The Corporation's financial instruments potentially subject it to concentrations of credit risk. Cash is invested with banks in amounts which, at times, exceed insurable limits. RCM does not anticipate non-performance by such banks.

The following are the concentrations of the top five portfolio company values to the fair value of the Corporation's total investment portfolio:

	March 31, 2020
ACV Auctions, Inc. (ACV)	18%
AIKG, LLC (Andretti)	12%
Tilson Technology Management, Inc. (Tilson)	11%
Filterworks Acquisition USA, LLC (Filterworks)	8%
Carolina Skiff LLC (Carolina Skiff)	5%

	December 31, 2019
ACV Auctions, Inc. (ACV)	18%
AIKG, LLC (Andretti)	12%
Tilson Technology Management, Inc. (Tilson)	11%
Filterworks Acquisition USA, LLC (Filterworks)	8%
Outmatch (Outmatch)	6%

Note 3. INVESTMENTS

The Corporation's investments are carried at fair value in accordance with FASB Accounting Standards Codification (ASC) 820, "Fair Value Measurements and Disclosures", which defines fair value, establishes a framework for measuring fair value in accordance with GAAP, and expands disclosures about fair value measurements.

Loan investments are defined as traditional loan financings with no equity features. Debt investments are defined as debt financings that include one or more equity features such as conversion rights, stock purchase warrants, and/or stock purchase options. A financing may also be categorized as a debt financing if it is accompanied by the direct purchase of an equity interest in the company.

The Corporation uses several approaches to determine the fair value of an investment. The main approaches are:

- Loan and debt securities are valued at cost when it is representative of the fair value of the investment or sufficient assets or liquidation proceeds are expected to exist from a sale of a portfolio company at its estimated fair value. However, they may be valued at an amount other than cost given the carrying interest rate versus the related inherent portfolio risk of the investment. A loan or debt instrument may be reduced in value if it is judged to be of poor quality, collection is in doubt or insufficient liquidation proceeds exist.
- Equity securities may be valued using the "asset approach", "market approach" or "income approach." The asset approach involves estimating the liquidation value of the portfolio company's assets. To the extent the value exceeds the remaining principal amount of the debt or loan securities of the portfolio company, the fair value of such securities is generally estimated to be their cost. However, where value is less than the remaining principal amount of the loan and debt securities, the Corporation may discount the value of an equity security. The market approach uses observable prices and other relevant information generated by similar market transactions. It may include the use of market multiples derived from a set of comparables to assist in pricing the investment. Additionally, the Corporation adjusts valuations if a subsequent significant equity financing has occurred that includes a meaningful portion of the financing by a sophisticated, unrelated new investor. The income approach employs a cash flow and discounting methodology to value an investment.

ASC 820 classifies the inputs used to measure fair value into the following hierarchy:

Level 1: Quoted prices in active markets for identical assets or liabilities, used in the Corporation's valuation at the measurement date. Under the valuation policy, the Corporation values unrestricted publicly traded companies, categorized as Level 1 investments, at the average closing bid price for the last three trading days of the reporting period.

Level 2: Quoted prices for similar assets or liabilities in active markets, or quoted prices for identical or similar assets or liabilities in markets that are not active, or other observable inputs other than quoted prices.

Level 3: Unobservable and significant inputs to determining the fair value.

Financial assets are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Any changes in estimated fair value are recorded in the statement of operations.

There were 96% of assets that were Level 3 at March 31, 2020 and 100% that were Level 3 at December 31, 2019.

Under the valuation policy of the Corporation, unrestricted publicly traded securities are valued at the average closing bid price for these securities for the last three trading days of the reporting period.

In the valuation process, the Corporation values restricted securities, categorized as Level 3 investments, using information from these portfolio companies, which may include:

- Audited and unaudited statements of operations, balance sheets and operating budgets;
- Current and projected financial, operational and technological developments of the portfolio company;
- Current and projected ability of the portfolio company to service its debt obligations;
- The current capital structure of the business and the seniority of the various classes of equity if a deemed liquidation event were to occur;
- Pending debt or capital restructuring of the portfolio company;
- Current information regarding any offers to purchase the investment, or recent fundraising transactions;
- Current ability of the portfolio company to raise additional financing if needed;
- Changes in the economic environment which may have a material impact on the operating results of the portfolio company;
- Internal circumstances and events that may have an impact (both positive and negative) on the operating performance of the portfolio company;
- Qualitative assessment of key management;
- Contractual rights, obligations or restrictions associated with the investment; and
- Other factors deemed relevant to assess valuation.

The valuation may be reduced if a portfolio company's performance and potential have deteriorated significantly. If the factors that led to a reduction in valuation are overcome, the valuation may be readjusted.

Equity Securities

Equity securities may include preferred stock, common stock, warrants and limited liability company membership interests.

The significant unobservable inputs used in the fair value measurement of the Corporation's equity investments are earnings before interest, tax and depreciation and amortization (EBITDA) and revenue multiples, where applicable, the financial and operational performance of the business, and the debt and senior equity preferences that may exist in a deemed liquidation event. Standard industry multiples may be used when available; however, the Corporation's portfolio companies are typically small and in early stages of development and these industry standards may be adjusted to more closely match the specific financial and operational performance of the portfolio company. Due to the nature of certain investments, fair value measurements may be based on other criteria, which may include third party appraisals. Significant changes in any of these unobservable inputs may result in a significantly higher or lower fair value estimate.

Another key factor used in valuing equity investments is a significant recent arms-length equity transaction entered into by the portfolio company with a sophisticated, non-strategic, unrelated, new investor. The terms of these equity transactions may not be identical to the equity transactions between the portfolio company and the Corporation, and the impact of the difference in transaction terms on the market value of the portfolio company may be difficult or impossible to quantify.

When appropriate the Black-Scholes pricing model is used to estimate the fair value of warrants for accounting purposes. This model requires the use of highly subjective inputs including expected volatility and expected life, in addition to variables for the valuation of minority equity positions in small private and early stage companies. Significant changes in any of these unobservable inputs may result in a significantly higher or lower fair value estimate.

For recent investments of less than one year old, the Corporation generally relies on the cost basis, which is deemed to represent the fair value, unless other fair value inputs are identified causing the Corporation to depart from this basis.

Loan and Debt Securities

The significant unobservable inputs used in the fair value measurement of the Corporation's loan and debt securities are the financial and operational performance of the portfolio company, similar debt with similar terms with other portfolio companies, as well as the market acceptance for the portfolio company's products or services. These inputs will likely provide an indicator as to the probability of principal recovery of the investment. The Corporation's loan and debt investments are often junior secured or unsecured securities. Fair value may also be determined based on other criteria where appropriate. Significant changes to the unobservable inputs may result in a change in fair value. For recent investments, the Corporation generally relies on the cost basis, which is deemed to represent the fair value, unless other fair value inputs are identified causing the Corporation to depart from this basis.

The following table provides a summary of the significant unobservable inputs used to determine the fair value of the Corporation's Level 3 portfolio investments as of March 31, 2020:

<u>Investment Type</u>	<u>Market Approach EBITDA Multiple</u>	<u>Market Approach Liquidation Seniority</u>	<u>Market Approach Revenue Multiple</u>	<u>Market Approach Transaction Pricing</u>	<u>Totals</u>
Non-Control/Non-Affiliate Equity	\$ -	\$ 1,452,732	\$ 500,000	\$ 8,605,983	\$ 10,558,715
Non-Control/Non-Affiliate Loan and Debt	500,000	2,366,991	602,569	7,255,370	10,724,930
Total Non-Control/Non-Affiliate	\$ 500,000	\$ 3,819,723	\$ 1,102,569	\$ 15,861,353	\$ 21,283,645
Affiliate Equity	\$ 1,750,000	\$ 22,841	\$ 2,503,429	\$ 4,932,512	\$ 9,208,782
Affiliate Loan and Debt	-	250,000	-	3,709,794	3,959,794
Total Affiliate	\$ 1,750,000	\$ 272,841	\$ 2,503,429	\$ 8,642,306	\$ 13,168,576
Total Level 3 Investments	\$ 2,250,000	\$ 4,092,564	\$ 3,605,998	\$ 24,503,659	\$ 34,452,221
Range	4.5-5X	1X	1X-3X	Not Applicable	
Unobservable Input	EBITDA Multiple	Asset Value	Revenue Multiple	Transaction Price	
Weighted Average	4.6X	1X	2.5X	Not Applicable	

The following table provides a summary of the components of Level 1, 2 and 3 Assets Measured at Fair Value at March 31, 2020:

Description	March 31, 2020	Fair Value Measurements at Reported Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Other Significant Unobservable Inputs (Level 3)
Loan investments	\$ 1,678,346	\$ -	\$ -	\$ 1,678,346
Debt investments	13,006,378	-	-	13,006,378
Equity investments	21,289,553	1,522,056	-	19,767,497
Total	\$ 35,974,277	\$ 1,522,056	\$ -	\$ 34,452,221

The following table provides a summary of the components of Level 1, 2 and 3 Assets Measured at Fair Value at December 31, 2019:

Description	December 31, 2019	Fair Value Measurements at Reported Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Other Significant Unobservable Inputs (Level 3)
Loan investments	\$ 1,570,692	\$ -	\$ -	\$ 1,570,692
Debt investments	13,647,107	-	-	13,647,107
Equity investments	21,802,993	-	-	21,802,993
Total	\$ 37,020,792	\$ -	\$ -	\$ 37,020,792

The following table provides a summary of changes in Assets Measured at Fair Value Using Significant Unobservable Inputs (Level 3) for the three months ended March 31, 2020:

Description	Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Venture Capital Investments			
	Loan Investments	Debt Investments	Equity Investments	Total
Ending Balance, December 31, 2019, of Level 3 Assets	\$ 1,570,692	\$ 13,647,107	\$ 21,802,993	\$ 37,020,792
Realized gain included in net change in net assets from operations:				
Advantage 24/7 LLC (Advantage 24/7)	39,000	-	-	39,000
Microcision LLC (Microcision)	-	56,916	-	56,916
Outmatch Holdings, LLC (Outmatch)	-	-	2,297,535	2,297,535
Total Realized Gains and Losses	39,000	56,916	2,297,535	2,393,451
Unrealized Gains and Losses included in net change in net assets from operations:				
Genicon, Inc. (Genicon)	-	(510,191)	-	(510,191)
Total Unrealized Gains and Losses	-	(510,191)	-	(510,191)
Purchases of Securities/Changes to Securities/Non-cash conversions:				
AIKG LLC (Andretti)	-	44,470	-	44,470
Filterworks Acquisition USA, LLC	-	11,641	-	11,641
Genicon	-	10,192	-	10,192
GoNoodle, Inc. (GoNoodle)	-	3,757	-	3,757
HDI Acquisition LLC (Hilton Displays)	-	6,315	-	6,315
Mattison Avenue Holdings LLC (Mattison)	-	5,241	-	5,241
Microcision	-	(104,500)	110,000	5,500
Total Purchases of Securities/Changes to Securities/Non-cash conversions	-	(22,884)	110,000	87,116
Repayments and Sale of Securities:				
Advantage 24/7	(39,000)	-	-	(39,000)
Microcision LLC (Microcision)	-	(56,916)	-	(56,916)
Outmatch Holdings, LLC (Outmatch)	-	-	(4,443,031)	(4,443,031)
Total Repayments and Sale of Securities	(39,000)	(56,916)	(4,443,031)	(4,538,947)
Transfers within Level 3	107,654	(107,654)	-	-
Ending Balance, March 31, 2020, of Level 3 Assets	\$ 1,678,346	\$ 13,006,378	\$ 19,767,497	\$ 34,452,221
Change in unrealized depreciation on investments for the period included in changes in net assets				\$ (728,323)
Net realized gain on investments for the period included in changes in net assets				\$ 2,393,451

The following table provides a summary of changes in Assets Measured at Fair Value Using Significant Unobservable Inputs (Level 3) for the three months ended March 31, 2019:

Description	Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Venture Capital Investments			
	Loan Investments	Debt Investments	Equity Investments	Total
Ending Balance, December 31, 2018, of Level 3 Assets	\$ 4,935,777	\$ 9,397,979	\$ 20,333,048	\$ 34,666,804
Realized gain included in net change in net assets from operations:				
Advantage 24/7 LLC (Advantage 24/7)	-	-	(99,500)	(99,500)
Total Realized Gains and Losses			(99,500)	(99,500)
Unrealized Gains and Losses included in net change in net assets from operations:				
BeetNPath, LLC (Beetnpath)	-	(132,627)	(261,277)	(393,904)
Genicon, Inc. (Genicon)	-	-	(37,500)	(37,500)
Mercantile Adjustment Bureau, LLC (Mercantile)	-	(200,000)	-	(200,000)
SciAps, Inc. (Sciaps)	-	-	(385,000)	(385,000)
SocialFlow, Inc. (Socialflow)	-	-	(321,300)	(321,300)
Tilson Technology Management, Inc. (Tilson)	-	-	1,860,000	1,860,000
Total Unrealized Gains and Losses	-	(332,627)	854,923	522,296
Purchases of Securities/Changes to Securities/Non-cash conversions:				
Advantage 24/7	140,000	-	-	140,000
Empire Genomics, LLC (Empire Genomics)	-	24,664	-	24,664
Genicon	-	79,493	-	79,493
GoNoodle, Inc. (GoNoodle)	-	2,599	-	2,599
KnowledgeVision Systems, Inc. (Knowledge Vision)	150,000	-	-	150,000
Microcision LLC (Microcision)	-	4,833	-	4,833
Tilson	-	-	500,012	500,012
Total Purchases of Securities/Changes to Securities/Non-cash conversions	290,000	111,589	500,012	901,601
Repayments and Sale of Securities:				
eHealth Global Technologies, Inc. (eHealth)	(3,500,000)	-	-	(3,500,000)
Total Repayments and Sale of Securities	(3,500,000)	-	-	(3,500,000)
Transfers within Level 3	444,915	(444,915)	-	-
Ending Balance, March 31, 2019, of Level 3 Assets	\$ 2,170,692	\$ 8,732,026	\$ 21,588,483	\$ 32,491,201
Change in unrealized depreciation on investments for the period included in changes in net assets			\$	522,296
Net realized gain on investments for the period included in changes in net assets			\$	40,500

Note 4. OTHER ASSETS

At March 31, 2020 and December 31, 2019, other assets was comprised of the following:

	<u>March 31, 2020</u>	<u>December 31, 2019</u>
Operating receivables	\$ 95,916	\$ 546
Prepaid expenses	33,355	8,290
Dividend receivable	-	256,542
Total other assets	<u>\$ 129,271</u>	<u>\$ 265,378</u>

Note 5. COMMITMENTS AND CONTINGENCIES

The Corporation had no commitments at March 31, 2020.

Note 6. SBA DEBENTURES

Pursuant to FASB Accounting Standard Update (ASU) 2015-03, the debt origination costs associated with the SBA debt obligations are presented as a direct deduction of the related debt obligation.

	<u>March 31, 2020</u>	<u>December 31, 2019</u>
Debentures guaranteed by the SBA	\$ 11,000,000	\$ 11,000,000
Less unamortized issue costs	(203,668)	(213,087)
Debentures guaranteed by the SBA, net	<u>\$ 10,796,332</u>	<u>\$ 10,786,913</u>

The weighted average interest rate, including the SBA annual fee, at March 31, 2020 was 3.45%.

The debenture terms require semiannual payments of interest at annual interest rates ranging from 2.245% to 3.644%, plus an annual charge ranging from 0.804% to 0.94%. The debentures have fixed interest rates and a 10 year maturity date. As of March 31, 2020, the Corporation had \$3,000,000 in additional leverage available from the SBA.

The debentures outstanding at March 31, 2020 will mature as follows:

<u>Maturity Date</u>	<u>Leverage</u>
2022	\$ 3,000,000
2023	2,500,000
2024	1,500,000
2025	1,000,000
2029	3,000,000
Total Outstanding	\$ 11,000,000

Note 7. CHANGES IN STOCKHOLDERS' EQUITY (NET ASSETS)

The following schedule analyzes the changes in stockholders' equity (net assets) section of the Consolidated Statement of Financial Position for the three months ended March 31, 2020 and 2019, respectively:

	<u>Common Stock</u>	<u>Capital in excess of par value</u>	<u>Accumulated Net Investment Loss</u>	<u>Undistributed Net Realized Gain on Investments</u>	<u>Net Unrealized Depreciation on Investments</u>	<u>Treasury Stock, at cost</u>	<u>Total Stockholders' Equity (Net Assets)</u>
January 1, 2020	\$ 1,519,637	\$ 34,142,455	\$ (1,751,249)	\$ 27,083,281	\$ (5,896,503)	\$ (1,469,105)	\$ 53,628,516
Net investment gain	-	-	538,421	-	-	-	538,421
Net realized gain on sales and dispositions of investments	-	-	-	2,393,451	-	-	2,393,451
Net change in unrealized depreciation on investments	-	-	-	-	(2,501,735)	-	(2,501,735)
March 31, 2020	<u>\$ 1,519,637</u>	<u>\$ 34,142,455</u>	<u>\$ (1,212,828)</u>	<u>\$ 29,476,732</u>	<u>\$ (8,398,238)</u>	<u>\$ (1,469,105)</u>	<u>\$ 54,058,653</u>
	<u>Common Stock</u>	<u>Capital in excess of par value</u>	<u>Accumulated Net Investment Loss</u>	<u>Undistributed Net Realized Gain on Investments</u>	<u>Net Unrealized Depreciation on Investments</u>	<u>Treasury Stock, at cost</u>	<u>Total Stockholders' Equity (Net Assets)</u>
January 1, 2019	\$ 686,304	\$ 10,581,789	\$ (1,665,552)	\$ 26,221,443	\$ (2,830,692)	\$ (1,469,105)	\$ 31,524,187
Net investment gain	-	-	22,767	-	-	-	22,767
Net realized gain on sales and dispositions of investments	-	-	-	31,131	-	-	31,131
Change in unrealized depreciation on investments	-	-	-	-	401,517	-	401,517
March 31, 2019	<u>\$ 686,304</u>	<u>\$ 10,581,789</u>	<u>\$ (1,642,785)</u>	<u>\$ 26,252,574</u>	<u>\$ (2,429,175)</u>	<u>\$ (1,469,105)</u>	<u>\$ 31,979,602</u>

Note 8. RELATED PARTY TRANSACTIONS

Investment Management Agreement

Effective with the Closing, RCM, a registered investment adviser, has been retained by the Corporation as its external investment adviser and administrator. Under the Investment Management Agreement, the Corporation will pay RCM, as compensation for the investment advisory and management services, fees consisting of two components: (i) the Base Management Fee and (ii) the Incentive Fee.

The “Base Management Fee” is calculated at an annual rate of 1.50% of the Corporation’s total assets (other than cash or cash equivalents but including assets purchased with borrowed funds). For the three months ended March 31, 2020, the Base Management Fee was \$140,377. For the year ended December 31, 2019, \$85,483 in Base Management Fees was earned by RCM. As of March 31, 2020 and December 31, 2019, the Corporation had \$140,377 and \$49,359 payable, respectively, for the Base Management Fees on its Consolidated Statement of Financial Position. In addition, the Corporation had \$25 payable to RCM at March 31, 2020 and \$1,205 payable at December 31, 2019 to RCM for the expenses associated with the Administration Agreement.

The “Incentive Fee” is comprised of two parts: (1) the “Income Based Fee” and (2) the “Capital Gains Fee”. The Income Based Fee is calculated and payable quarterly in arrears based on the “Pre-Incentive Fee Net Investment Income” (as defined in the agreement) for the immediately preceding calendar quarter, subject to a hurdle rate of 1.75% per quarter (7% annualized) and is payable promptly following the filing of the Corporation’s financial statements for such quarter.

The Corporation pays RCM an Income Based Fee with respect to its Pre-Incentive Fee Net Investment Income in each calendar quarter as follows:

- (i) no Income Based Fee in any quarter in which the Pre-Incentive Fee Net Investment Income for such quarter does not exceed the hurdle rate of 1.75% (7.00% annualized);
- (ii) 100% of the Pre-Incentive Fee Net Investment Income for any calendar quarter with respect to that portion of the Pre-Incentive Fee Net Investment Income for such calendar quarter, if any, that exceeds the hurdle rate of 1.75% (7.00% annualized) but is less than 2.1875% (8.75% annualized); and
- (iii) 20% of the amount of the Pre-Incentive Fee Net Investment Income for any calendar quarter with respect to that portion of the Pre-Incentive Fee Net Investment Income for such calendar quarter, if any, that exceeds 2.1875% (8.75% annualized).

The Income Based Fee paid to RCM for any calendar quarter that begins more than two years and three months after the effective date of the Investment Management Agreement shall not be in excess of the Incentive Fee Cap. The “Incentive Fee Cap” for any quarter is an amount equal to (1) 20.0% of the Cumulative Net Return (as defined below) during the relevant Income Based Fee Calculation Period (as defined below) minus (2) the aggregate Income Based Fee that was paid in respect of the calendar quarters included in the relevant Income Based Fee Calculation Period.

For purposes of the calculation of the Income Based Fee, “Income Based Fee Calculation Period” is defined as, with reference to a calendar quarter, the period of time consisting of such calendar quarter and the additional quarters that comprise the lesser of (1) the number of quarters immediately preceding such calendar quarter that began more than two years after the effective date of the Investment Management Agreement or (2) the eleven calendar quarters immediately preceding such calendar quarter.

For purposes of the calculation of the Income Based Fee, "Cumulative Net Return" is defined as (1) the aggregate net investment income in respect of the relevant Income Based Fee Calculation Period minus (2) any Net Capital Loss, if any, in respect of the relevant Income Based Fee Calculation Period. If, in any quarter, the Incentive Fee Cap is zero or a negative value, we will pay no Income Based Fee to RCM for such quarter. If, in any quarter, the Incentive Fee Cap for such quarter is a positive value but is less than the Income Based Fee that is payable to RCM for such quarter (before giving effect to the Incentive Fee Cap) calculated as described above, we will pay an Income Based Fee to RCM equal to the Incentive Fee Cap for such quarter. If, in any quarter, the Incentive Fee Cap for such quarter is equal to or greater than the Income Based Fee that is payable to RCM for such quarter (before giving effect to the Incentive Fee Cap) calculated as described above, we will pay an Income Based Fee to the Adviser equal to the Income Based Fee calculated as described above for such quarter without regard to the Incentive Fee Cap.

For purposes of the calculation of the Income Based Fee, "Net Capital Loss," in respect of a particular period, means the difference, if positive, between (1) aggregate capital losses, whether realized or unrealized, in such period and (2) aggregate capital gains, whether realized or unrealized, in such period.

Any Income Based Fee otherwise payable under the Investment Management Agreement with respect to Accrued Unpaid Income (such fees being the "Accrued Unpaid Income Based Fees") shall be deferred, on a security by security basis, and shall become payable to RCM only if, as, when and to the extent cash is received by us in respect of any Accrued Unpaid Income. Any Accrued Unpaid Income that is subsequently reversed by us in connection with a write-down, write-off, impairment or similar treatment of the investment giving rise to such Accrued Unpaid Income will, in the applicable period of reversal, (1) reduce Pre-Incentive Fee Net Investment Income and (2) reduce the amount of Accrued Unpaid Income Based Fees. Subsequent payments of Accrued Unpaid Income Based Fees deferred pursuant to this paragraph shall not reduce the amounts otherwise payable for any quarter as an Income Based Fee.

For the three months ended March 31, 2020 there were no Income Based Fees earned under the Investment Management Agreement.

The second part of the Incentive Fee is the "Capital Gains Fee". This fee will be determined and payable in arrears as of the end of each calendar year, commencing with the calendar year ended on December 31, 2019. Under the terms of the Investment Management Agreement, the Capital Gains Fee is calculated at the end of each applicable year by subtracting (1) the sum of the cumulative aggregate realized capital losses and aggregate unrealized capital depreciation from (2) the cumulative aggregate realized capital gains, in each case calculated from the effective date of the Investment Management Agreement. If this amount is positive at the end of any calendar year, then the Capital Gains Fee for such year is equal to 20.0% of such amount, less the cumulative aggregate amount of Capital Gains Fees paid in all prior years. If such amount is negative, then there is no Capital Gains Fee payable for that calendar year. If the Investment Management Agreement is terminated as of a date that is not a calendar year end, the termination date shall be treated as though it were a calendar year end for purposes of calculating and paying the Capital Gains Fee.

For purposes of the Capital Gains Fee:

- The cumulative aggregate realized capital gains are calculated as the sum of the differences, if positive, between (a) the net sales price of each investment in the Corporations portfolio when sold and (b) the accreted or amortized cost basis of such investment.
- The cumulative aggregate realized capital losses are calculated as the sum of the amounts by which (a) the net sales price of each investment in the portfolio when sold is less than (b) the accreted or amortized cost basis of such investment.
- The aggregate unrealized capital depreciation is calculated as the sum of the differences, if negative, between (a) the valuation of each investment in the portfolio as of the applicable Capital Gains Fee calculation date and (b) the accreted or amortized cost basis of such investment.

As of March 31, 2020, there were no Capital Gains Fees earned or payable to RCM under the Investment Management Agreement because unrealized losses on the portfolio exceed realized gains. If the entire portfolio were to be liquidated as of March 31, 2020, there would be a capital gains incentive fee liability of approximately \$740,000 based on those values. However, given the unlikely and remote nature of such a transaction, the amount has not been recorded.

Administration Agreement

In connection with the Closing, the Corporation entered into an Administration Agreement with RCM. Under the terms of the Administration Agreement, RCM agreed to perform (or oversee, or arrange for, the performance of) the administrative services necessary for the Corporation's operations, including, but not limited to, office facilities, equipment, clerical, bookkeeping, finance, accounting, compliance and record keeping services at such office facilities and such other services as RCM, subject to review by the Corporation's Board of Directors, will from time to time determine to be necessary or useful to perform its obligations under the Administration Agreement. RCM shall also, arrange for the services of, and oversee, custodians, depositories, transfer agents, dividend disbursing agents, other shareholder servicing agents, accountants, attorneys, underwriters, brokers and dealers, corporate fiduciaries, insurers, banks and such other persons in any such other capacity deemed to be necessary or desirable.

RCM is responsible for our financial and other records that are required to be maintained and prepares all reports and other materials required to be filed with the SEC or any other regulatory authority, including reports to shareholders. In addition, RCM assists us in determining and publishing the Corporation's net asset value (NAV), overseeing the preparation and filing of our tax returns, and the printing and dissemination of reports to shareholders, and generally overseeing the payment of our expenses and the performance of administrative and professional services rendered by others. RCM provides, on the Corporation's behalf, managerial assistance to those portfolio companies that have accepted its offer to provide such assistance.

As of March 31, 2020 and December 31, 2019, the Corporation recorded \$25 and \$1,205, respectively, in accrued expenses and other liabilities on its Consolidated Statement of Financial Position for reimbursement of expenses owed to RCM under the Administration Agreement.

Note 9. FINANCIAL HIGHLIGHTS

The following schedule provides the financial highlights, calculated based on weighted average shares outstanding, for the three months ended March 31, 2020 and 2019:

	Three months ended March 31, 2020 (Unaudited)	Three months ended March 31, 2019 (Unaudited)
Income from investment operations (1):		
Investment income	\$ 0.04	\$ 0.11
Operating expenses	0.03	0.11
Investment gain before income taxes	0.01	0.00
Income tax benefit	(0.03)	0.00
Net investment gain	0.04	0.00
Net realized and unrealized (loss) gain on investments	(0.01)	0.07
Increase in net asset value	0.03	0.07
Net asset value, beginning of period	3.66	4.99
Net asset value, end of period	\$ 3.69	\$ 5.06
Per share market price, end of period	\$ 2.24	\$ 2.84
Total return based on market value	(16.42)%	13.60%
Total return based on net asset value	0.80%	1.44%
Supplemental data:		
Ratio of operating expenses before income taxes to average net assets	0.96%	2.17%
Ratio of operating expenses including income taxes to average net assets	3.47%	2.60%
Ratio of net investment loss to average net assets	1.00%	0.07%
Portfolio turnover	4.8%	2.4%
Net assets, end of period	\$ 54,058,653	\$ 31,979,602
Weighted shares outstanding, end of period	14,655,321	6,321,988

(1) Per share data are based on weighted average shares outstanding and the results are rounded to the nearest cent.

The Corporation's interim period results could fluctuate as a result of a number of factors; therefore results for any interim period should not be relied upon as being indicative of performance for the full year or in future periods.

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion and analysis of our financial condition and results of operations in conjunction with the consolidated financial statements and related notes included elsewhere in this report. Historical results and percentage relationships among any amounts in the consolidated financial statements are not necessarily indicative of trends in operating results for any future periods.

FORWARD LOOKING STATEMENTS

Statements included in this Management’s Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this report that do not relate to present or historical conditions are “forward-looking statements” within the meaning of that term in Section 27A of the Securities Act of 1933, as amended, and in Section 21E of the Securities Exchange Act of 1934, as amended. Additional oral or written forward-looking statements may be made by us from time to time, and forward-looking statements may be included in documents that are filed with the Securities and Exchange Commission. Forward-looking statements involve risks and uncertainties that could cause our results or outcomes to differ materially from those expressed in the forward-looking statements. Forward-looking statements may include, without limitation, statements relating to our plans, strategies, objectives, expectations and intentions and are intended to be made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Words such as “believes,” “forecasts,” “intends,” “possible,” “expects,” “estimates,” “anticipates,” or “plans” and similar expressions are intended to identify forward-looking statements. Among the important factors on which such statements are based are assumptions concerning the scope of the impact of the COVID-19 pandemic and its specific impact on our portfolio companies, the state of the United States economy and the local markets in which our portfolio companies operate, the state of the securities markets in which the securities of our portfolio companies could be traded, liquidity within the United States financial markets, and inflation. Forward-looking statements are also subject to the risks and uncertainties described under the caption “Risk Factors” contained in Part II, Item 1A of this report and in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2019.

There may be other factors not identified that affect the accuracy of our forward-looking statements. Further, any forward-looking statement speaks only as of the date when it is made and, except as required by law, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances. New factors emerge from time to time that may cause our business not to develop as we expect, and we cannot predict all of them.

Overview

We are an externally managed investment company that lends to and invests in small to medium sized companies. We have elected to be regulated as a business development company (“BDC”) under the Investment Company Act of 1940, as amended (the “1940 Act”). As a BDC, we are required to comply with certain regulatory requirements. We have historically made the majority of our investments through our wholly-owned subsidiary, Rand Capital SBIC, Inc. (“Rand SBIC”), which operates as a small business investment company (“SBIC”) and has been licensed by the U.S. Small Business Administration (“SBA”) since 2002.

In November 2019, Rand completed a stock sale transaction (the “Transaction”) with East Asset Management (“East”). The Transaction consisted of a \$25 million investment in Rand by East, in exchange for approximately 8.3 million shares of Rand common stock. The consideration paid by East for the shares of Rand common stock was comprised of \$15.5 million of cash and a contribution of \$9.5 million of portfolio assets. Concurrent with the Closing of the Transaction with East, Rand’s management and staff became employees of Rand Capital Management, LLC (“RCM”), a registered investment adviser that has been retained by Rand as its external investment adviser. In connection with retaining RCM as our investment adviser, Rand entered into an investment advisory and management agreement (the “Investment Management Agreement”) and an administration agreement (the “Administration Agreement”) with RCM pursuant to which RCM will serve as Rand’s investment adviser and administrator. Pursuant to the terms of the Investment Management Agreement, Rand will pay RCM a base management fee and may pay an incentive fee.

With the completion of the Transaction, we changed our investment objectives and strategy. We intend to elect U.S. federal tax treatment as a regulated investment company (“RIC”) under subchapter M of the Code. With the election, we generally will not be subject to corporate-level U.S. federal income taxes on any net ordinary income or capital gains that we timely distribute to our shareholders as dividends. Our new investment objective is to maximize total return to our shareholders with current income combined with capital appreciation. As a result, our future investments will be made primarily in higher yielding debt investments and may include public equity in other business development companies that provide income through dividends and relatively more liquidity than our private company investments.

As required for the RIC election, we will pay a special dividend to shareholders to distribute all accumulated earnings and profits, and we intend to adopt a dividend policy that may provide regular cash dividends to shareholders. On March 3, 2020, the Board of Directors of Rand declared a special dividend of \$1.62 per share of the Corporation’s Common Stock, par value \$0.10 per shares (the “Common Stock”) to be paid in a combination of cash and shares of Common Stock to shareholders of record at the close of business on April 2, 2020. The total amount of cash to be distributed to all shareholders will be limited to 20% of the total special dividend to be paid, excluding any cash paid for fractional shares. The remaining 80% of the special dividend will be paid in shares of Common Stock. The exact distribution of cash and stock to any given shareholder will depend upon their election as well as elections of other shareholders, subject to the pro-rata limitation. We expect to complete the distribution of the special dividend on May 11, 2020. To maintain our RIC status, we need to meet specified source-of-income and asset diversification requirements and distribute annually to our shareholders at least 90% of our ordinary net income and realized net short-term capital gains in excess of realized net long-term capital losses, if any. Accordingly, our Board of Directors has expressed its intent to adopt a new dividend policy that may include regular cash dividends to shareholders going forward.

Outlook

At the end of the first quarter of 2020, we had \$29.1 million in cash and cash equivalents available for future investments and expenses, an increase of \$3.3 million from the end of 2019. The increase was primarily due to approximately \$4.4 million received during the quarter from a portfolio exit, partially offset by investments made during the quarter. With the intended RIC election, our investment objective is to maximize total return to our shareholders. As a result, in contrast to our previous metric of net asset value growth, we are now focused on growing investment income.

Since the outbreak of the COVID-19 pandemic, we have engaged in active discussions with the management teams of many of the companies within our portfolio regarding actions they have undertaken to limit the spread of COVID-19. We believe that our portfolio companies are taking the necessary actions to ensure the safety of their employees, customers and suppliers by enacting such procedures as work from home processes, staggered schedules, increased sanitation efforts and social distancing. Some companies have had to shut down due to COVID-19. In addition, most of the portfolio companies that are qualified have applied for available federal loans under the Paycheck Protection Program. The exact impact to our portfolio companies is unknown and some may suffer significant negative impact to their business. RCM is activity monitoring the impact to the portfolio companies.

Trends and Opportunities

We believe the combination of cash on hand, proceeds from portfolio exits, SBA leverage, and prospective investment income provide sufficient capital for us to manage through the potential economic impact of the COVID-19 pandemic and continue to add new investments to our portfolio while reinvesting in existing portfolio companies that demonstrate continued growth potential. Despite the COVID-19 pandemic, we continue to have a pipeline of investment opportunities.

The following short and long-term trends provide us confidence in our ability to grow Rand:

- We expect that well run businesses will require capital to grow and should be able to compete effectively given eager reception of new technologies and service concepts, regardless of the macroeconomic environment.
- We continue to manage risk by investing with other investors, when possible.
- We are involved with the governance and management of a majority of our portfolio companies, which enables us to support their operating and marketing efforts and facilitate their growth.
- As our portfolio expands, we are able to better leverage our infrastructure.
- We believe receipt of cash and portfolio assets as consideration in the Transaction with East, as well as the establishment of RCM as our external investment advisor, broadens our potential pipeline of investment opportunities in order to build our portfolio, facilitate growth and reduce operating expenses as a percentage of portfolio assets. Strategically, we expect to advance our efforts to increase our income-producing investments so as to support a regular cash dividend for shareholders and complement our equity investments that drive capital appreciation.
- We have sufficient cash to invest in new opportunities and to repurchase shares. Subsequent to quarter end, our Board of Directors approved a new share repurchase program which authorizes the purchase of up to \$1.5 million of our Common Stock through April 22, 2021 at prices per share of common stock of no greater than the then current net asset value.

Critical Accounting Policies

We prepare our consolidated financial statements in accordance with United States generally accepted accounting principles (GAAP), which require the use of estimates and assumptions that affect the reported amounts of assets and liabilities. A summary of our critical accounting policies can be found in our Annual Report on Form 10-K for the year ended December 31, 2019 under Item 7 “Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

Financial Condition

Overview:

	March 31, 2020	December 31, 2019	Increase	% Increase
Total assets	\$ 65,382,756	\$ 64,791,449	\$ 591,307	0.9%
Total liabilities	11,324,103	11,162,933	161,170	1.4%
Net assets	<u>\$ 54,058,653</u>	<u>\$ 53,628,516</u>	<u>\$ 430,137</u>	<u>0.8%</u>

Net asset value per share (NAV) was \$3.69 at March 31, 2020 and \$3.66 at December 31, 2019.

Our gross outstanding SBA debentures at March 31, 2020 were \$11,000,000 and they mature from 2022 through 2029. Cash and cash equivalents approximated 54% of net assets at March 31, 2020, as compared to 48% at December 31, 2019.

Composition of Our Investment Portfolio

Our financial condition is dependent on the success of our portfolio holdings. The following summarizes our investment portfolio at the dates indicated.

	March 31, 2020	December 31, 2019	(Decrease) Increase	% (Decrease) Increase
Investments, at cost	\$ 44,301,271	\$ 44,619,463	\$ (318,192)	(0.7)%
Unrealized depreciation, net	(8,326,994)	(7,598,671)	728,323	9.6%
Investments at fair value	<u>\$ 35,974,277</u>	<u>\$ 37,020,792</u>	<u>\$ (1,046,515)</u>	<u>(2.8)%</u>

Our total investments at fair value, as estimated by RCM and approved by our Board of Directors, approximated 67% of net assets at March 31, 2020 versus 69% of net assets at December 31, 2019.

With the completion of the Transaction, we changed our investment objectives and strategy. Our new investment objective is to maximize total return to our shareholders with current income combined with capital appreciation. As a result, our future investments will be made primarily in higher yielding debt investments and may include public equity in other business development companies that provide income through dividends and relatively more liquidity than our private company investments.

The change in investments during the three months ended March 31, 2020, at cost, is comprised of the following:

	Cost Increase (Decrease)
New investments:	
Apollo Investment Corporation (Apollo)	\$ 364,084
Ares Capital Corporation (Ares)	343,460
FS KKR Capital Corp. (FS KKR)	338,980
Golub Capital BDC, Inc. (Golub)	346,597
Owl Rock Capital Corporation (Owl Rock)	347,067
Total of new investments	<u>1,740,188</u>
Other changes to investments:	
AIKG LLC (Andretti) interest conversion	44,470
Filterworks Acquisition USA, LLC (Filterworks) interest conversion	11,641
Genicon OID amortization	10,191
HDI Acquisition LLC (Hilton Displays) interest conversion	6,317
Microcision LLC (Microcision) OID amortization	5,500
Mattison Avenue Holdings LLC (Mattison) interest conversion	5,241
GoNoodle, Inc. (GoNoodle) interest conversion	3,756
Total of other changes to investments	<u>87,116</u>
Investments repaid, sold, liquidated or converted:	
Outmatch Holdings, LLC (Outmatch) stock sale	(2,145,496)
Total of investments repaid, sold, liquidated or converted	<u>(2,145,496)</u>
Net change in investments, at cost	<u>\$ (318,192)</u>

Results of Operations

Comparison of the three months ended March 31, 2020 to the three months ended March 31, 2019

Investment Income

	Three months ended March 31, 2020	Three months ended March 31, 2019	Increase (Decrease)	% Increase (Decrease)
Interest from portfolio companies	\$ 535,701	\$ 405,965	\$ 129,736	32.0%
Interest from other investments	83,250	17,811	65,439	367.4%
Dividend and other investment income	13,125	34,625	(21,500)	(62.1)%
Fee income	3,750	260,969	(257,219)	(98.6)%
Total investment income	<u>\$ 635,826</u>	<u>\$ 719,370</u>	<u>\$ (83,544)</u>	<u>(11.6)%</u>

The total investment income that is received on a current basis for the three months ended March 31, 2020 is received from eleven portfolio companies. This contrasts with the ten portfolio companies generating current income for the three months ended March 31, 2019.

Interest from portfolio companies – Interest from portfolio companies was approximately 32% higher during the three months ended March 31, 2020 versus the same period in 2019 due to the fact that we have more income-producing debt investments in current year. As part of the contributed assets received from East at the completion of the Transaction in November 2019, we received debt instruments from Andretti, Filterworks, Hilton Displays and Mattison.

The following investments are on non-accrual status: BeetNPath, LLC (Beetnpath), G-TEC Natural Gas Systems (G-Tec) and a portion of the Mercantile Adjustment Bureau, LLC (Mercantile) outstanding loan balances.

Interest from other investments - The increase in interest from other investments is due to higher average cash balances and higher interest rates during the three months ended March 31, 2020 versus the same period in 2019.

Dividend and other investment income - Dividend income is comprised of cash distributions from limited liability companies (LLCs) and corporations in which we have invested. Our investment agreements with certain LLCs require those LLCs to distribute funds to us for payment of income taxes on our allocable share of the LLC's profits. These portfolio companies may also elect to make additional discretionary distributions. Dividend income will fluctuate based upon the profitability of these LLCs and corporations and the timing of the distributions or the impact of new investments or divestitures. The dividend distributions for the respective periods were:

	Three months ended March 31, 2020	Three months ended March 31, 2019
Tilson Technology Management, Inc. (Tilson)	\$ 13,125	\$ 10,582
Carolina Skiff LLC (Carolina Skiff)	-	24,043
Total dividend and other investment income	<u>\$ 13,125</u>	<u>\$ 34,625</u>

Fee income - Fee income generally consists of the revenue associated with the amortization of financing fees charged to the portfolio companies upon successful closing of SBIC financings, income from portfolio company board attendance fees and other miscellaneous fees. The financing fees are amortized ratably over the life of the instrument associated with the fees. The unamortized fees are carried on the balance sheet under the line item “Deferred revenue.”

The income associated with the amortization of financing fees was \$3,750 and \$35,969 for the three months ended March 31, 2020 and 2019, respectively. During the three months ended March 31, 2019, we recognized a one-time fee of \$225,000 in conjunction with the repayment of the eHealth loan instrument.

Expenses

	Three months ended March 31, 2020	Three months ended March 31, 2019	Decrease	% Decrease
Total expenses	\$ 516,506	\$ 689,735	\$ (173,229)	(25.1)%

In November 2019, we completed a stock sale transaction with East and concurrently externalized the management of our portfolio to Rand Capital Management, LLC (RCM) as our external investment adviser and administrator. Our primary operating expenses now include the payment of fees to RCM under the Investment Management Agreement, and our allocable portion of overhead expenses and other administrative expenses under the Administration Agreement with RCM. Under the terms of Investment Management Agreement, the compensation of the investment professionals of RCM and its staff, and the general office and overhead expenses incurred by RCM in maintaining its place of business, will be provided and paid for by RCM and not by us. We will be responsible for all other operating expenses, including those relating to:

- (i) organization;
- (ii) costs of calculating our net asset value (including the cost and expenses of any independent valuation firm);
- (iii) expenses incurred by RCM payable to third parties, including agents, consultants or other advisors, in monitoring financial and legal affairs and in monitoring the our investments and performing due diligence on its prospective portfolio companies;
- (iv) interest payable on debt, if any, incurred to finance our investments;
- (v) offerings of our Common Stock and other securities;
- (vi) investment advisory and management fees payable under the Investment Management Agreement, but excluding any fees payable to any Sub-Adviser;
- (vii) administration fees payable under the Administration Agreement;
- (viii) transfer agent and custodial fees;
- (ix) federal and state registration fees;
- (x) all costs of registration and listing our shares on any securities exchange;
- (xi) federal, state and local taxes;
- (xii) independent directors’ fees and expenses;
- (xiii) costs of preparing and filing reports or other documents required by governmental bodies (including the SEC);
- (xiv) costs of any reports, proxy statements or other notices to shareholders, including printing costs;
- (xv) our allocable portion of the fidelity bond, directors and officers/errors and omissions liability insurance, and any other insurance premiums;
- (xvi) direct costs and expenses of administration, including independent auditors and outside legal costs; and
- (xvii) all other expenses incurred by us or RCM in connection with administering our business (including payments under the Administration Agreement based upon our allocable portion of the RCM’s overhead in performing its obligations under the Administration Agreement, including rent and the allocable portion of the cost of our chief financial officer and chief compliance officer and their respective staffs (including travel expenses))

Expenses decreased approximately \$173,000 or 25% during the three months ended March 31, 2020 compared to the three months ended March 31, 2019. The decrease in operating expenses was primarily due to lower professional fees of approximately \$48,000 in the three months ended March 31, 2020 compared to the three months ended March 31, 2019 as well as the absence of the salary and benefits expense in the three months ended March 31, 2020. The salary and benefit expense for the three months ended March 31, 2019 was approximately \$244,000. In addition, corporate development expense decreased approximately \$17,000 during the three months ended March 31, 2020 versus the same period in 2019. These decreases were offset by the new base management fee payable to RCM during the three months ended March 31, 2020 of \$140,377. There were no incentive fees earned by RCM for the three months ended March 31, 2020.

Because of our intention to elect RIC status as of January 1, 2020, a net deferred tax asset of \$1,451,658 was eliminated in accordance with GAAP, resulting in deferred tax expense for the three months ended March 31, 2020. In addition, certain portfolio investments, that generate non-qualifying income for a RIC, were contributed to blocker corporations in December 2019. . These blocker corporations will be subject to federal and state income taxes and as a result the deferred liability related to these investments of \$247,460 was also contributed.

Realized Gain on Investments

	Three months ended March 31, 2020	Three months ended March 31, 2019	Change
Realized gain on investments before income taxes	\$ 2,393,451	\$ 40,500	\$ 2,352,951

During the three months ended March 31, 2020, we realized a \$2.3 million gain when we exited our investment in Outmatch as part of a strategic majority investment from Rubicon Technology Partners. We also received additional proceeds of \$56,916 from Microcision LLC (Microcision) related to the 2019 sale of our equity interest in Microcision and \$39,000 in additional gain from Advantage 24/7.

During the three months ended March 31, 2019, we recognized a gain on our investment in Advantage 24/7 LLC. The company converted their equity into a new debt instrument and resulted in the \$40,500 gain.

Change in Unrealized Depreciation of Investments

The coronavirus (COVID-19) pandemic is causing enormous consequences around the globe, and we know many of our portfolio companies are experiencing uncertainty and concern for their operations during this unprecedented time. We believe that it is too soon to know if there will be any temporary or permanent impairment to their values, or other significant impact on their businesses. RCM and our Board of Directors will be continuing to assess the consequences of COVID-19 on our portfolio companies and examining any changes in their valuations during the remainder of 2020.

	Three months ended March 31, 2020	Three months ended March 31, 2019	Change
Change in unrealized depreciation of investments before income taxes	\$ (728,323)	\$ 522,296	\$ (1,250,619)

The change in unrealized depreciation, before income taxes, for the three months ended March 31, 2020 was comprised of the following:

	Three months ended March 31, 2020
Genicon, Inc. (Genicon)	\$ (510,191)
Apollo Investment Corporation (Apollo)	(110,451)
Ares Capital Corporation (Ares)	(49,070)
FS KKR Capital Corp. (FS KKR)	(26,647)
Golub Capital BDC, Inc. (Golub)	(30,597)
Owl Rock Capital Corporation (Owl Rock)	(1,367)
Total change in net unrealized depreciation of investments before income taxes during the three months ended March 31, 2020	\$ (728,323)

The valuation of our investment in Genicon was decreased after a review of their operations and financial condition.

Apollo, Ares, FS KKR, Golub and Owl Rock are all publicly traded stocks, and as such, are marked to market at the end of each quarter.

The change in unrealized depreciation, before income taxes, for the three months ended March 31, 2019 was comprised of the following:

	Three months ended March 31, 2019	
BeetNPath, LLC (Beetnpath)	\$	(393,904)
SciAps, Inc. (Sciaps)		(385,000)
SocialFlow, Inc. (Socialflow)		(321,300)
Mercantile Adjustment Bureau, LLC (Mercantile)		(200,000)
Genicon, Inc. (Genicon)		(37,500)
Tilson Technology Management, Inc. (Tilson)		1,860,000
Total change in net unrealized depreciation of investments before income taxes during the three months ended March 31, 2019	\$	522,296

The valuations of our investments in Beetnpath, Sciaps, Socialflow and Mercantile were decreased after we reviewed each of the portfolio company's operations, commercial progress against their business plan, and past and projected financial condition and determined that a valuation adjustment was necessary.

Our valuation of Genicon was decreased during the three months ended March 31, 2019 to revalue our holdings based upon the liquidation preferences of our securities and as a result of a recent round of financing.

In accordance with our valuation policy, we increased the value of our holdings in Tilson based on a significant equity financing during the first quarter of 2019 with a sophisticated new non-strategic outside investor at a higher valuation than their prior financing round valuation.

All of these value adjustments resulted from a review by our management using the guidance set forth by ASC 820 and our established valuation policy.

Net Increase in Net Assets from Operations

We account for our operations under GAAP for investment companies. The principal measure of our financial performance is "net increase in net assets from operations" on our consolidated statements of operations. For the three months ended March 31, 2020 and 2019, the net increase in net assets from operations was \$430,137 and \$455,415, respectively.

Liquidity and Capital Resources

With the completion of the Transaction with East, we changed our investment objectives and strategy. Previously, our principal investment objective was to achieve long-term capital appreciation on our equity investments while maintaining a current cash flow from debenture and pass-through equity instruments to fund expenses. With the election of U.S. federal tax treatment as a RIC, our new investment objective is to maximize total return to our shareholders with current income combined with capital appreciation. As a result, our recent and future investments will be made primarily in yield generating investments and may include related equity options, such as warrants or preferred equity.

As of March 31, 2020, our total liquidity consisted of approximately \$29,100,000 in cash and cash equivalents. In addition, we had an outstanding SBA leverage commitment of \$3,000,000 at March 31, 2020.

Net cash provided by operating activities has averaged approximately \$230,000 over the last three years. The cash used for investments in portfolio companies has averaged approximately \$2,600,000 over the last three years. Our cash flow will fluctuate based on the timing of the receipt of dividend income and realized exits. We will generally use cash to fund our operating expenses and to invest in companies as we build our portfolio. We anticipate that we will continue to exit investments. However, the timing of liquidation events within the portfolio is difficult to project. Starting in 2022 (See Note 6 in the Notes to the Consolidated Financial Statements), our outstanding SBA debt begins to mature and this will require us to identify sources of future funding if liquidation of investments is not sufficient to fund operations and repay the SBA debt obligation.

We believe that the cash on hand at March 31, 2020, the undrawn SBA leverage commitment and the scheduled interest payments on our portfolio investments will be sufficient to meet our cash needs throughout 2020. We continue to pursue current returns from portfolio companies to increase the liquidity available for new investments, operating activities and future SBA debenture obligations.

Our ongoing liquidity is tied to the performance of our portfolio companies and, as such, it may be affected going forward based on the impact of the COVID-19 pandemic and its lasting impact on the capital markets, our portfolio companies, and the U.S. economy in general.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Our investment activities contain elements of risk. Our investment portfolio consists of equity and debt securities in private companies and is subject to valuation risk. Because there is typically no public market for the equity and debt securities in which we invest, the valuation of the equity interests in the portfolio is stated at “fair value” as determined in good faith by RCM and approved by our Board of Directors. This is in accordance with our investment valuation policy (see the discussion of valuation policy contained in “Note 3. Investments” in the consolidated financial statements contained in Item 1 of this report, which is hereby incorporated herein by reference.) In the absence of readily ascertainable market values, the estimated value of the portfolio may differ significantly from the values that would be placed on the portfolio if a ready market for the investments existed. Any changes in valuation are recorded on the consolidated statement of operations as “Net change in unrealized depreciation on investments.”

At times, a portion of our portfolio may include marketable securities traded in the over-the-counter market or on other stock markets. In addition, there may be a portion of the portfolio for which no regular trading market exists. In order to realize the full value of a security, the market must trade in an orderly fashion or a willing purchaser must be available when a sale is to be made. Should an economic or other event occur that would not allow markets to trade in an orderly fashion, we may not be able to realize the fair value of our marketable investments or other investments in a timely manner.

As of March 31, 2020, we did not have any off-balance sheet arrangements or hedging or similar derivative financial instrument investments.

Item 4. Controls and Procedures

Disclosure Controls and Procedures. The Corporation maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the SEC’s rules and forms, and that this information is accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. The Chief Executive Officer and the Chief Financial Officer carried out an evaluation of the effectiveness of the design and operation of the Corporation’s disclosure controls and procedures as of March 31, 2020. Based on the evaluation of these disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer concluded that the Corporation’s controls and procedures were effective as of March 31, 2020.

Changes in Internal Control over Financial Reporting. There have been no changes in our internal control over financial reporting during the Corporation’s most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Corporation’s internal control over financial reporting.

PART II.
OTHER INFORMATION

Item 1. Legal Proceedings

None

Item 1A. Risk Factors

In addition to the information provided under the heading “Risk Factors” in our annual report on Form 10-K for the year ended December 31, 2019, the Corporation identified the following risk and uncertainty that could materially affect our overall business, financial condition and operating results.

The recent COVID-19 outbreak was declared a pandemic by the World Health Organization on March 11, 2020 and has rapidly spread to the United States, and may negatively affect the operating results, financial conditions or liquidity of our portfolio companies. In addition, the pandemic may also negatively impact RCM’s ability, on our behalf, to invest a significant portion of the net proceeds from the Transaction on acceptable terms or within a reasonable timeframe.

The global outbreak of COVID-19 (“coronavirus”) has led to severe disruptions in general economic activities as businesses and federal, state, and local governments take increasingly broad actions to mitigate this public health crisis, including restrictions on travel and the temporary closure of many corporate offices, retail stores, and manufacturing facilities and factories across the United States and the wider global community.

As a result, the business, operating results, financial condition and liquidity of our portfolio companies could be materially and adversely affected. The impact to our portfolio companies’ results will depend to a large extent on the duration and severity of coronavirus and the actions taken by authorities and other entities to contain coronavirus or treat its impact, all of which are beyond our control. Certain of our portfolio companies have had their operations temporarily shut down or significantly curtailed, which we expect will further exacerbate the impact of these events on those portfolio companies. In addition, even if our portfolio companies avail themselves of loans from the Small Business Administration under the Paycheck Protection Program or the other assistance provided by U.S. federal and state governmental entities to mitigate the impacts of coronavirus, certain of our portfolio companies may experience significant liquidity issues, which, in turn, may increasingly have negative effects the ability of those portfolio companies to repay principal and interests on outstanding loans and other debt instruments owed to the Corporation and certain of those portfolio companies may not be able to continue as going concerns. A substantial negative impact to one or more of our portfolio companies as a result of coronavirus could have a material adverse effects on our business, financial condition and results of operations.

Furthermore, severe disruptions in general economic activities due to coronavirus may negatively affect RCM’s ability to invest a significant portion of the net proceeds from the Transaction on acceptable terms or within a reasonable timeframe. Delays by RCM in investing the net proceeds raised in the Transaction due to coronavirus may cause our performance to be worse than that of other fully invested BDCs or other lenders or investors pursuing comparable investment strategies. RCM may be unable to invest the net proceeds from the Transaction on acceptable terms during and after this pandemic, which could harm our financial condition and operating results. We anticipate that, depending on market conditions, it may take RCM a substantial period of time to invest substantially all of the net proceeds from the Transaction in securities meeting our investment objectives. This period may be further lengthened due to the impact of the coronavirus.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**Issuer Purchases of Equity Securities**

Period	Total number of shares purchased (1)	Average price paid per share (2)	Total number of shares purchased as part of publicly announced plan (3)	Maximum number of shares that may yet be purchased under the share repurchase program
1/1/2020 – 1/31/2020	-	-	-	1,000,000
2/1/2020 – 2/29/2020	-	-	-	1,000,000
3/1/2020 – 3/31/2020	-	-	-	1,000,000

- (1) There were no shares repurchased during the first quarter of 2020.
- (2) The average price paid per share is calculated on a settlement basis and includes commission.
- (3) On April 22, 2020, the Board of Directors approved a new share repurchase plan, which authorizes the Corporation to repurchase shares of the Corporation's outstanding common stock with an aggregate cost of up to \$1,500,00 at prices per share of common stock of no greater than the then current net asset value. This new share repurchase authorization lasts for a period of 12 months from the authorization date, until April 22, 2021. This new share repurchase plan supplants and replaces the share repurchase authorization that was previously approved by the Board of Directors in October 2019.
- (4) Prior to the April 22, 2020 new share repurchase plan, in October 2019 the Board of Directors extended the repurchase authorization of up to 1,541,046 shares of the Common Stock on the open market at prices no greater than the then current net asset value.

Item 3. Defaults upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not Applicable.

Item 5. Other Information

None.

Item 6. Exhibits

(a) Exhibits

The following exhibits are filed with this report or are incorporated herein by reference to a prior filing, in accordance with Rule 12b-32 under the Securities Exchange Act of 1934.

- (3.1)(i) [Certificate of Incorporation of the Corporation, incorporated by reference to Exhibit \(a\)\(1\) of Form N-2 filed with the SEC on April 22, 1997. \(File No. 333-25617\).](#)
- (3.1)(ii) [Certificate of Amendment to the Certificate of Incorporation, as amended, incorporated by reference to Exhibit 3.1 to the Corporation's Current Report on Form 8-K filed with the SEC on November 12, 2019.](#)
- (3.1)(iii) [By-laws of the Corporation, incorporated by reference to Exhibit 3\(ii\) to the Corporation's Quarterly Report on Form 10-Q for the period ended September 30, 2016 filed with the SEC on November 2, 2016. \(File No. 814-00235\).](#)
- (3.2)(i) [Certificate of Incorporation of Rand Merger Corporation as filed with the New York Department of State on December 18, 2008, incorporated by reference to Exhibit 1\(a\) to Registration Statement No. 811-22276 on Form N-5 of Rand Capital SBIC, Inc. filed with the SEC on February 6, 2009. \(File No. 811-22276\).](#)
- (3.2)(ii) [By-laws of Rand Capital SBIC, Inc., incorporated by reference to Exhibit 2 to Registration Statement No. 811-22276 on Form N-5 of Rand Capital SBIC, Inc. filed with the SEC on February 6, 2009. \(File No. 811-22276\).](#)
- (4) [Specimen certificate of common stock certificate, incorporated by reference to Exhibit \(b\) of Form N-2 filed with the Securities Exchange Commission on April 22, 1997. \(File No. 333-25617\).](#)
- (31.1) [Certification of Principal Executive Officer Pursuant to Rules 13a-14\(a\)/15d-14\(a\) under the Securities Exchange Act of 1934, as amended – filed herewith.](#)
- (31.2) [Certification of Principal Financial Officer Pursuant to Rules 13a-14\(a\)/15d-14\(a\) under the Securities Exchange Act of 1934, as amended – filed herewith.](#)
- (32.1) [Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 – Rand Capital Corporation – filed herewith.](#)

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: May 11, 2020

RAND CAPITAL CORPORATION

/s/ Allen F. Grum

Allen F. Grum, President
(Chief Executive Officer)

/s/ Daniel P. Penberthy

Daniel P. Penberthy, Treasurer
(Chief Financial Officer)

EXHIBIT 31.1

CERTIFICATION

Pursuant to Rules 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934, as amended

I, Allen F. Grum, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Rand Capital Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
 - d) Disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 11, 2020

/s/ Allen F. Grum
Allen F. Grum, President
(Chief Executive Officer of Rand Capital Corporation)

EXHIBIT 31.2

CERTIFICATION

Pursuant to Rules 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934, as amended

I, Daniel P. Penberthy, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Rand Capital Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
 - d) Disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 11, 2020

/s/ Daniel P. Penberthy
Daniel P. Penberthy, Treasurer
(Chief Financial Officer of Rand Capital Corporation)

EXHIBIT 32.1

CERTIFICATION

**Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906
Of the Sarbanes-Oxley Act of 2002**

Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of Rand Capital Corporation (the "Company"), does hereby certify, to such officer's knowledge, that:

The Quarterly Report on Form 10-Q for the quarter ended March 31, 2020 (the "Form 10-Q") of the Company fully complies with the requirement of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 11, 2020

/s/ Allen F. Grum

Allen F. Grum, President
(Chief Executive Officer)

Dated: May 11, 2020

/s/ Daniel P. Penberthy

Daniel P. Penberthy, Treasurer
(Chief Financial Officer)
