## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	FORM 1	0-Q
$\boxtimes$	QUARTERLY REPORT PURSUANT TO SECTION ACT OF 1934	13 OR 15(d) OF THE SECURITIES EXCHANGE
	For the quarterly period e	nded June 30, 2018
	TRANSITION REPORT PURSUANT TO SECTION ACT OF 1934	13 OR 15(d) OF THE SECURITIES EXCHANGE
	For the Transition Period from _	to
	Commission File Num	ber: 814-00235
	Rand Capital C (Exact Name of Registrant as s	
	New York (State or Other Jurisdiction of Incorporation or Organization)	16-0961359 (IRS Employer Identification No.)
	2200 Rand Building, Buffalo, NY (Address of Principal executive offices)	14203 (Zip Code)
	(716) 853-0 (Registrant's telephone number	
Exc	icate by check mark whether the registrant (1) has filed all reports requirements (2) has been subject to such filing requirements for the past 90 days.	er period that the registrant was required to file such reports),
Dat	icate by check mark whether the registrant has submitted electronical a File required to be submitted and posted pursuant to Rule 405 of Renths (or for such shorter period that the registrant was required to submitted to submitted the registrant was required to submitted.	egulation S-T (§232.405 of this chapter) during the preceding 12
con	icate by check mark whether the registrant is a large accelerated filer, apany or an emerging growth company. See the definitions of "large apany" and "emerging growth company" in Rule 12b-2 of the Exchar	accelerated filer," "accelerated filer", "smaller reporting
Lar	ge accelerated filer	Accelerated filer
Nor	n-accelerated filer 🗵 (Do not check if a smaller reporting company	y) Smaller reporting company $\square$
		Emerging growth company $\Box$
	n emerging growth company, indicate by check mark if the registrant applying with any new or revised financial accounting standards provide	
Indi	icate by check mark whether the registrant is a shell company (as defi	ned in Rule 12b-2 of the Act). Yes $\square$ No $\boxtimes$

As of August 2, 2018, there were 6,321,988 shares of the registrant's common stock outstanding.

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#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements and Supplementary Data

### RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	June 30, 2018 (Unaudited)	December 31, 2017
ASSETS	(**************************************	
Investments at fair value:		
Control investments (cost of \$99,500)	\$ 99,500	\$ 99,500
Affiliate investments (cost of \$21,937,593 and \$20,871,129, respectively)	17,526,818	17,016,795
Non-affiliate investments (cost of \$15,903,520 and \$15,718,690, respectively)	14,701,108	15,167,767
Total investments, at fair value (cost of \$37,940,613 and \$36,689,319, respectively)	32,327,426	32,284,062
Cash	4,720,381	6,262,039
Interest receivable (net of allowance: \$237,641 at 6/30/18; \$161,000 at 12/31/17)	127,897	231,048
Deferred tax asset	898,903	551,863
Prepaid income taxes	740,086	762,047
Other assets	55,956	42,854
Total assets	\$38,870,649	\$40,133,913
LIABILITIES AND STOCKHOLDERS' EQUITY (NET ASSETS)		
Liabilities:		
Debentures guaranteed by the SBA (net of debt issuance costs)	\$ 7,868,873	\$ 7,855,173
Profit sharing and bonus payable	_	144,000
Accounts payable and accrued expenses	168,918	178,348
Deferred revenue	65,880	37,707
Total liabilities	8,103,671	8,215,228
Commitments and contingencies (See Note 5)		
Stockholders' equity (net assets):		
Common stock, \$.10 par; shares authorized 10,000,000; shares issued 6,863,034; shares outstanding		
of 6,321,988	686,304	686,304
Capital in excess of par value	10,581,789	10,581,789
Accumulated net investment loss	(1,808,243)	(1,597,146)
Undistributed net realized gain on investments	27,215,738	27,215,738
Net unrealized depreciation on investments	(4,439,505)	(3,498,895)
Treasury stock, at cost: 541,046 shares	(1,469,105)	(1,469,105)
Total stockholders' equity (net assets) (per share \$4.87 at 6/30/18; \$5.05 at 12/31/17)	30,766,978	31,918,685
Total liabilities and stockholders' equity (net assets)	\$38,870,649	\$40,133,913

## RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Three end	led	mo en Jun	nree nths ded ee 30,		Six months ended June 30, 2018		ended		x months ended ee 30, 2017
Investment income:										
Interest from portfolio companies:										
Affiliate investments		75,990		37,243	\$	323,026	\$	274,000		
Non-Control/Non-Affiliate investments		<u> 89,710</u>		40,397		290,022		249,731		
Total interest from portfolio companies	31	15,700	2	77,640		613,048		523,731		
Interest from other investments:										
Non-Control/Non-Affiliate investments		7,735		6,859		12,845		17,834		
Total interest from other investments		7,735		6,859		12,845		17,834		
Dividend and other investment income:										
Affiliate investments	•	76,266	;	53,024		127,049		115,397		
Non-Control/Non-Affiliate investments		2,676		2,681		6,058		5,193		
Total dividend and other investment income	•	78,942	;	55,705		133,107		120,590		
Fee income:										
Affiliate investments		4,416		3,167		7,583		4,084		
Non-Control/Non-Affiliate investments		6,725		5,768		9,744		11,537		
Total fee income	1	1,141		8,935		17,327		15,621		
Total investment income	41	13,518	3	49,139		776,327		677,776		
Operating expenses:										
Salaries		69,875		65,413		339,749		330,826		
Employee benefits		15,251		47,699		108,996		100,069		
Directors' fees		28,624		36,374		63,499		71,249		
Professional fees Stockholders and office operating		37,341 54,599		78,193 80,725		139,028 129,038		262,195 147,935		
Insurance	•	6,900	'	6,258		18,888		17,560		
Corporate development	1	10,646		11,609		26,442		33,317		
Other operating		2,424		3,323		5,115		5,283		
	30	65,660	5:	29,594		830,755		968,434		
Interest on SBA obligations		77,269		77,569		154,838		155,138		
Bad debt expense	3	30,741				76,641				
Total expenses	4'	73,670	6	07,163		1,062,234		1,123,572		
Net investment loss before income taxes	((	50,152)	(2:	58,024)		(285,907)		(445,796)		
Income tax benefit	(2	22,384)	(	99,403)		(74,810)		(171,911)		
Net investment loss	(3	<b>37,768</b> )	(1:	58,621)		(211,097)		(273,885)		
Net increase in unrealized depreciation on investments:										
Affiliate investments		06,441)	,	65,675)		(556,441)		(665,675)		
Non-Control/Non-Affiliate investments	(45	50,000)	(	52,664)		(651,489)		(433,308)		
Increase in unrealized depreciation before income tax										
benefit		56,441)		18,339)	(	1,207,930)	( )	1,098,983)		
Deferred income tax benefit		52,915)		41,623)		(267,320)		(378,050)		
Net increase in unrealized depreciation on investments		03,526)		76,716)		(940,610)		(720,933)		
Net unrealized loss on investments		03,526)		76,716)	/A	(940,610)	/A	(720,933)		
Net decrease in net assets from operations		31,294)		35,337)		1,151,707)	(\$	994,818)		
Weighted average shares outstanding	6,32	21,988	6,3	21,988	(	6,321,988	(	5,321,988		
Basic and diluted net decrease in net assets from operations per share	(\$	0.10)	(\$	0.10)	(\$	0.18)	(\$	0.16)		
per smale	ψ	0.10)	(ψ	0.10)	(ψ	0.10)	(ψ	0.10)		

## RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS (Unaudited)

	Three months ended June 30, 2018	Three months ended June 30, 2017	Six months ended June 30, 2018	Six months ended June 30, 2017
Net assets at beginning of period	\$ 31,398,272	\$ 32,269,882	\$ 31,918,685	\$ 32,629,363
Net investment loss	(37,768)	(158,621)	(211,097)	(273,885)
Net increase in unrealized depreciation on investments	(593,526)	(476,716)	(940,610)	(720,933)
Net decrease in net assets from operations	(631,294)	(635,337)	(1,151,707)	(994,818)
Total decrease in net assets	(631,294)	(635,337)	(1,151,707)	(994,818)
Net assets at end of period	\$ 30,766,978	\$ 31,634,545	\$ 30,766,978	\$ 31,634,545
Accumulated net investment loss	(\$ 1,808,243)	(\$ 1,851,733)	(\$ 1,808,243)	(\$ 1,851,733)

## RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Six months ended June 30, 2018	Six months ended June 30, 2017
Cash flows from operating activities:		
Net decrease in net assets from operations	(\$ 1,151,707)	(\$ 994,818)
Adjustments to reconcile net decrease in net assets to net cash used in operating activities:		
Investments in portfolio companies	(1,225,000)	(3,800,000)
Proceeds from loan repayments	70,131	_
Increase in unrealized depreciation on investments	1,207,930	1,098,983
Deferred tax benefit	(347,040)	(519,163)
Depreciation and amortization	14,800	15,700
Original issue discount amortization	(19,271)	(8,395)
Non-cash conversion of debenture interest	(77,154)	(53,294)
Change in interest receivable allowance	76,641	_
Changes in operating assets and liabilities:		
Decrease (increase) in interest receivable	26,510	(49,598)
(Increase) decrease in other assets	(14,202)	537,995
Decrease (increase) in prepaid income taxes	21,961	(298,630)
Decrease in income tax payable	_	(320,008)
Decrease in accounts payable and accrued expenses	(21,430)	(160,244)
Decrease in profit sharing and bonus payable	(132,000)	(1,138,052)
Increase in deferred revenue	28,173	378
Total adjustments	(389,951)	(4,694,328)
Net cash used in operating activities	(1,541,658)	(5,689,146)
Net decrease in cash	(1,541,658)	(5,689,146)
Cash:		
Beginning of period	6,262,039	12,280,140
End of period	\$ 4,720,381	\$ 6,590,994

# RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS June 30, 2018 (Unaudited)

Company, Geographic Location, Business <u>Description, (Industry) and Website</u>	(a)  Type of Investment	(b) Date Acquired	(c) <u>Equity</u>			Percent of Net <u>Assets</u>
Non-Control/Non-Affiliate Investments – 47.8% of net assets: (j)						
ACV Auctions, Inc. (e)(g) Buffalo, NY. Live mobile wholesale auctions for new and used car dealers. (Software) www.acvauctions.com	1,181,160 Series A Preferred shares.	8/12/16	<1%	\$163,000	\$282,356	0.9%
Centivo Corporation (e)(g) New York, NY. Tech-enabled health solutions company that helps self-insured employers and their employees save money and have a better experience. (Health Care) www.centivo.com	190,967 Series A-1 Preferred shares. 337,808 Series A-2 Preferred shares. Total Centivo	7/5/17	<1%	200,000 101,342 301,342	200,000 101,342 301,342	1.0%
eHealth Global Technologies, Inc. (g) Henrietta, NY. eHealth Connect® improves health care delivery through intelligently aggregated clinical record and images for patient referrals. (Health Care) www.ehealthtechnologies.com	\$3,500,000 Term Notes at 10% due September 2, 2019.	6/28/16	0%	3,500,000	3,500,000	11.4%
Empire Genomics, LLC (h)(g) Buffalo, NY. Molecular diagnostics company that offers a comprehensive menu of assay services for diagnosing and guiding patient therapeutic treatments.  (Health Care)	\$1,101,489 Senior Secured Convertible Term Notes at 10% due April 30, 2018. \$250,000 Promissory Note at 12% due December 31, 2019.	6/13/14	0%	1,101,489	450,000 228,334	2.2%
www.empiregenomics.com  GoNoodle, Inc. (g)(m) (Formerly Health Teacher, Inc.) Nashville, TN. Student engagement education software providing core aligned physical activity breaks. (Software) www.gonoodle.com	Total Empire \$1,000,000 Secured Note at 12% due January 31, 2020, (1% Payment in Kind (PIK)). Warrant for 47,324 Series C Preferred shares. Total GoNoodle	2/6/15	<1%	1,329,823 1,034,484 25 1,034,509	1,034,484  25 1,034,509	3.3%
Mercantile Adjustment Bureau, LLC (g) Williamsville, NY. Full service accounts receivable management and collections company. (Contact Center) www.mercantilesolutions.com	\$1,199,039 Subordinated Secured Note at 13% (3% for the calendar year 2018) due January 31, 2019. (e) \$150,000 Subordinated Debenture at 8% due June 30, 2018. Warrant for 3.29% Membership Interests. Option for 1.5% Membership Interests. (i) Interest receivable \$53,069.  Total Mercantile	10/22/12	4%	1,199,040 150,000 <u>97,625</u> 1,446,665	949,040	3.1%
Outmatch Holdings, LLC (e)(g) (Chequed Holdings, LLC) Dallas, TX. Web based predictive employee selection and reference checking. (Software) www.outmatch.com	2,693,224 Class P1 Units. 109,788 Class C1 Units. <b>Total Outmatch</b>	11/18/10	4%	2,140,007 5,489 2,145,496	2,140,007 5,489 2,145,496	7.0%
PostProcess Technologies LLC (e)(g) Buffalo, NY. Provides innovative solutions for the post-processing of additive manufactured 3D parts. (Manufacturing) www.postprocess.com	\$300,000 Convertible Promissory Note at 5% due July 28, 2018.	7/25/16	0%	300,000	300,000	1.0%

### RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

#### June 30, 2018 (Continued) (Unaudited)

Company, Geographic Location, Business Description, (Industry) and Website	(a)  Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Fair <u>Value</u>	Percent of Net Assets
Rheonix, Inc. (e) Ithaca, NY. Developer of fully automated microfluidic based molecular assay and diagnostic testing devices. (Health Care) www.rheonix.com	9,676 Common shares. (g) 1,839,422 Series A preferred shares. (g) 50,593 Common shares. (g) 589,420 Series B Preferred shares.  Total Rheonix	10/29/09	4%	2,099,999 - - - - - - 2,802,731	11,000 2,165,999 59,000 702,732 2,938,731	9.6%
SocialFlow, Inc. (e)(g)  New York, NY. Provides instant analysis of social networks using a proprietary, predictive analytic algorithm to optimize advertising and publishing. (Software) www.socialflow.com	1,049,538 Series B Preferred shares. 1,204,819 Series B-1 Preferred shares. 717,772 Series C Preferred shares. Total Social Flow	4/5/13	4%	500,000 750,000 500,000 1,750,000	731,431 839,648 500,221 2,071,300	6.7%
Somerset Gas Transmission Company, LLC (e) Columbus, OH. Natural gas transportation. (Oil and Gas) www.somersetgas.com	26.5337 Units.	7/10/02	3%	719,097	500,000	1.6%
Other Non-Control/Non-Affiliate Investments:						
DataView, LLC (Software) (e)	Membership Interest.	-	-	310,357	-	0.0%
UStec/Wi3 (Manufacturing) (e)	Common stock.	-	-	100,500	-	0.0%
Subtotal Non-Control/Non-Affiliate Investments			-	\$15,903,520	\$14,701,108	
Affiliate Investments – 57.0% of net assets (k)			-			
BeetNPath, LLC (Grainful) (e)(g) Ithaca, NY. Frozen entrées and packaged dry side dishes made from 100% whole grain steel cut oats under Grainful brand name. (Consumer Product) www.grainful.com	1,119,024 Series A-2 Preferred Membership Units. 1,032,918 Series B Preferred Membership Units. Total BeetNPath	10/20/14	9%	\$359,000 <u>261,277</u> <u>620,277</u>	\$359,000 <u>291,000</u> <u>650,000</u>	2.1%
Carolina Skiff LLC (g) Waycross, GA. Manufacturer of fresh water, ocean fishing and pleasure boats. (Manufacturing) www.carolinaskiff.com	6.0825% Class A Common Membership Interest.	1/30/04	7%	15,000	1,750,000	5.7%
ClearView Social, Inc. (e)(g)  Buffalo, NY. Social media publishing tool for law, CPA and professional firms. (Software) www.clearviewsocial.com	312,500 Series Seed Plus Preferred shares.	1/4/16	6%	200,000	200,000	0.7%
First Wave Products Group, LLC (e)(g)  Batavia, NY. Sells First Crush automated pill crusher that crushes and grinds medical pills for nursing homes and medical institutions. (Health Care)  www.firstwaveproducts.com	\$500,000 Senior Term Notes at 10% due July 31, 2017. \$280,000 Junior Term Notes at 10% due July 31, 2017. Warrant for 41,619 Capital Securities.	4/19/12	7%	661,563 316,469 22,000 1,000,032	- - - -	0.0%
Genicon, Inc. (g) (m)	1,586,902 Series B Preferred shares.	4/10/15	6%	1,000,000	1,000,000	13.3%
Winter Park, FL. Designs, produces and distributes patented surgical instrumentation.	\$3,000,000 Promissory Notes at 10% due May 1, 2020, (8% Payment in	4/10/13	070	1,000,000	1,000,000	13.370
(Health Care)	Kind (PIK)).			2,984,127	2,984,127	
www.geniconendo.com	Warrant for 250,000 Common shares. Warrant for 125,000 Common			80,000	80,000	
	shares.  Total Genicon			40,000 4,104,127	$\frac{40,000}{4,104,127}$	

### RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

June 30, 2018 (Continued) (Unaudited)

Company, Geographic Location, Business <u>Description, (Industry) and Website</u>	(a)  Type of Investment	(b) Date <u>Acquired</u>	(c) <u>Equity</u>	Cost	(d)(f) Fair <u>Value</u>	Percent of Net <u>Assets</u>
GiveGab, Inc. (e)(g)  Ithaca, NY. Online fundraising, day of giving supporter engagement software for non-profit organizations. (Software) www.givegab.com	5,084,329 Series Seed Preferred shares.	3/13/13	6%	616,221	616,221	2.0%
G-TEC Natural Gas Systems (e)  Buffalo, NY. Manufactures and distributes systems that allow natural gas to be used as an alternative fuel to gases. (Manufacturing) www.gas-tec.com	16.639% Class A Membership Interest. 8% cumulative dividend.	8/31/99	17%	400,000	100,000	0.3%
Intrinsiq Materials, Inc. (e)(g) Rochester, NY. Produces printable electronics utilizing a unique process of nanomaterial based ink in a room-temperature environment. (Manufacturing) www.intrinsiqmaterials.com	4,161,747 Series A Preferred shares.	9/19/13	12%	1,125,673	400,000	1.3%
Knoa Software, Inc. (h)(g) New York, NY. End user experience management and performance (EMP) solutions utilizing enterprise applications. (Software) www.knoa.com	973,533 Series A-1 Convertible Preferred shares. 1,876,922 Series B Preferred shares. <b>Total Knoa</b>	11/20/12	7%	750,000 479,155 1,229,155	750,000 479,155 1,229,155	4.0%
KnowledgeVision Systems, Inc. (g) Lincoln, MA. Online presentation and training software. (Software) www.knowledgevision.com	200,000 Series A-1 Preferred shares. 214,285 Series A-2 Preferred shares. 129,033 Series A-3 Preferred shares. Warrant for 46,743 Series A-3 shares. \$75,000 Subordinated Promissory Notes at 8% payable on demand of majority of holders after August 31, 2019. (e) \$750,000 Replacement Term Note at 11% due April 30, 2021. Total KnowledgeVision	11/13/13	7%	250,000 300,000 165,001 35,000 75,000 750,000 1,575,001	300,000 165,001 35,000 75,000 750,000 1,325,001	4.3%
Mezmeriz, Inc. (e)(g)  Ithaca, NY. Micro-electronic mechanical systems (MEMS) developer of carbon fiber MEMS mirror modules for gesture recognition and 3D scanning.  (Electronics Developer)  www.mezmeriz.com	1,554,565 Series Seed Preferred shares.	1/9/08	14%	742,850	351,477	1.1%
Microcision LLC (g)(m) Pennsauken Township, NJ. Manufacturer of precision machined medical implants, components and assemblies. (Manufacturing) www.microcision.com	\$1,500,000 Subordinated Promissory Note at 12% (1% PIK) due December 31, 2024. 15% Class A Common Membership Interest.	9/24/09	15%	1,923,722 	1,923,722 	6.3%
New Monarch Machine Tool, Inc. (g) Cortland, NY. Manufactures and services vertical/horizontal machining centers. (Manufacturing) www.monarchmt.com	22.84 Common shares.	9/24/03	15%	22,841	22,841	0.1%

## RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS June 30, 2018 (Continued)

(Unaudited)

Company, Geographic Location, Business <u>Description, (Industry) and Website</u>	(a) <u>Type of Investment</u>	(b) Date Acquired	(c) <u>Equity</u>	<u>Cost</u>	(d)(f) Fair <u>Value</u>	Percent of Net <u>Assets</u>
OnCore Golf Technology, Inc. (e)(g) Buffalo, NY. Maker of patented golf balls. (Consumer Product)	150,000 Series AA Preferred shares. \$300,000 Subordinated Convertible Promissory Notes at 6% due January 24,	12/31/14	9%	375,000	-	1.0%
www.oncoregolf.com	2018. (i) Interest receivable \$50,342.  Total OnCore			300,000 675,000	300,000 300,000	
SciAps, Inc. (e)(g) Woburn, MA. Instrumentation company	187,500 Series A Preferred shares. 274,299 Series A-1 Convertible	7/12/13	6%	1,500,000	700,000	6.6%
producing portable analytical devices using XRF, LIBS and RAMAN spectroscopy to identify	Preferred shares. 117,371 Series B Convertible Preferred			504,710	250,000	
compounds, minerals, and elements. (Manufacturing)	shares. 113,636 Series C Convertible Preferred			250,000	250,000	
www.sciaps.com	shares. 369,698 Series C-1 Convertible			175,000	175,000	
	Preferred shares. 147,059 Series D Convertible Preferred			399,274	399,274	
	shares.  Total SciAps			$\frac{250,000}{3,078,984}$	$\frac{250,000}{2,024,274}$	
SOMS Technologies, LLC (e)(g) Valhalla, NY. Produces and markets the	5,959,490 Series B Membership Interests.	12/2/08	9%	472,632	30,000	0.1%
microGreen Extended Performance Oil Filter. (Consumer Products) www.microgreenfilter.com						
Teleservices Solutions Holdings, LLC (e) (g)(m)	250,000 Class B Preferred Units. 1,000,000 Class C Preferred Units.	5/30/14	6%	250,000 1,190,680	-	0.0%
Montvale, NJ. Customer contact center specializing in customer acquisition and retention for selected industries. (Contact Center)	80,000 Class D Preferred Units. 104,198 Class E Preferred Units. PIK dividend for Series C and D at 12%			91,200 104,198	- -	
www.ipacesetters.com	and 14%, respectively.  Total Teleservices			1,636,078	Ξ.	
<b>Tilson Technology Management, Inc. (g)</b> Portland, ME. Cellular, fiber optic and wireless	120,000 Series B Preferred shares. 21,391 Series C Convertible Preferred	1/20/15	11%	600,000	600,000	8.1%
information systems, construction, and management. (Professional Services)	shares. \$200,000 Subordinated Promissory			200,000	200,000	
www.tilsontech.com	Note at 8% due September 28, 2021. 65,790 Series D Preferred shares. \$750,000 Subordinated Promissory			200,000 750,000	200,000 750,000	
	Note at 8% due December 1, 2022.  Total Tilson			750,000 2,500,000	750,000 2,500,000	
<b>Subtotal Affiliate Investments</b>			-	\$21,937,593	\$17,526,818	
Control Investments – 0.3% of net assets (l)						
Advantage 24/7 LLC (e)(g) Williamsville, NY. Marketing program for wine and spirits dealers. (Marketing Company) www.advantage24-7.com	45% Membership Interest.	12/30/10	45%	\$99,500	\$99,500	0.3%
Subtotal Control Investments				\$99,500	\$99,500	
TOTAL INVESTMENTS – 105.1%				\$37,940,613	\$32,327,426	
OTHER ASSETS IN EXCESS OF LIABILITIES – (5.1%)				_	(1,560,448)	
NET ASSETS – 100%				<u> </u>	\$30,766,978	

### RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

June 30, 2018 (Continued) (Unaudited)

#### Notes to the Consolidated Schedule of Portfolio Investments

- (a) At June 30, 2018, restricted securities represented 100% of the fair value of the investment portfolio. Restricted securities are subject to one or more restrictions on resale and are not freely marketable.
- (b) The Date Acquired column indicates the date in which the Corporation first acquired an investment in the company or a predecessor company.
- (c) Each equity percentage estimates the Corporation's ownership interest in the applicable portfolio investment. The estimated ownership is calculated based on the percent of outstanding voting securities held by the Corporation or the potential percentage of voting securities held by the Corporation upon exercise of warrants or conversion of debentures, or other available data. If applicable, the symbol "<1%" indicates that the Corporation holds an equity interest of less than one percent.
- (d) The Corporation's investments are carried at fair value in accordance with Accounting Standards Codification (ASC) 820 "Fair Value Measurements and Disclosures," which defines fair value and establishes guidelines for measuring fair value. At June 30, 2018, ASC 820 designates 100% of the Corporation's investments as "Level 3" assets. Under the valuation policy of the Corporation, unrestricted publicly held securities are valued at the average closing bid price for these securities for the last three trading days of the reporting period. Restricted securities are subject to restrictions on resale, and are valued at fair value as determined by the management of the Corporation and submitted to the Board of Directors for approval. Fair value is considered to be the amount that the Corporation may reasonably expect to receive for portfolio securities when sold on the valuation date. Valuations as of any particular date, however, are not necessarily indicative of amounts which may ultimately be realized as a result of future sales or other dispositions of securities and these favorable or unfavorable differences could be material. Among the factors considered in determining the fair value of restricted securities are the financial condition and operating results, projected operations, and other analytical data relating to the investment. Also considered are the market prices for unrestricted securities of the same class (if applicable) and other matters which may have an impact on the value of the portfolio company (see Note 3 "Investments" to the Consolidated Financial Statements).
- (e) These investments are non-income producing. All other investments are income producing. Non-income producing investments have not generated cash payments of interest or dividends including LLC tax-related distributions within the last twelve months, or are not expected to do so going forward.
- (f) As of June 30, 2018 the total cost of investment securities was approximately \$37.9 million. Net unrealized depreciation was approximately (\$5.6) million, which was comprised of \$1.9 million of unrealized appreciation of investment securities and (\$7.5) million of unrealized depreciation of investment securities. At June 30, 2018, the aggregate gross unrealized gain for federal income tax purposes was \$2.5 million and the aggregate gross unrealized loss for federal income tax purposes was (\$7.0) million. The net unrealized loss for federal income tax purposes was (\$4.5) million based on a tax cost of \$36.8 million.
- (g) Rand Capital SBIC, Inc. investment.
- (h) Reduction in cost and value from previously reported balances reflects current principal repayment.
- (i) Represents interest due (amounts over \$50,000) from investments included as interest receivable on the Corporation's Statement of Financial Position.
- (j) Non-Control/Non-Affiliate Investments are investments that are neither Control Investments nor Affiliate Investments.
- (k) Affiliate Investments are defined by the Investment Company Act of 1940, as amended ("1940 Act"), as those Non-Control investments in companies in which between 5% and 25% of the voting securities are owned by the Corporation.
- Control Investments are defined by the 1940 Act as investments in companies in which more than 25% of the voting securities are
  owned by the Corporation or where greater than 50% of the board representation is maintained.
- (m) Payment in kind (PIK) represents earned interest that is added to the cost basis of the investment.

### RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

June 30, 2018 (Continued) (Unaudited)

#### **Investments in and Advances to Affiliates**

Company	Type of Investment	December 31, 2017 Fair Value	Gross Additions (1)	Gross Reductions (2)	June 30, 2018 Fair Value	Net Realized Gains (Losses)	Amount of Interest/ Dividend/ Fee Income (3)
Control Investments: Advantage 24/7 LLC	45% Membership interest.	\$99,500	\$-	<b>\$</b> -	\$99,500	<b>\$</b> -	\$-
<b>g</b>	Total Control Investments	\$99,500	<b>\$</b> -	<b>\$</b> -	\$99,500		<b>\$</b> -
Affiliate Investments:		100 /000	· ·	· · · · · · · · · · · · · · · · · · ·	4)		
BeetNPath, LLC	1,119,024 Series A-2 Preferred Membership Units. 1,032,918 Series B Preferred Membership	\$359,000	\$-	\$-	\$359,000	-	\$-
	Units.  Total BeetNPath	291,000 650,000	=	=	<u>291,000</u> <u>650,000</u>	=	=
		030,000	_		050,000	_	=
Carolina Skiff LLC	6.0825% Class A common membership interest.	1,750,000	-	-	1,750,000	-	80,264
ClearView Social, Inc.	312,500 Series seed plus preferred shares.	200,000	-	-	200,000	-	-
First Wave Products Group, LLC	\$500,000 senior term notes at 10%. \$280,000 junior term notes at	250,000	-	(250,000)	-	-	-
	10%. Warrant for 41,619 capital	-	-	-	-	-	-
	securities.  Total First Wave	250,000	= =	<u>(250,000</u> )	<u> </u>	<u> </u>	=======================================
Genicon, Inc.	1,586,902 Series B preferred shares.	1,000,000	-	-	1,000,000	-	-
	\$3,000,000 promissory notes at 8%.  Warrant for 250,000 common	2,903,779	80,348	-	2,984,127	-	159,950
	shares Warrant for 125,000 common	80,000	-	-	80,000	-	-
	shares Total Genicon	$\frac{40,000}{4,023,779}$	80,348	<u>-</u>	$\frac{40,000}{4,104,127}$	<u> </u>	159,950
GiveGab, Inc.	5,084,329 Series Seed preferred shares.	424,314	191,907	-	616,221	-	-
G-TEC Natural Gas	16.639% Class A membership interest. 8%						
Systems	cumulative dividend.	100,000	-	-	100,000	-	-
Intrinsiq Materials, Inc.	4,161,747 Series A preferred shares.	400,000	-	-	400,000	-	-
	050 500 0 1 1 1 2 2 2						
Knoa Software, Inc.	973,533 Series A-1 convertible preferred	750 000			750,000		
	shares. 1,876,922 Series B preferred shares.	750,000 479,155	-	-	750,000 479,155	-	-
	\$48,466 convertible promissory note at 8%.	48,466	ے	<u>(48,466)</u>	1 220 155	Ξ	<u>773</u>
Vm avvlad = - X/2-4	Total Knoa	<u>1,277,621</u>	=	<u>(48,466</u> )	1,229,155	=	<u>773</u>
KnowledgeVision  Systems, Inc.	200,000 Series A-1 preferred shares. 214,285 Series A-2 preferred	-	-	-	-	-	-
- /	shares. 129,033 Series A-3 preferred	300,000	-	-	300,000	-	-
	shares. \$75,000 subordinated promissory	165,001	25,000	-	165,001 75,000	-	2 202
	notes at 8% \$750,000 replacement term note at 11%	50,000	25,000 750,000	-	75,000 750,000	-	2,383 12,823
	Warrant for 46,743 Series A-3 shares.  Total Knowledge	35,000 550,001	775,000	=	35,000 1,325,001	=	<u>-</u> 15,206
	i otai Knowieuge	330,001	1/3,000	=	1,343,001	=	13,200

#### Vision

Mezmeriz, Inc.	1,554,565 Series seed preferred shares.	351,477	-	-	351,477	-	-
Microcision LLC	\$1,500,000 subordinated promissory note at 12% (1% PIK).	1,914,140	9,582	-	1,923,722	-	114,992
New Monarch Machine Tool, Inc.	22.84 common shares.	22,841	-	-	22,841	-	29,409

### RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

June 30, 2018 (Continued) (Unaudited)

#### **Investments in and Advances to Affiliates**

Company	Type of Investment	December 31, 2017 Fair Value	Gross Additions (1)	Gross Reductions (2)	June 30, 2018 Fair Value	Net Realized Gains (Losses)	Amount of Interest/ Dividend/ Fee Income (3)
OnCore Golf	150,000 Series AA preferred	v aluc	(1)	(2)		(Lusses)	ree income (3)
Oncore don	shares.	_	_	_	_	_	_
Technology, Inc.	\$300,000 subordinated convertible						
	promissory notes at 6%.	300,000	=	=	300,000	<u>=</u>	=
	Total OnCore	300,000	Ξ	٥	300,000	=	_
SciAps, Inc.	187,500 Series A convertible preferred shares. 274,299 Series A-1 convertible preferred shares.	700,000 250,000	-	-	700,000 250,000	-	-
	117,371 Series B convertible						
	preferred shares.	250,000	_	_	250,000	_	_
	113,636 Series C preferred shares.	175,000	-	-	175,000	-	-
	369,698 Series C-1 preferred						
	shares.	399,274	250,000	-	399,274	-	-
	147,059 Series D shares  Total SciAps	1,774,274	250,000 250,000	<u>-</u>	250,000 2,024,274	=	=
00150	*	1,//4,2/4	230,000	=	2,024,274	-	=
Technologies, LLC	5,959,490 Series B membership interests.	528,348	-	(498,348)	30,000	-	-
Teleservices	250,000 Class B preferred units.	_	_	_	_	_	_
Solutions	1,000,000 Class C preferred units.	-	-	-	-	-	-
Holdings, LLC	80,000 Class D preferred units.	-	-	-	-	-	-
	104,198 Class E preferred units. <b>Total Teleservices</b>	=	=	=	=	=	=
	Total Teleservices	=	=	=	=	=	=
Tilson Technology Management, Inc.	120,000 Series B preferred shares. 21,391 Series C convertible preferred	600,000	-	-	600,000	-	10,000
	shares. \$200,000 subordinated promissory	200,000	-	-	200,000	-	-
	note at 8%.	200,000	-	-	200,000	-	7,934
	65,790 Series D preferred shares. \$750,000 subordinated promissory	750,000	-	-	750,000	-	9,376
	note at 8%.	750,000	=	=	750,000	=	<u>29,754</u>
	Total Tilson	2,500,000		-	2,500,000	<u> </u>	<u>57,064</u>
	Total Affiliate Investments	\$17,016,795	\$1,306,837	(\$796,814)	\$17,526,818	<b>\$</b> -	\$457,658
	Total Control and Affiliate Investments	\$17,116,295	\$1,306,837	(\$796,814)	\$17,626,318	<b>\$</b> -	\$457,658
		φ1/ <sub>9</sub> 110 <sub>9</sub> 233	φ1,300,03 <i>/</i>	(Ψ170,017)	\$17,020,310	<b>\$</b> -	φ <b>τ</b> υ 1,000

This schedule should be read in conjunction with the Corporation's Consolidated Financial Statements, including the Consolidated Schedule of Portfolio Investments and Notes to the Consolidated Financial Statements.

- (1) Gross additions include increases in the cost basis of investments resulting from new portfolio investments, follow on investments, capitalized interest and the accretion of discounts. Gross additions also include net increases in unrealized appreciation or net decreases in unrealized depreciation, and the movement of an existing portfolio company into this category and out of another category.
- (2) Gross reductions include decreases in the cost basis of investments resulting from principal repayments, sales, note conversions, net increases in unrealized depreciation, net decreases in unrealized appreciation, the exchange of existing securities for new securities and the movement of an existing portfolio company out of this category and into another category.
- (3) Represents the total amount of interest, fees or dividends credited to income for the portion of the period an investment was included in Control or Affiliate categories, respectively.

# RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS June 30, 2018 (Continued) (Unaudited)

**Percentage of Total Investments (at fair value) Industry Classification** as of June 30, 2018 Healthcare 35.7% 27.5 Software Manufacturing 20.2 **Professional Services** 7.7 Consumer Product 3.0 2.9 Contact Center Oil and Gas 1.6 Electronics 1.1 Marketing 0.3 **Total Investments** 100%

## RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS December 31, 2017

Company, Geographic Location, Business Description, (Industry) and Website	(a) Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Fair Value	Percent of Net Assets
Non-Control/Non-Affiliate Investments – 47.5% of net assets: (j)	Type of Investment	Acquireu	Equity	Cost	value	Assets
ACV Auctions, Inc. (e)(g) Buffalo, NY. Live mobile wholesale auctions for new and used car dealers. (Software) www.acvauctions.com	1,181,160 Series A preferred shares.	8/12/16	<1%	\$163,000	\$282,356	0.9%
Centivo Corporation (e)(n)  New York, NY. Tech-enabled health solutions company that helps self-insured employers and their employees save money and have a better experience.  (Health Care)	\$100,000 convertible unsecured note at 2% due February 1, 2019.	7/5/17	0%	100,000	100,000	0.3%
eHealth Global Technologies, Inc. Henrietta, NY. eHealth Connect® improves health care delivery through intelligently aggregated clinical record and images for patient referrals. (Health Care) www.ehealthtechnologies.com	(g) \$1,500,000 term note at 10% due September 2, 2019. (n) \$2,000,000 term note at 10% due September 2, 2019.  Total eHealth	6/28/16	0%	1,500,000 2,000,000 3,500,000	1,500,000 2,000,000 3,500,000	11.0%
Empire Genomics, LLC (g) Buffalo, NY. Molecular diagnostics company that offers a comprehensive menu of assay services for diagnosing and guiding patient therapeutic treatments. (Health Care) www.empiregenomics.com	\$1,101,489 senior secured convertible term notes at 10% due April 30, 2018. \$250,000 promissory note at 12% due December 31, 2019. (i) Interest receivable \$65,906.	6/13/14	0%	1,101,489 <u>250,000</u> 1,351,489	1,101,489 <u>250,000</u> 1,351,489	4.2%
GoNoodle, Inc. (g)(m) (Formerly HealthTeacher, Inc.) Nashville, TN. Student engagement education software providing core aligned physical activity breaks. (Software) www.gonoodle.com	\$1,000,000 secured note at 12% due January 31, 2020, (1% Payment in Kind (PIK)). Warrant for 47,324 Series C Preferred shares.  Total GoNoodle	2/6/15	<1%	1,029,330  25  1,029,355	1,029,330  25  1,029,355	3.2%
Mercantile Adjustment Bureau, LLC (g) Williamsville, NY. Full service accounts receivable management and collections company. (Contact Center) www.mercantilesolutions.com	\$1,199,039 subordinated secured note at 13% (3% for the calendar year 2017) due January 31, 2018. (e) \$150,000 subordinated debenture at 8% due June 30, 2018. Warrant for 3.29% membership interests. Option for 1.5% membership interests. (i) Interest receivable \$55,983.  Total Mercantile	10/22/12	4%	1,199,040 150,000 <u>97,625</u> 1,446,665	949,040	3.0%
Outmatch Holdings, LLC (e)(g) (Chequed Holdings, LLC) Dallas, TX. Web based predictive employee selection and reference checking. (Software) www.outmatch.com	2,641,899 Class P1 Units. 109,788 Class C1 Units. <b>Total Outmatch</b>	11/18/10	4%	2,140,007 5,489 2,145,496	2,140,007 5,489 2,145,496	6.7%
PostProcess Technologies LLC (e)(g) Buffalo, NY. Provides innovative solutions for the post-processing of additive manufactured 3D parts. (Manufacturing) www.postprocess.com	\$300,000 convertible promissory note at 5% due July 28, 2018.	7/25/16	0%	300,000	300,000	0.9%

## RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS December 31, 2017 (Continued)

Company, Geographic Location, Business <u>Description</u> , (Industry) and Website	(a) <u>Type of Investment</u>	(b) Date <u>Acquired</u>	(c) <u>Equity</u>	Cost	(d)(f) Fair <u>Value</u>	Percent of Net <u>Assets</u>
Rheonix, Inc. (e) Ithaca, NY. Developer of fully automated microfluidic based molecular assay and diagnostic testing devices. (Health Care) www.rheonix.com	9,676 common shares. (g) 1,839,422 Series A preferred shares. (g) 50,593 common shares. (g) 589,420 Series B preferred	10/29/09	4%	2,099,999	11,000 2,165,999 59,000	9.2%
www.mcomx.com	shares.  Total Rheonix			702,732 2,802,731	702,732 2,938,731	
SocialFlow, Inc. (e)(g)	1,049,538 Series B preferred shares.	4/5/13	4%	500,000		6.5%
New York, NY. Provides instant analysis of social	1,204,819 Series B-1 preferred shares.	4/3/13	470	750,000	731,431 839,648	0.376
networks using a proprietary, predictive analytic	717,772 Series C preferred shares.			500,000	500,221	
algorithm to optimize advertising and publishing. (Software) www.socialflow.com	Total Social Flow			1,750,000	2,071,300	
Somerset Gas Transmission Company, LLC (e) Columbus, OH. Natural gas transportation. (Oil and Gas) www.somersetgas.com	26.5337 units.	7/10/02	3%	719,097	500,000	1.6%
Other Non-Control/Non-Affiliate Investments:						
DataView, LLC (Software) (e)	Membership Interest.	-	-	310,357	-	0.0%
UStec/Wi3 (Manufacturing) (e)	Common Stock.	-	-	100,500	-	0.0%
Subtotal Non-Control/Non-Affiliate Investments			-	\$15,718,690	\$15,167,767	
Affiliate Investments – 53.3% of net assets (k)			-	\$13,710,070	\$13,107,707	
BeetNPath, LLC (Grainful) (e)(g) Ithaca, NY. Frozen entrées and packaged dry side dishes made from 100% whole grain steel cut oats	1,119,024 Series A-2 Preferred Membership Units. 1,032,918 Series B Preferred	10/20/14	9%	\$359,000	\$359,000	2.0%
under Grainful brand name. (Consumer Product) www.grainful.com	Membership Units.  Total BeetNPath			<u>261,277</u> <u>620,277</u>	291,000 650,000	
Carolina Skiff LLC (g) Waycross, GA. Manufacturer of fresh water, ocean fishing and pleasure boats. (Manufacturing) www.carolinaskiff.com	6.0825% Class A common membership interest.	1/30/04	7%	15,000	1,750,000	5.5%
ClearView Social, Inc. (e)(g)	312,500 Series seed plus preferred	1/4/16	6%			0.6%
Buffalo, NY. Social media publishing tool for law, CPA and professional firms. (Software) www.clearviewsocial.com	shares.			200,000	200,000	
First Wave Products Group, LLC (e)(g)	\$500,000 senior term notes at 10% due	4/19/12	7%			0.8%
Batavia, NY. Sells First Crush automated pill crusher that crushes and grinds medical pills for	July 31, 2017. \$280,000 junior term notes at 10% due	., 19, 12	,,,	661,563	250,000	0.070
nursing homes and medical institutions. (Health	July 31, 2017.			316,469	-	
Care)	Warrant for 41,619 capital securities.			22,000		
www.firstwaveproducts.com	Total First Wave			1,000,032	<u>250,000</u>	
Genicon, Inc.  Winter Park, FL. Designs, produces and	(g) 1,586,902 Series B preferred shares. (g) \$2,000,000 promissory note	4/10/15	6%	1,000,000	1,000,000	12.6%
distributes patented surgical instrumentation.	at 8% due May 1, 2020.			1,936,002	1,936,002	
(Health Care) www.geniconendo.com	<ul><li>(g) Warrant for 250,000 common shares.</li><li>(n) \$1,000,000 promissory note</li></ul>			80,000	80,000	
	at 8% due May 1, 2020.  (n) Warrant for 125,000 common			967,777	967,777	
	shares.  Total Genicon			40,000 4,023,779	40,000 4,023,779	

#### RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS December 31, 2017 (Continued)

Company, Geographic Location, Business Description, (Industry) and Website	(a)  Type of Investment	(b) Date Acquired	(c) <u>Equity</u>	Cost	(d)(f) Fair Value	Percent of Net Assets
GiveGab, Inc. (e)(g)  Ithaca, NY. Online fundraising, day of giving supporter engagement software for non-profit organizations. (Software) www.givegab.com	5,084,329 Series Seed preferred shares.	3/13/13	6%	616,221	424,314	1.3%
G-TEC Natural Gas Systems (e)  Buffalo, NY. Manufactures and distributes systems that allow natural gas to be used as an alternative fuel to gases. (Manufacturing) www.gas-tec.com	16.639% Class A membership interest. 8% cumulative dividend.	8/31/99	17%	400,000	100,000	0.3%
Intrinsiq Materials, Inc. (e)(g)  Rochester, NY. Produces printable electronics utilizing a unique process of nanomaterial based ink in a room-temperature environment. (Manufacturing)  www.intrinsiqmaterials.com	4,161,747 Series A preferred shares.	9/19/13	12%	1,125,673	400,000	1.3%
Knoa Software, Inc. (g) New York, NY. End user experience management and performance (EMP) solutions utilizing enterprise applications. (Software) www.knoa.com	973,533 Series A-1 convertible preferred shares. 1,876,922 Series B preferred shares. \$48,466 convertible promissory note at 8% due May 9, 2018. Total Knoa	11/20/12	7%	750,000 479,155 48,466 1,277,621	750,000 479,155 48,466 1,277,621	4.0%
KnowledgeVision Systems, Inc. (e)(g)  Lincoln, MA. Online presentation and training software. (Software)  www.knowledgevision.com	200,000 Series A-1 preferred shares. 214,285 Series A-2 preferred shares. 129,033 Series A-3 preferred shares. Warrant for 46,743 Series A-3 shares. \$50,000 subordinated promissory note at 8% payable on demand of majority of noteholders after August 31, 2017.  Total KnowledgeVision	11/13/13	7%	250,000 300,000 165,001 35,000 50,000 800,001	300,000 165,001 35,000 550,000	1.7%
Mezmeriz, Inc. (e)(g)  Ithaca, NY. Micro-electronic mechanical systems (MEMS) developer of carbon fiber MEMS mirror modules for gesture recognition and 3D scanning. (Electronics Developer) www.mezmeriz.com	1,554,565 Series Seed preferred shares.	1/9/08	14%	742,850	351,477	1.1%
Microcision LLC (g)(m)  Pennsauken Township, NJ. Manufacturer of precision machined medical implants, components and assemblies. (Manufacturing) www.microcision.com	\$1,500,000 subordinated promissory note at 12% (1% PIK) due December 31, 2024. 15% Class A common membership interest.	9/24/09	15%	1,914,140	1,914,140 - - 1,914,140	6.0%
New Monarch Machine Tool, Inc. (g) Cortland, NY. Manufactures and services vertical/horizontal machining centers. (Manufacturing) www.monarchmt.com	22.84 common shares.	9/24/03	15%	22,841	22,841	0.1%

#### RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS December 31, 2017 (Continued)

Company, Geographic Location, Business Description, (Industry) and Website	(a)  Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Fair Value	Percent of Net Assets
	<u> </u>	required	Equity	<u> </u>	<u>varue</u>	Assets
OnCore Golf Technology, Inc. (e)(g)  Buffalo, NY. Maker of patented golf balls.  (Consumer Product)  www.oncoregolf.com	150,000 Series AA preferred shares. \$300,000 subordinated convertible promissory notes at 6% (10% for calendar year 2017) due January 24, 2018.	12/31/14	9%	375,000	-	0.9%
	(i) Interest receivable \$50,342.  Total OnCore			300,000 675,000	300,000 300,000	
SciAps, Inc. (e)(g)  Woburn, MA. Instrumentation company producing portable analytical devices using XRF,	187,500 Series A convertible preferred shares. 274,299 Series A-1 convertible	7/12/13	8%	1,500,000	700,000	5.6%
LIBS and RAMAN spectroscopy to identify compounds, minerals, and elements.	preferred shares. 117,371 Series B convertible preferred			504,710	250,000	
(Manufacturing) www.sciaps.com	shares. 113,636 Series C preferred			250,000	250,000	
	shares. 369,698 Series C-1 preferred shares. Total SciAps			175,000 <u>399,274</u> 2,828,984	175,000 <u>399,274</u> 1,774,274	
SOMS Technologies, LLC (e)(g) Valhalla, NY. Produces and markets the microGreen Extended Performance Oil Filter. (Consumer Products) www.microgreenfilter.com	5,959,490 Series B membership interests.	12/2/08	9%	472,632	528,348	1.7%
Teleservices Solutions Holdings, LLC (e)	250,000 Class B preferred units.	5/30/14	6%	250,000	_	0.0%
(g)(m)  Montvale, NJ. Customer contact center specializing in customer acquisition and retention for selected industries. (Contact Center)	1,000,000 Class C preferred units. 80,000 Class D preferred units. 104,198 Class E preferred units. PIK dividend for Series C and D	3/30/14	070	1,190,680 91,200 104,198	- - -	0.070
www.ipacesetters.com	at 12% and 14%, respectively.  Total Teleservices			1,636,078	=	
Tilson Technology Management, Inc.  Portland, ME. Cellular, fiber optic and wireless	(g) 120,000 Series B preferred shares. 21,391 Series C convertible	1/20/15	11%	600,000	600,000	7.8%
information systems, construction, and management. (Professional Services)	preferred shares. (g) \$200,000 subordinated promissory			200,000	200,000	
www.tilsontech.com	note at 8% due September 28, 2021. (n) 65,790 Series D preferred			200,000	200,000	
	shares. (n) \$750,000 subordinated promissory note at 8% due December 1,			750,000	750,000	
	2022. Total Tilson			750,000 2,500,000	750,000 2,500,000	
Subtotal Affiliate Investments				\$20,871,129	\$17,016,795	
Control Investments – 0.3% of net assets (l)						
Advantage 24/7 LLC (e)(g) Williamsville, NY. Marketing program for wine and spirits dealers. (Marketing Company) www.advantage24-7.com	53% Membership interest.	12/30/10	53%	\$99,500	\$99,500	0.3%
<b>Subtotal Control Investments</b>				\$99,500	\$99,500	
TOTAL INVESTMENTS – 101.1% OTHER ASSETS IN EXCESS OF				\$36,689,319	\$32,284,062	
LIABILITIES – (1.1%) NET ASSETS – 100%				_	(365,377) \$31,918,685	
					, ,	

#### RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS December 31, 2017 (Continued)

#### Notes to the Consolidated Schedule of Portfolio Investments

- (a) At December 31, 2017, restricted securities represented 100% of the fair value of the investment portfolio. Restricted securities are subject to one or more restrictions on resale and are not freely marketable.
- (b) The Date Acquired column indicates the date in which the Corporation first acquired an investment in the company or a predecessor company.
- (c) Each equity percentage estimates the Corporation's ownership interest in the applicable portfolio investment. The estimated ownership is calculated based on the percent of outstanding voting securities held by the Corporation or the potential percentage of voting securities held by the Corporation upon exercise of warrants or conversion of debentures, or other available data. If applicable, the symbol "<1%" indicates that the Corporation holds an equity interest of less than one percent.
- (d) The Corporation's investments are carried at fair value in accordance with Accounting Standards Codification (ASC) 820 "Fair Value Measurements and Disclosures," which defines fair value and establishes guidelines for measuring fair value. At December 31, 2017, ASC 820 designates 100% of the Corporation's investments as "Level 3" assets. Under the valuation policy of the Corporation, unrestricted publicly held securities are valued at the average closing bid price for these securities for the last three trading days of the reporting period. Restricted securities are subject to restrictions on resale, and are valued at fair value as determined by the management of the Corporation and submitted to the Board of Directors for approval. Fair value is considered to be the amount that the Corporation may reasonably expect to receive for portfolio securities when sold on the valuation date. Valuations as of any particular date, however, are not necessarily indicative of amounts which may ultimately be realized as a result of future sales or other dispositions of securities and these favorable or unfavorable differences could be material. Among the factors considered in determining the fair value of restricted securities are the financial condition and operating results, projected operations, and other analytical data relating to the investment. Also considered are the market prices for unrestricted securities of the same class (if applicable) and other matters which may have an impact on the value of the portfolio company (see Note 3 "Investments" to the Consolidated Financial Statements).
- (e) These investments are non-income producing. All other investments are income producing. Non-income producing investments have not generated cash payments of interest or dividends including LLC tax-related distributions within the last twelve months, or are not expected to do so going forward.
- (f) As of December 31, 2017, the total cost of investment securities was approximately \$36.7 million. Net unrealized depreciation was approximately (\$4.4) million, which was comprised of \$2.4 million of unrealized appreciation of investment securities and (\$6.8) million of unrealized depreciation of investment securities. At December 31, 2017, the aggregate gross unrealized gain for federal income tax purposes was \$2.8 million and the aggregate gross unrealized loss for federal income tax purposes was (\$4.4) million. The net unrealized loss for federal income tax purposes was (\$1.6) million based on a tax cost of \$33.9 million.
- (g) Rand Capital SBIC, Inc. investment.
- (h) Reduction in cost and value from previously reported balances reflects current principal repayment. There were no principal repayments during the year ended December 31, 2017.
- (i) Represents interest due (amounts over \$50,000) from investments included as interest receivable on the Corporation's Statement of Financial Position
- (j) Non-Control/Non-Affiliate Investments are investments that are neither Control Investments nor Affiliate Investments.
- (k) Affiliate Investments are defined by the Investment Company Act of 1940, as amended ("1940 Act"), as those Non-Control investments in companies in which between 5% and 25% of the voting securities are owned by the Corporation.
- Control Investments are defined by the 1940 Act as investments in companies in which more than 25% of the voting securities are
  owned by the Corporation or where greater than 50% of the board representation is maintained.
- (m) Payment in kind (PIK) represents earned interest that is added to the cost basis of the investment.
- (n) Rand Capital SBIC II, L.P. investment.

## RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS December 31, 2017 (Continued)

#### Investments in and Advances to Affiliates

Company	Type of Investment	December 31, 2016 Fair Value	Gross Additions (1)	Gross Reductions (2)	December 31, 2017 Fair Value	Net Realized Gains (Losses)	Amount of Interest/ Dividend/ Fee Income (3)
Control Investments: Advantage 24/7 LLC	53% Membership interest.	\$99,500	\$-	\$-	\$99,500	\$-	\$-
	<b>Total Control Investments</b>	\$99,500	<b>\$</b> -	<b>\$</b> -	\$99,500	-	<b>\$-</b>
Affiliate Investments: BeetNPath, LLC	1,119,024 Series A-2 Preferred Membership Units. 1,032,918 Series B Preferred Membership	\$359,000		\$-	\$359,000	-	<b>\$</b> -
	Units \$150,000 convertible promissory note at 8%.	150,000 509,000	\$291,000	(150,000) (150,000)	291,000 - 650,000	- - -	4,800 4,800
Carolina Skiff LLC	6.0825% Class A common membership interest.	1,100,000	650,000	-	1,750,000	-	178,532
ClearView Social, Inc.	312,500 Series seed plus preferred shares.	200,000	-	-	200,000	-	-
First Wave Products Group, LLC	\$500,000 senior term notes at 10%. \$280,000 junior term notes at 10%. Warrant for 41,619 capital securities.	250,000	- - -	- - -	250,000	- - <u>-</u>	- - -
Genicon, Inc.	1,586,902 Series B preferred shares. \$1,100,000 senior term loans at 12%. \$600,000 term loan at 14%. \$2,000,000 promissory note at 8% \$1,000,000 promissory note at 8% Warrant for 250,000 common shares Warrant for 125,000 common shares	250,000 1,000,000 1,100,000 600,000	2,016,002 1,007,777 80,000 40,000	(1,100,000) (600,000) (80,000) (40,000)	250,000 1,000,000 - 1,936,002 967,777 80,000 40,000	- - - - - -	50,234 32,200 129,752 60,860
GiveGab, Inc.	Total Genicon 5,084,329 Series Seed preferred	2,700,000	3,143,779	(1,820,000)	4,023,779	Ξ	273,046
G-TEC Natural Gas	shares.  16.639% Class A membership interest.	424,314	-	-	424,314	-	-
Systems	8% cumulative dividend	100,000	-	-	100,000	-	-
Intrinsiq Materials, Inc.	4,161,747 Series A preferred shares.	780,000	-	(380,000)	400,000	-	-
Knoa Software, Inc.	973,533 Series A-1 convertible preferred shares. 1,876,922 Series B preferred	-	750,000	-	750,000	-	-
	shares. \$48,466 convertible promissory note at 8%. Total Knoa	449,455 <u>48,466</u> <u>497,921</u>	29,700 - 779,700	- - -	479,155 <u>48,466</u> <u>1,277,621</u>	- - -	3,877 3,877
KnowledgeVision Systems, Inc.	200,000 Series A-1 preferred shares. 214,285 Series A-2 preferred shares. 129,033 Series A-3 preferred shares. \$50,000 subordinated promissory note	300,000 165,001	- - -	- - -	300,000 165,001	- - -	- - -
	at 8% Warrant for 46,743 Series A-3 shares. Total Knowledge Vision	35,000 500,001	50,000 <u>-</u> <u>50,000</u>	- - - - -	50,000 <u>35,000</u> <u>550,001</u>	- - - -	$\frac{3,748}{3,748}$
Mezmeriz, Inc.	1,554,565 Series seed preferred shares.	351,477	-	-	351,477	-	-
Microcision LLC	\$1,500,000 subordinated promissory note at 12% (1% PIK).	1,891,964	22,176	_	1,914,140		228,239
New Monarch Machine Tool, Inc.	22.84 common shares.	22,841	-	-	22,841	-	28,409

#### RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS December 31, 2017 (Continued)

#### Investments in and Advances to Affiliates

Company	Type of Investment	December 31, 2016 Fair Value	Gross Additions (1)	Gross Reductions (2)	December 31, 2017 Fair Value	Net Realized Gains (Losses)	Amount of Interest/ Dividend/ Fee Income (3)
OnCore Golf Technology, Inc.	150,000 Series AA preferred shares. \$300,000 subordinated convertible	200,000	-	-	200.000	-	- 20.211
	promissory notes at 6%. <b>Total OnCore</b>	300,000 300,000	_	_	300,000 300,000	=	29,211 29,211
SciAps, Inc.	187,500 Series A convertible preferred	300,000	=	Ξ	<u>300,000</u>	=	29,211
Suraps, inc	shares. 274,299 Series A-1 convertible preferred	1,000,000	-	(300,000)	700,000	-	-
	shares. 117,371 Series B convertible preferred	504,710	-	(254,710)	250,000	-	-
	shares.	250,000	-	-	250,000	-	-
	113,636 Series C preferred shares.	-	175,000	-	175,000	-	-
	369,698 Series C-1 preferred shares. \$200,000 subordinated promissory note at	-	399,274	-	399,274	-	-
	10%. \$100,000 secured subordinated	200,000	-	(200,000)	-	-	4,731
	convertible note at 10%.	100,000		(100,000)			2 276
	Total SciAps	<u>2,054,710</u>	574,274	(854,710)	<u>1,774,274</u>	<u>-</u>	2,376 7,107
SOMS Technologies, LLC	5,959,490 Series B membership interests.	528,348	-	-	528,348	-	6,024
9							
Teleservices	250,000 Class B preferred units.	-	-	- (200 000)	-	-	-
Solutions	1,000,000 Class C preferred units.	200,000	-	(200,000)	-	-	-
Holdings, LLC	80,000 Class D preferred units. 104,198 Class E preferred units.	91,200 104,198	-	(91,200) (104,198)	-	-	-
	Total Teleservices	395,398	_	(395,398)	=	=	=
	Total Telescivices	373,376	=	(373,376)	=	=	=
Tilson Technology	120,000 Series B preferred shares.	600,000	-	-	600,000	-	20,000
Management, Inc.	21,391 Series C convertible preferred shares. \$200,000 subordinated promissory note	200,000	-	-	200,000	-	-
	at	200,000	_		200,000	_	16,000
	8%.	200,000	750,000		750,000		1,579
	65,790 Series D preferred shares. \$750,000 subordinated promissory note		750,000		750,000		1,577
	at		750,000	<u>=</u>	750,000	<u>-</u>	5,096
	8%.	1,000,000	1,500,000	=	2,500,000	=	<u>42,675</u>
	Total Tilson						
	Total Affiliate Investments	\$13,605,974	\$7,010,929	(\$3,600,108)	\$17,016,795	\$-	\$805,668
	Total Control and Affiliate Investments	\$13,705,474	\$7,010,929	(\$3,600,108)	\$17,116,295	<b>\$</b> -	\$805,668

This schedule should be read in conjunction with the Corporation's Consolidated Financial Statements, including the Consolidated Schedule of Portfolio Investments and Notes to the Consolidated Financial Statements.

- (1) Gross additions include increases in the cost basis of investments resulting from new portfolio investments, follow on investments, capitalized interest and the accretion of discounts. Gross additions also include net increases in unrealized appreciation or net decreases in unrealized depreciation, and the movement of an existing portfolio company into this category and out of another category.
- (2) Gross reductions include decreases in the cost basis of investments resulting from principal repayments, sales, note conversions, net increases in unrealized depreciation, net decreases in unrealized appreciation, the exchange of existing securities for new securities and the movement of an existing portfolio company out of this category and into another category.
- (3) Represents the total amount of interest, fees or dividends credited to income for the portion of the period an investment was included in Control or Affiliate categories, respectively.

#### RAND CAPITAL CORPORATION AND SUBSIDIARIES CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS December 31, 2017 (Continued)

	Percentage of Total Investments (at fair value)
Industry Classification	<u>as of December 31, 2017</u>
Healthcare	37.7%
Software	24.7
Manufacturing	19.4
Professional Services	7.7
Consumer Product	4.6
Contact Center	2.9
Oil and Gas	1.6
Electronics	1.1
Marketing	0.3
<b>Total Investments</b>	100%

#### Rand Capital Corporation and Subsidiaries Notes to the Consolidated Financial Statements (Unaudited)

#### **Note 1. ORGANIZATION**

Rand Capital Corporation ("Rand", "we", "us" and "our") was incorporated under the laws of New York in February 1969. We completed our initial public offering in 1971 as an internally managed, closed-end, diversified, management investment company. We have elected to be treated as a business development company ("BDC") under the Investment Company Act of 1940, as amended (the "1940 Act"). As a BDC, we are required to comply with certain regulatory requirements. For instance, we generally have to invest at least 70% of our total assets in "qualifying assets" and provide managerial assistance to the portfolio companies in which we invest. See Item 1. Business – Regulation, Regulation as a Business Development Company in our Annual Report on Form 10-K for the year ended December 31, 2017.

Throughout our history, our principal business has been to make venture capital investments in early or expansion stage companies, often in upstate New York and regions in close proximity. In accordance with our strategic growth plan, we look for companies with strong leadership that are bringing to market new or unique products, technologies or services and have a high potential for growth. We invest in a mixture of debt and equity instruments. The debt securities typically have an equity component in the form of warrants or options to acquire stock or the right to convert the debt securities into equity securities.

We established our first small business investment company ("SBIC") in 2002, Rand Capital SBIC, Inc. ("Rand SBIC"), whereby we utilized funds borrowed from the Small Business Administration ("SBA") combined with our capital to invest in our portfolio companies. We historically made the majority of our venture capital investments through Rand SBIC. Rand SBIC's predecessor was organized as a Delaware limited partnership and was converted into a New York corporation on December 31, 2008, at which time our operations as a licensed SBIC were continued. Although Rand SBIC was operated as if it were a BDC, it was registered as an investment company under the 1940 Act. In 2012, the SEC granted an Order of Exemption for Rand with respect to the operations of Rand SBIC, and then Rand SBIC filed an election to be regulated as a BDC under the 1940 Act. Rand SBIC's board of directors is comprised of the directors of Rand, a majority of whom are not "interested persons" of Rand or Rand SBIC.

During 2017 we established a second SBIC subsidiary, Rand Capital SBIC II, L.P. ("Rand SBIC II"), and began making investments through this SBIC subsidiary. During the first quarter of 2018, together with the SBA, we determined that the optimal structure was to revert back to investing in small businesses through our original SBIC, Rand SBIC, and the assets of Rand SBIC II were transferred to Rand SBIC. Rand SBIC has applied for \$6 million in new SBA leverage commitment and is currently undergoing the review and approval process.

We operate as an internally managed investment company whereby our officers and employees conduct the business of the Corporation under the general supervision of our Board of Directors. We have not elected to qualify to be taxed as a regulated investment company as defined under Subchapter M of the Internal Revenue Code.

In this Quarterly Report on Form 10-Q, unless the context otherwise requires, "we", the "Corporation", "us", and "our" refer to Rand Capital Corporation and Rand SBIC.

Our corporate office is located in Buffalo, NY and our website address is www.randcapital.com. We make available free of charge on our website our annual and periodic reports, proxy statements and other information as soon as reasonably practicable after such material is filed with the Securities and Exchange Commission ("SEC"). Our shares are traded on the NASDAQ Capital Market under the ticker symbol "RAND".

#### Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation – It is our opinion that the accompanying consolidated financial statements include all adjustments of a normal recurring nature necessary for a fair presentation in accordance with United States generally accepted accounting principles ("GAAP") of the consolidated financial position, results of operations, cash flows and statement of changes in net assets for the interim periods presented. Certain information and note disclosures normally included in audited annual consolidated financial statements prepared in accordance with GAAP have been omitted; however, we believe that the disclosures made are adequate to make the information presented herein not misleading. Our interim results for the six months ended June 30, 2018 are not necessarily indicative of the results to be expected for the full year.

These statements should be read in conjunction with the consolidated financial statements and the notes included in our Annual Report on Form 10-K for the year ended December 31, 2017. Information contained in this filing should also be reviewed in conjunction with our related filings with the SEC prior to the date of this report. Those filings include, but are not limited to, the following:

N-54A Election to Adopt Business Development Company status DEF-14A 2018 Definitive Proxy Statement submitted to shareholders

**Principles of Consolidation** - The consolidated financial statements include the accounts of Rand and its two wholly-owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

Fair Value of Financial Instruments – The carrying amounts reported in the consolidated statement of financial position of cash, interest receivable, accounts payable and accrued expenses approximate fair value because of the immediate or short-term nature of these financial instruments.

*Fair Value of SBA Debentures* - In March 2018, the SBIC Funding Corporation completed a pooling of SBA debentures that have a coupon rate of 3.187%, excluding a mandatory SBA annual charge estimated to be 0.804%, resulting in a total estimated fixed rate for ten years of 3.991%. The carrying value of Rand's SBA debentures is a reasonable estimate of fair value because their stated interest rates approximate current interest rates that are available for debt with similar terms.

Investment Classification – In accordance with the provisions of the 1940 Act, the Corporation classifies its investments by level of control. Under the 1940 Act, "Control Investments" are investments in companies that the Corporation is deemed to "Control" because it owns more than 25% of the voting securities of the company or has greater than 50% representation on the company's board. "Affiliate Investments" are companies in which the Corporation owns between 5% and 25% of the voting securities. "Non-Control/Non-Affiliate Investments" are those companies that are neither Control Investments nor Affiliate Investments.

Investments - Investments are valued at fair value as determined in good faith by the management of the Corporation and approved by the Board of Directors. The Corporation invests in loan instruments, debt instruments, and equity instruments. There is no single standard for determining fair value in good faith. As a result, determining fair value requires that judgment be applied to the specific facts and circumstances of each portfolio investment while employing a consistent valuation process. The Corporation analyzes and values each investment quarterly, and records unrealized depreciation for an investment that it believes has become impaired, including where collection of a loan or debt security or realization of the recorded value of an equity security is doubtful. Conversely, the Corporation will record unrealized appreciation if it believes that an underlying portfolio company has appreciated in value and, therefore, its equity securities have also appreciated in value. These estimated fair values may differ from the values that would have been used had a ready market for the investments existed and these differences could be material if the Corporation's assumptions and judgments differ from results of actual liquidation events.

**Qualifying Assets** - All of the Corporation's investments were made in privately held small business enterprises, that were not investment companies, were principally based in the United States, and represent qualifying assets as defined by Section 55(a) of the 1940 Act.

**Revenue Recognition - Interest Income** - Interest income is recognized on the accrual basis except where the investment is in default or otherwise presumed to be in doubt. In such cases, interest is recognized at the time of receipt. A reserve for possible losses on interest receivable is maintained when appropriate.

Rand SBIC's interest accrual is also regulated by the SBA's "Accounting Standards and Financial Reporting Requirements for Small Business Investment Companies." Under these rules, interest income cannot be recognized if collection is doubtful, and a 100% reserve must be established. The collection of interest is presumed to be in doubt when there is substantial doubt about a portfolio company's ability to continue as a going concern or a loan is in default for more than 120 days. Management also uses other qualitative and quantitative measures to determine the value of a portfolio investment and the collectability of any accrued interest.

The following investments are on non-accrual status: G-TEC Natural Gas Systems (G-Tec), First Wave Products Group, LLC (First Wave), OnCore Golf Technology, Inc. (Oncore) and portions of the Empire Genomics, LLC (Empire Genomics) and Mercantile Adjustment Bureau, LLC (Mercantile) outstanding loan balances.

The Corporation holds debt securities in its investment portfolio that contain payment-in-kind ("PIK") interest provisions. PIK interest, computed at the contractual rate specified in each debt agreement, is periodically added to the principal balance of the debt and is recorded as interest income. Thus, the actual collection of this interest may be deferred until the time of debt principal repayment.

**Revenue Recognition - Dividend Income** – The Corporation may receive cash distributions from portfolio companies that are limited liability companies or corporations and these distributions are classified as dividend income on the consolidated statement of operations. Dividend income is recognized on an accrual basis when it can be reasonably estimated.

The Corporation may hold preferred equity securities that contain cumulative dividend provisions. Cumulative dividends are recorded as dividend income, if declared and deemed collectible, and any dividends in arrears are recognized into income and added to the balance of the preferred equity investment. The actual collection of these dividends in arrears may be deferred until such time as the preferred equity is redeemed.

**Revenue Recognition - Fee Income** - Consists of the revenue associated with the amortization of financing fees charged to the portfolio companies upon successful closing of SBIC financings and income associated with portfolio company board attendance fees. The income associated with the amortization of financing fees was \$15,327 and \$14,621 for the six months ended June 30, 2018 and 2017, respectively. The board fees were \$2,000 and \$1,000 for the six months ended June 30, 2018 and 2017, respectively.

**Realized Gain or Loss and Unrealized Appreciation or Depreciation of Investments** - Amounts reported as realized gains and losses are measured by the difference between the proceeds from the sale or exchange and the cost basis of the investment without regard to unrealized gains or losses recorded in prior periods. The cost of securities that have, in management's judgment, become worthless are written off and reported as realized losses when appropriate. Unrealized appreciation or depreciation reflects the difference between the fair value of the investments and the cost basis of the investments.

*Original Issue Discount* — Investments may include "original issue discount" or OID income. This occurs when the Corporation purchases a warrant and a note from a portfolio company simultaneously, which requires an allocation of a portion of the purchase price to the warrant and reduces the note or debt instrument by an equal amount in the form of a note discount or OID.

The note is reported net of the OID and the OID is accreted into interest income over the life of the loan. The Corporation recognized \$19,271 and \$8,395 in OID income for six months ended June 30, 2018 and 2017, respectively. OID income is estimated to be approximately \$20,000 for the remainder of 2018.

**Deferred Debenture Costs** - SBA debenture origination and commitment costs, which are netted against the debenture obligation (See Note 6 "SBA Debentures"), will be amortized ratably over the terms of the SBA debentures. Amortization expense was \$13,700 for each of the six months ended June 30, 2018 and 2017. Amortization expense on currently outstanding debentures for the next five years is estimated to average approximately \$23,000 per year.

*SBA Debentures* - The Corporation had \$8,000,000 in outstanding SBA debentures at June 30, 2018 and December 31, 2017 with a weighted average interest rate of 3.54%. The debentures are presented net of deferred debenture costs (See Note 6 "SBA Debentures"). The \$8,000,000 in outstanding SBA leverage matures from 2022 through 2025.

In the event of a future default of such SBA obligations, the Corporation has consented to the exercise, by the SBA, of all rights of the SBA under 13 C.F.R. 107.1810(i) "SBA remedies for automatic events of default" and has agreed to take all actions that the SBA may so require. These actions may include the Corporation's automatic consent to the appointment of the SBA, or its designee, as receiver under Section 311(c) of the Small Business Investment Act of 1958.

*Net Assets per Share* - Net assets per share are based on the number of shares of common stock outstanding. The Corporation does not have any common stock equivalents outstanding.

**Supplemental Cash Flow Information** - Income taxes (refunded) paid during the six months ended June 30, 2018 and 2017 were (\$17,051) and \$587,840, respectively. Interest paid during each of the six months ended June 30, 2018 and 2017 was \$140,275. The Corporation converted \$77,154 and \$53,294 of interest receivable into investments during the six months ended June 30, 2018 and 2017, respectively.

Accounting Estimates - The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Stockholders' Equity (Net Assets) - At June 30, 2018 and December 31, 2017, there were 500,000 shares of \$10.00 par value preferred stock authorized and unissued.

On October 26, 2017, the Board of Directors extended the repurchase authorization for up to 1,000,000 shares of the Corporation's outstanding common stock on the open market through October 26, 2018 at prices no greater than the then current net asset value. No shares were repurchased during the six months ended June 30, 2018. At June 30, 2018, the total treasury shares held was 541,046 shares with a total cost of \$1,469,105.

**Profit Sharing and Stock Option Plan** - In 2001, the stockholders of the Corporation authorized the establishment of an Employee Stock Option Plan (the "Option Plan"), that provides for the award of stock options to purchase up to 200,000 common shares to eligible employees. In 2002, the Corporation placed the Option Plan on inactive status as it developed a new profit sharing plan for the Corporation's employees in connection with the formation of its SBIC subsidiary. As of June 30, 2018, no stock options had been awarded under the Option Plan. Because Section 57(n) of the 1940 Act prohibits maintenance of a profit sharing plan for the officers and employees of a BDC where any option, warrant or right is outstanding under an executive compensation plan, no stock options will be granted under the Option Plan while any profit sharing plan is in effect with respect to the Corporation.

In 2002, the Corporation established a Profit Sharing Plan (the "Plan") for its executive officers in accordance with Section 57(n) of the 1940 Act. Under the Plan, the Corporation will pay its executive officers aggregate profit sharing payments equal to 12% of the net realized capital gains of its SBIC subsidiary, net of all realized capital losses and unrealized depreciation of the SBIC subsidiary, for the fiscal year, computed in accordance with the Plan and the Corporation's interpretation of the Plan. Any profit sharing paid or accrued cannot exceed 20% of the Corporation's net income, as defined in the Plan. For purposes of the 20% profit sharing test, the Corporation interprets net income to be the total of the Corporation's net investment gain (loss) and its net realized gain (loss) on investments, prior to inclusion of the estimated profit sharing obligation. The profit sharing payments are split equally between the Corporation's two executive officers, each of whom is fully vested in the Plan.

The Corporation did not record any expense pursuant to the Plan for the six months ended June 30, 2018 and 2017, respectively. Included in the profit sharing and bonus payable line on the Consolidated Statement of Financial Position at December 31, 2017 was \$132,000 that was paid during the first quarter of 2018.

*Income Taxes* - The Corporation reviews the tax positions it has taken to determine if they meet a "more likely than not threshold" for the benefit of the tax position to be recognized in the consolidated financial statements. A tax position that fails to meet the more likely than not recognition threshold will result in either a reduction of a current or deferred tax asset or receivable, or the recording of a current or deferred tax liability. There were no uncertain tax positions recorded at June 30, 2018.

It is the Corporation's policy to include interest and penalties related to income tax liabilities in income tax expense. There were no amounts recognized for interest or penalties for the six months ended June 30, 2018 or 2017.

Concentration of Credit and Market Risk – The Corporation's financial instruments potentially subject it to concentrations of credit risk. Cash is invested with banks in amounts which, at times, exceed insurable limits. Management does not anticipate non-performance by such banks.

At June 30, 2018, Genicon, Inc. (Genicon), eHealth Global Technologies, Inc. (eHealth), Rheonix, Inc. (Rheonix), Tilson Technology Management, Inc. (Tilson), and Outmatch (Outmatch) represented 13%, 11%, 9%, 8% and 7%, respectively, of the fair value of the Corporation's investment portfolio.

At December 31, 2017, Genicon, Inc. (Genicon), eHealth Global Technologies, Inc. (eHealth), Rheonix, Inc. (Rheonix), Tilson Technology Management, Inc. (Tilson), and Outmatch (Outmatch) represented 12%, 11%, 9%, 8% and 7%, respectively, of the fair value of the Corporation's investment portfolio.

#### **Note 3. INVESTMENTS**

The Corporation's investments are carried at fair value in accordance with Accounting Standards Codification (ASC) 820, "Fair Value Measurements and Disclosures", which defines fair value, establishes a framework for measuring fair value in GAAP, and expands disclosures about fair value measurements.

Loan investments are defined as traditional loan financings with no equity features. Debt investments are defined as debt financings that include one or more equity features such as conversion rights, stock purchase warrants, and/or stock purchase options. A financing may also be categorized as a debt financing if it is accompanied by the direct purchase of an equity interest in the company.

The Corporation uses several approaches to determine the fair value of an investment. The main approaches are:

- Loan and debt securities are valued at cost when it is representative of the fair value of the investment or sufficient assets or liquidation proceeds are expected to exist from a sale of a portfolio company at its estimated fair value. However, they may be valued at an amount other than cost given the carrying interest rate versus the related inherent portfolio risk of the investment. A loan or debt instrument may be reduced in value if it is judged to be of poor quality, collection is in doubt or insufficient liquidation proceeds exist.
- Equity securities may be valued using the "asset approach", "market approach" or "income approach." The asset approach involves estimating the liquidation value of the portfolio company's assets. To the extent the value exceeds the remaining principal amount of the debt or loan securities of the portfolio company, the fair value of such securities is generally estimated to be their cost. However, where value is less than the remaining principal amount of the loan and debt securities, the Corporation may discount the value of an equity security. The market approach uses observable prices and other relevant information generated by similar market transactions. It may include the use of market multiples derived from a set of comparables to assist in pricing the investment. Additionally, the Corporation adjusts valuations if a subsequent significant equity financing has occurred that includes a meaningful portion of the financing by a sophisticated, unrelated new investor. The income approach employs a cash flow and discounting methodology to value an investment.

ASC 820 classifies the inputs used to measure fair value into the following hierarchy:

- Level 1: Quoted prices in active markets for identical assets or liabilities, used in the Corporation's valuation at the measurement date.
- Level 2: Quoted prices for similar assets or liabilities in active markets, or quoted prices for identical or similar assets or liabilities in markets that are not active, or other observable inputs other than quoted prices.
- Level 3: Unobservable and significant inputs to determining the fair value.

Financial assets are categorized based upon the level of judgment associated with the inputs used to measure their fair value.

Any changes in estimated fair value are recorded in the statement of operations.

Under the valuation policy, the Corporation values unrestricted publicly traded companies, categorized as Level 1 investments, at the average closing bid price for the last three trading days of the reporting period. There were no Level 1 or 2 investments as of June 30, 2018.

In the valuation process, the Corporation values restricted securities, categorized as Level 3 investments, using information from these portfolio companies, which may include:

- Audited and unaudited statements of operations, balance sheets and operating budgets;
- Current and projected financial, operational and technological developments of the portfolio company;
- Current and projected ability of the portfolio company to service its debt obligations;
- The current capital structure of the business and the seniority of the various classes of equity if a deemed liquidation event were to occur;
- Pending debt or capital restructuring of the portfolio company;
- Current information regarding any offers to purchase the investment, or recent fundraising transactions;
- Current ability of the portfolio company to raise additional financing if needed;

- Changes in the economic environment which may have a material impact on the operating results of the portfolio company;
- Internal circumstances and events that may have an impact (both positive and negative) on the operating performance of the portfolio company;
- Qualitative assessment of key management;
- Contractual rights, obligations or restrictions associated with the investment; and
- Other factors deemed relevant by the Corporation's management to assess valuation.

The valuation may be reduced if a portfolio company's performance and potential have deteriorated significantly. If the factors that led to a reduction in valuation are overcome, the valuation may be readjusted.

#### **Equity Securities**

Equity securities may include preferred stock, common stock, warrants and limited liability company membership interests.

The significant unobservable inputs used in the fair value measurement of the Corporation's equity investments are earnings before interest, tax and depreciation and amortization (EBITDA) and revenue multiples, where applicable, the financial and operational performance of the business, and the debt and senior equity preferences that may exist in a deemed liquidation event. Standard industry multiples may be used when available; however, the Corporation's portfolio companies are typically small and in early stages of development and these industry standards may be adjusted to more closely match the specific financial and operational performance of the portfolio company. Due to the nature of certain investments, fair value measurements may be based on other criteria, which may include third party appraisals. Significant changes in any of these unobservable inputs may result in a significantly higher or lower fair value estimate.

Another key factor used in valuing equity investments is a significant recent arms-length equity transaction entered into by the portfolio company with a sophisticated, non-strategic, unrelated, new investor. The terms of these equity transactions may not be identical to the equity transactions between the portfolio company and the Corporation, and the impact of the difference in transaction terms on the market value of the portfolio company may be difficult or impossible to quantify.

When appropriate the Black-Scholes pricing model is used to estimate the fair value of warrants for accounting purposes. This model requires the use of highly subjective inputs including expected volatility and expected life, in addition to variables for the valuation of minority equity positions in small private and early stage companies. Significant changes in any of these unobservable inputs may result in a significantly higher or lower fair value estimate.

For recent investments of less than one year old, the Corporation generally relies on the cost basis, which is deemed to represent the fair value, unless other fair value inputs are identified causing the Corporation to depart from this basis.

#### Loan and Debt Securities

The significant unobservable inputs used in the fair value measurement of the Corporation's loan and debt securities are the financial and operational performance of the portfolio company, similar debt with similar terms with other portfolio companies, as well as the market acceptance for the portfolio company's products or services. These inputs will likely provide an indicator as to the probability of principal recovery of the investment. The Corporation's loan and debt investments are often junior secured or unsecured debt securities. Fair value may also be determined based on other criteria where appropriate. Significant changes to the unobservable inputs may result in a change in fair value. For recent investments, the Corporation generally relies on the cost basis, which is deemed to represent the fair value, unless other fair value inputs are identified causing the Corporation to depart from this basis.

The following table provides a summary of the significant unobservable inputs used to determine the fair value of the Corporation's Level 3 portfolio investments as of June 30, 2018:

		Market Approach EBITDA	J	Market Approach Liquidation		Market Approach Revenue	7	Market Approach Fransaction		
Investment Type		Multiple		Seniority		Multiple		Pricing		Totals
Non-Control/Non-Affiliate										
Equity	\$		\$	25	\$	2,145,496	\$	6,093,729	\$	8,239,250
Non-Control/Non-Affiliate Debt	\$	949,040		1,712,818		3,500,000		300,000		6,461,858
Total Non-Control/Non-										
Affiliate	\$	949,040	\$	1,712,843	\$	5,645,496	\$	6,393,729	\$1	4,701,108
Affiliate Equity	\$	4,420,000	\$	22,841	\$	4,453,430	\$	1,647,698	\$1	0,543,969
Affiliate Debt		5,857,849						1,125,000		6,982,849
<b>Total Affiliate</b>	\$	10,277,849	\$	22,841	\$	4,453,430	\$	2,772,698	<b>\$1</b> ′	7,526,818
Control Equity	\$		\$		\$	99,500	\$		\$	99,500
<b>Total Control</b>	\$		\$		\$	99,500	\$		\$	99,500
<b>Total Level 3 Investments</b>	\$	11,226,889	\$	1,735,684	\$	10,198,426	\$	9,166,427	\$3	2,327,426
Range		4X-9X		1X		1X-6X	No	ot Applicable		
Unobservable Input	EB	ITDA Multiple	I	Asset Value	Re	venue Multiple	Tra	nsaction Price		
Weighted Average		5.7X		1X		2.5X	No	ot Applicable		

The following table provides a summary of the components of Level 1, 2 and 3 Assets Measured at Fair Value at June 30, 2018:

		Fair Value Measurements at Reported Date Using								
Description	Lune 20, 2019	Quoted Prices in Active Markets for Identical Assets (Level 1)			Active Markets for Significant Identical Assets Observable Inp					her Significant Inobservable Inputs
	June 30, 2018	(Level 1)		(Level 2)			(Level 3)			
Loan investments	\$ 3,550,000	\$	_	\$	_	\$	3,550,000			
Debt investments	9,894,707		_		_		9,894,707			
Equity investments	18,882,719						18,882,719			
Total	\$32,327,426	\$	_	\$	_	\$	32,327,426			

The following table provides a summary of the components of Level 1, 2 and 3 Assets Measured at Fair Value on a Recurring Basis at December 31, 2017:

		Fair Value Measurements at Reported Date Using							
Description	December 31, 2017	Quoted Prices in Active Markets for Identical Assets (Level 1)		Observ	nificant able Inputs evel 2)	Other Significal Unobservable Inputs (Level 3)			
			cvci i)	(L)	cvci z)	Ф			
Loan investments	\$ 3,550,000	\$	_	\$	_	3	3,550,000		
Debt investments	10,096,244				_		10,096,244		
Equity investments	18,637,818						18,637,818		
Total	\$32,284,062	\$	_	\$	_	\$	32,284,062		

The following table provides a summary of changes in Assets Measured at Fair Value Using Significant Unobservable Inputs (Level 3) for the six months ended June 30, 2018:

#### Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Venture Capital Investments

Venture Capital Investme			tal Investments	nts	
	Loan	Debt	Equity		
Description	Investments	Investments	Investments	Total	
Ending Balance, December 31, 2017, of Level 3 Assets	\$3,550,000	\$10,096,244	\$18,637,818	\$ 32,284,062	
Unrealized Losses included in net change in net assets					
from operations:					
Empire Genomics, LLC (Empire Genomics)	_	(651,489)	_	(651,489)	
First Wave Products Group, LLC (First Wave)	_	(250,000)	_	(250,000)	
GiveGab, Inc. (Givegab)	_	_	191,907	191,907	
SOMS Technologies, LLC (SOMS)			(498,348)	(498,348)	
Total Unrealized Losses	_	(901,489)	(306,441)	(1,207,930)	
Purchases of Securities/Changes to Securities/Non-cash					
conversions:					
Centivo Corporation (Centivo)	_	_	201,342	201,342	
Genicon, Inc. (Genicon)	_	80,348	_	80,348	
GoNoodle, Inc. (GoNoodle)	_	5,153	_	5,153	
KnowledgeVision Systems, Inc. (Knowledgevision)	_	775,000	_	775,000	
Microcision LLC (Microcision)	_	9,582	_	9,582	
SciAps, Inc. (Sciaps)			250,000	250,000	
Total Purchases of Securities/Changes to Securities/Non-					
cash conversions	_	870,083	451,342	1,321,425	
Repayments and Sale of Securities:					
Empire Genomics	_	(21,665)	_	(21,665)	
Knoa Software, Inc. (Knoa)		(48,466)		(48,466)	
Total Repayments and Sale of Securities	_	(70,131)	_	(70,131)	
Transfers within Level 3		(100,000)	100,000		
Ending Balance, June 30, 2018, of Level 3 Assets	\$3,550,000	\$ 9,894,707	\$18,882,719	\$ 32,327,426	
Increase in unrealized depreciation on investments for the pe	eriod included in	n changes in			
net assets		S		(\$ 1,207,930)	

The following table provides a summary of changes in Assets Measured at Fair Value Using Significant Unobservable Inputs (Level 3) for the six months ended June 30, 2017:

Fair Value Measurements Using Significant				
<b>Unobservable Inputs (Level 3)</b>				
Venture Capital Investments				

	Venture Capital Investments				
	Loan	Debt	Equity		
Description	Investments	Investments	Investments	Total	
Ending Balance, December 31, 2016, of Level 3 Assets	\$ 3,200,000	\$6,700,221	\$17,600,260	\$ 27,500,481	
Unrealized Gains and Losses included in net change in					
net assets from operations:					
ACV Auctions, Inc. (ACV Auctions)	_	_	119,356	119,356	
Athenex, Inc. (Athenex)	_	_	197,336	197,336	
BeetNPath, LLC (Beetnpath)	_	_	29,723	29,723	
City Dining Cards, Inc. (Loupe)	_	_	(500,000)	(500,000)	
Mercantile Adjustment Bureau, LLC (Mercantile)	_	(250,000)	_	(250,000)	
SciAps, Inc. (Sciaps)	_	_	(300,000)	(300,000)	
Teleservices Solutions Holdings, LLC (Teleservices)			(395,398)	(395,398)	
Total Unrealized Gains and Losses		(250,000)	(848,983)	(1,098,983)	
Purchases of Securities/Changes to Securities/Non-cash					
conversions:					
Beetnpath	_	100,000	11,277	111,277	
eHealth Global Technologies, Inc. (eHealth)	2,000,000	_	_	2,000,000	
Genicon, Inc. (Genicon)	300,000	883,397	120,000	1,303,397	
GoNoodle, Inc. (GoNoodle)	_	5,102	_	5,102	
Knowledge Vision Systems, Inc. (Knowledge Vision)	50,000	_	_	50,000	
Mercantile	_	104,998	_	104,998	
Microcision LLC (Microcision)	_	12,641	_	12,641	
Sciaps			274,274	274,274	
Total Purchases of Securities/Changes to Securities/Non-					
cash conversions	2,350,000	_1,106,138	405,551	3,861,689	
Transfers within Level 3	(2,000,000)	1,450,000	550,000	_	
Transfers out of Level 3			(614,000)	(614,000)	
Ending Balance, June 30, 2017, of Level 3 Assets	\$ 3,550,000	\$9,006,359	\$17,092,828	\$ 29,649,187	
Increase in unrealized depreciation on investments for the period included in changes in					
net assets		-		(\$ 1,296,319)	
				(ψ 1,490,319)	

#### **NOTE 4. OTHER ASSETS**

At June 30, 2018 and December 31, 2017, other assets was comprised of the following:

	June 30, 2018	December 31, 2017
Prepaid expenses	\$ 52,002	\$ —
Operating receivables	2,564	3,204
Equipment (net)	1,390	2,490
Dividend receivable		37,160
Total other assets	\$ 55,956	\$ 42,854

#### **Note 5. COMMITMENTS AND CONTINGENCIES**

The Corporation did not have any commitments to fund any investments as of June 30, 2018.

## **Note 6. SBA DEBENTURES**

Pursuant to Accounting Standard Update (ASU) 2015-03, the debt origination costs associated with the SBA debt obligations are presented as a direct deduction of the related debt obligation.

	June 30, 2018	Dece	mber 31, 2017
Debentures guaranteed by the SBA	\$ 8,000,000	\$	8,000,000
Less unamortized issue costs	(131,127)		(144,827)
Debentures guaranteed by the SBA, net	\$ 7,868,873	\$	7,855,173

## **Note 7. FINANCIAL HIGHLIGHTS**

The following schedule provides the financial highlights, calculated based on weighted average shares outstanding, for the six months ended June 30, 2018 and 2017:

	Six months ended June 30, 2018 (Unaudited)		Jı	Six months ended June 30, 2017 (Unaudited)	
Income from investment operations (1):					
Investment income	\$	0.12	\$	0.11	
Operating expenses		0.16		0.18	
Investment loss before income taxes		(0.04)		(0.07)	
Income tax benefit		(0.01)		(0.03)	
Net investment loss		(0.03)	<u>,-</u>	(0.04)	
Net realized and unrealized loss on investments		(0.15)		(0.12)	
Decrease in net asset value		(0.18)		(0.16)	
Net asset value, beginning of period		5.05		5.16	
Net asset value, end of period	\$	4.87	\$	5.00	
Per share market price, end of period	\$	2.69	\$	2.79	
Total return based on market value		(10.93%)	<u>,-</u>	(11.70%)	
Total return based on net asset value		(3.61%)		(3.05%)	
Supplemental data:					
Ratio of operating expenses before income					
taxes to average net assets		3.39%		3.50%	
Ratio of operating expenses including income					
taxes to average net assets		2.30%		1.79%	
Ratio of net investment loss to average net					
assets		(0.67%)		(0.85%)	
Portfolio turnover		3.8%		13.2%	
Net assets, end of period	\$	30,766,978	\$	31,634,545	
Weighted shares outstanding, end of period		6,321,988		6,321,988	

<sup>(1)</sup> Per share data are based on weighted average shares outstanding and the results are rounded to the nearest cent.

The Corporation's interim period results could fluctuate as a result of a number of factors; therefore results for any interim period should not be relied upon as being indicative of performance for the full year or in future periods.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion and analysis of our financial condition and results of operations in conjunction with the consolidated financial statements and related notes included elsewhere in this report. Historical results and percentage relationships among any amounts in the consolidated financial statements are not necessarily indicative of trends in operating results for any future periods.

#### FORWARD LOOKING STATEMENTS

Statements included in this Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this report that do not relate to present or historical conditions are "forward-looking statements" within the meaning of that term in Section 27A of the Securities Act of 1933, as amended, and in Section 21E of the Securities Exchange Act of 1934, as amended. Additional oral or written forward-looking statements may be made by us from time to time, and forward-looking statements may be included in documents that are filed with the Securities and Exchange Commission. Forward-looking statements involve risks and uncertainties that could cause our results or outcomes to differ materially from those expressed in the forward-looking statements. Forward-looking statements may include, without limitation, statements relating to our plans, strategies, objectives, expectations and intentions and are intended to be made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Words such as "believes," "forecasts," "intends," "possible," "expects," "estimates," "anticipates," or "plans" and similar expressions are intended to identify forward-looking statements. Among the important factors on which such statements are based are assumptions concerning the state of the United States economy and the local markets in which our portfolio companies operate, the state of the securities markets in which the securities of our portfolio companies could be traded, liquidity within the United States financial markets, and inflation. Forward-looking statements are also subject to the risks and uncertainties described under the caption "Risk Factors" contained in Part II, Item 1A of this report and in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2017.

There may be other factors not identified that affect the accuracy of our forward-looking statements. Further, any forward-looking statement speaks only as of the date when it is made and, except as required by law, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances. New factors emerge from time to time that may cause our business not to develop as we expect, and we cannot predict all of them.

#### Overview

We are an internally managed investment company that lends to and invests in small companies often concurrently with other investors. We have elected to be treated as a business development company ("BDC") under the Investment Company Act of 1940, as amended (the "1940 Act"). As a BDC, we are required to comply with certain regulatory requirements. We have historically made the majority of our investments through our wholly-owned subsidiary, Rand Capital SBIC, Inc. ("Rand SBIC"), which operates as a small business investment company ("SBIC") and has been licensed by the U.S. Small Business Administration ("SBA") since 2002. During 2017 we established a second SBIC subsidiary, Rand Capital SBIC II, L.P. ("Rand SBIC II") and began making investments through this SBIC subsidiary. During the first quarter of 2018, together with the SBA, we determined that the optimal structure was to revert back to investing in small businesses through our original SBIC, Rand SBIC, and the assets of Rand SBIC II were transferred to Rand SBIC. Rand SBIC has applied for an additional \$6 million in new SBA leverage commitments and is currently undergoing the review and approval process.

#### Outlook

At the end of the second quarter of 2018, we had approximately \$4.7 million in cash available for future investments and expenses. We believe the combination of cash on hand, proceeds from portfolio exits, anticipated additional SBA leverage, and prospective investment income provide sufficient capital for us to continue to add new investments to our portfolio while reinvesting in existing portfolio companies that demonstrate continued growth potential. The following short and long-term trends provide us confidence in our ability to grow Rand:

- We expect that well run businesses will require capital to grow and should be able to compete effectively given the strong macroeconomic environment and eager reception of new technologies and service concepts.
- We continue to manage risk by investing with other investors, when possible.
- We are actively involved with the governance and management of our portfolio companies, which enables us to support their
  operating and marketing efforts and facilitate their growth.
- We have sufficient cash to invest in new opportunities and to opportunistically repurchase shares. At quarter end, we had authorization to repurchase an additional 458,954 shares of our common stock. However, our prioritized use of cash continues to be growing our portfolio.
- When our portfolio expands, we are able to better leverage our infrastructure.

# **Critical Accounting Policies**

We prepare our consolidated financial statements in accordance with United States generally accepted accounting principles (GAAP), which require the use of estimates and assumptions that affect the reported amounts of assets and liabilities. A summary of our critical accounting policies can be found in our Annual Report on Form 10-K for the year ended December 31, 2017 under Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations."

#### **Financial Condition**

	June 30, 2018	Dec	ember 31, 2017	Decrease	% Decrease
Overview:				<u> </u>	
Total assets	\$38,870,649	\$	40,133,913	(\$1,263,264)	(3.1%)
Total liabilities	8,103,671		8,215,228	(111,557)	(1.4%)
Net assets	\$30,766,978	\$	31,918,685	(\$1,151,707)	(3.6%)

Net asset value per share (NAV) was \$4.87 at June 30, 2018 and \$5.05 at December 31, 2017.

Our gross outstanding SBA debentures at June 30, 2018 were \$8,000,000 and will mature from 2022 through 2025. Cash approximated 15% of net assets at June 30, 2018, as compared to 20% at December 31, 2017.

# **Composition of Our Investment Portfolio**

Our financial condition is dependent on the success of our portfolio holdings. We have invested substantially all of our assets in small to medium-sized companies. The following summarizes our investment portfolio at the dates indicated.

	June 30, 2018	Dec	ember 31, 2017	Increase	% Increase
Investments, at cost	\$37,940,613	\$	36,689,319	\$1,251,294	3.4%
Unrealized depreciation, net	(5,613,187)		(4,405,257)	1,207,930	27.4%
Investments at fair value	\$32,327,426	\$	32,284,062	\$ 43,364	0.1%

Our total investments at fair value, as estimated by management and approved by our Board of Directors, approximated 105% of net assets at June 30, 2018 versus 101% of net assets at December 31, 2017.

The change in investments during the six months ended June 30, 2018, at cost, is comprised of the following:

	Cost Increase (Decrease)	
New investments:		
KnowledgeVision Systems, Inc. (Knowledgevision)	\$	775,000
SciAps, Inc. (Sciaps)		250,000
Centivo Corporation (Centivo)		200,000
Total of new investments		1,225,000
Other changes to investments:		
Genicon Inc. (Genicon) interest conversion and OID		
amortization		80,348
Microcision LLC (Microcision) interest conversion		9,582
GoNoodle, Inc. (GoNoodle) interest conversion		5,153
Centivo interest conversion		1,342
Total of other changes to investments		96,425
Investments repaid, sold or liquidated:		
Knoa Software Inc. (Knoa) repayment		(48,466)
Empire Genomics, LLC (Empire Genomics) repayment		(21,665)
Total of investments repaid, sold or liquidated		(70,131)
Net change in investments, at cost	\$	1,251,294

# **Results of Operations**

Our principal investment objective is to achieve long-term capital appreciation on our equity investments while maintaining a current cash flow from our debt instruments and pass-through equity instruments to fund expenses. Therefore, we invest in a variety of financial instruments to provide a current return on a portion of the investment portfolio.

## Comparison of the three months ended June 30, 2018 to the three months ended June 30, 2017

#### **Investment Income**

	ree months ed June 30, 2018	ree months led June 30, 2017	Increase	% Increase
Interest from portfolio companies	\$ 315,700	\$ 277,640	\$38,060	13.7%
Interest from other investments	7,735	6,859	876	12.8%
Dividend and other investment income	78,942	55,705	23,237	41.7%
Fee income	 11,141	 8,935	2,206	24.7%
Total investment income	\$ 413,518	\$ 349,139	\$64,379	18.4%

<u>Interest from portfolio companies</u> – Interest from portfolio companies was approximately 14% higher during the three months ended June 30, 2018 versus the same period in 2017 due to the fact that we have originated more income-producing debt investments in the last year. The new debt instruments were originated from Genicon Inc. (Genicon), eHealth Global Technologies, Inc. (eHealth) and several other portfolio companies.

The following investments are on non-accrual status: G-TEC Natural Gas Systems (G-Tec), First Wave Products Group, LLC (First Wave), OnCore Golf Technology, Inc. (Oncore) and portions of the Empire Genomics, LLC (Empire Genomics) and Mercantile Adjustment Bureau, LLC (Mercantile) outstanding loan balances.

<u>Interest from other investments</u> - The increase in interest from other investments is primarily due to higher average cash balances during the three months ended June 30, 2018 versus the same period in 2017.

<u>Dividend and other investment income</u> - Dividend income is comprised of cash distributions from limited liability companies (LLCs) and corporations in which we have invested. Our investment agreements with certain LLCs require those LLCs to distribute funds to us for payment of income taxes on our allocable share of the LLC's profits. These portfolio companies may also elect to make additional discretionary distributions. Dividend income will fluctuate based upon the profitability of these LLCs and corporations and the timing of the distributions or the impact of new investments or divestitures. The dividend distributions for the respective periods were:

	Three months ended June 30, 2018			months ended te 30, 2017
Carolina Skiff LLC (Carolina Skiff)	\$	39,169	\$	42,000
New Monarch Machine Tool, Inc. (New				
Monarch)		27,409		_
Tilson Technology Management, Inc. (Tilson)		9,687		5,000
Empire Genomics LLC (Empire Genomics)		2,677		2,681
SOMS Technologies, LLC (SOMS)		<u> </u>		6,024
Total dividend and other investment			' <u></u>	
income	\$	78,942	\$	55,705

<u>Fee income</u> - Fee income consists of the revenue associated with the amortization of financing fees charged to the portfolio companies upon successful closing of SBIC financings and income from portfolio company board attendance fees. The financing fees are amortized ratably over the life of the instrument associated with the fees. The unamortized fees are carried on the balance sheet under the line item "Deferred revenue."

The income associated with the amortization of financing fees was \$10,141 and \$7,935 for the three months ended June 30, 2018 and 2017, respectively. The income from board fees was \$1,000 for each of the three months ended June 30, 2018 and 2017, respectively.

## **Expenses**

	 months ended Three months ended ne 30, 2018 June 30, 2017			Decrease	% Decrease
Total expenses	\$ 473,670	\$	607,163	(\$133,493)	(22.0%)

Expenses predominately consist of interest expense on outstanding SBA borrowings, compensation expense, and general and administrative expenses, including stockholder and office operating expenses and professional fees.

The decrease in expenses during the three months ended June 30, 2018 versus the same period in 2017 was primarily caused by a 79%, or \$140,852, decrease in professional fees. Professional fees were higher during 2017 versus 2018 because we incurred additional expenses in connection with developing and implementing our long-term growth strategy during 2017. These expenses included external legal, tax consulting and other advisory expenses to support refinement of our strategy, which involved assessing options relative to the complex regulatory environment in which we operate.

In addition, for the three months ended June 30, 2018 there was a \$30,741 charge to bad debt expense while there was no bad debt expense for the three months ended June 30, 2017.

# **Increase in Unrealized Depreciation of Investments**

		Three months ended June 30, 2018		ee months ended June 30, 2017	Increase
Increase in unrealized depreciation of	<u>'</u>				
investments before income taxes	(\$	756,441)	(\$	718,339)	\$38,102

The increase in unrealized depreciation, before income taxes, for the three months ended June 30, 2018 was comprised of the following:

		led June 30, 2018
Empire Genomics, LLC (Empire Genomics)	(\$	450,000)
SOMS Technologies, LLC (SOMS)		(498,348)
GiveGab, Inc. (Givegab)		191,907
Total increase in net unrealized depreciation of investments before income taxes during the three months ended June 30, 2018	<u>(\$</u>	756,441)

The valuations of our investments in Empire Genomics and SOMS were decreased after we reviewed each of the portfolio company's operations and current and projected financial condition and determined that a valuation adjustment was necessary.

Givegab's value was increased to the cost basis of the investment after a financial analysis of the portfolio company indicating continued improved performance.

The increase in unrealized depreciation, before income taxes, for the three months ended June 30, 2017 was comprised of the following:

		ree months ed June 30, 2017
City Dining Cards, Inc. (Loupe)	(\$	250,000)
Teleservices Solutions Holdings, LLC (Teleservices)		(395,398)
SciAps, Inc. (Sciaps)		(300,000)
Athenex, Inc. (Athenex)		197,336
BeetNPath, LLC (Beetnpath)		29,723
Total increase in net unrealized depreciation of investments before income taxes during the three months ended June 30, 2017	(\$	718,339)

The valuations of our investments in Loupe and Teleservices were decreased after we reviewed each portfolio company and its current and projected financial condition and determined that a valuation adjustment was necessary.

The valuation of Sciaps was decreased to revalue our equity holdings based upon the liquidation preferences of our securities as compared to the most recent equity round of financing completed by Sciaps.

In accordance with our valuation policy, we increased the value of our investment in Beetnpath based on a significant equity financing by a new non-strategic outside entity.

Athenex completed an Initial Public Offering (IPO) during the second quarter of 2017 and its shares of common stock became publicly traded on the NASDAQ Global Select Market under the symbol "ATNX". We held 46,296 shares of the common stock of Athenex and valued the shares using the three day average bid price for the last three trading days of the reporting period, which was then discounted due to restrictions on the sale of the shares.

All of these value adjustments resulted from a review by our management using the guidance set forth by ASC 820 and our established valuation policy.

# Net Increase (Decrease) in Net Assets from Operations

We account for our operations under GAAP for investment companies. The principal measure of our financial performance is "net increase (decrease) in net assets from operations" on our consolidated statements of operations. For the three months ended June 30, 2018 and 2017, the net decrease in net assets from operations was (\$631,294) and (\$635,337), respectively.

#### Comparison of the six months ended June 30, 2018 to the six months ended June 30, 2017

## **Investment Income**

	Six months ended June 30, 2018	Six months ended June 30, 2017	Increase (Decrease)	% Increase (Decrease)
Interest from portfolio companies	\$ 613,048	\$ 523,731	\$ 89,317	17.1%
Interest from other investments	12,845	17,834	(4,989)	(28.0%)
Dividend and other investment income	133,107	120,590	12,517	10.4%
Fee income	17,327	15,621	1,706	10.9%
Total investment income	\$ 776,327	\$ 677,776	\$ 98,551	14.5%

<u>Interest from portfolio companies</u> – Interest from portfolio companies was approximately 17% higher during the six months ended June 30, 2018 versus the same period in 2017 due to the fact that we have originated more income-producing debt investments in the last year. These new debt instruments were originated from Genicon Inc. (Genicon) and eHealth Global Technologies, Inc. and several other portfolio companies.

The following investments are on non-accrual status: G-TEC Natural Gas Systems (G-Tec), First Wave Products Group, LLC (First Wave), OnCore Golf Technology, Inc. (Oncore) and a portion of the Empire Genomics, LLC (Empire Genomics) and Mercantile Adjustment Bureau, LLC (Mercantile) outstanding loan balance.

<u>Interest from other investments</u> - The decrease in interest from other investments is primarily due to lower average cash balances during the six months ended June 30, 2018 versus the same period in 2017.

<u>Dividend and other investment income</u> - The dividend distributions for the respective periods were:

	 x months ed June 30, 2018	 x months ed June 30, 2017
Carolina Skiff LLC (Carolina Skiff)	\$ 80,264	\$ 99,373
New Monarch Machine Tool, Inc. (New Monarch)	27,409	_
Tilson Technology Management, Inc. (Tilson)	19,376	10,000
Empire Genomics LLC (Empire Genomics)	6,058	5,193
SOMS Technologies, LLC (SOMS)		 6,024
Total dividend and other investment income	\$ 133,107	\$ 120,590

<u>Fee income</u> - The income associated with the amortization of financing fees was \$15,327 and \$14,621 for the six months ended June 30, 2018 and 2017, respectively. The income from board fees was \$2,000 and \$1,000 for the six months ended June 30, 2018 and 2017, respectively.

#### **Expenses**

	Six months	Six months		
	ended June 30,	ended June 30,		
	2018	2017	Decrease	% Decrease
Total expenses	\$ 1,062,234	\$ 1,123,572	(\$61,338)	(5.5%)

The decrease in expenses during the six months ended June 30, 2018 versus the same period in 2017 was primarily caused by a 47%, or \$123,167, decrease in professional fees. Professional fees were higher during 2017 versus 2018 because we incurred additional expenses in connection with developing and implementing our long-term growth strategy during 2017. This decrease was offset by a \$76,641 charge to bad debt expense for the six months ended June 30, 2018 while there was no bad debt expense for the six months ended June 30, 2018.

# **Increase in Unrealized Depreciation of Investments**

	Six months ended June 30,	Six months ended June 30,	
	2018	2017	Increase
Increase in unrealized depreciation of investments before			
income taxes	(\$ 1,207,930)	(\$ 1,098,983)	\$108,947

The increase in unrealized depreciation, before income taxes, for the six months ended June 30, 2018 was comprised of the following:

	Six months ended June 30, 2018	
Empire Genomics, LLC (Empire Genomics)	(\$	651,489)
SOMS Technologies, LLC (SOMS)		(498,348)
First Wave Products Group (First Wave)		(250,000)
GiveGab, Inc. (Givegab)		191,907
Total increase in net unrealized depreciation of investments before income taxes during the six months ended June 30,		
2018	(\$	1,207,930)

The valuations of our investments in Empire Genomics and SOMS were decreased after we reviewed each of the portfolio company's operations and current and projected financial condition and determined that a valuation adjustment was necessary.

Our valuation of First Wave was decreased to reflect an anticipated round of financing expected to be completed by First Wave in the third quarter of 2018.

Givegab's value was increased to the cost basis of the investment after a financial analysis of the portfolio company indicating continued improved performance.

The increase in unrealized depreciation, before income taxes, for the six months ended June 30, 2017 was comprised of the following:

	Six months ended June 30, 2017	
City Dining Cards, Inc. (Loupe)	(\$	500,000)
Teleservices Solutions Holdings, LLC (Teleservices)		(395,398)
SciAps, Inc. (Sciaps)		(300,000)
Mercantile Adjustment Bureau, LLC (Mercantile)		(250,000)
Athenex, Inc. (Athenex)		197,336
ACV Auctions, Inc. (ACV)		119,356
BeetNPath, LLC (Beetnpath)		29,723
Total increase in net unrealized depreciation of investments before income taxes during the six months ended June 30, 2017	(\$	1 000 002)
201/	(2	1,098,983)

The valuations of our investments in Loupe, Mercantile and Teleservices were decreased after we reviewed each portfolio company and its current and projected financial condition and determined that a valuation adjustment was necessary.

The valuation of Sciaps was decreased to revalue our equity holdings based upon the liquidation preferences of our securities as compared to the most recent equity round of financing completed by Sciaps.

In accordance with our valuation policy, we increased the value of our investments in ACV and Beetnpath based on a significant equity financing by a new non-strategic outside entity.

Athenex completed an Initial Public Offering (IPO) during the second quarter of 2017 and its shares of common stock were traded on the NASDAQ Global Select Market under the symbol "ATNX". As of June 30, 2017 we held 46,296 shares of the common stock of Athenex and valued these shares using the three day average bid price for the last three trading days of the reporting period, which was then discounted due to restrictions on the sale of the shares.

All of these value adjustments resulted from a review by our management using the guidance set forth by ASC 820 and our established valuation policy.

## **Net Decrease in Net Assets from Operations**

We account for our operations under GAAP for investment companies. The principal measure of our financial performance is "net decrease in net assets from operations" on our consolidated statements of operations. For the six months ended June 30, 2018 and 2017, the net decrease in net assets from operations was (\$1,151,707) and (\$994,818), respectively.

## **Liquidity and Capital Resources**

Our principal long-term objective is to achieve growth in net asset value per share through capital appreciation. Therefore, a significant portion of our investment portfolio is structured to maximize the potential for capital appreciation, and certain portfolio investments may be structured to provide little or no current yield in the form of dividends or interest payments.

As of June 30, 2018, our total liquidity consisted of approximately \$4.7 million in cash on hand.

Net cash provided by operating activities has averaged approximately \$433,000 over the last three years. The average cash used for investment in portfolio companies over the last three years was approximately \$3,000,000. Our cash flow from operations may fluctuate based on the timing of the receipt of dividend income and realized gains and the associated income taxes paid. We will generally use cash to fund our operating expenses and also to invest in companies, as we seek to build our portfolio utilizing our available cash and proceeds from liquidations of portfolio investments. We anticipate that we will continue to exit investments. However, the timing of liquidation events within the portfolio is difficult to project with any certainty. As of June 30, 2018, we did not have any outstanding commitments to borrow funds from the SBA. Starting in 2022, our SBA debt begins to reach maturity, and this will require us to identify sources of future funding if liquidation of investments is not sufficient to fund operations and repay the SBA debt obligation.

We believe that the cash on hand at June 30, 2018, the scheduled interest payments on our portfolio investments and the anticipated additional SBA leverage will be sufficient to meet our cash needs for the next twelve months. We continue to seek potential exits from portfolio companies to increase the amount of liquidity available for new investments, operating activities and future SBA debenture repayment obligations.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Our investment activities contain elements of risk. Our investment portfolio consists of equity and debt securities in private companies and is subject to valuation risk. Because there is typically no public market for the equity and debt securities in which we invest, the valuation of the equity interests in the portfolio is stated at "fair value" as determined in good faith by our management and approved by our Board of Directors. This is in accordance with our investment valuation policy (see the discussion of valuation policy contained in "Note 3. Investments" in the consolidated financial statements contained in Item 1 of this report, which is hereby incorporated herein by reference.) In the absence of readily ascertainable market values, the estimated value of the portfolio may differ significantly from the values that would be placed on the portfolio if a ready market for the investments existed. Any changes in valuation are recorded on the consolidated statement of operations as "Net change in unrealized depreciation on investments."

At times, a portion of our portfolio may include marketable securities traded in the over-the-counter market. In addition, there may be a portion of the portfolio for which no regular trading market exists. In order to realize the full value of a security, the market must trade in an orderly fashion or a willing purchaser must be available when a sale is to be made. Should an economic or other event occur that would not allow markets to trade in an orderly fashion, we may not be able to realize the fair value of our marketable investments or other investments in a timely manner.

As of June 30, 2018 we did not have any off-balance sheet arrangements or hedging or similar derivative financial instrument investments.

#### Item 4. Controls and Procedures

Disclosure Controls and Procedures. The Corporation maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that this information is accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. The Chief Executive Officer and the Chief Financial Officer carried out an evaluation of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures as June 30, 2018. Based on the evaluation of these disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer concluded that the Corporation's controls and procedures were effective as of June 30, 2018.

Changes in Internal Control over Financial Reporting. There have been no changes in our internal control over financial reporting during the Corporation's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

# PART II. OTHER INFORMATION

# Item 1. Legal Proceedings

None.

#### Item 1A. Risk Factors

See Part I, Item 1A, "Risk Factors," of the Annual Report on Form 10-K for the year ended December 31, 2017.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## **Issuer Purchases of Equity Securities**

			Total number of shares	Maximum number of
	Total number of		purchased as part of	shares that may yet be
	shares purchased	Average price paid	publicly	purchased under the share
Period	(1)	per share (2)	announced plan (3)	repurchase program
4/1/2018 - 4/30/2018				458,954
5/1/2018 - 5/31/18	_	_	_	458,954
6/1/2018 - 6/30/2018	_	_	<u> </u>	458,954

- (1) There were no shares repurchased during the second quarter of 2018.
- (2) The average price paid per share is calculated on a settlement basis and includes commission.
- (3) On October 26, 2017, the Board of Directors extended the repurchase authorization of up to 1,000,000 shares of the Corporation's common stock on the open market at prices no greater than the then current net asset value through October 26, 2018.

# Item 3. Defaults upon Senior Securities

None.

# Item 4. Mine Safety Disclosures

Not Applicable.

# Item 5. Other Information

None.

# Item 6. Exhibits

(a)	Exhibits
	The following exhibits are filed with this report or are incorporated herein by reference to a prior filing, in accordance with Rule 12b-32 under the Securities Exchange Act of 1934.
(3.1)(i)	Certificate of Incorporation of the Corporation, incorporated by reference to Exhibit (a)(1) of Form N-2 filed with the Securities Exchange Commission on April 22, 1997. (File No. 333-25617).
(3.1)(ii)	By-laws of the Corporation, incorporated by reference to Exhibit 3(ii) to the Corporation's Quarterly Report on Form 10-Q for the period ended September 30, 2016 filed with the Securities Exchange Commission on November 2, 2016. (File No. 814-00235).
(4)	Specimen certificate of common stock certificate, incorporated by reference to Exhibit (b) of Form N-2 filed with the Securities Exchange Commission on April 22, 1997. (File No. 333-25617).
(31.1)	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934, as amended – filed herewith.
(31.2)	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934, as amended – filed herewith.
(32.1)	$\underline{\text{Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002} - \underline{\text{Rand Capital Corporation}} - \underline{\text{filed herewith.}}$

# **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: August 7, 2018

# RAND CAPITAL CORPORATION

By: /s/ Allen F. Grum

Allen F. Grum, President

By: /s/ Daniel P. Penberthy

Daniel P. Penberthy, Treasurer

#### **EXHIBIT 31.1**

#### CERTIFICATION

## Pursuant to Rules 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934, as amended

- I, Allen F. Grum, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Rand Capital Corporation;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
  - d) Disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 7, 2018

/s/ Allen F. Grum

Allen F. Grum, President (Chief Executive Officer of Rand Capital Corporation)

#### **EXHIBIT 31.2**

#### CERTIFICATION

## Pursuant to Rules 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934, as amended

- I, Daniel P. Penberthy, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Rand Capital Corporation;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
  - d) Disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 7, 2018

/s/ Daniel P. Penberthy

Daniel P. Penberthy, Treasurer (Chief Financial Officer of Rand Capital Corporation)

#### **EXHIBIT 32.1**

# **CERTIFICATION**

# Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 Of the Sarbanes-Oxley Act of 2002

Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of Rand Capital Corporation (the "Company"), does hereby certify, to such officer's knowledge, that:

The Quarterly Report on Form 10-Q for the quarter ended June 30, 2018 (the "Form 10-Q") of the Company fully complies with the requirement of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 7, 2018		
	/s/ Allen F. Grum	
	Allen F. Grum, President	
	(Chief Executive Officer)	
Dated: August 7, 2018		
	/s/ Daniel P. Penberthy	
	Daniel P. Penberthy, Treasurer (Chief Financial Officer)	