# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): March 10, 2025

# **RAND CAPITAL CORPORATION**

(Exact Name of Registrant as Specified in Its Charter)

New York (State or Other Jurisdiction of Incorporation) **814-00235** (Commission File Number) **16-0961359** (I.R.S. Employer Identification Number)

1405 Rand Building, Buffalo, NY 14203

(Address of Principal Executive Offices) (Zip Code)

(716) 853-0802

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.10 par value	RAND	Nasdaq Capital Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02. Results of Operations and Financial Condition.

On March 10, 2025, Rand Capital Corporation (the "Company") issued a press release announcing its results for the fourth quarter and year ended December 31, 2024. A copy of the release is furnished with this report as Exhibit 99.1 and is incorporated by reference into this Item 2.02.

The information contained in this report under Item 2.02 is being furnished and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section. The information contained in this report under Item 2.02 shall not be incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 7.01. Regulation FD Disclosure.

The Company has updated its earnings conference call slide presentation for the fourth quarter ended December 31, 2024, and will make it available on the Company's website at www.randcapital.com, under "Investors". The slide presentation will be referenced during the Company's earnings conference call. The information found on, or otherwise accessible through, the Company's website is not incorporated by reference herein.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit Number

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### RAND CAPITAL CORPORATION

Date: March 10, 2025

By: /s/ Margaret Brechtel

Name: Margaret Brechtel Title: Chief Financial Officer



### 14 Lafayette Square, Suite 1405 • Buffalo, New York 14203

### FOR IMMEDIATE RELEASE

### Rand Capital Reports Strong 2024 Results with 17% Investment Income Growth, Increased Dividends, and Continued Strategic Debt Investments

- Total investment income rose 11% to \$2.1 million for the fourth quarter and was up 17% to \$8.6 million for full year 2024, driven by growth in interest income from an expanded debt investment portfolio
- Debt investments now represent 75% of Rand's portfolio, up from 64% at the end of 2023, contributing to improved yields and net interest income
- Net asset value per share ("NAV") grew 7% year-over-year to \$25.31
- Outstanding bank debt reduced by \$15.7 million year-over-year, with over \$24 million in remaining availability at December 31, 2024
- Rand raised its regular quarterly cash dividend by 16% in 2024 while increasing total dividends to \$5.03 per share, including the stock and cash dividend in the fourth quarter
- Strategic capital deployment of nearly \$14 million during the year positions Rand for continued growth in 2025

BUFFALO, NY, March 10, 2025 – Rand Capital Corporation (Nasdaq: RAND) ("Rand" or the "Company"), a business development company providing alternative financing for lower middle market companies, announced its results for the fourth quarter and full year ended December 31, 2024.

"Rand delivered another strong quarter, highlighted by an 11% increase in total investment income over last year's fourth quarter, which contributed to a 17% rise in full-year investment income to \$8.6 million. This growth was fueled by our strategic focus on expanding debt investments," commented Daniel P. Penberthy, President and Chief Executive Officer of Rand. "Throughout the year, we took proactive steps to strengthen our balance sheet and enhance liquidity, including monetizing select equity investments and exiting publicly traded securities. These actions enabled us to reduce nearly all outstanding borrowings while investing approximately \$14 million in income-generating investments, further positioning us for long-term success.

"In 2024, we reinforced our commitment to delivering shareholder value with a total dividend of \$5.03 per share, which included the fourth quarter stock and cash dividend that was enhanced by the successful sale of a portfolio company during the year. Our 16% increase in the regular quarterly cash dividend underscores our confidence in Rand's financial strength and earnings growth potential. With a strong balance sheet and ample liquidity, we are well-positioned to sustain our disciplined growth strategy and expand investment income through new investments. While we have seen overall strengthening in many portfolio companies, we remain mindful of the challenging economic and political environment, which has impacted certain portfolio business operations."

#### Rand Capital Reports Strong 2024 Results with 17% Investment Income Growth, Increased Dividends and Continued Strategic Debt Investments March 10, 2025 Page 2 of 8

### Fourth Quarter Highlights (compared with the prior-year period unless otherwise noted)

- Total investment income grew \$207,000, or 11%, to \$2.1 million, which reflected strong growth of interest income from portfolio companies given the origination of five debt instruments over the last year. Also contributing to the total investment income growth was an increase in fee income.
- Total expenses were a credit of \$376,000 compared with an expense of \$1.0 million in last year's fourth quarter. The change largely reflects a decrease in capital gains incentive fee expense, as the recent period included a credit of \$1.1 million in capital gains incentive fees resulting from changes in portfolio valuations made during the quarter, compared with an expense of \$64,000 for the fourth quarter of 2023. The Company also had year-over-year reduced interest expense of \$276,000 given lower outstanding debt levels.
- Adjusted expenses, which exclude capital gains incentive fees, and is a non-GAAP financial measure, were \$678,000 compared with \$950,000 in the fourth quarter of 2023. See the attached description of this non-GAAP financial measure and reconciliation table for adjusted expenses.
- Net investment income increased to \$2.2 million, or \$0.86 per share, compared with \$962,000, or \$0.37 per share, in the fourth quarter of 2023. Adjusted net investment income per share, a non-GAAP financial measure, which excludes the capital gains incentive fee accrual expense, was \$0.45 per share, up 13% from \$0.40 per share in last year's fourth quarter. See the attached description of this non-GAAP financial measure and reconciliation table for adjusted net investment income per share.

### 2024 Highlights

- Total investment income of \$8.6 million increased \$1.2 million, or 17%, from the prior year.
- Total expenses were \$4.8 million compared with \$4.2 million in the prior year. The change largely reflected higher capital gains incentive fee expense and an increase in fees payable to the Company's external investment advisor.
- Excluding the capital gains incentive fee accrual, adjusted expenses, which is a non-GAAP financial measure, increased \$451,000 to \$3.8 million in 2024. See the attached description of this non-GAAP financial measure and reconciliation table for adjusted expenses.

- Net investment income per share of \$1.33 for 2024 increased 15% over the \$1.15 per share in the prior year. Excluding the capital gains incentive fee accrual, adjusted net investment income per share was \$1.72, up 18%, from \$1.46 in 2023. See the attached description of this non-GAAP financial measure and reconciliation table for adjusted net investment income per share.
- Net assets at December 31, 2024 were \$65.3 million, up 7% from year-end 2023.

#### Portfolio and Investment Activity

As of December 31, 2024, Rand's portfolio included investments with a fair value of \$70.8 million across 22 portfolio businesses. This was a decrease of \$6.3 million, or 8%, from December 31, 2023, and reflected the SciAps exit, stock sales, portfolio company loan repayments and valuation adjustments in multiple portfolio companies, partially offset by new investments. At December 31, 2024, Rand's portfolio was comprised of approximately 75% in debt investments and 25% in equity investments in private companies. The annualized weighted average yield of debt investments, which includes PIK interest, was 13.8% at December 31, 2024, compared with 13.6% at the end of 2023.

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Fourth quarter 2024:

- Funded a new investment of \$2.9 million in Mobile IV Nurses Management LLC, which consisted of a \$2.5 million term loan at 14% plus 1% PIK, and a \$375,000 equity investment. Mobile IV Nurses is a professional mobile IV hydration and vitamin therapy service.
- Exited investment in Nailbiter, Inc., receiving full repayment of a \$2.25 million debt instrument.
- Received \$206,000 principal loan repayment from Filterworks.

#### Full year 2024:

- Invested a total of \$13.9 million across six transactions, which largely consisted of interest yielding assets.
- Portfolio investment company SciAps, Inc. was sold during the third quarter of 2024, which resulted in the full repayment of Rand's subordinated debt and a significant equity return. In total, Rand received \$13.1 million of proceeds, which included a realized gain of \$7.7 million.
- During the year, Rand sold its remaining shares of ACV Auctions and those held in publicly traded BDCs for total proceeds of \$8.2 million.

#### Liquidity and Capital Resources

Cash was \$835,000 at December 31, 2024. During the fourth quarter, Rand reduced its outstanding borrowings by \$3.3 million, leaving a principal balance of \$600,000 on its existing \$25.0 million senior secured revolving credit facility at December 31, 2024. The outstanding borrowings carried an interest rate of 8.0% at year-end.

The Company did not repurchase any outstanding common stock during 2024.

#### Dividends

In 2024, Rand declared total dividends of \$5.03 per share, consisting of \$1.67 per share in cash dividends and a \$3.36 per share stock dividend.

The stock dividend was part of Rand's fourth quarter dividend of \$4.20 per share, or approximately \$10.8 million in the aggregate, which was declared on December 5, 2024. This dividend was paid as a combination of cash and shares of the Company's common stock to shareholders of record as of December 16, 2024. The cash portion of the fourth quarter dividend was limited to 20% of the aggregate amount, or approximately \$2.2 million, excluding any cash paid for fractional shares. The remaining approximately \$8.7 million was paid in stock, resulting in the issuance of 388,793 shares of common stock on January 24, 2025. Following this distribution, Rand had 2,969,814 shares outstanding.

On March 3, 2025, Rand declared its regular quarterly cash dividend of \$0.29 per share, payable on or about March 28, 2025, to shareholders of record as of March 14, 2025. While the regular per share dividend is unchanged, the total dollar amount of the distribution has increased due to a higher number of shares outstanding following the fourth quarter 2024 stock dividend, which was distributed in January 2025.

#### Webcast and Conference Call

Rand will host a conference call and webcast on Monday, March 10, 2025, at 1:30 p.m. Eastern Time, to review its financial results. The review will be accompanied by a slide presentation, which will be available on Rand's website at <u>www.randcapital.com</u> in the "Investor Relations" section. Rand's conference call can be accessed by calling (201) 689-8263. Alternatively, the webcast can be monitored on Rand's website at <u>www.randcapital.com</u> under "Investors" where the replay will also be available.

A telephonic replay will be available from 5:30 p.m. ET on the day of the call through Monday, March 24, 2025. To listen to the archived call, dial (412) 317-6671 and enter replay pin number 13751144. A transcript of the call will also be posted once available.

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#### ABOUT RAND CAPITAL

Rand Capital Corporation (Nasdaq: RAND) is an externally managed business development company (BDC). The Company's investment objective is to maximize total return to its shareholders with current income and capital appreciation by focusing its debt and related equity investments in privately-held, lower middle market companies with committed and experienced managements in a broad variety of industries. Rand primarily invests in businesses that have sustainable, differentiated and market-proven products, revenue of more than \$10 million and EBITDA in excess of \$1.5 million. The Company's investment activities are managed by its external investment adviser, Rand Capital Management, LLC. Additional information can be found at the Company's website where it regularly posts information: randcapital.com.

#### Safe Harbor Statement

This press release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than historical facts, including but not limited to statements regarding the strategy of the Company and its outlook; statements regarding the implementation of the Company's strategy and the growth of its dividend; and any assumptions underlying any of the foregoing, are forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words "may," "will," "should," "potential," "intend," "expect," "endeavor," "seek," "anticipate," "estimate," "overestimate," "underestimate," "believe," "could," "project," "predict," "continue," "target" or other similar words or expressions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove to be incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, and general economic and/or industry specific conditions; and (3) other risk factors as detailed from time to time in Rand's reports filed with the Securities and Exchange Commission ("SEC"), including Rand's annual report on Form 10-Q, and other documents filed with the SEC. Consequently, such forward-looking statements should be regarded as Rand's current plans, estimates and beliefs. Except as required by applicable law, Rand assumes no obligation to update the forward-looking information contained in this release.

#### **Contacts:**

**Company:** Daniel P. Penberthy President and CEO 716.853.0802 dpenberthy@randcapital.com Investors: Deborah K. Pawlowski / Craig P. Mychajluk Alliance Advisors IR 716-843-3908 / 716-843-3832 dpawlowski@allianceadvisors.com cmychajluk@allianceadvisors.com

FINANCIAL TABLES FOLLOW

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## Rand Capital Corporation and Subsidiaries

**Consolidated Statements of Financial Position** 

(Audited)

	2024		2023
ASSETS			
Investments at fair value:			
Control investments (cost of \$6,188,940 and \$5,272,770, respectively)	\$ 2,500,000	\$	4,148,960
Affiliate investments (cost of \$42,488,804 and \$45,720,974, respectively)	51,668,144		53,499,372
Non-Control/Non-Affiliate investments (cost of \$19,442,491 and \$17,371,862, respectively)	16,649,897		19,477,380
Total investments, at fair value (cost of \$68,120,235 and \$68,365,606, respectively)	 70,818,041	-	77,125,712
Cash	834,805		3,295,321
Interest receivable	357,530		244,600
Prepaid income taxes	329,365		127,869
Deferred tax asset, net	2,161		39,179
Other assets	115,531		189,301
Total assets	\$ 72,457,433	\$	81,021,982
LIABILITIES AND STOCKHOLDERS' EQUITY (NET ASSETS)			
Liabilities:			
Due to investment adviser	\$ 2,182,846	\$	979,297
Accounts payable and accrued expenses	92,568		145,516
Line of credit	600,000		16,250,000
Capital gains incentive fees	1,565,000		2,279,700
Deferred revenue	516,441		552,256
Dividend payable	2,168,058		_
Total liabilities	7,124,913		20,206,769
Stockholders' equity (net assets):			
Common stock, \$0.10 par; shares authorized 100,000,000; shares issued: 2,648,916; shares outstanding:			
2,581,021 at 12/31/24 and 12/31/23	264,892		264,892
Capital in excess of par value	55,419,620		55,801,170
Stock dividends distributable: 388,793 shares at 12/31/24	8,672,231		_
Treasury stock, at cost: 67,895 shares at 12/31/24 and 12/31/23	(1,566,605)		(1,566,605)
Total distributable earnings	 2,542,382		6,315,756
Total stockholders' equity (net assets) (per share - 2024: \$25.31, 2023: \$23.56)	65,332,520		60,815,213
Total liabilities and stockholders' equity (net assets)	\$ 72,457,433	\$	81,021,982

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	(Unauaitea)					(Auditea)				
		For the Quarter E	nded D	ecember 31,		For the Year Ended December 31,				
		2024		2023		2024		2023		
Investment income:										
Interest from portfolio companies:										
Control investments	\$	183,239	\$	192,072	\$	733,774	\$	698,872		
Affiliate investments		1,217,076		1,127,121		4,739,802		3,858,696		
Non-Control/Non-Affiliate investments		573,164		354,042		2,254,373		1,421,787		
Total interest from portfolio companies		1,973,479		1,673,235		7,727,949		5,979,355		
Interest from other investments:										
Non-Control/Non-Affiliate investments		185		241		2,356		933		
Total interest from other investments		185		241		2,356		933		
Dividend and other investment income:										
Affiliate investments		13,125		86,125		52,500		506,076		
Non-Control/Non-Affiliate investments		_		129,250		242,760		531,055		
Total dividend and other investment income		13,125		215,375		295,260		1,037,131		
Fee income:										
Control investments		4,516		4,516		18,063		17,242		
Affiliate investments		118,886		31,245		450,255		278,061		
Non-Control/Non-Affiliate investments		27,272		5,507		65,402		25,441		
Total fee income		150,674		41,268		533,720		320,744		
Total investment income		2,137,463		1,930,119		8,559,285		7,338,163		
Expenses:										
Base management fee		277,628		287,297		1,212,160		1,057,166		
Income based incentive fees		_				178,218				
Capital gains incentive fees		(1,054,000)		64,000		1,012,300		804,700		
Interest expense		61,480		336,997		1,089,678		1,044,831		
Professional fees		163,363		155,346		600,298		547,456		
Stockholders and office operating		56,053		55,158		265,617		261,639		
Directors' fees		66,550		65,709		263,500		263,500		
Administrative fees		40,000		37,250		158,167		149,000		
Insurance		10,467		10,380		44,358		44,100		
Corporate development		2,173		1,660		12,986		5,927		
Total expenses		(376,286)		1,013,797		4,837,282		4,178,319		
Net investment income before income taxes		2,513,749		916,322		3,722,003		3,159,844		
Income tax expense (benefit), including excise taxes		298,097		(45,282)		296,926		192,111		
Net investment income		2,215,652		961,604		3,425,077		2,967,733		
Net realized gain (loss) on sales and dispositions of		, -,				-, -,		y y		
investments:										
Affiliate investments		16,582		(21,265)		6,165,419		2,574,829		
Non-Control/Non-Affiliate investments		_		3,440		4,959,445		(1,523,750		
Net realized gain (loss) on sales and dispositions of				<i>,</i> <u>,</u>						
investments, before income taxes		16,582		(17,825)		11,124,864		1,051,079		
Income tax expense				21,524				359,682		
Net realized gain (loss) on sales and dispositions of										
investments		16,582		(39,349)		11,124,864		691,397		
Net change in unrealized appreciation/depreciation on										
investments:										
Control investments		(2,565,130)				(2,565,130)				
Affiliate investments		(2,195,837)		627,667		1,400,942		(259,031		
Non-Control/Non-Affiliate investments		(524,522)		(289,938)		(4,898,112)		3,231,115		
Change in unrealized appreciation/depreciation before				· · ·						
income taxes		(5,285,489)		337,729		(6,062,300)		2,972,084		
Deferred income tax (benefit) expense		(107,197)		171,005		(339,971)		104,564		
Net change in unrealized appreciation/depreciation on										
investments		(5,178,292)		166,724		(5,722,329)		2,867,520		
Net realized and unrealized (loss) gain on investments		(5,161,710)		127,375		5,402,535		3,558,917		
Net (decrease) increase in net assets from operations	\$	(2,946,058)	\$	1,088,979	\$	8,827,612	\$	6,526,650		
Weighted average shares outstanding		2,581,021	<u> </u>	2,581,021		2,581,021		2,581,021		
Basic and diluted net (decrease) increase in net assets from		_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		_,		_,201,011		2,001,021		
operations per share	\$	(1.14)	\$	0.42	\$	3.42	\$	2.53		
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(Unaudited)

(Audited)

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# Rand Capital Corporation and Subsidiaries Consolidated Statements of Changes in Net Assets (Audited)

	2024	2023		
Net assets at beginning of year	\$ 60,815,213	57,721,320		
Net investment income	3,425,077		2,967,733	
Net realized gain on sales and dispositions of investments	11,124,864		691,397	
Net change in unrealized appreciation/depreciation on investments				
	(5,722,329)		2,867,520	
Net increase in net assets from operations	8,827,612		6,526,650	

Declaration of dividends	(12,982,536)	(3,432,757)
Stock dividends distributable	8,672,231	_
Net assets at end of year	<u>\$ 65,332,520</u> <u>\$</u>	60,815,213

#### Rand Capital Reports Strong 2024 Results with 17% Investment Income Growth, Increased Dividends and Continued Strategic Debt Investments March 10, 2025 Page 8 of 8

#### Rand Capital Corporation and Subsidiaries Reconciliation of GAAP Total Expense to Non-GAAP Adjusted Expenses (Unaudited)

In addition to reporting total expenses, which is a U.S. generally accepted accounting principle ("GAAP") financial measure, Rand presentsadjusted expenses, which is a non-GAAP financial measure. Adjusted expenses is defined as GAAP total expenses removing the effect of any (credits)/expenses for capital gains incentive fees accrual. GAAP total expenses is the most directly comparable GAAP financial measure. Rand believes that adjusted expenses provides useful information to investors regarding financial performance because it is a method the Company uses to measure its financial and business trends related to its results of operations. The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP.

	Three months ended December 31, 2024				Year ended December 31, 2024		Year ended December 31, 2023	
Total expenses	\$	(376,286)	\$	1,013,797	\$	4,837,282	\$	4,178,319
Exclude (credits)/expenses for capital gains incentive fees		(1,054,000)		64,000		1,012,300		804,700
Adjusted total expenses	\$	677,714	\$	949,797	\$	3,824,982	\$	3,373,619

#### Reconciliation of GAAP Net Investment Income per Share to

Adjusted Net Investment Income per Share

(Unaudited)

In addition to reporting Net Investment Income per Share, which is a GAAP financial measure, the Company presents Adjusted Net Investment Income per Share, which is a non-GAAP financial measure. Adjusted Net Investment Income per Share is defined as GAAP Net Investment Income per Share removing the effect of any (credits)/expenses for capital gains incentive fees. GAAP Net Investment Income per Share is the most directly comparable GAAP financial measure. Rand believes that Adjusted Net Investment Income per Share per Share per Share is a method the Company uses to measure its financial and business trends related to its results of operations. The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP.

	Three months ended December 31, 2024		Three months ended December 31, 2023		Year ended December 31, 2024		Year ended December 31, 2023	
Net investment income per share	\$	0.86	\$	0.37	\$	1.33	\$	1.15
Exclude (credits)/expenses for capital gains incentive fees		(0.41)		0.03		0.39		0.31
per share	<u>*</u>		<b></b>		<u>_</u>		<u>_</u>	
Adjusted net investment income per share	\$	0.45	\$	0.40	\$	1.72	\$	1.46
		###						