UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): August 6, 2024

RAND CAPITAL CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

New York (State or Other Jurisdiction of Incorporation) **814-00235** (Commission File Number) **16-0961359** (I.R.S. Employer Identification Number)

1405 Rand Building, Buffalo, NY 14203

(Address of Principal Executive Offices) (Zip Code)

(716) 853-0802

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.10 par value	RAND	Nasdaq Capital Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition.

On August 6, 2024, Rand Capital Corporation (the "Company") issued a press release announcing its results for the second quarter ended June 30, 2024. A copy of the release is furnished with this report as Exhibit 99.1 and is incorporated by reference into this Item 2.02.

The information contained in this report under Item 2.02 is being furnished and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section. The information contained in this report under Item 2.02 shall not be incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

Item 7.01. Regulation FD Disclosure.

The Company has updated its earnings conference call slide presentation for the second quarter ended June 30, 2024, and will make it available on the Company's website at www.randcapital.com, under "Investors". The slide presentation will be referenced during the Company's earnings conference call. The information found on, or otherwise accessible through, the Company's website is not incorporated by reference herein.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RAND CAPITAL CORPORATION

Date: August 6, 2024

By: /s/ Margaret Brechtel

Name: Margaret Brechtel Title: Chief Financial Officer

NEWS RELEASE



14 Lafayette Square, Suite 1405 • Buffalo, New York 14203

FOR IMMEDIATE RELEASE

Rand Capital Reports 18% Increase in Total Investment Income for Second Quarter 2024

- Total investment income increased 18% to \$2.1 million for the quarter compared with the second quarter last year driven by strong growth in interest income from an expanded portfolio of debt investments
- Net asset value per share ("NAV") was \$26.56 at June 30, 2024, up 11% from March 31, 2024 and up 13% from year-end 2023
- Capitalized on market conditions with the sale of certain BDC holdings that resulted in a realized gain of \$1.3 million
- Reduced debt balance \$2.0 million during the quarter and repaid an additional \$2.3 million subsequent to quarter-end
- Portfolio company SciAps expected to be acquired in 2024 after definitive purchase agreement signed
- Announced a quarterly dividend of \$0.29 per share for third quarter 2024

BUFFALO, NY, August 6, 2024 – Rand Capital Corporation (Nasdaq: RAND) ("Rand" or the "Company"), a business development company providing alternative financing for lower middle market companies, announced its results for the second quarter ended June 30, 2024.

Daniel P. Penberthy, President and Chief Executive Officer of Rand, commented, "We are consistent and persistent in the execution of our strategy, driving strong growth in total investment income through prudent and strategic investments in income-generating debt instruments. During the quarter, our efforts to optimize the portfolio, including selective exits, generated capital that we advantageously deployed to improve our balance sheet. This positions us well for future growth opportunities. Additionally, we look forward to leveraging the capital expected from the pending sale of our portfolio investment company, SciAps, which we had previously announced and is expected to close later this year.

"Looking ahead, our plan is to continue scaling our business through new investments and also reinvesting in high-potential existing portfolio companies. Our goal is to focus on new debt investments in smaller opportunities, replicating our past successes in helping these companies grow. We believe this will cultivate a robust and steady income stream, strengthening our ability to increase cash dividends over the long term."

Second Quarter Highlights (compared with the prior-year period unless otherwise noted)

- Total investment income grew \$321,000, or 18%, to \$2.1 million, which reflected a 35% increase in interest from portfolio companies, partially offset by lower dividend and fee income.
- Total expenses were \$2.7 million compared with \$1.3 million in last year's second quarter. The change largely reflects a \$1.2 million increase in capital gains incentive fees to the Company's external investment adviser. The increase in total expenses also reflects \$393,000 in interest expense from the senior revolving credit facility compared with \$259,000 for the second quarter of 2023.

Rand Capital Reports 18% Increase in Total Investment Income for Second Quarter 2024 August 6, 2024 Page 2 of 7

- Adjusted expenses, which exclude capital gains incentive fees and is a non-GAAP financial measure, were \$1.0 million compared with \$816,000 in the second quarter of 2023. See the attached description of this non-GAAP financial measure and reconciliation table for adjusted expenses.
- Net investment loss was \$517,000, or \$0.20 per share, compared with net investment income of \$493,000, or \$0.19 per share, in the second quarter of 2023. Adjusted net investment income per share, a non-GAAP financial measure, which excludes the capital gains incentive fee accrual expense, was \$0.44 per share, up 16% from \$0.38 per share in last year's second quarter. See the attached description of this non-GAAP financial measure and reconciliation table for adjusted net investment income per share.

Portfolio and Investment Activity

As of June 30, 2024, Rand's portfolio included investments with a fair value of \$87.1 million across26 portfolio businesses. This was an increase of \$9.9 million, or 13%, from December 31, 2023, and reflected new and follow-on investments and valuation adjustments in multiple portfolio companies, partially offset by stock sales and other portfolio company loan repayments. At June 30, 2024, Rand's portfolio was comprised of approximately 66% in debt investments, 32% in equity investments in private companies, and 2% in publicly traded equities of other BDCs. The annualized weighted average yield of debt investments, which includes PIK interest, was 13.8% at June 30, 2024, compared with 13.6% at the end of 2023.

Second quarter 2024:

- Funded a follow-on equity investment of \$108,000 in Food Service Supply Holdco LLC (FSS). Rand's total debt and equity investment in FSS had a fair value of \$7.5 million at quarter-end.
- Sold shares in three publicly traded BDCs for total proceeds of \$3.3 million, which included a realized gain of \$1.3 million.

- Received \$740,000 principal loan repayment from Pressure Pro, Inc.
- Realized a gain of \$397,000 from a partial asset sale of a Tilson affiliated company.
- At quarter-end, Rand's total debt and equity investment in SciAps had a fair value of \$10.8 million.
- Exited remaining equity investment in KNOA Software.

Liquidity and Capital Resources

Cash was \$2.3 million at June 30, 2024. The Company also held shares valued at approximately \$1.3 million in other publicly traded BDCs, which are available for future operational and liquidity needs.

During the quarter, Rand reduced its outstanding borrowings by \$2.0 million, leaving a balance of \$17.2 million on its existing \$25.0 million senior secured revolving credit facility at June 30, 2024. The outstanding borrowings carried an interest rate of 8.8% at quarter-end. Subsequent to quarter-end, Rand repaid an additional \$2.3 million on its outstanding borrowings.

The Company did not repurchase any outstanding common stock during the second quarter of 2024.

Dividends

On May 8, 2024, Rand declared its regular quarterly cash dividend distribution of \$0.29 per share, which was paid during the second quarter to shareholders of record as of May 31, 2024.

On July 31, 2024, Rand declared its regular quarterly cash dividend distribution of \$0.29 per share. The cash dividend will be distributed on or about September 13, 2024, to shareholders of record as of August 30, 2024.

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Webcast and Conference Call

Rand will host a conference call and webcast on Tuesday August 6, 2024, at 1:30 p.m. Eastern Time, to review its financial results. The review will be accompanied by a slide presentation, which will be available on Rand's website at <u>www.randcapital.com</u> in the "Investor Relations" section. Rand's conference call can be accessed by calling (201) 689-8263. Alternatively, the webcast can be monitored on Rand's website at <u>www.randcapital.com</u> under "Investor Relations" where the replay will also be available.

A telephonic replay will be available from 5:30 p.m. ET on the day of the call through Tuesday, August 20, 2024. To listen to the archived call, dial (412) 317-6671 and enter replay pin number 13747031. A transcript of the call will also be posted once available.

ABOUT RAND CAPITAL

Rand Capital (Nasdaq: RAND) is an externally managed business development company (BDC). The Company's investment objective is to maximize total return to its shareholders with current income and capital appreciation by focusing its debt and related equity investments in privately-held, lower middle market companies with committed and experienced managements in a broad variety of industries. Rand invests in businesses that have sustainable, differentiated and market-proven products, revenue of more than \$10 million and EBITDA in excess of \$1.5 million. The Company's investment activities are managed by its external investment adviser, Rand Capital Management, LLC. Additional information can be found at the Company's website where it regularly posts information: www.randcapital.com.

Safe Harbor Statement

This press release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than historical facts, including but not limited to statements regarding the strategy of the Company and its outlook; statements regarding pending sale of portfolio company SciAps and the timing for the expected closing of such transaction; statements regarding the implementation of the Company's strategy and the growth of its dividend; and any assumptions underlying any of the foregoing, are forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words "may," "will," "should," "potential," "intend," "expect," "endeavor," "seek," "anticipate," "estimate," "overestimate," "underestimate," "believe," "could," "project," "predict," "continue," "target" or other similar words or expressions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove to be incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, (1) evolving legal, regulatory and tax regimes; (2) changes in general economic and/or industry specific conditions; and (3) other risk factors as detailed from time to time in Rand's reports filed with the Securities and Exchange Commission ("SEC"), including Rand's annual report on Form 10-K for the year ended December 31, 2023, estimates and beliefs. Exceet as required by applicable law, Rand assumes no obligation to update the forward-looking statements should be regarded as include and s

Contacts:

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FINANCIAL TABLES FOLLOW

Investors:

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	June 30, 2024 (Unaudited)			December 31, 2023		
ASSETS						
Investments at fair value:						
Control investments (cost of \$5,721,856 and \$5,272,770, respectively)	\$	4,598,046	\$	4,148,960		
Affiliate investments (cost of \$45,250,676 and \$45,720,974, respectively)		61,779,019		53,499,372		
Non-Control/Non-Affiliate investments (cost of \$22,449,599 and \$17,371,862, respectively)	_	20,693,902		19,477,380		
Total investments, at fair value (cost of \$73,422,131 and \$68,365,606, respectively)		87,070,967		77,125,712		
Cash		2,293,226		3,295,321		
Interest receivable		516,617		244,600		
Prepaid income taxes		149,863		127,869		
Deferred tax asset, net		174,053		39,179		
Other assets		584,343		189,301		
Total assets	\$	90,789,069	\$	81,021,982		
LIABILITIES AND STOCKHOLDERS' EQUITY (NET ASSETS)						
Liabilities:						
Due to investment adviser	\$	322,672	\$	979,297		
Accounts payable and accrued expenses		108,358		145,516		
Line of credit		17,200,000		16,250,000		
Capital gains incentive fees		4,033,000		2,279,700		
Deferred revenue		566,423		552,256		
Total liabilities		22,230,453	_	20,206,769		
Stockholders' equity (net assets):						
Common stock, \$0.10 par; shares authorized 100,000,000; shares issued: 2,648,916; shares outstanding:						
2,581,021 at 6/30/24 and 12/31/23		264,892		264,892		
Capital in excess of par value		55,801,170		55,801,170		
Treasury stock, at cost: $67,895$ shares at $6/30/24$ and $12/31/23$		(1,566,605)		(1,566,605)		
Total distributable earnings		14,059,159		6,315,756		
Total stockholders' equity (net assets) (per share - 6/30/24: \$26.56; 12/31/23: \$23.56)		68,558,616		60,815,213		
Total liabilities and stockholders' equity (net assets)	\$	90,789,069	\$	81,021,982		

Rand Capital Reports 18% Increase in Total Investment Income for Second Quarter 2024 August 6, 2024 Page 5 of 7

Rand Capital Corporation and Subsidiaries Consolidated Statements of Operations (Unaudited)

	Three months ended June 30, 2024		Three months ended June 30, 2023		Six months ended June 30, 2024		Six months ended June 30, 2023	
Investment income:								
Interest from portfolio companies:								
Control investments	\$ 198,885	\$	179,922	\$	386,368	\$	330,838	
Affiliate investments	1,192,116		941,201		2,358,201		1,729,022	
Non-Control/Non-Affiliate Investments	 604,226		352,417		1,064,306		710,583	
Total interest from portfolio companies	 1,995,227		1,473,540		3,808,875		2,770,443	
Interest from other investments:								
Non-Control/Non-Affiliate Investments	144		104		2,058		236	
Total interest from other investments	 144		104		2,058		236	
Dividend and other investment income:					,			
Affiliate investments	13,125		59,677		26,250		406,825	
Non-Control/Non-Affiliate Investments	60,050		132,920		198,760		260,515	
Total dividend and other investment income	 73,175		192,597		225,010		667,340	
Fee income:	 70,170		1,2,0,7,		220,010		007,010	
Control investments	4.516		4,311		9.032		8,211	
Affiliate investments	54,815		138,902		128,535		206,744	
Non-Control/Non-Affiliate Investments	8,272		5,978		29,858		13,956	
Total fee income	 67,603	_	149,191	-	167,425	-	228,911	
Total investment income	 2,136,149		1,815,432		4,203,368		3,666,930	
Expenses:	 2,100,112		1,010,102		1,200,000		5,000,750	
Base management fee	322,672		255,867		625,267		501,260	
Capital gains incentive fees	1.641.000		491,000		1,753,300		782,000	
Interest expense	393.172		258,912		783,192		417,312	
Professional fees	91,460		100,307		323,767		271,282	
Stockholders and office operating	. ,)		. , -	
I C	82,667		85,080		151,695		149,384	
Directors' fees	66,550		67,391		130,400		131,241	
Administrative fees	40,000		37,250		78,167		74,500	
Insurance	10,380		10,380		23,424		23,340	
Corporate development	 4,881		554		10,426		4,267	
Total expenses	 2,652,782		1,306,741		3,879,638		2,354,586	
Net investment (loss) income before income taxes:	(516,633)		508,691		323,730		1,312,344	
Income taxes, including excise tax expense	 562		16,061		1,340		104,798	
Net investment (loss) income	 (517,195)		492,630		322,390		1,207,546	
Net realized gain on sales and dispositions of investments:								
Affiliate investments	(831,891)		2,537,765		(831,891)		2,596,094	
Non-Control/Non-Affiliate Investments	1,259,999		1,280,482		4,710,091		1,275,541	

Net realized gain on sales and dispositions of investments, before				 	
income taxes	428,108		3,818,247	3,878,200	3,871,635
Income tax expense	 _		338,158	 _	 338,158
Net realized gain on sales and dispositions of investments	 428,108	_	3,480,089	 3,878,200	 3,533,477
Net change in unrealized appreciation/depreciation on					
investments:					
Affiliate investments	8,849,945		(886,698)	8,749,945	(886,698)
Non-Control/Non-Affiliate Investments	 <u>(1,070,919)</u>		(480,572)	 (3,861,215)	 921,401
Change in unrealized appreciation/depreciation before income taxes	 7,779,026		(1,367,270)	4,888,730	34,703
Deferred income tax benefit	 (47,834)		(66,441)	 (47,834)	 (66,441)
Net change in unrealized appreciation/depreciation on investments	 7,826,860		(1,300,829)	 4,936,564	 101,144
Net realized and unrealized gain on investments	8,254,968		2,179,260	8,814,764	3,634,621
Net increase in net assets from operations	\$ 7,737,773	\$	2,671,890	\$ 9,137,154	\$ 4,842,167
Weighted average shares outstanding	 2,581,021		2,581,021	2,581,021	 2,581,021
Basic and diluted net increase in net assets from operations per					
share	\$ 3.00	\$	1.04	\$ 3.54	\$ 1.88

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Rand Capital Corporation and Subsidiaries Consolidated Statements of Changes in Net Assets

(Unaudited)

	Three months ended June 30, 2024		Three months ended June 30, 2023		Six months ended June 30, 2024		nonths ended ne 30, 2023
Net assets at beginning of period	\$ 61,569,339	\$	59,375,393	\$	60,815,213	\$	57,721,320
Net investment (loss) income	(517,195)		492,630		322,390		1,207,546
Net realized gain on sales and dispositions of investments	428,108		3,480,089		3,878,200		3,533,477
Net change in unrealized appreciation/depreciation on investments	7,826,860		(1,300,829)		4,936,564		101,144
Net increase in net assets from operations	7,737,773		2,671,890		9,137,154		4,842,167
Declaration of dividend	 (748,496)		(645,255)		(1,393,751)		(1,161,459)
Net assets at end of period	\$ 68,558,616	\$	61,402,028	\$	68,558,616	\$	61,402,028

Rand Capital Reports 18% Increase in Total Investment Income for Second Quarter 2024 August 6, 2024

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Rand Capital Corporation and Subsidiaries Reconciliation of GAAP Total Expense to Non-GAAP Adjusted Expenses

(Unaudited)

In addition to reporting total expenses, which is a U.S. generally accepted accounting principle ("GAAP") financial measure, Rand presentsadjusted expenses, which is a non-GAAP financial measure. Adjusted expenses is defined as GAAP total expenses removing the effect of any expenses for capital gains incentive fees accrual. GAAP total expenses is the most directly comparable GAAP financial measure. Rand believes that adjusted expenses provides useful information to investors regarding financial performance because it is a method the Company uses to measure its financial and business trends related to its results of operations. The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP.

	 e months ended ne 30, 2024	hree months ended une 30, 2023	Six months ended une 30, 2024	Six months ended une 30, 2023
Total expenses	\$ 2,652,782	\$ 1,306,741	\$ 3,879,638	\$ 2,354,586
Exclude expenses for capital gains incentive fees	 1,641,000	 491,000	 1,753,300	 782,000
Adjusted total expenses	\$ 1,011,782	\$ 815,741	\$ 2,126,338	\$ 1,572,586

Reconciliation of GAAP Net Investment (Loss) Income per Share to

Adjusted Net Investment Income per Share

(Unaudited)

In addition to reporting Net Investment (Loss) Income per Share, which is a GAAP financial measure, the Company presents Adjusted Net Investment Income per Share, which is a non-GAAP financial measure. Adjusted Net Investment Income per Share is defined as GAAP Net Investment (Loss) Income per Share removing the effect of any expenses for capital gains incentive fees. GAAP Net Investment (Loss) Income per Share is the most directly comparable GAAP financial measure. Rand believes that Adjusted Net Investment Income per Share provides useful information to investors regarding financial performance because it is a method the Company uses to measure its financial and business trends related to its results of operations. The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP.

	Three months ended June 30, 2024		Three months ended June 30, 2023		Six months ended June 30, 2024		Six months ended June 30, 2023
Net investment (loss) income per share	\$	(0.20)	\$ 0.19	\$	0.12	\$	0.47
Exclude expenses for capital gains incentive fees per share		0.64	0.19		0.68		0.30
Adjusted net investment income per share	\$	0.44	\$ 0.38	\$	0.80	\$	0.77