# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# **SCHEDULE 14A**

(RULE 14a-101)

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No.)

Filed by the Registrant

Filed by a Party other than the Registrant

[]

Check the appropriate box:

- [] Preliminary Proxy Statement
- [] Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

[X]

- [X] Definitive Proxy Statement
- [] Definitive Additional Materials
- [] Soliciting Material Under §240.14a-12

# **RAND CAPITAL CORPORATION**

(Name of Registrant as Specified In Its Charter)

N/A

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- [X] No fee required.
- [] Fee paid previously with preliminary materials.
- [] Fee computed on table in exhibit required by Item 25(b) per Exchange Act Rule 14a-6(i)(1) and 0-11

### Rand Capital Corporation 14 Lafayette Square, Suite 1405 Buffalo, New York 14203

# NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

# TO OUR SHAREHOLDERS:

The 2024 Annual Meeting of Shareholders of Rand Capital Corporation (the "Corporation") will be held on Tuesday, May 7, 2024 at 10:30 a.m., local time, virtually via the internet at www.virtualshareholdermeeting.com/RAND2024, to consider and vote on the following proposals:

- 1. To elect five Directors to hold office until the next annual meeting of shareholders and until their successors have been duly elected and qualified.
- 2. To ratify the selection of Freed Maxick CPAs, P.C. as our independent registered public accounting firm for the year ending December 31, 2024.
- 3. To consider and act upon such other business as may properly come before the meeting.

Shareholders of record at the close of business on March 20, 2024 are entitled to notice of, and to vote at, the annual meeting, and any adjournment thereof.

April 1, 2024 Buffalo, New York By order of the Board of Directors,

/s/ Margaret W. Brechtel

Margaret W. Brechtel Executive Vice President, Treasurer and Secretary

# IMPORTANT NOTICE REGARDING INTERNET AVAILABILITY OF PROXY MATERIALS FOR THE ANNUAL MEETING TO BE HELD ON May 7, 2024

THE PROXY STATEMENT AND ANNUAL REPORT TO SHAREHOLDERS IS AVAILABLE AT: WWW.PROXYVOTE.COM **Proxy Statement** 

# GENERAL INFORMATION

We are furnishing this Proxy Statement in connection with the solicitation of proxies by the Board of Directors (the "Board") of Rand Capital Corporation ("Rand" or the "Corporation" or "we") for the Annual Meeting of Shareholders to be held on May 7, 2024 ("Annual Meeting") at 10:30 a.m., local time, virtually via the internet at www.virtualshareholdermeeting.com/RAND2024. This Proxy Statement and accompanying form of proxy are first being mailed to shareholders on or about April 1, 2024. A copy of Rand's annual report, which contains Rand's financial statements, accompanies this Proxy Statement.

Only shareholders of record at the close of business on March 20, 2024 ("Record Date") are entitled to notice of and to vote at the Annual Meeting, and at any adjournment thereof. On the Record Date, Rand had 2,581,021 shares of common stock, par value \$0.10 per share ("shares"), issued, outstanding and entitled to vote at the Annual Meeting.

Each share entitles the holder to one vote. Shares cannot be voted at the Annual Meeting unless the shareholder is present or represented by proxy. If the enclosed form of proxy is returned properly executed and dated, the shares represented thereby will be voted at the Annual Meeting in accordance with the instructions contained in the proxy, unless the proxy is revoked prior to its exercise or a subsequently dated proxy is executed and submitted. If you authorize a proxy without indicating your voting instructions, the proxyholder will vote your shares "FOR" each of the Directors standing for election in Proposal 1 and "FOR" Proposal 2 (Ratification of the Appointment of the Independent Registered Public Accounting Firm).

Any shareholder may revoke a proxy by executing a subsequently dated proxy or a notice of revocation, provided that the subsequent proxy or notice is delivered to the Corporation prior to the taking of a vote, or by voting at the Annual Meeting. If you hold shares through a broker, bank or other nominee, you must follow the instructions you receive from them in order to revoke your voting instructions. Attending the Annual Meeting virtually does not revoke your proxy unless you also vote electronically at the Annual Meeting.

Under the New York Business Corporation Law (the "BCL") and the Corporation's by-laws, the presence, in person or by proxy, of the holders of a majority of the outstanding shares entitled to vote at the Annual Meeting is necessary to constitute a quorum of the shareholders to take action at the Annual Meeting. The shares that are present at the Annual Meeting or represented by a proxy will be counted for quorum purposes. Proxies submitted with abstentions and broker non-votes will be counted in determining whether or not a quorum is present. Under the BCL and the Corporation's by-laws, once a quorum is established, Directors standing for election pursuant to Proposal 1 (Election of Directors) are to be elected by a plurality of the votes cast (meaning that the Director nominees who receive the highest number of shares voted "for" their election are elected), and Proposal 2 (Ratification of the Appointment of the Independent Registered Public Accounting Firm) is to be approved by a majority of votes cast in favor of the matter (meaning that the number of shares voted "for" a proposal must exceed the number of shares voted "against" such proposal). With respect to the Election of Directors (Proposal 1), you may vote "for" or "withhold" authority to vote for each of the nominees for the Board. With respect to Proposal 2, you may vote "for," "against" or "abstain" from voting on this proposal. Votes withheld, broker non-votes, and abstentions will not be counted as votes cast on a proposal, and will have no effect on the results of the vote of such proposal. A broker non-vote occurs when a bank, broker or other nominee holding shares for a beneficial owner does not vote on a particular proposal because the broker does not have discretionary voting power for that particular item and has not received instructions on how to vote from the beneficial owner. Brokers, banks and other nominees have discretionary authority to vote on "routine" matters, but not on "non-routine" matters. Proposal 1 (Election of Directors) is considered a non-routine matter, whereas Proposal 2 (Ratification of the Appointment of the Independent Registered Public Accounting Firm) is a routine matter. If you hold your shares in street name (or "nominee name") and do not provide your broker, bank or other nominee who holds these shares of record with specific instructions regarding how to vote on Proposal 1, your bank, broker or other nominee may not be permitted to vote your shares on Proposal 1 with respect to the election of Directors. Please instruct your broker, bank or other nominee on how to vote so your vote can be counted.

We will bear all costs of soliciting proxies for the Annual Meeting. We may pay brokers, nominees, fiduciaries and other custodians their reasonable fees and expenses for sending proxy materials to beneficial owners and obtaining their instructions. In addition to solicitation by mail, our Directors, our officers and the employees of Rand Capital Management LLC, the Corporation's external investment adviser ("RCM"), may solicit proxies in person or by telephone, and they will receive no additional compensation therefor.

Our office is located at 14 Lafayette Square, Suite 1405, Buffalo, New York 14203, and our telephone number is 716-853-0802.

# EXPLANATORY NOTE REGARDING THE EXTERNALIZATION

On November 8, 2019, the Corporation entered into an investment advisory and management agreement and an administration agreement with RCM whereby RCM agreed to provide investment advisory, management and administration services to the Corporation (the "Externalization"). Following the Externalization, the Corporation's prior employees, including its Chief Executive Officer/President and Chief Financial Officer, became employees of RCM and no longer receive any direct compensation from the Corporation. The Corporation's day-to-day investment operations are managed by RCM and services necessary for its business, including the origination and administration of its investment portfolio, are provided by individuals who are employees of RCM.

As a result of the foregoing, RCM currently acts as the Corporation's investment adviser and administrator pursuant to the terms of an investment advisory and management agreement (the "Advisory Agreement") and an administration agreement (the "Administration Agreement"). As described in greater detail in the Corporation's Annual Report on Form 10-K under Part I, Item 1 "Business – Investment Advisory and Management Agreement," the compensation paid by the Corporation to RCM for providing investment advisory and management services under the Advisory Agreement consists of two components — (i) a base management fee and (ii) an incentive fee consisting of two parts: (A) an income based fee and (B) a capital gains based fee. In addition, the Corporation reimburses RCM for the Corporation's allocable portion of expenses incurred by RCM in performing administrative obligations and functions for the Corporation under the Administration Agreement. The address for RCM is 14 Lafayette Square, Suite 1405, Buffalo, New York 14203.

#### VIRTUAL MEETING INFORMATION

Consistent with our approach at last year's annual meeting of shareholders, the Annual Meeting will be held virtually via the internet at www.virtualshareholdermeeting.com/RAND2024. We have structured the Annual Meeting to provide shareholders with the same rights as if they participated in person, including the ability to vote shares electronically during the Annual Meeting and ask questions in accordance with the rules of conduct for the Annual Meeting.

To participate virtually in the Annual Meeting, you will need your 16-digit control number included in your proxy materials or voting instruction form. The Annual Meeting will begin promptly at 10:30 a.m., local time, on May 7, 2024. We recommend that you log in at least 15 minutes before the Annual Meeting begins to ensure ample time to complete the check-in procedures and test your computer audio system. If you encounter any difficulties accessing the virtual meeting platform during check-in or during the Annual Meeting, please call the technical support number that will be posted on the virtual meeting platform login page at www.virtualshareholdermeeting.com/RAND2024.

You can submit questions by logging into www.virtualshareholdermeeting.com/RAND2024 with your 16-digit control number. Additional information regarding the rules and procedures for asking questions during the Annual Meeting will be provided in our rules of conduct, which shareholders can view on the virtual meeting platform.

You will also be permitted to vote through the virtual meeting platform using your 16-digit control number. If you hold your shares in a brokerage account or through a bank or another nominee, since you are not the shareholder of record, in order to vote these shares electronically at the Annual Meeting you must obtain and submit a legal proxy from your bank, broker or other nominee through the virtual meeting platform.

#### **BENEFICIAL OWNERSHIP OF SHARES**

Unless otherwise indicated, the following table sets forth the beneficial ownership of our shares of common stock on March 20, 2024, by (a) persons known by us to be beneficial owners of more than 5% of the outstanding shares of our common stock, (b) the Directors, the nominees for Director and the executive officers of Rand, and (c) all current Directors and executive officers as a group. For purposes of the table, the address for each of our Directors, nominees for Director and executive officers is c/o Rand Capital Corporation, 14 Lafayette Square, Suite 1405, Buffalo, New York 14203. Unless otherwise stated, each person named in the table has sole voting and investment power with respect to the shares indicated as beneficially owned by that person.

	Amount and Nature of	
	Beneficial	Percent
Beneficial Owner	Ownership <sup>(1)</sup>	of Class <sup>(5)</sup>
(a) More than 5% Owners:		
East Asset Management, LLC ("East")	1,658,212	64.2%
7777 NW Beacon Square Blvd.	1,000,212	01.270
Boca Raton, FL 33487		
User-Friendly Phone Book, LLC	201,777	7.8%
10200 Grogan's Mill Road, Suite 440	,	
The Woodlands, TX 77380		
(b) Directors, nominees for Director and executive officers:		
Independent Directors or Director Nominees		
Benjamin E. Godley	25,000	*
Cari L. Jaroslawsky	1,465	*
Erland E. Kailbourne <sup>(2)</sup>	11,000	*
Robert M. Zak	20,409	*
Interested Director or Director Nominee		
Adam S. Gusky <sup>(3)</sup>	1,685,931	65.3%
Executive Officers		
Daniel P. Penberthy	16,769	*
Margaret Brechtel	0	*
Heather Eastgate	0	*

\* Less than 1%.

(c) All current Directors and executive officers as a group		
(eight persons) <sup>(4)</sup>	1,760,574	68.2%

(1) The beneficial ownership information presented is based upon information furnished by each person or contained in filings made with the Securities and Exchange Commission ("SEC").

(2) This amount includes 139 shares owned by Mr. Kailbourne's spouse.

(3) This amount includes 27,719 shares of our common stock held by AG Energy, LLC, which may be deemed to be beneficially owned by Mr. Gusky by virtue of his control of AG Energy, LLC. In addition, Mr. Gusky is the Chief Investment Officer of East and may be deemed to have beneficial ownership of the shares of common stock owned directly by East by virtue of his position with East. Mr. Gusky disclaims beneficial ownership of the shares of common stock owned by East.

(4) Except as noted in footnotes 2 and 3 above with respect to Mr. Kailbourne and Mr. Gusky, respectively, members of the group have sole voting and investment power over their respective shares.

(5) Percent of Class calculated based on 2,581,021 shares issued and outstanding at the Record Date.

Proxy 3

#### **DELINQUENT SECTION 16(a) REPORTS**

During 2023, the executive officers and Directors of the Corporation and owners of more than 10% of the outstanding common stock of the Corporation timely filed with the SEC the required reports under Section 16(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") regarding their beneficial ownership of the Corporation's common stock. As a practical matter, the Corporation assists its executive officers and Directors by monitoring transactions and assisting with the completion and filing of Section 16 reports on their behalf.

# **PROPOSAL 1. ELECTION OF DIRECTORS**

Five Directors are to be elected at the Annual Meeting. All five of the Director nominees, Messrs. Godley, Gusky, Kailbourne and Zak and Ms. Jaroslawsky, were elected at the last annual meeting of shareholders held in April 2023. Messrs. Gusky and Godley were each designated for nomination for election to the Board by East pursuant to the terms of that certain shareholder agreement, dated as of November 8, 2019, by and between Rand and East (the "Shareholder Agreement"). For additional information on the terms of the Shareholder Agreement with East, see the description included in "Nomination of Directors" below.

Each of the nominees, including Messrs. Gusky and Godley that were designated for nomination by East under the terms of the Shareholder Agreement, was recommended for nomination for election by the Governance and Nominating Committee, which is comprised solely of Independent Directors, and was nominated for election by the full Board. Each of the nominees has consented to serve as a Director if elected. If, at the time of the Annual Meeting, any nominee should be unable to serve, it is the intention of the persons designated as proxies to vote, in their discretion, for such other person as may be designated as a nominee by the Board.

## **Director Independence**

The Board has affirmatively determined that the following current Directors, each of whom is also a Director nominee for the Annual Meeting, are "Independent Directors" under the rules of the SEC and under the rules and guidelines of the Nasdaq Stock Market: Benjamin E. Godley, Cari L. Jaroslawsky, Erland E. Kailbourne and Robert M. Zak. The Board applies the standards of the SEC and the rules and guidelines of the Nasdaq Stock Market to assist it in making director independence determinations. The Board considers all relevant facts and circumstances in determining whether a material relationship between Rand and a Director exists that would interfere with that Director's exercise of independent judgment in fulfilling his or her responsibilities as a Director. In making this determination, the Board considered the analysis and recommendations of the Governance and Nominating Committee, as well as any related person transactions and other relationships with the Corporation or RCM. Material relationships that the Board may consider include commercial, consulting, legal, accounting, industrial, charitable and family relationships.

The nominees for election as a Director at the Annual Meeting have been nominated by the Board upon the recommendation of the Board's Governance and Nominating Committee, which is comprised solely of Independent Directors in compliance with the requirements of Nasdaq Listing Rule 5605(e)(1).

Adam S. Gusky, a current Director and a Director nominee, has been determined to be an "interested person" under Section 2(a)(19) of the Investment Company Act of 1940, as amended (the "1940 Act") with respect to Rand. Directors who are determined to be interested persons do not qualify as Independent Directors under the rules and guidelines of the Nasdaq Stock Market.

The Board, with reference to the SEC rules and the Nasdaq Stock Market rules and guidelines, has also determined that:

- each member that served on the Audit Committee and the Governance and Nominating Committee during 2023 was independent under the applicable Nasdaq Stock Market rules and guidelines and SEC rules for purposes of determining independence of the members of each of those committees; and
- each member that served on the Audit Committee during 2023 also met the additional independence requirements under Rule 10A-3(b)(1) of the Exchange Act and Nasdaq Listing Rule 5605(c)(2)(A).

Rand's Board Chair, Mr. Zak, served as chair of the "executive sessions" of the Independent Directors of the Board during 2023. These "executive sessions" occurred at least twice during 2023. The Corporation also held separate committee meetings of the Board during 2023, which committees were comprised solely of Independent Directors.

#### **Board Leadership Structure**

The Board monitors and performs an oversight role with respect to the Corporation's business and affairs, including with respect to valuation of the Corporation's investments, investment practices and performance, compliance with regulatory requirements, including applicable requirements of the 1940 Act, cybersecurity, and the services, expenses and performance of service providers. Among other things, the Board approves the appointment of the Corporation's investment adviser and administrator and the Corporation's investment adviser and administrator Agreement, reviews and monitors the services and activities performed by the Corporation's investment adviser and officers, and approves the engagement of the Corporation's independent registered public accounting firm.

The Corporation believes that board leadership structures must be evaluated on a case-by-case basis and that its existing board leadership structure is appropriate and serves the Corporation and its shareholders well. Robert M. Zak, who served as Chair of the Board during 2023, is not an "interested person" under Section 2(a)(19) of the 1940 Act with respect to Rand. Daniel P. Penberthy, who is not a Director of the Corporation, served as President and Chief Executive Officer of the Corporation during 2023. The Corporation believes that separating the Board Chair and President/Chief Executive Officer roles provides independent oversight of the Corporation, enhanced leadership by the Independent Directors, and a check on the Chief Executive Officer/President and Chief Financial Officer of the Corporation, who are also employees of RCM. However, the Corporation re-examines its approach as to corporate governance matters on an ongoing basis to ensure that they continue to meet the Corporation's needs and are in the best interests of shareholders.

#### The Board's Role in Risk Oversight

The Board's role in the Corporation's risk oversight process includes receiving and reviewing regular reports from the officers of the Corporation and RCM, including reports prepared by their respective Chief Compliance Officers, on areas of material risk to the Corporation, including portfolio valuation, operational, financial, cybersecurity, legal, regulatory and compliance, strategic and reputational risks and compliance by the Corporation with its compliance policies and procedures. The full Board (or the appropriate committee in the case of risks that are under the purview of a particular committee) reviews these reports from the officers of the Corporation and RCM to understand and provide oversight and direction on the management of these risks.

As described in more detail below under "Audit Committee" and "Governance and Nominating Committee," the Audit Committee and the Governance and Nominating Committee assist the Board in performing its risk oversight function and fulfilling its risk oversight responsibilities. The Audit Committee's risk oversight responsibilities include overseeing the Corporation's accounting and financial reporting processes, assisting the Board in fulfilling the Board's oversight responsibilities relating to the Corporation's systems of internal controls over financial reporting, overseeing audits of the Corporation's financial statements, and discussing the Corporation's major financial risk exposures with the officers of the Corporation and the steps that these officers have taken to monitor and control such exposures. The Governance and Nominating Committee's risk oversight responsibilities include identifying, evaluating and nominating Directors to fill vacancies on the Board or to stand for election by the Corporation's shareholders, and reviewing the Corporation's policies and practices relating to corporate governance. The full Board is charged with oversight of risks relating to cybersecurity matters for the Corporation and receives reports from officers of the Corporation on cybersecurity matters applicable to the Corporation.

In addition, the Board also performs its risk oversight responsibilities with the assistance of the Corporation's Chief Compliance Officer and RCM's Chief Compliance Officer to monitor compliance-related risks in accordance with the Corporation's and RCM's compliance policies and procedures. The Board receives and reviews quarterly written reports from the Corporation's Chief Compliance Officer and RCM's Chief Compliance Officer at its regular Board meetings, which quarterly reports discuss, among other items, the adequacy and effectiveness of the compliance policies and procedures of the Corporation and RCM and any compliance-related events that may have occurred during the prior quarter. Annual reports provided by the Corporation's Chief Compliance Officer and RCM's Chief Compliance Officer address: (i) the operation of the compliance policies and procedures of the last annual report; (ii) any material changes to such policies and procedures as a result of an annual review; and (iv) any compliance matter that has occurred since the date of the last annual report; (iii) any recommendations for material changes to such policies and procedures as a result of an annual review; and (iv) any compliance officer also meets separately in executive session with only the Independent Directors present periodically, but in no event less than once each year.

We believe that the Board's role in risk oversight is effective and appropriate given the extensive regulation to which the Corporation is subject as a business development company ("BDC"). Specifically, as a BDC, the Corporation must comply with numerous regulatory requirements that control the level of risk in our business and operations, including limitations under the 1940 Act on the amount of borrowings or debt securities we may incur or issue. In addition, we generally have to invest at least 70% of our total assets in "qualifying assets" and, subject to certain exceptions, we generally are not permitted to invest in any portfolio company in which our affiliates currently have an investment. Finally, we have elected to be treated as a regulated investment company ("RIC") under Subchapter M of the Internal Revenue Code of 1986, as amended (the "Code"). As a RIC, we must, among other things, meet certain source of income, asset diversification and distribution requirements.

The Corporation believes that the extent of the Board's (and its committees') role in risk oversight complements the Board's leadership structure because it allows the Corporation's Independent Directors, through the two fully independent Board committees, an independent Board Chair, executive sessions with each of the Corporation's Chief Compliance Officer and the Corporation's independent registered public accounting firm, to exercise oversight of risk without any conflict that might discourage critical review.

The Corporation believes that board roles in risk oversight must be evaluated on a case-by-case basis and that the Board's existing role in risk oversight is appropriate. However, the Board re-examines the manner in which it administers its risk oversight function on an ongoing basis to ensure that it continues to be effective and meet the Corporation's needs.

# Information Regarding Directors, Nominees for Director, and Executive Officers

The following table provides information concerning all persons who are nominees for Director or executive officers of Rand.

Name, Age and Address Directors and Director Nominees who are Interested Persons	Position(s) held with Fund	Length of Time Served <u>as a Director (1)</u>	Business Experience and Occupations During Last Five Years	Number of Portfolios in the Fund Complex Overseen by the Director or Director Nominee	Other Director- ships (2)
Adam S. Gusky (3) (49) c/o 14 Lafayette Square, Suite 1405, Buffalo NY 14203	Director	2019	Mr. Gusky has served as the Chief Investment Officer of East since its inception in 2010 and served as the Chief Investment Officer for East Resources Acquisition Company, a special purpose acquisition company, from its incorporation in May 2020 until the completion of its business combination transaction with Abacus Life, Inc. in June 2023. In addition, Mr. Gusky served on the investment committee of RCM, which is the external investment adviser for the Corporation and responsible for all aspects of the Corporation's investment process, from November 2019 until March 2023. Prior to joining East, Mr. Gusky worked for CNN/Sports Illustrated and o2 Wireless Solutions. Mr. Gusky earned both his Master of Business Administration (class of 2006) and his Bachelor of Arts degrees from Duke University (class of 1997). Mr. Gusky's extensive knowledge of deal structuring and financing transactions obtained during his service as the Chief Investment Officer for East makes Mr. Gusky qualified to serve as a Director.	1	Director of Abacus Life, Inc. (Nasdaq: ABL)
Directors and Director Nominees who are not Interested Persons					
Robert M. Zak (66) c/o 14 Lafayette Square, Suite 1405, Buffalo NY 14203	Director and Chair of the Board	2005	Mr. Zak has served as the non-executive Board Chair of Merchants Mutual Insurance Company ("Merchants") since April 2021. From 1995 to April 2021, Mr. Zak served as President and Chief Executive Officer of Merchants, which operates under the trade name Merchants Insurance Group. Mr. Zak joined Merchants in 1985 and served in a number of finance roles until 1995. Prior to that, his career was in public accounting. Mr. Zak's executive leadership and public accounting experience provide desirable attributes as a Director of Rand.	1	None

Proxy 7

Name, Age and Address	Position(s) held with Fund	Length of Time Served as a Director (1)	Business Experience and Occupations During Last Five Years	Number of Portfolios in the Fund Complex Overseen by the Director or Director Nominee	Other Director- ships (2)
Benjamin E. Godley (60) c/o 14 Lafayette Square, Suite 1405, Buffalo NY 14203	Director	2019	Mr. Godley has served as the CEO of Point B Partners, a public relations and marketing services firm, since August 2022. Previously, he was President and Partner at Greenough Communications from June 2020 until March 2022. Prior to that, he was the co-founder and CEO of Contributor Development Partnership, a for-profit corporation focused on improving the operational efficiency and revenue generation capacity of the public media system from December 2018 until May 2020. Mr. Godley also served for ten years as COO of WGBH (a media broadcaster and the largest producer of PBS content with annual revenue of \$250 million). Prior to joining WGBH, Mr. Godley served as Senior Advisor/Deputy National Finance Director on Mitt Romney's 2008 presidential campaign, and he was a member of Governor Romney's senior staff as Director of Governmental Affairs for the Commonwealth of Massachusetts. Earlier in his career, Mr. Godley co-founded and was President and CEO of CGN Marketing & Creative Services (acquired by Bain/Epsilon) and also held marketing and management roles at Hill & Knowlton Public Relations and IBM.	1	None
<b>Cari L. Jaroslawsky</b> (54) c/o 14 Lafayette Square, Suite 1405, Buffalo, NY 14203	Director	2022	Ms. Jaroslawsky is the founder and President of Compliance Right, LLC, a board and executive consulting service provider. Prior thereto, Ms. Jaroslawsky served as Senior Vice President and General Manager of Eaton Mission Systems, which is an aerospace and defense company owned as part of Eaton Aerospace, from January 2019 until her retirement therefrom in December 2022, and as Senior Vice President of Finance from 2016 to 2019. Prior to her position with Eaton Mission Systems, Ms. Jaroslawsky served as the Chief Financial Officer and Treasurer of Servotronics, Inc. (NYSEAmerican: SVT) from 2005 until 2016. Ms. Jaroslawsky is a Certified Public Accountant and began her career as an accountant with PricewaterhouseCoopers. Ms. Jaroslawsky's substantial leadership experience and significant background in accounting and financial matters, including her prior service as the Chief Financial Officer and Treasurer of a publicly traded company, makes her well qualified to serve as a Director of Rand.	1	Director of Graham Corporation (NYSE: GHM)
					Drovy 9

Name, Age and Address	Position(s) held with Fund	Length of Time Served as a Director (1)	Business Experience and Occupations During Last Five Years	Number of Portfolios in the Fund Complex Overseen by the Director or Director Nominee	Other Director- ships (2)
Erland E. Kailbourne (81) c/o 14 Lafayette Square, Suite 1405, Buffalo, NY 14203	Director	as a Director (1)Five rears1001999Mr. Kailbourne has served as a Director of Albany International, Inc. since 1999 and served as the Chairman of the Board from 2020 until February 2024. He also previously served as Albany International's Chairman of the Board from May 2008 until February 2019. From 2006 until 2018, Mr. Kailbourne was a Director of Financial Institutions, Inc. and its subsidiary Five Star Bank. He retired as Chairman and Chief Executive Officer (New York Region) of Fleet National Bank, a banking subsidiary of Fleet Financial Group, Inc., in 1998. From 1995 to 1999, he was Vice Chairman and Chief Executive Officer of Fleet Bank, also a subsidiary of Fleet Financial Group, Inc., from 1993 until its merger into Fleet National Bank in 1997. He is a Director of REV LNG Holdings, LLC, REV LNG LLC, Allegany Co-op Insurance Company, Conemaugh Valley Insurance Company, and The Thomas and Laura Moogan Foundation. Mr. Kailbourne's extensive banking and financial experience provide necessary attributes as a Director of Rand.		1	Director of Albany International, Inc. (NYSE: AIN)
Non-Director Executive Officers					
Daniel P. Penberthy (4) (61) 14 Lafayette Square, Suite 1405, Buffalo, NY 14203	President and Chief Executive Officer of Rand	N/A	Mr. Penberthy has served as the President and Chief Executive Officer of the Corporation since December 2021. Previously, he served as Treasurer and Chief Financial Officer of the Corporation from August 1997 to December 2021 and as Executive Vice President of the Corporation from 2002 to December 2021. In addition, Mr. Penberthy has served on the investment committee of RCM, which is the external investment adviser for the Corporation's investment process, since 2019 and as the President of RCM since December 2021, Chief Executive Officer of RCM from December 2021 to 2023 and co-CEO of RCM since 2023. Mr. Penberthy previously served as Executive Vice President and Chief Financial Officer of RCM from November 2019 to December 2021. He held various accounting roles in other organizations from 1990 – 1997 and began his accounting career in 1985 with KPMG.	N/A	None

Name, Age and Address Margaret Brechtel (5) (58) 14 Lafayette Square, Suite 1405, Buffalo, NY 14203	Position(s) held with Fund Executive Vice President, Treasurer, Chief Financial Officer and Secretary of Rand	Length of Time Served <u>as a Director (1)</u> N/A	Business Experience and Occupations During Last Five Years Ms. Brechtel has served as Executive Vice President, Treasurer, Chief Financial Officer and Secretary of the Corporation since December 2021. Ms. Brechtel has served as an officer of the Corporation since 2002, initially as Controller and subsequently as Vice President of Finance since January 2009. In addition, Ms. Brechtel has served as Executive Vice President and Chief Financial Officer of RCM since December 2021, and previously served as Vice President of Finance of RCM from November 2019 to December 2021. Ms. Brechtel earned her Bachelor of Science and her Master of Business Administration from the State University of New York at Buffalo and is a Certified Public Accountant in the State of New York. Ms. Brechtel previously served as Operations Manager and Controller at Cellular One. Prior thereto, Ms. Brechtel was employed by Park Associates, Comptek Research, Praxair and KPMG.	Portfolios in the Fund Complex Overseen by the Director or Director Nominee N/A	Other Director- ships (2) None
Heather Eastgate (6) (52) c/o 14 Lafayette Square, Suite 1405, Buffalo, NY 14203	Chief Compliance Officer of Rand	N/A	Ms. Eastgate was elected as the Chief Compliance Officer of the Corporation in January 2022 and performs her functions as the Chief Compliance Officer under the terms of the CCO Agreement (as defined below) between the Corporation and Outsourced Compliance Group, LLC ("OCG"). Prior, Ms. Eastgate was a Director for Foreside Consulting Services from 2021 until 2022, and became a Senior Principal Consultant for ACA Global from 2022 to 2024, after Foreside merged with ACA Global in 2022. Ms. Eastgate was also a Senior Consultant/Director with Hardin Compliance Consulting, LLC from 2008 to 2021, before the firm sold its business to Foreside Consulting Services. In addition to her officer position with the Corporation, since January 2024, Ms. Eastgate is also a Consultant/Director with OCG, where she specializes in developing, testing, and maintaining compliance programs for SEC registered investment companies, and advisors. Earlier in her career, Ms. Eastgate held various compliance related positions with Federated Hermes, Inc. (formerly known as Federated Investors) over a period of ten years.	N/A	None

(1) Indicates initial year in which such person became a Director. All Directors' terms of office will be through the next annual meeting of shareholders and until their successors have been duly elected and qualified.

(2) Indicates directorships of companies with a class of equity securities registered under Section 12 of the Exchange Act, subject to the requirements of Section 15(d) of the Exchange Act, or registered as an investment company under the 1940 Act.

(3) Deemed to be an interested person under Section 2(a)(19) of the 1940 Act due to Mr. Gusky's position as a Director of the Corporation and his position as a member of the RCM investment committee until March 2023.

(4) Deemed to be an interested person under Section 2(a)(19) of the 1940 Act due to Mr. Penberthy's positions as an officer of the Corporation, an officer of RCM and a member of the RCM investment committee.

(5) Deemed to be an interested person under Section 2(a)(19) of the 1940 Act due to Ms. Brechtel's positions as an officer of the Corporation and an officer of RCM.

(6) Ms. Eastgate has been retained by the Corporation as its Chief Compliance Officer pursuant to the terms of a Service Agreement (the "CCO Agreement"), dated January 19, 2024, by and between the Corporation and OCG. The CCO Agreement is terminable by either party upon 30 days' prior written notice.

Number of

# **Board Diversity Matrix**

The Corporation is committed to diversity and inclusion, and believes it is important that the Board is composed of individuals representing the diversity of our communities. The Governance and Nominating Committee seeks Director nominees with a broad diversity of experiences, professions, skills and backgrounds. To this end, 20% of the Board has self-identified as female.

The Board Diversity Matrix set forth below reports self-identified diversity statistics for the Board, as constituted prior to the Annual Meeting, in the format required by Nasdaq's rules.

Board Diversity Matrix (As of April 1, 2024)							
Board Size:							
Total Number of Directors				5			
Gender:	Female		Male		Non-Binary		Gender Undisclosed
Number of Directors Based on Gender Identity	1		4		-		-
Number of Directors Who Identify in Any of the Categories Below:		- 1					
African American or Black	-		-		-		-
Alaskan Native or American Indian	-		-		-		-
Asian	-		-		-		-
Hispanic or Latinx	-		-		-		-
Native Hawaiian or Pacific Islander	-		-		-		-
White	1		4		-		-
Two or More Races or Ethnicities	-		-		-		-
LGBTQ+	0						
Demographic Background Undisclosed				0			

# **Shareholder Communications**

Communications to an individual Director, to non-employee Directors as a group, or to the entire Board, should be addressed as follows: Robert M. Zak, Security Holder Board Communications, Rand Capital Corporation, 14 Lafayette Square, Suite 1405, Buffalo, New York, 14203, with an indication of the individual or subgroup (if any) to whose attention the communication is directed. All security holder communications addressed in that manner will be delivered directly to Mr. Zak, who will receive communications for the Board and non-employee Directors, and who will deliver the communication unopened to any individually indicated Director.

#### Meeting Attendance

Directors are expected to attend the Annual Meeting each year, but such attendance is not required. All of the Corporation's Directors attended the 2023 annual meeting of shareholders, which was held as a virtual meeting by means of remote communication.

The Board of Directors of the Corporation unanimously recommends a vote "FOR" the election of the Director nominees named in this Proxy Statement.

Proxy 11

# **Approximate Value of Investments in Rand**

The following table indicates the range of value, as of March 20, 2024, of the shares of Rand (the "Fund") beneficially owned by each Director of Rand. None of our Directors oversee any other registered investment companies within the same Family of Investment Companies as the Fund. Under the SEC's rules, for these purposes, "Family of Investment Companies" is defined as two or more registered investment companies that share the same investment adviser or principal underwriter and hold themselves out to investors as related companies for purposes of investment and investor services.

Name of Director or Nominee	Dollar Range of Equity Securities in the Fund
(a) Directors and Director Nominees who are not Interested Persons:	
Benjamin E. Godley	Over \$100,000
Cari L. Jaroslawsky	\$10,001-\$50,000
Erland E. Kailbourne	Over \$100,000
Robert M. Zak	Over \$100,000
(b) Director and Director Nominee who is an Interested Person:	
Adam S. Gusky	Over \$100,000

#### COMMITTEES AND MEETING DATA

The committees of the Board had the following members from January 1, 2023 through December 31, 2023:

Governance and Nominating Committee	Audit Committee
Benjamin E. Godley (Chair)	Erland E. Kailbourne (Chair)
Erland E. Kailbourne	Benjamin E. Godley
Cari L. Jaroslawsky	Cari L. Jaroslawsky
Robert M. Zak	Robert M. Zak

As described in greater detail below under "Compensation Committee," after the Corporation's 2019 annual meeting of shareholders and the completion of the Externalization, (i) consistent with the requirements of the Nasdaq Listing Rules, given the Corporation's status as a "controlled company" and (ii) given that all of the Corporation's prior employees, including its Chief Executive Officer/President and Chief Financial Officer, became employees of RCM and do not receive any direct compensation from the Corporation, the Board determined that it was no longer necessary to establish and retain a standing Compensation Committee.

During 2023, the full Board met eight times, the Audit Committee met five times, and the Governance and Nominating Committee met two times. During 2023, each Director attended 100% of the total number of meetings of the Board and of the committees of which such Director was a member.

# **Compensation Committee**

As of the Record Date, East owns approximately 64.2% of our outstanding shares. As a result of East's percentage of ownership of our shares, the Corporation qualifies as a "controlled company" under Nasdaq Listing Rule 5615(c), and therefore is permitted to avail itself of the exemptions under the Nasdaq Listing Rules afforded to a "controlled company." Pursuant to the Nasdaq Listing Rules, the Corporation, as a "controlled company," is exempt from the requirements of Nasdaq Listing Rule 5605(d) with respect to the need to have a standing and fully independent compensation committee. Given, upon the completion of the Externalization, the Corporation does not have any employees and the employees of RCM do not receive any direct compensation from the Corporation, the Board determined after the 2019 annual meeting of shareholders that it was no longer necessary or useful to establish and retain a standing Compensation Committee. Any functions previously performed by the Compensation Committee that are still applicable for the Corporation after the completion of the Externalization are now performed by the Governance and Nominating Committee. Given the Board has decided not to avail itself of any of the other exemptions that are permitted to be used by a "controlled company" under the Nasdaq Listing Rules.

# **Compensation Committee Interlocks and Insider Participation**

No interlocking relationship, as defined by the rules adopted by the SEC, existed during the year ended December 31, 2023 between any member of the Board and an executive officer of the Corporation.

## **Governance and Nominating Committee**

The primary purposes of the Governance and Nominating Committee include:

- monitoring, developing, recommending to the Board and assessing policies and practices relating to corporate governance for Rand, including identifying best
  practices and reviewing and recommending to the Board for approval any changes to the documents, policies and procedures in the Corporation's corporate
  governance framework;
- reviewing and making recommendations to the full Board regarding the amount and type of compensation that is to be paid to the non-employee Directors, including for service on the Board's committees;
- reviewing membership of the Board's committees and recommending to the Board which Directors should be appointed to such committees and their respective chairs;
- establishing criteria for Board membership and evaluating the desirability of changes in the size and composition of the Board;
- coordinating discussions among Directors regarding Board performance and committee performance;
- reviewing executive officer succession plans;
- identifying and evaluating potential Board candidates and establishing criteria for Board membership; and
- recommending to the Board individuals to be nominated by the Board for election by the Corporation's shareholders at each annual meeting of shareholders, and recommending to the Board candidates to fill vacancies on the Board and the size of the Board.

The Governance and Nominating Committee's charter may be accessed at Rand's website, www.randcapital.com. None of the persons that served on the Governance and Nominating Committee during 2023 were "interested persons" as defined in Section 2(a)(19) of the 1940 Act. Each member of the Governance and Nominating Committee during 2023 met the independence requirements of the Nasdaq Stock Market.

## **Nomination of Directors**

The Governance and Nominating Committee, as part of its responsibilities under its charter, oversees the identification of qualified individuals to serve on the Board.

We seek Directors who have the required and appropriate skills and characteristics, including business experience and personal skills in finance, marketing, business and other areas that are necessary to contribute to an effective Board. We identify new Director candidates from prominent businesspersons and professionals in the communities Rand serves or who have a shared interest in the types of investments in which Rand transacts. We consider nominees of shareholders in the same manner as other nominees.

If a vacancy occurs on the Board, or if the size of the Board is changed, the Governance and Nominating Committee may, in compliance with the requirements of the Shareholder Agreement described below, recommend candidates to the Board for election. The Board may elect a new Director to fill any unexpired term of the seat. Annually, the Governance and Nominating Committee will recommend a slate of new and/or continuing candidates for nomination for election to the Board. The Board will select and approve a slate of nominees for Director from recommendations of the Governance and Nominating Committee, and submit the slate of nominees to be voted on by shareholders at Rand's next annual meeting of shareholders. The number of Directors on the Board is determined by the Board, but in no event may it be fewer than three Directors.

Pursuant to the terms of the Shareholder Agreement, East has the right to designate two or three persons, depending upon the size of the Board, for nomination for election to the Board. East will have the right to designate (i) up to two persons if the size of the Board is composed of fewer than seven Directors or (ii) up to three persons if the size of the Board is composed of seven or more Directors. East's right to designate persons for nomination for election to the Board under the Shareholder Agreement is the exclusive means by which East may designate or nominate persons for election to the Board. Given the Board currently consists of five Directors, East has the right to designate up to two persons for nomination for election to the Board. In connection with the Annual Meeting, Messrs. Gusky and Godley were each designated for nomination for election to the Board by East pursuant to the terms of the Shareholder Agreement.

# Criteria and Diversity

In considering whether to recommend any candidate for inclusion in the Board's slate of recommended Director nominees, including candidates recommended by shareholders, the Governance and Nominating Committee will consider a candidate's background, professional experience, skill set, standard of character and integrity, being free from conflicts of interest that would interfere with the proper performance of the responsibilities as a Director, ability to devote sufficient time to the affairs of the Corporation and the ability to act in the best interests of all shareholders. In addition, the Governance and Nominating Committee is committed to diversity and inclusion, and believes it is important that the Board is composed of individuals representing the diversity of our communities. The Board and the Governance and Nominating Committee conceptualizes diversity to include, without limitation, concepts such as race, gender, national origin, differences of viewpoint, education, skillsets and other qualities that contribute to the Board when identifying and recommending Director nominees. The Governance and Nominating Committee has sought and expects to continue to seek nominees with a broad diversity of experiences, skills, and backgrounds. The Governance and Nominating Committee is focused on the importance that the Board consists of members that represent the diversity of our communities. Rand believes that the backgrounds and qualifications of the Directors, considered as a group, should provide a significant composite mix of experience, knowledge and abilities that will allow the Board to fulfill its responsibilities.

#### Code of Conduct and Business Ethics

Rand has adopted a written Code of Conduct that applies to Rand's Chief Executive Officer and Chief Financial Officer that meets the requirements of Item 406 of Regulation S-K. Rand will disclose any substantive amendments to, or waiver from provisions of, the Code of Conduct made with respect to the Chief Executive Officer and the Chief Financial Officer on its website.

In addition, the Corporation has adopted a Board of Directors (Non-Interested) Business Ethics Policy Statement that is applicable to Rand's Independent Directors. This Business Ethics Policy Statement acts as a general statement of the Corporation's expectations regarding the ethical standards that each Independent Director should adhere to while acting on behalf of the Corporation, including acting in good faith and in the honest belief that their actions are in the best interests of the Corporation and its shareholders.

Finally, a Code of Ethics has been adopted by the Corporation that is applicable to the officers and Directors of the Corporation that are interested persons. In addition to establishing general standards of conduct for such persons, the Code of Ethics also includes additional procedures as provided by Rule 17j-1 under the 1940 Act to prevent officers and Directors of the Corporation that are interested persons from abusing their access to information about the Corporation's investments.

The Code of Conduct, the Business Ethics Policy Statement and the Code of Ethics are each available in the Governance section of Rand's website at www.randcapital.com. They are also available in print to any shareholder who requests them.

# Audit Committee

The Board of Directors has determined that none of the members of the Audit Committee during 2023 were "interested persons" as defined in Section 2(a)(19) of the 1940 Act. During 2023, the Audit Committee was comprised solely of Independent Directors, each of whom met the independence requirements of the Nasdaq Stock Market and the rules of the SEC during their term of service. The Board has determined that Erland E. Kailbourne is an audit committee financial expert (as defined by SEC regulations). In addition to Mr. Kailbourne, the Board also believes that each of the other members of the Audit Committee during 2023 possessed the requisite skills and experience to also qualify as an audit committee financial expert. In addition, each member that served on the Audit Committee during 2023 possessed the financial qualifications required of Audit Committee members set forth in the rules and guidelines of the Nasdaq Stock Market.

The Audit Committee's charter may be accessed at Rand's website, www.randcapital.com.

The role of the Audit Committee is to assist the Board in fulfilling its oversight responsibilities by (i) overseeing the Corporation's accounting and financial reporting processes, the audit of the Corporation's financial statements, and the Corporation's internal controls over financial reporting and (ii) overseeing the preparation of and reviewing the financial reports and other financial information provided by the Corporation to the public. The Audit Committee is also responsible for selecting, approving, overseeing and retaining the Corporation's independent registered public accounting firm and recommending this firm to the Board (including a majority of the Independent Directors) for approval and submission to the Corporation's shareholders for ratification, reviewing the plans and results of the audit engagement with its independent registered public accounting firm, approving professional services provided by its independent registered public accounting firm, reviewing the independence of its independent registered public accounting firm and reviewing firm and reviewing the adequacy of the Corporation's internal controls and procedures.

The Audit Committee has adopted necessary reporting procedures for the confidential submission, receipt, retention and treatment of accounting and auditing complaints.

# Factors used in the Audit Committee's Assessment of the External Auditor Qualifications and Work Quality

The Audit Committee is responsible for the appointment, compensation and oversight of external auditors.

The Audit Committee annually reviews the Corporation's independent registered public accounting firm's (the "audit firm") performance and independence in deciding whether to continue to retain such audit firm. In the course of these reviews, the Audit Committee considers, among other things:

- the quality and efficiency of the audit firm's historical and recent audit plans;
- the audit firm's capabilities and expertise in handling the breadth and complexity of private equity accounting, portfolio valuation and public company reporting;

- the desired balance of the audit firm's experience and fresh perspective occasioned by mandatory audit partner rotation every five years, and the audit firm's periodic rotation of other audit management;
- Public Company Accounting Oversight Board (PCAOB) reports on the audit firm, if any;
- the appropriateness of the audit firm's fees, which the Audit Committee evaluates, reviews and approves;
- the effectiveness of the audit firm's communications and working relationships with the Audit Committee and the Corporation's officers;
- the audit firm's independence and objectivity;
- the audit firm's tenure, having served as the Corporation's independent registered public accounting firm since 2003; and
- evaluation of the audit process.

The Audit Committee considers non-audit fees and services provided when assessing auditor independence.

# Independent Registered Public Accounting Firm Fees

The aggregate fees for each of the last two fiscal years for services rendered by Freed Maxick CPAs, P.C. ("Freed") are as follows:

Fee Description	 2023	 2022
Audit Fees	\$ 189,100	\$ 175,100
Audit-Related Fees	\$ 0	\$ 0
Tax Fees	\$ 80,790	\$ 92,140
All Other Fees	\$ 0	\$ 0
Total Fees	\$ 269,890	\$ 267,240

For fiscal years 2023 and 2022, all of the services of Freed described in the above categories were pre-approved by the Audit Committee.

#### Audit Fees

This category consists of fees for the audit of annual consolidated financial statements, review of consolidated financial statements included in quarterly reports on Form 10-Q and services that are normally provided by the independent registered public accounting firm in connection with statutory and regulatory filings or audit engagements for those fiscal years.

#### Audit Related Fees

This category consists of assurance and related services by the independent registered public accounting firm that are reasonably related to the performance of the audit and review of consolidated financial statements and are not reported under audit fees. No such fees were paid in 2023 or 2022.

### Tax Fees

This category consists of professional services rendered by the independent registered public accounting firm for tax compliance and tax planning. The services for the fees disclosed under this category include tax return preparation and technical advice provided by Freed.

# All Other Fees

This category consists of fees not covered by Audit Fees, Audit Related Fees and Tax Fees. No such fees were paid in 2023 or 2022.

Estimates of annual audit and quarterly review fees to be paid during the year are submitted annually to the Audit Committee for its review and pre-approval and then budgeted for by Rand. All other non-audit services, including tax fees, must be pre-approved by the Audit Committee prior to engagement, as required by the Audit Committee's charter. The Audit Committee has determined that the rendering of the above-mentioned non-audit services by Freed was compatible with maintaining our independent registered public accounting firm's independence.

#### Audit Committee Report

The Audit Committee has reviewed and discussed Rand's audited consolidated financial statements with management. In addition, the Audit Committee has discussed with Rand's independent registered public accountants, Freed Maxick CPAs, P.C., the matters required to be discussed by applicable requirements of the Public Company Accounting Oversight Board and the SEC.

The Audit Committee has received the written disclosures and the letter from Freed Maxick CPAs, P.C. required by the applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant's communications with the Audit Committee concerning independence, and has discussed with the independent accountant the independent accountant's independence.

Based on the Audit Committee's review and discussions referred to above, the Audit Committee recommended to the Board of Directors that the audited consolidated financial statements be included in Rand's Annual Report on Form 10-K for the year ended December 31, 2023 for filing with the SEC.

This report is respectfully submitted by the Audit Committee of the Board of Directors.

Erland E. Kailbourne, Chair Benjamin E. Godley Cari L. Jaroslawsky Robert M. Zak

The information provided in the preceding Audit Committee Report will not be deemed to be "soliciting material" or "filed" with the SEC or subject to Regulation 14A or 14C, or to the liabilities of Section 18 of the Exchange Act, unless in the future the Corporation specifically requests that the information be treated as soliciting material or specifically incorporates it by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act.

# EXECUTIVE COMPENSATION

#### **Compensation of Executive Officers**

Following the Externalization in November 2019, the Corporation's prior employees, including its Chief Executive Officer/President and Chief Financial Officer, became employees of RCM. As a result, the Corporation does not currently have any employees and does not expect to have any employees in the future. Services necessary for the Corporation's business are provided by individuals who are employees of RCM, pursuant to the terms of the Advisory Agreement and the Administration Agreement or, with respect to chief compliance officer services, provided by an employee of a third party service provider under the terms of the CCO Agreement. The Corporation's Chief Executive Officer and Chief Financial Officer are each an employee of RCM. All of the Corporation's day-to-day investment operations are managed by RCM. In addition, all of the services necessary for the origination and administration of the Corporation's investment portfolio are provided by investment professionals employed by RCM.

During 2023, neither the Chief Executive Officer nor the Chief Financial Officer received any direct compensation from the Corporation. The compensation of RCM's investment professionals is paid directly by RCM. However, the Corporation reimburses RCM for the Corporation's allocable portion of expenses incurred by RCM in performing administrative obligations and functions for the Corporation under the Administration Agreement.

# Anti-Hedging Policy

As part of the Corporation's insider trading policy, the Corporation's Directors and officers are prohibited from engaging (i) in any short sales of the Corporation's securities, (ii) in any transaction involving puts, calls and other derivative instruments that relate to or involve the Corporation's securities or (iii) in any hedging or other monetization transactions or similar arrangements involving the Corporation's securities.

# **Director Compensation**

During 2023, each Board member received a \$50,000 per annum fee for Board and committee service. Committee Chairs received an additional fee of \$2,500 (Audit) or \$1,000 (Governance and Nominating). The Board Chair received an additional \$10,000 fee. No other forms of compensation are utilized; however, Rand reimburses out-of-town Directors for travel and out-of-pocket expenses incurred in connection with their service on our Board. The Corporation does not pay meeting attendance fees.

The following table sets forth information with respect to the compensation paid to or earned by each Director for 2023. Rand did not pay or accrue any other compensation to Directors for 2023. The Corporation does not maintain a stock or option plan, non-equity incentive plan or pension plan for our Directors.

Name       Robert M. Zak     \$       Benjamin E. Godley     \$	Fees Earned or
Benjamin E. Godley \$	Paid in Cash
	60,000
	51,000
Adam S. Gusky \$	50,000
Cari L. Jaroslawsky \$	50,000
Erland E. Kailbourne \$	52,500

#### **Related Person Transactions**

For the year ended December 31, 2023, except as described below, there were no transactions, or proposed transactions, exceeding \$120,000 in which the Corporation was or is a participant in which any related person had or will have a direct or indirect material interest.

#### Advisory Agreement and Administration Agreement

As described in greater detail above under "Explanatory Note Regarding the Externalization," effective as of December 31, 2020, the Corporation entered into the Advisory Agreement and Administration Agreement with RCM whereby RCM began to provide investment advisory and management services to the Corporation. Mr. Penberthy and Ms. Brechtel are each current officers and employees of RCM, and Mr. Gusky was a member of the investment committee of RCM until March 2023. Pursuant to the terms of the Advisory Agreement and the Administration Agreement, the Corporation's day-to-day investment operations are managed by RCM and services necessary for its business, including the origination and administration of its investment portfolio are provided by individuals who are employees of RCM. As described in greater detail in the Corporation's Annual Report on Form 10-K under Part I, Item 1 "Business – Investment Advisory and Management Agreement," the compensation paid by the Corporation to RCM for providing investment advisory and management services under the Advisory Agreement consists of two components — (i) a base management fee and (ii) an incentive fee consisting of two parts: (A) an income based fee and (B) a capital gains based fee. The Corporation reimburses RCM for the allocable portion of expenses incurred by RCM in performing obligations on behalf of the Corporation under the Advisory Agreement. For the year ended December 31, 2023, the base management fee and Se02,000, respectively, but no income based fee was earned by RCM under the terms of Advisory Agreement for 2023. For the year ended December 31, 2023, RCM reimbursed RCM in the amount of \$155,887 for expenses incurred under the terms of the Administration Agreement. In addition, for the year ended December 31, 2023, RCM reimbursed the Corporation in the amount of \$9,856 for expenses incurred by the Corporation on behalf of RCM.

# Competition and Allocation of Investment Opportunities

RCM and its affiliates are simultaneously providing investment advisory services to other affiliated entities and funds. RCM may determine that it is appropriate for the Corporation and one or more other affiliated entities, funds or investment accounts managed by RCM or any of its affiliates to participate in an investment opportunity. Conflicts of interest or perceived conflicts of interest may also arise in determining which investment opportunities should be presented to the Corporation and other participating entities, funds or accounts. To mitigate these conflicts, RCM will seek to allocate such transactions on a fair and equitable basis and in accordance with its written allocation policies, taking into account various factors, which may include: the source of origination of the investment opportunity; investment objectives and strategies; tax considerations; risk, diversification or investment concentration parameters; characteristics of the security; size of available investment; available liquidity and liquidity requirements; regulatory restrictions; and/or such other factors as may be relevant to a particular transaction.

#### CCO Agreement

In addition, as described above, Ms. Eastgate has been retained as the Corporation's Chief Compliance Officer pursuant to the terms of the CCO Agreement by and between the Corporation and OCG. Under the terms of the CCO Agreement, the monthly fee paid by the Corporation for Ms. Eastgate's services as Chief Compliance Officer is \$8,500 per month. The CCO Agreement is terminable by either party upon 30 days' prior written notice.

During the year ended December 31, 2023, Ms. Eastgate was retained by the Corporation as its Chief Compliance Officer pursuant to an agreement entered into with ACA Global, as Ms. Eastgate was employed by ACA Global at that time. For the year ended December 31, 2023, the Corporation paid \$70,310 to ACA Global pursuant to such agreement. For the year ended December 31, 2023, the Corporation also engaged ACA Global for certain other 1940 Act compliance consulting services at the aggregate cost of approximately \$36,000.

In order to ensure that the Corporation does not engage in any related-party transactions with any persons affiliated with the Corporation, the Corporation requires that the Audit Committee must review in advance any "related-party" transaction, or series of similar transactions, to which the Corporation or any of its subsidiaries was or is to be a party, in which the amount involved exceeds \$120,000 and in which such related party had, or will have, a direct or indirect material interest.

#### **Directors' and Officer's Liability Insurance**

Rand has an insurance policy with Argonaut Insurance Company effective from March 31, 2023 to March 31, 2024 that indemnifies (1) Rand for any obligation incurred as a result of its indemnification of its Directors and officers under the provisions of the BCL and Rand's by-laws, and (2) Rand's Directors and officers as permitted under the BCL and Rand's by-laws. The policy covers all Directors and officers of Rand from March 31, 2023 to March 31, 2024 for a total premium of \$49,300. No sums have been paid to Rand or its Directors or officers under the insurance contract.

#### PROPOSAL 2. RATIFICATION OF APPOINTMENT OF THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Our Audit Committee has selected, and our Board has approved, Freed Maxick CPAs, P.C. ("Freed"), independent registered public accounting firm, as our auditors for the year ending December 31, 2024. While the Audit Committee is responsible for the appointment, compensation, retention, termination and oversight of our independent registered public accounting firm, our Board believes, as a matter of good governance, that it is advisable to give shareholders an opportunity to ratify this selection. If this proposal is not approved by our shareholders at the Annual Meeting, our Audit Committee may reconsider its selection of Freed. Even if the selection is ratified by our shareholders, our Audit Committee, in its discretion, may change the appointment at any time during the year if it determines that such a change would be in the best interests of the Corporation and our shareholders.

Representatives of Freed are expected to be present at the Annual Meeting. They will have the opportunity to make a statement if they desire to do so and will be available to respond to appropriate questions from shareholders.

Our Board of Directors recommends that you vote "FOR" the ratification of the selection of Freed as our independent registered public accounting firm for the 2024 fiscal year.

# **OTHER BUSINESS**

Rand does not know of any other matters that will come before the Annual Meeting. If any other matters properly come before the Annual Meeting, it is the intention of the persons designated as proxies to vote in accordance with their best judgment on such matters.

#### STOCK REPURCHASES

In accordance with Section 23(c)(1) under the 1940 Act, the Corporation hereby advises you that it may repurchase shares of its common stock from time to time.

# Shareholder Proposals for the 2025 Annual Meeting

Shareholder proposals intended to be presented at the 2025 Annual Meeting of Shareholders and to be considered for inclusion in Rand's proxy statement and form of proxy for that meeting must be received at Rand's offices not later than December 2, 2024.

The Corporation's by-laws provide that no business may be brought before an annual meeting of shareholders unless it is specified in the notice of the meeting or is otherwise brought before the meeting by the Board of Directors or by a shareholder entitled to vote who has delivered notice to the Corporation (containing the information specified in the Corporation's by-laws) not later than 90 days nor more than 120 days in advance of the anniversary date of the prior year's annual meeting of shareholders. These requirements are separate from and in addition to the SEC's requirements that a shareholder must meet in order to have a shareholder proposal included in the Corporation's proxy statement. A shareholder wishing to submit a proposal for consideration at the 2025 Annual Meeting of Shareholders, which is not submitted for inclusion in the proxy statement, should do so between January 7, 2025 and February 6, 2025.

In addition, under the Corporation's by-laws, nominations for Director may be made only by the Board of Directors, by the Governance and Nominating Committee, or by a shareholder entitled to vote who has delivered written notice to the Corporation (containing the information specified in the Corporation's by-laws) not later than 90 days nor more than 120 days in advance of the anniversary date of the prior year's annual meeting of shareholders (i.e. between January 7, 2025 and February 6, 2025), except, in the event that the annual meeting is called for a date that is not within 30 days before or after such anniversary date of the prior year's annual meeting of shareholders, notice by the shareholder must be so received not later than the close of business on the tenth day following the day on which notice of the date of the annual meeting was mailed or public disclosure of the date of the annual meeting was made, whichever first occurs.

# Multiple Copies of our Annual Report and Proxy Statement (Householding)

When more than one holder of Rand common stock shares the same address, we may deliver only one annual report and one proxy statement to that address unless we have received contrary instructions from one or more of those shareholders. Similarly, brokers and other intermediaries holding shares of Rand common stock in "street name" for more than one beneficial owner with the same address may deliver only one annual report and one proxy statement to that address if they have received consent from the beneficial owners of the stock.

Rand will deliver promptly upon written or oral request a separate copy of the annual report and proxy statement to any shareholder, including a beneficial owner of stock held in "street name", at a shared address to which a single copy of either of those documents was delivered. To receive additional copies of our annual report and proxy statement, you may call or write Tracy May, Office Manager, Rand Capital Management LLC, 14 Lafayette Square, Suite 1405, Buffalo, New York 14203, telephone (716) 853-0802 or email her at tmay@randcapital.com. You may also access a copy of Rand's annual report and proxy statement on our website, www.randcapital.com, or via the SEC's EDGAR home page, www.sec.gov/edgar/searchedgar/companysearch.html.

You may also contact Ms. May at the address or telephone number above if you are a shareholder of record of Rand and you wish to receive a separate annual report and proxy statement in the future, or if you are currently receiving multiple copies of our annual report and proxy statement and want to request delivery of a single copy in the future. If your shares are held in "street name" and you want to increase or decrease the number of copies of our annual report and proxy statement delivered to your household in the future, you should contact the broker or other intermediary who holds the shares on your behalf.

#### FINANCIAL STATEMENTS AVAILABLE

A copy of Rand's 2023 annual report containing audited financial statements accompanies this Proxy Statement.

Rand will provide without charge to each shareholder upon written request a copy (without exhibits, unless otherwise requested) of Rand's Annual Report on Form 10-K required to be filed with the SEC for the year ended December 31, 2023. Requests for copies should be addressed to Investor Relations, Rand Capital Corporation, 14 Lafayette Square, Suite 1405, Buffalo, New York, 14203. Requests may also be directed to (716) 853-0802 or to tmay@randcapital.com via email. Copies may also be accessed electronically by means of the SEC's EDGAR home page on the internet at http://www.sec.gov/edgar/searchedgar/companysearch.html.

April 1, 2024

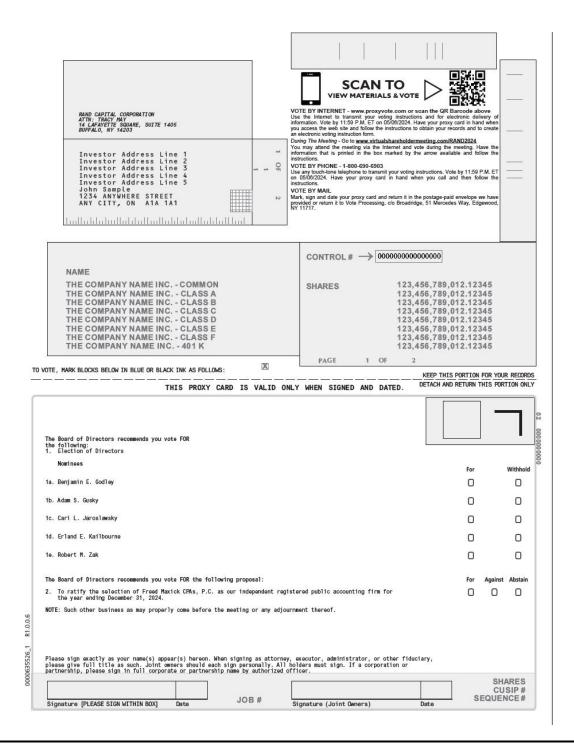
By Order of the Board of Directors

/s/ Robert M. Zak

Chair of the Board

It is important that proxies be returned promptly. Shareholders are urged to complete, sign, date and return the proxy in the enclosed envelope, to which no postage need be affixed if mailed in the United States. If you attend the Annual Meeting virtually you may, if you wish, withdraw your proxy and vote electronically.

# FINAL PAGE OF PROXY STATEMENT





Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting: The Notice and Proxy Statement and Annual Report are available at <u>www.proxyvote.com</u>



