March 31, 2000 First Quarter Report April 13, 2000

Dear Shareholders:

I am pleased to report that we grew our Net Asset Value by 14% to \$1.51. This represents a continuation of the strong performance of our portfolio companies. In particular we are pleased with the performance of Pathlight Technology, Inc., Fertility Acoustics, Inc. and ARIA Wireless Systems Inc.

Rand increased its investment in Pathlight Technology, Inc. with a \$750,000 participation in the corporation's recent \$5 million issuance of Series C Preferred Stock. The investment represents the fourth round of financing that Rand has participated in since 1997. Rand now owns approximately 5.2% of Pathlight.

Pathlight competes in the Storage Area Network Infrastructure Market for Gateways and Routers. During the quarter, they announced OEM agreements with Aviv Corporation, ECCS, Inc., Glyph Technologies, Overland Data, Unisys Corporation and Computer Network Technology. Additionally, IBM strengthened its relationship with Pathlight by announcing that the Pathlight Virtual Private SAN technology would be included in each SAN Gateway.

Pathlight also engaged the Investment Banking firm of Chase H&Q to assist the Board of Directors in evaluating strategic alternatives.

As a result of the financing, in conjunction with Pathlight's execution on its business plan, and the establishment of several key OEM relationships, Rand has increased its valuation of Pathlight from \$610,000 to \$2,012,922.

Rand has exercised its options with Fertility Acoustics, Inc. and has acquired an additional 180,000 shares at \$0.21 per share. Rand also received an additional 68,736 shares as part of the BioVector, Inc. closeout. This brings its total shares to 848,736 of common stock. During the quarter Kimberly-Clark Corporation made an investment in Fertility Acoustics at \$2.75 per share. Due to the strategic relationship and consistent with our valuation policy, we are discounting the value by 50% and valuing our shares of Fertility Acoustics, at \$1.38. This increases our value of Fertility Acoustics from \$125,000 to \$1,167,012.

We also increased our valuation of ARIA Wireless Systems, Inc. and our preferred stock portfolio to reflect an increase in their market price. We were also repaid on our term loan with InfoMiners.com.

It was a great quarter for us, and I look forward to our continuing success. I want to thank our shareholders and Directors for helping us achieve these results.

Allen F. Grum

PORTFOLIO VALUATION / MARCH 31, 2000

<TABLE> <CAPTION>

<caption></caption>		March 31, 2000		, D	December 31 1999			
Company and Business	Type of Investment	Date A	Per Share equired		Per Share Value	of Rand	Value	of Rand
Corporation Medina, NY. Develops equipment and		 <c> 95</c>	<c> 150,000</c>	<c> 50,000</c>	-	<c> 50,000</c>	0.01	

signage. detachable warrants

www.americantactile.com

ARIA Wireless Systems, Common Stock -5/23/97 543,840 349,840 0.06 288,840 0.05

Inc. (OTC:AWSI)\* 488,000 shares Buffalo, NY. Markets \$105,840 Demand

wireless radio Notes at 15%

transmission

communication equipment.

www.aria-gib.com.com

11/6/95 BioWorks, Inc. Geneva, Series A 56,000 56,000 0.01 56,000 0.01

NY. Develops and Convertible manufactures biological Preferred Stock alternative to chemical 32,000 shares pesticides.

www.bioworksbiocontrol.com

Clearview Cable TV, Inc. Common Stock - 400 2/23/96 55,541 55,541 0.01 55,541 0.01

New Providence, NJ. shares

Cable television

operator.

Contract Staffing Series A 8% 11/8/99 100,000 100,000 0.02 100,000 0.02

Buffalo, NY. PEO Cumulative providing human resource Preferred

administration for small Stock-10,000 shares

businesses.

www.contract-staffing.com

DataView, LLC Mt. Kisco, 5.5% Membership 10/1/98 310,357 343,357 0.06 343,357 0.06

NY. Designs, develops Interest

and markets browser

based software for

investment

professionals. www.dataviewllc.com/

marketgauge/

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March 31, December 31, 2000 1999

Per Per

Value of Rand

Share Share Costs Company and Business Type of Investment Date Acquired Value of Rand

<S><C> <C> <C> <C> <C> <C> <C> Fertility Acoustics, Common Stock -10/1/97 87,440 1,167,012 0.20 125,000

Inc. Buffalo, NY. 848,736 Shares

Developer of proprietary

methods to diagnose

onset of ovulation.

G-TEC Natural Gas 41.67% Class A 8/31/99 300,000 300,000 0.05 300,000 0.05

Systems Buffalo, NY. Membership Interest Manufactures and 8% Cumulative

distributes systems that Dividend

allow natural gas to be

used as an alternative

fuel to gases. www.gas-tec.com.

Hammertime Kitchen & Convertible 10/1/98 300,000 300,000 0.05 300,000 0.05

Preferred Stock -Bath Works, Inc. Clarence, NY. Exclusive 1,000 Shares Senior Sears licensed installer Subordinated Note

of kitchens and baths. at 12% due October
2000 Promissory
Note at 15%, due
August 1999

HCI Systems Kennebunk, Series B Preferred 12/15/99
ME. Facilities Stock - 67,000
management software Shares 5%
solution. Cumulative Dividend

InfoMiners.com Amherst, Bridge loan repaid 12/21/98

NY. Data warehousing March 31, 2000

and decision support software for healthcare industries.

www.hcisystems.com

www.infominers.com

MemberWare Technologies, Promissory Note at 9/16/99 100,000 150,000 0.03 150,000 0.03

100,500

100,500

0.0

0.02

420,000

100,500

0.07

0.02

Inc. Pittsford, NY. Prime Rate + 4.5%
Internet company engaged due September 2004.
in web related Common Stock consulting services. 40,000 Shares

www.memberware.com 34,000 warrants for

shares of stock

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March 31, December 31, 2000 1999

Per Share Share Company and Business Type of Investment Date Acquired Costs Va

Value of Rand Value of Rand <C> <S> <C> <C> <C> <C> <C> <C> MINRAD, Inc. Buffalo, 546,621 Common 8/4/97 874,030 1,111,000 0.19 1,111,000 0.19

NY. Developer of laser guided surgical devices. Preferred Shares

Merged with BioVector,

Inc. December 1999.

Pathlight Technology, Class A Series 10/7/97 1,174,996 2,012,922 0.35 610,000 0.11

Inc. Ithaca, NY. Convertible

Develops SAN technology Preferred Stock - for computer industry. 200,000 shares with www.pathlight.com 6% cumulative

dividend.
Preferred Class B 117,187 shares
Class C Preferred
Stock - 214,285
Shares
67,578 warrants for

67,578 warrants for shares of stock

Platform Technology Two units with 9/24/97 8,045 60,000 0.01 60,000 0.01

Holdings, LLC option for two Charlottesville, VA. additional units

Provides sales support and management for unique medical businesses.

UStec, Inc. Victor, NY. Promissory Note at 12/17/98 100,000 100,000 0.02 100,000 0.02

Manufacturers and 12% due December

markets digital wiring 2003

systems for residential 50,000 warrants for new home construction. common shares

www.ustecnet.com

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<caption></caption>			March 31, 2000	I	December 31, 1999	,		
	Business Type of Inve				Per Share Value of	Rand \	/alue	of Rand
<s> Vanguard Mode Building Syster Philadelphia, Pa and sells high-e modular space s www.vanguard</s>	ns 2,673 Units with A. Leases Warrants and solutions.	s - 12/16/99	<c> 270,000</c>	<c> 270,00</c>	-	<c> 270,000</c>	0 0.05	
(MER-F), Moto (MOT-A) Citic	rill Lynch 12,000 shares orola Motorola - 10,	; 000 o -	1,047,888	925,838	0.16	879,000	0.15	
Other investmen	nts Other	971	,398 16	4	160			
	Total portfolio investments	6,550,035	7,452,174	1.30	5,319,39	8 0.93		
Cash and Cash equivalents Net receivables(payables			646,881 ,663 0.02	74,	,561 0.01	0.20		
	Net Assets before Taxes Tax provision (benefit)		8,196,718	1.43		1.14 (0.19)		

8,668,598

1.51

7,603,072

1.33

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Net Assets

Net Asset Value per Share (5,708,034 shares outstanding at December 31, 1999 and 5,723,034 shares outstanding at March 31, 2000)

<sup>\*</sup> Publicly owned company - Unrestricted securities as defined in Note (a) Note: Restricted securities, including securities of publicly-owned companies which are subject to restrictions on resale, are valued at fair value as determined by the Board of Directors. Fair value is considered to be the amount which the Corporation may reasonably expect to receive for portfolio securities if such securities were sold on the valuation date. Valuations as of any particular date, however, are not necessarily indicative of amounts which may ultimately be realized as a result of future sales or other dispositions of securities. Among the factors considered by the Board of Directors in determining the fair value of restricted securities are the financial condition and operating results, projected operations, and other analytical data relating to the investment. Also considered are the market prices for unrestricted securities of the same

the portfolio company.

## RAND CAPITAL CORPORATION

BOARD OF DIRECTORS (Elected by Shareholders April 13, 2000)

Reginald B. Newman II Chairman of the Board

Allen F. Grum

Luiz F. Kahl a, c

Erland E. Kailbourne g Ross B. Kenzie c, g

Willis S. McLeese a Jayne K. Rand

a, c, g

a - Member of audit committee c - Member of compensation committee

g - Member of governance committee

**OFFICERS** TITLE **EMAIL** 

pgrum@randcap.com Allen F. Grum President/CEO

Daniel P. Penberthy Chief Financial Officer dpenberthy@randcap.com

## CORPORATE DATA

NASDAQ SmallCap Market-symbol RAND Stock Listing

Transfer Agent

and Registrar Continental Stock Transfer & Trust Company

General Counsel Hodgson, Russ, Andrews, Woods

& Goodyear, LLP

Independent Accountants Deloitte & Touche LLP Number of Shareholders 823 (as of March 6, 2000)

Rand is actively seeking business opportunities for investment consideration. If you are aware of those businesses that may need Rand's support and sassistance, please feel free to contact us.

Rand Capital Corporation 2200 Rand Building Buffalo, NY 14203

Tel: 716-853-0802 Fax: 716-854-8480