To Our Shareholders:

Our third quarter can be characterized by positive events that could have happened. Unfortunately they did not materialize during this quarter and I am disappointed to report that the net result was a decrease in our Net Asset Value of nine cents per share.

An inability to execute on their Business Plans and disappointing financial results have led us to reduce our valuations in Reflection Technology, Inc., American Tactile Corp. and Commercial Maintenance Organization, Inc. This was offset in part by small increases in our valuations of Comptek Research, Inc. and the warrants that we received with our investment in ARS, Inc.

We anticipated that ARIA Wireless Systems, Inc. would have begun trading in the public market during the third quarter. Various factors prevented this from happening. ARIA has recently completed the necessary NASDAQ filings and we hope that their stock will begin to trade in the fourth quarter. On a positive note, we received a put option for our shares of Comptek stock to settle various disputes associated with the bankruptcy of ARIA.

During the quarter, we agreed to provide \$430,000 in a working capital loan for MINRAD and exercised an option to purchase \$50,000 of shares in Fertility Acoustics, Inc. Both of these medical device companies use BioVector to distribute its products. The funds for these transactions will be disbursed in the fourth quarter. We were successful in our litigation against Rand Pharmaceutical and the CEO, Larry Artz. We obtained a judgment against the company and him for violating various terms of our investment agreement.

I am pleased to report that the Rand Annual Report was recognized by the American Business Communicators by awarding Rand the First Place Award for Financial Content and two Second Place Awards for Cover Design and Letter to Shareholders.

We continue to execute the business strategy that we outlined in our previous communications to you and believe that this will result in maximizing shareholder value. We appreciate your continued support.

Regards,

Allen F. Grum Nora B. Sullivan
President Executive Vice President
PORTFOLIO VALUATION / SEPTEMBER 30, 1997
<TABLE>
<CAPTION>

September June 30, 30, 1997 1997 Type of Date Per share Per share Acquired Company and Business Investment Value of Rand Cost Value of Rand $\langle S \rangle$ <C> <C> <C> <C> <C> <C> <C> 6/23/95 American Tactile Convertible 150,000 50,000 0.01 150,000 0.03 Corporation debentures at Medina, NY. Develops 8%, due June 2000 and equipment and systems to produce April 2001 ADA signs for the with visually impaired detachable warrants

5/23/97 ARIA Wireless Common stock 438,000 438,000 0.08 438,000 0.08 Systems, Inc.* - 438,000

```
Orchard Park, NY.
                         shares
      Markets radio
      transmission
     communication
     equipment
8/29/91 ARS, Inc.
                                           125,000
                                                              0.00
                                                                      507,820
                                                                                 0.09
                         Common stock
     Cheektowaga, NY.
                           - 25 shares
      Assembles and
                         Subordinated
                                         375,000
                                                            0.00
                                                                   750,000
                                                                               0.13
      distributes
                      convertible
     replacement
                       debentures at
     automotive products 14-2/3%, due
                  August 2000.
                  Investment
                  redeemed
                  July, 1997
7/1/97 ARS, Inc.
                         Participation 1,000,000 1,011,233
                                                               0.18
                                                                               0.00
     Cheektowaga, NY.
                          in
      Assembles and
                         subordinated
      distributes
                      debentures at
                       12% due July,
     replacement
     automotive products 2002 through
                  April 2005
                  with
                  detachable
                  warrants
4/17/97 BioVector, Inc.
                           Common stock
                                             50,000
                                                       50,000
                                                                  0.01
                                                                          50,000
                                                                                    0.00
     Orchard Park, NY.
                         - 50,000
                                  360,000
                                             360,000
                                                                360,000
                                                                            0.06
      Medical
                      shares
                                                         0.06
      technological sales Convertible
                  promissory
                  note at 8%,
                  due April
                  2002. Option
                  to purchase
                  100,000
                  common shares
10/16/95 Commercial
                            Common stock
                                             100,000
                                                        20,000
                                                                   0.00
                                                                          100,000
                                                                                      0.02
     Maintenance
                        - 163,256
      Organization, Inc. shares
      Coral Springs, FL.
      Maintenance service
     network for
     retailers,
     restaurants, vendors
6/29/95 Comptek Research,
                             Common stock
                                               693,998
                                                          418,379
                                                                     0.07
                                                                             375,556
                                                                                         0.06
     Inc.*
                    - 49,221
     Buffalo, NY.
                       shares^
                                                                 0.01
                                                                         82,143
                                                                                    0.01
9/13/94 Develops electronic Term loan at
                                             71,875
                                                       71,875
     systems for military prime less
     and non-military
                        1%, due June
     applications
                       1999
3/31/94 Coral Systems, Inc. Series A
                                          200,000
                                                    200,000
                                                                0.04
                                                                        422,222
                                                                                    0.07
     Longmont, CO.
                         convertible
                        preferred
      Develops fraud
      prevention software stock
      for the wireless
                       200,000
                                      18,271
                                                18,271
                                                          0.00
                                                                   18,271
                                                                             0.00
      industry
                     shares
                  Common stock
                  - 11,938
3/18/96 HealthWay Products Promissory
                                              100,000
                                                        100,000
                                                                   0.02
                                                                           100,000
                                                                                       0.02
      Company, Inc.
                        note at 15%,
      Syracuse, NY.
                        4,667
      Manufactures air
                        warrants for
      filters and climate Series A
                       preferred
     control devices
                  stock
```

2/26/88 J. Giardino 197,797 197,797 0.03 211,545 0.04 First Buffalo, NY. Owns mortgage at and leases 11% commercial property 10/4/95 Reflection 150,000 500,000 Series J 500,000 0.03 0.09 Technology, Inc. convertible Waltham, MA. preferred Develops and stock -243,903 licenses propriety virtual display shares technology 12/11/92 Ultra-Scan Common stock 276,986 276,986 0.05276,986 0.05 - 47,583 Corporation Buffalo, NY. shares Ultrasonic Term loan at 50,000 50,000 0.01 50,000 0.01 fingerprint scanning 6%, due technology September 1997 0.05 Other investments Other 400,340 145,690 0.02 283,335 Total \$3,558,231 0.62 \$4,675,878 0.81 portfolio investment 3,693,596 Cash and cash 0.65 3,293,126 0.58 equivalents Net 57,399 0.01 118,786 0.02 receivables (payables) 7,309,226 Net assets 1.28 8,087,790 1.41 before taxes Tax provision (806,786)(0.14) (542,942)(0.10)(benefit) Net Assets \$8,116,012 \$8,630,732 Net asset \$1.42 \$1.51 value per share (5,708,034 shares at

(5,708,034 shares at September 30, 1997 and June 30, 1997)

* Publicly owned company ^ \text{V} </TABLE>

^ Unrestricted securities

Rand Capital Corporation

BOARD OF DIRECTORS

Reginald B. Newman II Chairman of the Board

g Thomas R. Beecher, Jr.

Allen F. Grum

a, c Luiz F. Kahl

c, g Ross B. Kenzie

Willis S. McLeese

a, c, g Jayne K. Rand

- a Member of audit committee
- c Member of compensation committee
- g Member of governance committee

OFFICERS

Allen F. Grum President, Chief Executive Officer Nora B. Sullivan Executive Vice President Daniel P. Penberthy Chief Financial Officer

CORPORATE DATA

Stock Listing Over the Counter - NASDAQ symbol RAND

Transfer Agent

and Registrar Continental Stock Transfer & Trust Company

General Counsel Hodgson, Russ, Andrews, Woods & Goodyear, LLP

Independent

Deloitte & Touche LLP

Accountants

We appreciate the support of our current shareholders and welcome your comments.

Tel: 716-853-0802 Fax: 716-854-8480

Email: pgrum@randcap.com nsullivan@randcap.com