
UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended September 30, 2006

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from _____ to _____

Commission File Number: 001-08205

Rand Capital Corporation

(Exact Name of Registrant as specified in its Charter)

New York
(State or Other Jurisdiction of Incorporation
or organization)

16-0961359
(IRS Employer
Identification No.)

2200 Rand Building, Buffalo, NY
(Address of Principal executive offices)

14203
(Zip Code)

(716) 853-0802

(Registrant's Telephone No. Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 under the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

As of November 3, 2006 there were 5,718,934 shares of the registrant's common stock outstanding.

RAND CAPITAL CORPORATION
TABLE OF CONTENTS FOR FORM 10-Q

PART I — FINANCIAL INFORMATION

- Item 1.** Financial Statements and Supplementary Data (Unaudited)
- Consolidated Statements of Financial Position as of September 30, 2006 and December 31, 2005
- Condensed Consolidated Statements of Operations for the Three Months and Nine Months Ended September 30, 2006 and 2005
- Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2006 and 2005
- Condensed Consolidated Statements of Changes in Net Assets for the Three Months and Nine Months Ended September 30, 2006 and 2005
- Condensed Consolidated Schedule of Portfolio Investments as of September 30, 2006
- Notes to the Consolidated Financial Statements
- Item 2.** Management’s Discussion and Analysis of Financial Condition and Results of Operations
- Item 3.** Quantitative and Qualitative Disclosures about Market Risk
- Item 4.** Controls and Procedures

PART II — OTHER INFORMATION

- Item 1.** Legal Proceedings
- Item 1A.** Risk Factors
- Item 2.** Unregistered Sales of Equity Securities and Use of Proceeds
- Item 3.** Defaults Upon Senior Securities
- Item 4.** Submission of Matters to a Vote of Security Holders
- Item 5.** Other Information
- Item 6.** Exhibits
- EX-31.1
- EX-31.2
- EX-32.1
- EX-32.2
-

PART I.
FINANCIAL INFORMATION

Item 1. Financial Statements and Supplementary Data

Rand Capital Corporation and Subsidiaries
Consolidated Statements of Financial Position
As of September 30, 2006 and December 31, 2005

| | September 30, 2006 (Unaudited) | December 31, 2005 |
|---|--------------------------------------|----------------------|
| ASSETS | | |
| Investments at fair value (identified cost: 9/30/06 -\$13,894,158; 12/31/05 - \$13,712,890) | \$ 14,089,941 | \$13,370,862 |
| Cash and cash equivalents | 2,012,306 | 1,209,839 |
| Interest receivable (net of allowance: 9/30/06 - \$122,000; 12/31/05 - \$236,870) | 486,717 | 297,619 |
| Deferred tax asset | 511,000 | 846,000 |
| Income tax receivable | — | 15,582 |
| Other assets | 284,711 | 323,703 |
| Total assets | <u>\$ 17,384,675</u> | <u>\$16,063,605</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY (NET ASSETS) | | |
| Liabilities: | | |
| Debentures guaranteed by the SBA | \$ 8,100,000 | \$ 7,200,000 |
| Accounts payable and accrued expenses | 95,837 | 167,788 |
| Deferred revenue | 58,034 | 79,883 |
| Income taxes payable | 1,728 | — |
| Total liabilities | 8,255,599 | 7,447,671 |
| Stockholders' equity (net assets): | | |
| Common stock, \$.10 par — shares authorized 10,000,000; shares issued 5,763,034 | 576,304 | 576,304 |
| Capital in excess of par value | 6,973,454 | 6,973,454 |
| Accumulated net investment (loss) | (5,316,038) | (4,988,326) |
| Undistributed net realized gain on investments | 6,826,452 | 6,306,925 |
| Net unrealized appreciation (depreciation) on investments | 116,110 | (205,217) |
| Treasury stock, at cost, 44,100 shares | (47,206) | (47,206) |
| Net assets (per share 9/30/2006-\$1.60 , 12/31/2005-\$1.51) | <u>9,129,076</u> | <u>8,615,934</u> |
| Total liabilities and stockholders' equity (net assets) | <u>\$ 17,384,675</u> | <u>\$16,063,605</u> |

See accompanying notes

[Table of Contents](#)

Rand Capital Corporation and Subsidiaries
Condensed Consolidated Statements of Operations
For the Three Months and Nine Months Ended September 30, 2006 and 2005
(Unaudited)

| | Three months ended September 30, 2006 | Three months ended September 30, 2005 | Nine months ended September 30, 2006 | Nine months ended September 30, 2005 |
|--|--|--|---|---|
| Investment income: | | | | |
| Interest from portfolio companies | \$ 187,325 | \$ 156,005 | \$ 539,783 | \$ 438,928 |
| Interest from other investments | 13,517 | 803 | 24,856 | 2,287 |
| Dividend and other investment income | 163,756 | 1,660 | 191,994 | 31,364 |
| Other income | 41,529 | 12,535 | 63,910 | 34,136 |
| | <u>406,127</u> | <u>171,003</u> | <u>820,543</u> | <u>506,715</u> |
| Operating expenses: | | | | |
| Salaries | 95,162 | 88,618 | 287,070 | 311,722 |
| Employee benefits | 20,704 | 18,578 | 73,857 | 73,307 |
| Directors' fees | 9,750 | 9,750 | 46,500 | 46,200 |
| Professional fees | 21,028 | 18,910 | 96,031 | 63,750 |
| Stockholders and office operating | 19,389 | 28,121 | 87,257 | 86,494 |
| Insurance | 10,920 | 11,550 | 32,760 | 34,650 |
| Corporate development | 12,188 | 24,810 | 40,863 | 45,587 |
| Other operating | 3,783 | 2,876 | 8,341 | 8,088 |
| | <u>192,924</u> | <u>203,213</u> | <u>672,679</u> | <u>669,798</u> |
| Interest on SBA obligations | 127,137 | 73,689 | 346,635 | 188,423 |
| Total expenses | <u>320,061</u> | <u>276,902</u> | <u>1,019,314</u> | <u>858,221</u> |
| Investment gain (loss) before income taxes | 86,066 | (105,899) | (198,771) | (351,506) |
| Current income tax (benefit) expense | (1,842) | 5,000 | 8,158 | 9,927 |
| Deferred income tax expense (benefit) | 123,402 | (212,289) | 120,783 | (296,446) |
| Net investment (loss) gain | <u>(35,494)</u> | <u>101,390</u> | <u>(327,712)</u> | <u>(64,987)</u> |
| Realized and unrealized gain (loss) on investments: | | | | |
| Net gain (loss) on sales and dispositions | 292,633 | (382,353) | 519,527 | (382,353) |
| Unrealized appreciation (depreciation) on investments: | | | | |
| Beginning of period | 487,020 | (420,974) | (342,028) | (586,048) |
| End of period | 193,516 | (22,433) | 193,516 | (22,433) |
| Change in unrealized appreciation (depreciation) before income taxes | (293,504) | 398,541 | 535,544 | 563,615 |
| Deferred income tax (benefit) expense | (117,402) | 159,289 | 214,217 | 225,446 |
| Net change in unrealized appreciation (depreciation) | <u>(176,102)</u> | <u>239,252</u> | <u>321,327</u> | <u>338,169</u> |
| Net realized and unrealized gain (loss) on investments | <u>116,531</u> | <u>(143,101)</u> | <u>840,854</u> | <u>(44,184)</u> |
| Net increase (decrease) in net assets from operations | <u>\$ 81,037</u> | <u>\$ (41,711)</u> | <u>\$ 513,142</u> | <u>\$ (109,171)</u> |
| Weighted average shares outstanding | 5,718,934 | 5,718,934 | 5,718,934 | 5,718,934 |
| Basic and diluted net increase (decrease) in net assets from operations per share | \$ 0.01 | \$ (0.01) | \$ 0.09 | \$ (0.02) |

See accompanying notes

[Table of Contents](#)

Rand Capital Corporation and Subsidiaries
Condensed Consolidated Statements of Cash Flows
For the Nine Months Ended September 30, 2006 and 2005
(Unaudited)

| | September 30, 2006 | September 30, 2005 |
|--|-----------------------|-----------------------|
| Cash flows from operating activities: | | |
| Net increase (decrease) in net assets from operations | \$ 513,142 | \$ (109,171) |
| Adjustments to reconcile net increase (decrease) in net assets to net cash used in operating activities: | | |
| Depreciation and amortization | 20,603 | 17,138 |
| Increase in unrealized appreciation of investments | (535,544) | (563,615) |
| Deferred tax expense (benefit) | 335,000 | (71,000) |
| Net realized (gain) loss on portfolio investments | (519,527) | 382,353 |
| Non-cash conversion of debenture interest | (12,877) | (29,097) |
| Changes in operating assets and liabilities: | | |
| (Increase) in interest receivable | (189,098) | (94,187) |
| Decrease (increase) in other assets | 61,985 | (9,110) |
| (Decrease) increase in deferred revenue | (21,849) | 5,505 |
| Decrease in accounts payable and accrued liabilities | (69,124) | (62,002) |
| Total adjustments | (930,430) | (424,015) |
| Net cash used in operating activities | (417,288) | (533,186) |
| Cash flows from investing activities: | | |
| Investments originated | (1,820,622) | (1,901,178) |
| Proceeds from sale of portfolio investments | 1,397,831 | 17,647 |
| Proceeds from loan repayments | 773,927 | 131,537 |
| Capital expenditures | (12,256) | (3,116) |
| Net cash provided by (used in) investing activities | 338,880 | (1,755,110) |
| Cash flows from financing activities: | | |
| Proceeds from SBA debenture | 900,000 | 2,200,000 |
| Origination costs to SBA | (19,125) | (55,000) |
| Net cash provided by financing activities | 880,875 | 2,145,000 |
| Net increase (decrease) in cash and cash equivalents | 802,467 | (143,296) |
| Cash and cash equivalents: | | |
| Beginning of period | 1,209,839 | 626,744 |
| End of period | \$ 2,012,306 | \$ 483,448 |

See accompanying notes

[Table of Contents](#)

Rand Capital Corporation and Subsidiaries
Condensed Consolidated Statements of Changes in Net Assets
For the Three Months and Nine Months Ended September 30, 2006 and 2005
(Unaudited)

| | Three months ended September 30, 2006 | Three months ended September 30, 2005 | Nine months ended September 30, 2006 | Nine months ended September 30, 2005 |
|---|--|--|---|---|
| Net assets at beginning of period | \$ 9,048,039 | \$ 8,959,594 | \$ 8,615,934 | \$ 9,027,054 |
| Net investment (loss) gain | (35,494) | 101,390 | (327,712) | (64,987) |
| Net realized gain (loss) on investments | 292,633 | (382,353) | 519,527 | (382,353) |
| Net change in unrealized appreciation (depreciation) on investments | (176,102) | 239,252 | 321,327 | 338,169 |
| Net increase (decrease) in net assets from operations | 81,037 | (41,711) | 513,142 | (109,171) |
| Net assets at end of period | \$ 9,129,076 | \$ 8,917,883 | \$ 9,129,076 | \$ 8,917,883 |

See accompanying notes

[Table of Contents](#)

Rand Capital Corporation and Subsidiaries
Condensed Consolidated Schedule of Portfolio Investments
September 30, 2006
(Unaudited)

| Company and Business | Type of Investment | (b) Date Acquired | (c) Equity | Cost | (d) Value | Per Share of Rand |
|--|---|-------------------------|---------------|------------|--------------|----------------------------|
| Adampluseve, LLC (g) New York, NY. Luxury sports wear company for men and women. www.adampluseve.com | \$561,000 Senior Subordinated note at 10% due July 14, 2011. Warrants to purchase approximately 2.5% of Company. | 7/14/06 | 3% | \$ 561,000 | \$ 563,267 | .10 |
| APF Group, Inc. (e)(g)(i) Mount Vernon, NY. Manufacturer of museum quality picture frames and framed mirrors for museums, art galleries, retail frame shops, upscale designers and prominent collectors. www.apfgroup.com | \$500,000 Senior Subordinated note at 12.5% due July 1, 2009. \$94,594 Senior Subordinated note at 14% due July 31, 2007. Warrants to purchase 10.2941 shares of common stock. | 7/8/04 | 6% | \$ 586,488 | \$ 586,488 | .10 |
| Carolina Skiff LLC (e)(g) Waycross, GA. Manufacturer of fresh water, ocean fishing and pleasure boats. www.carolinaskiff.com | \$985,000 Class A preferred membership interest at 11%. Redeemable January 31, 2010. 5% common membership interest. | 1/30/04 | 5% | 1,000,000 | 1,227,000 | .21 |
| Contract Staffing Buffalo, NY. PEO providing human resource administration for small businesses. www.contract-staffing.com | Preferred Stock Repurchase Agreement through March 31, 2010 at 5%. | 11/8/99 | 10% | 141,400 | 141,400 | .02 |
| EmergingMed.com, Inc. (g) New York, NY. Cancer clinical trial matching and referral service. www.emergingmed.com | \$500,000 Senior subordinated note at 10% due December 19, 2010. | 12/19/05 | 5% | 500,000 | 500,000 | .09 |
| Gemcor II, LLC (e)(g)(i) West Seneca, NY. Designs and sells automatic riveting machines used in the assembly of aircraft components. www.gemcor.com | \$250,000 note at 8% due June 28, 2010 with warrant to purchase 6.25 membership units. 25 membership units. | 6/28/04 | 33% | 736,601 | 736,601 | .13 |
| G-TEC Natural Gas Systems Buffalo, NY. Manufactures and distributes systems that allow natural gas to be used as an alternative fuel to gases. www.gas-tec.com | 41.322% Class A membership interest. 8% cumulative dividend. | 8/31/99 | 41% | 400,000 | 300,000 | .05 |
| Innov-X Systems, Inc. (e)(g) Woburn, MA. Manufactures portable x-ray fluorescence (XRF) analyzers used in metals/alloy analysis. www.innovxsys.com | \$350,000 Subordinated Debenture at 8.5% due September 27, 2009. 12,344 warrants to purchase common shares. 3,500 Series A preferred stock. \$250,000 Series B Secured Subordinated term note at 8.5% due | 9/27/04 | 10% | 635,000 | 635,000 | .11 |

March 1, 2010. 12,345
warrants to purchase
common shares.

[Table of Contents](#)

Rand Capital Corporation and Subsidiaries
Condensed Consolidated Schedule of Portfolio Investments
September 30, 2006 (Continued)
(Unaudited)

| <u>Company and Business</u> | <u>Type of Investment</u> | <u>(b) Date Acquired</u> | <u>(c) Equity</u> | <u>Cost</u> | <u>(d) Value</u> | <u>Per Share of Rand</u> |
|---|--|----------------------------------|-----------------------|-------------|----------------------|--------------------------------------|
| Kionix, Inc. Ithaca, NY. Develops innovative MEMS based technology applications. www.kionix.com | 30,241 shares Series B preferred stock. 696,296 shares Series C preferred stock. (g) 2,862,091 shares Series A preferred stock. 714,285 shares Series B preferred stock. | 5/17/02 | 2% | 1,506,044 | 1,221,567 | .21 |
| Minrad International, Inc. (AMEX: BUF) (h)(j) Buffalo, NY. Developer of acute care devices and anesthetics. www.minrad.com | 229,640 common shares. | 8/4/97 | 1% | 311,118 | 907,078 | .16 |
| New Monarch Machine Tool, Inc. (e)(g)(i) Cortland, NY. Manufactures and services vertical/horizontal machining centers. www.monarchmt.com | \$527,876.85 note at 12% due January 13, 2009. \$300,000 note at 12% due January 13, 2009. Warrants for 22.84 shares of common stock. | 9/24/03 | 15% | 726,481 | 726,481 | .13 |
| Niagara Dispensing Technologies, Inc. (g) Tonawanda, NY. Beverage dispense technology development and products manufacturer, specializing in beer dispensing systems. www.exactpour.com | \$500,000 Senior Subordinated note at 8% due March 7, 2011. Adjustable warrant for 4% of common stock. | 3/8/06 | 4% | 500,000 | 500,000 | .09 |
| Photonic Products Group, Inc (OTC:PHPG.OB) (a) (j) (Formerly INRAD, Inc.) Northvale, NJ. Develops and manufactures products for laser photonics industry. www.inrad.com | 100 shares convertible Series B preferred stock, 10% dividend. 22,000 shares common stock. | 10/31/00 | <1% | 155,000 | 125,300 | .02 |
| RAMSCO (e)(g)(i) Albany, NY. Distributor of water, sanitary, storm sewer and specialty construction materials to the contractor, highway and municipal markets. www.ramsco.com | \$916,947.23 notes at 13% due November 18, 2007. Warrants to purchase 12.5% of common shares. | 11/19/02 | 13% | 870,087 | 870,087 | .15 |
| Rocket Broadband Networks, Inc. (g) Rochester, NY. Communications service provider of satellite TV, broadband internet and VoIP digital phone targeting multiple dwelling units. www.rocketbroadband.com | 285,829 Preferred shares. 247,998 Series A-1 Preferred shares. | 12/20/05 | 6% | 400,000 | 400,000 | .07 |
| Somerset Gas Transmission Company, LLC Buffalo, NY. Natural gas transportation company. www.somersetgas.com | 26.5337 Units. | 7/10/02 | 2% | 719,097 | 786,748 | .14 |
| Synacor, Inc. (e)(g) Buffalo, NY. Develops provisioning platforms for aggregation and delivery of content for broadband access providers. www.synacor.com | \$350,000 convertible note at 10% due November 18, 2007. 200,000 shares of Series B preferred stock. 59,828 Series A preferred shares. Warrants for 299,146 common shares. | 11/18/02 | 5% | 820,000 | 828,674 | .14 |
| Topps Meat Company LLC (e)(g) Elizabeth, NJ. Producer and supplier of premium branded frozen hamburgers and portion | Preferred A and Class A common membership interest. | 4/3/03 | 3% | 595,000 | 927,000 | .16 |

controlled meat products.
www.toppmeat.com

| | | | | | | |
|---|---|----------|----|---------|-----------|-----|
| Ultra — Scan Corporation Amherst, NY. Biometrics application developer of ultrasonic fingerprint technology. www.ultra-scan.com | 536,596 common shares, 107,104 Series A-1 preferred shares. (g) 95,284 Series A-1 preferred shares. | 12/11/92 | 3% | 938,164 | 1,203,000 | .21 |
|---|---|----------|----|---------|-----------|-----|

[Table of Contents](#)

Rand Capital Corporation and Subsidiaries
Condensed Consolidated Schedule of Portfolio Investments
September 30, 2006 (Continued)
(Unaudited)

| <u>Company and Business</u> | <u>Type of Investment</u> | <u>(b) Date Acquired</u> | <u>(c) Equity</u> | <u>Cost</u> | <u>(d) Value</u> | <u>Per Share of Rand</u> |
|---|--|----------------------------------|-----------------------|--------------|----------------------|--------------------------------------|
| UStec, Inc. Victor, NY. Markets digital wiring systems for new home construction. www.ustecnet.com | \$100,000 note at 5% due February 1, 2007 (e). 50,000 common shares. Warrants for 139,395 common shares. (g) \$350,000 Senior Subordinated Convertible Debentures at 6% due February 2, 2008. | 6/26/98 | <1% | 450,500 | 475,000 | .08 |
| WineIsIt.com, Corp. (e) Amherst, NY. Marketing company specializing in customer loyalty programs supporting the wine and spirit industry. www.wineisit.com | \$20,000 note at 12% due April 26, 2007. (g) \$500,000 Senior Subordinated note at 10% due December 17, 2009. \$250,000 note at 10% due April 16, 2005. Warrants to purchase 100,000 shares Class B common stock. | 12/18/02 | 2% | 821,918 | 395,000 | .07 |
| Other Investments | Other | Various | | 520,260 | 34,250 | .02 |
| | Total portfolio investments | | | \$13,894,158 | \$14,089,941 | \$2.46 |

See accompanying notes

Rand Capital Corporation and Subsidiaries
Condensed Consolidated Schedule of Portfolio Investments
September 30, 2006 (Continued)
(Unaudited)

Notes to Consolidated Schedule of Portfolio Investments

- (a) Unrestricted securities are freely marketable securities having readily available market quotations. All other securities are restricted securities, which are subject to one or more restrictions on resale and are not freely marketable. At September 30, 2006 restricted securities represented approximately 99% of the value of the investment portfolio. Freed Maxick & Battaglia, CPA's, PC has not examined the business descriptions of the portfolio companies.
 - (b) The Date Acquired column indicates the year in which the Corporation acquired its first investment in the company or a predecessor company.
 - (c) The equity percentages estimate the Corporation's ownership interest in the portfolio investment. The estimated ownership is calculated based on the percent of outstanding voting securities held by the Corporation or the potential percentage of voting securities held by the Corporation or the potential percentage of voting securities held by the Corporation upon exercise of its warrants or conversion of debentures, or other available data. Freed Maxick & Battaglia, CPA's, PC has not audited the equity percentages of the portfolio companies. The symbol "<1%" indicates that the Company holds equity interest of less than one percent.
 - (d) The Corporation has adopted the SBA's valuation guidelines for SBIC's which describes the policies and procedures used in valuing investments. Under the valuation policy of the Corporation, unrestricted securities are valued at the closing price for publicly held securities for the last three days of the month. Restricted securities, including securities of publicly-held companies, which are subject to restrictions on resale, are valued at fair value as determined by the Board of Directors. Fair value is considered to be the amount which the Corporation may reasonably expect to receive for portfolio securities when sold on the valuation date. Valuations as of any particular date, however, are not necessarily indicative of amounts which may ultimately be realized as a result of future sales or other dispositions of securities and these favorable or unfavorable differences could be material. Among the factors considered by the Board of Directors in determining the fair value of restricted securities are the financial condition and operating results, projected operations, and other analytical data relating to the investment. Also considered are the market prices for unrestricted securities of the same class (if applicable) and other matters which may have an impact on the value of the portfolio company.
 - (e) These investments are income producing. All other investments are non-income producing. Income producing investments have generated cash payments of interest or dividends within the last twelve months.
 - (f) Income Tax Information — As of September 30, 2006, the aggregate cost of investment securities approximated \$13.9 million. Net unrealized appreciation aggregated approximately \$196,000 of which \$1,523,000 related to appreciated investment securities and \$1,327,000 related to depreciated investment securities.
 - (g) Rand Capital SBIC, L.P. investment
 - (h) This is a publicly owned company. The Corporation's shares are restricted securities but may be sold in the open market under Rule 144.
 - (i) Reduction in cost and value reflects current principal repayment.
 - (j) Publicly owned company
-

Rand Capital Corporation and Subsidiaries
Notes to the Consolidated Financial Statements
For the Nine Months Ended September 30, 2006 and 2005
(Unaudited)

Note 1. ORGANIZATION

Rand Capital Corporation (“Rand” or “Corporation”) was incorporated under the laws of the state of New York on February 24, 1969. Commencing in 1971, Rand operated as a publicly traded, closed-end, diversified management company that was registered under Section 8(b) of the Investment Company Act of 1940 (the “1940 Act”). On August 16, 2001, Rand filed an election to be treated as a business development company (“BDC”) under the 1940 Act, which became effective on the date of filing. A BDC is a specialized type of investment company that is primarily engaged in the business of furnishing capital and managerial expertise to companies that do not have ready access to capital through conventional finance channels. There was no impact on the corporate structure as a result of the change to a BDC. Rand continues to operate as a publicly held venture capital company, listed on the NASDAQ Capital Market Composite Index under the symbol “RAND.”

Formation of SBIC Subsidiary

On January 16, 2002, Rand formed a wholly owned subsidiary, Rand Capital SBIC, L.P., (“Rand SBIC”) for the purpose of operating it as a small business investment company. At the same time, Rand organized another wholly owned subsidiary, Rand Capital Management, LLC (“Rand Management”), as a Delaware limited liability company, to act as the general partner of Rand SBIC. Rand transferred \$5 million in cash to Rand SBIC to serve as “regulatory capital” in January 2002, and on August 16, 2002 Rand received notification that its Small Business Investment Company (SBIC) application and license had been approved by the Small Business Administration (SBA). The approval allows Rand SBIC to obtain loans up to two times its initial \$5 million of “regulatory capital” from the SBA for purposes of making new investments in portfolio companies.

The following discussion will include Rand, Rand SBIC and Rand Management (collectively, the “Corporation”).

The Corporation paid \$100,000 to the SBA to reserve \$10,000,000 of its approved debenture leverage. The fees were paid in two installments of \$50,000 each in July 2003 and in August 2004. These fees were 1% of the face amount of the leverage reserved under the commitment. The fee represents a partial prepayment of the SBA’s nonrefundable 3% leverage fee. As of September 30, 2006, Rand SBIC had drawn \$8,100,000 in leverage from the SBA.

SBA debentures are issued with 10-year maturities. Interest only is payable semi-annually until maturity. Ten-year SBA debentures may be prepaid with a penalty during the first 5 years, and then are pre-payable without penalty. Rand initially capitalized Rand SBIC with \$5 million in Regulatory Capital. Rand SBIC was approved to obtain SBA leverage at a 2:1 matching ratio, resulting in a total capital pool eligible for investment of \$15 million. The Corporation expects to use Rand SBIC as its primary investment vehicle.

The Corporation formed Rand SBIC as a subsidiary for the purpose of causing it to be licensed as a SBIC under the Small Business Investment Act of 1958 (the “SBA Act”) by the SBA, in order to have access to various forms of leverage provided by the SBA to SBIC’s.

On May 28, 2002, the Corporation filed an Exemption Application with the Securities and Exchange Commission (“SEC”) seeking an order under Sections 6(c), 12(d)(1)(J), 57(c), and 57(i) of, and

Table of Contents

Rule 17d-1 under, the 1940 Act for exemptions from the application of Sections 2(a)(3), 2(a)(19), 12(d)(1), 18(a), 21(b), 57(a)(1), (2), (3), and (4), and 61(a) of the 1940 Act to certain aspects of its operations. The application was amended on May 18, 2006 in response to preliminary SEC comments. The application also seeks an order under Section 12(h) of the Securities Exchange Act of 1934 Act (the "Exchange Act") for an exemption from separate reporting requirements under Section 13(a) of the Exchange Act. In general, the Corporation applications seek orders that would permit:

- A BDC (Rand) to operate a BDC/small business investment company (Rand SBIC) as its wholly owned subsidiary in limited partnership form;
- Rand, Rand Management and Rand SBIC to engage in certain transactions that the Corporation would otherwise be permitted to engage in as a BDC if its component parts were organized as a single corporation;
- Rand, as a BDC, and Rand SBIC, as its BDC/SBIC subsidiary, to meet asset coverage requirements for senior securities on a consolidated basis and;
- Rand SBIC, as a BDC/SBIC subsidiary of Rand, as a BDC, to file Exchange Act reports on a consolidated basis as part of Rand's reports.

The Corporation has not identified from among the similar exemption applications on file with the SEC an example of a specific grouping of all of the exemptions requested by the Corporation in its application, but the SEC has commonly granted applications to other companies for orders applicable to each of the exemptions requested and for orders applicable to various combinations of those exemptions, and the Corporation's applications do not appear to raise any specific policy issues that have not also been raised by applications for which exemptions have been granted.

Rand operates Rand SBIC through Rand Management for the same investment purposes, and with investments in similar kinds of securities, as Rand. Rand SBIC's operations are consolidated with those of Rand for both financial reporting and tax purposes.

Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation — In Management's opinion, the accompanying consolidated financial statements include all adjustments necessary for a fair presentation of the consolidated financial position, results of operations, and cash flows for the interim periods presented. Certain information and note disclosures normally included in audited annual financial statements prepared in accordance with U.S. generally accepted accounting principles, have been omitted; however, the Corporation believes that the disclosures made are adequate to make the information presented not misleading. The interim results for the period ending September 30, 2006 are not necessarily indicative of the results for the full year.

These statements should be read in conjunction with the financial statements and the notes included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2005. Information contained in this filing should also be reviewed in conjunction with the Corporation's related filings with the SEC during the period of time prior to the date of this report. Those filings include, but are not limited to the following:

| | |
|--------------|--|
| N-30-B2/ARS | Quarterly & Annual Reports to Shareholders |
| N-54A | Election to Adopt Business Development Company status |
| DEF-14A | Definitive Proxy Statement submitted to shareholders |
| Form 10-K | Annual Report on Form 10-K for the year ended December 31, 2005 |
| Form 10-Q | Quarterly Report on Form 10-Q for the quarters ended June 30, 2006, March 31, 2006, and September 30, 2005 |
| Form N-23C-1 | Reports by closed-end investment companies of purchases of their own securities |

[Table of Contents](#)

Our Corporation's website is www.randcapital.com. Available through our website is the Corporation's annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and other reports filed with the SEC.

Principles of Consolidation — The consolidated financial statements include the accounts of Rand, Rand SBIC and Rand Management, collectively, the "Corporation." All intercompany accounts and transactions have been eliminated in consolidation.

Investments — Investments are stated at fair value as determined in good faith by the Board of Directors, as described in the Notes to Consolidated Schedule of Portfolio Investments. Certain investment valuations have been determined by the Board of Directors in the absence of readily ascertainable fair values. The estimated valuations are not necessarily indicative of amounts which may ultimately be realized as a result of future sales or other dispositions of securities, and these favorable or unfavorable differences could be material.

Amounts reported as realized gains and losses are measured by the difference between the net proceeds of sale or exchange and the cost basis of the investment without regard to unrealized gains or losses reported in prior periods. The cost of securities that have, in the Board of Directors' judgment, become worthless, are written off and reported as realized losses.

Cash and Cash Equivalents — Temporary cash investments having a maturity of three months or less when purchased are considered to be cash equivalents.

Revenue Recognition — Interest Income — Interest income generally is recognized on the accrual basis except where the investment is in default or otherwise presumed to be in doubt. In such cases, interest is recognized at the time of receipt. A reserve for possible losses on interest receivable is maintained when appropriate.

The Rand SBIC interest accrual is regulated by the SBA's "Accounting Standards and Financial Reporting Requirements for Small Business Investments Companies." Under these rules interest income cannot be recognized if collection is doubtful, and a 100% reserve must be established. The collection of interest is presumed to be in doubt when there is substantial doubt about a portfolio company's ability to continue as a going concern or the loan is in default more than 120 days. Management also utilizes other qualitative and quantitative measures to determine the value of a portfolio investment and the collectability of any accrued interest.

Original Issue Discount — Investments may create "original issue discount" or OID income. This situation arises when the Corporation purchases a warrant and a note from a portfolio company simultaneously. The transaction requires an allocation of a portion of the purchase price to the warrant and reduces the note or debt instrument by the equal amount in the form of a note discount or OID. The note is then reported net of the OID and the OID, therefore, is amortized into interest income over the life of the loan. The Corporation has recorded one original issue discount during the quarter ended September 30, 2006 in the amount of approximately \$68,000 and has recognized \$2,266 in OID income for the nine month period ending September 30, 2006. The unamortized OID as of September 30, 2006 amounted to \$65,733.

Deferred Debenture Costs — SBA debenture origination and commitment costs, which are included in other assets, will be amortized ratably over the terms of the SBA debentures. Amortization expense was \$19,470 for the nine months ended September 30, 2006, compared to \$11,738 for the nine months ended September 30, 2005.

[Table of Contents](#)

Net Assets per Share — Net assets per share are based on the number of shares of common stock outstanding. There are no common stock equivalents.

Supplemental Cash Flow Information — Income taxes refunded (paid) during the nine months ended September 30, 2006 and 2005 amounted to \$9,151 and (\$18,583), respectively. Interest paid during the nine months ended September 30, 2006 and 2005 amounted to \$392,080 and \$215,068, respectively. During the nine months ended September 30, 2006 and 2005, the Corporation converted \$12,877 and \$29,097, respectively, of interest receivable into equity investments.

Accounting Estimates — The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Stockholders Equity (Net Assets) — At September 30, 2006 and December 31, 2005, there were 500,000 shares of \$10.00 par value preferred stock authorized and unissued.

The Board of Directors has authorized the repurchase of up to 5% of the Corporation's outstanding stock on the open market through October 26, 2007. During the nine month period ended September 30, 2006 the Corporation did not purchase any shares for the treasury.

Stock Option Plan — In July 2001, the shareholders of the Corporation authorized the establishment of an Employee Stock Option Plan (the "Plan"). The Plan provides for an award of options to purchase up to 200,000 common shares to eligible employees. In 2002, the Corporation placed the Plan on inactive status as it developed a new profit sharing plan for two of the Corporation's employees in connection with the establishment of its SBIC subsidiary. The profit sharing plan provided for incentive compensation based on a stated percentage of realized gain, capital gains, net of realized capital losses and unrealized depreciation, and limited to a stated percentage of Rand SBIC's net income. As of September 30, 2006, no stock options had been awarded under the Plan. Because Section 57(n) of the 1940 Act prohibits maintenance of a profit sharing plan for the officers and employees of a BDC where any option, warrant or right is outstanding under an executive compensation plan, no options will be granted under the Plan while any profit sharing plan is in effect with respect to the Corporation.

Subsequent Events — Subsequent to the quarter end of September 30, 2006, the Corporation made an investment in one portfolio company for \$508,000.

[Table of Contents](#)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion and analysis of our financial condition and results of operations in conjunction with our financial statements and related notes included elsewhere in this report.

FORWARD LOOKING STATEMENTS

Statements included in this Management’s Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this document that do not relate to present or historical conditions are “forward-looking statements” within the meaning of that term in Section 27A of the Securities Act of 1933, and in Section 21F of the Securities Exchange Act of 1934. Additional oral or written forward-looking statements may be made by the Corporation from time to time and those statements may be included in documents that are filed with the Securities and Exchange Commission. Such forward-looking statements involve risks and uncertainties that could cause results or outcomes to differ materially from those expressed in the forward-looking statements. Forward-looking statements may include, without limitation, statements relating to the Corporation’s plans, strategies, objectives, expectations and intentions and are intended to be made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Words such as “believes,” “forecasts,” “intends,” “possible,” “expects,” “estimates,” “anticipates,” or “plans” and similar expressions are intended to identify forward-looking statements. Among the important factors on which such statements are based are assumptions concerning the state of the national economy and the local markets in which the Corporation’s portfolio companies operate, the state of the securities markets in which the securities of the Corporation’s portfolio company trade or could be traded, liquidity within the national financial markets, and inflation. Forward-looking statements are also subject to the risks and uncertainties described under the caption “Risk Factors and Other Considerations,” below.

There may be other factors that we have not identified that affect the likelihood that the forward-looking statements may prove to be accurate. Further, any forward-looking statement speaks only as of the date it is made and, except as required by law, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances. New factors emerge from time to time that may cause our business not to develop as we expect, and we cannot predict all of them.

Overview

The following discussion includes Rand Capital Corporation (“Rand”), Rand Capital SBIC, L.P., (“Rand SBIC”), and Rand Capital Management, LLC (“Rand Management”), (collectively the “Corporation”), its financial position and results of operations.

Rand is incorporated under the laws of New York and is regulated under the 1940 Act as a business development company (“BDC”). In addition, a wholly-owned subsidiary, Rand SBIC is regulated as a Small Business Investment Company (“SBIC”) by the Small Business Administration (“SBA”). The Corporation anticipates that most, if not all, of its investments in the next year will be originated through the SBIC subsidiary.

Critical Accounting Policies

The Corporation prepares its financial statements in accordance with U.S. generally accepted accounting principles (GAAP) which requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities. For a summary of certain of our significant accounting policies see Note 2 of the consolidated financial statements in December 31, 2005 Form 10-K. A summary of our critical accounting policies can be found in the December 31, 2005 Form 10-K in Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations”.

[Table of Contents](#)

Financial Condition

Overview:

| | 9/30/06 | 12/31/05 | Increase | % Increase |
|-------------------|--------------|--------------|-------------|------------|
| Total assets | \$17,384,675 | \$16,063,605 | \$1,321,070 | 8.2% |
| Total liabilities | 8,255,599 | 7,447,671 | 807,928 | 10.8% |
| Net assets | \$ 9,129,076 | \$ 8,615,934 | \$ 513,142 | 6.0% |

The Corporation's financial condition is dependent on the success of its portfolio holdings. It has invested a substantial portion of its assets in small to medium sized private companies. The following summarizes the Corporation's investment portfolio at the period-ends indicated.

| | 9/30/06 | 12/31/05 | Increase | % Increase |
|---|--------------|--------------|-----------|------------|
| Investments, at cost | \$13,894,158 | \$13,712,890 | \$181,268 | 1.3% |
| Unrealized appreciation (depreciation), net | 195,783 | (342,028) | 537,811 | 157.2% |
| Investments at fair value | \$14,089,941 | \$13,370,862 | \$719,079 | 5.4% |

The increase in investments, at cost, is comprised of the following:

| New Investments | Amount |
|--|---------------------|
| Adampluseve, LLC (Adam+Eve) | \$ 561,000 |
| Niagara Dispensing Technologies, Inc. (Niagara Dispensing) | 500,000 |
| New Monarch Machine Tool, Inc. (Monarch) | 300,000 |
| Kionix, Inc (Kionix) | 243,704 |
| Rocket Broadband Networks, Inc (Rocket Broadband) | 195,918 |
| WineIsIt.com, Corp. (Wineisit) | 20,000 |
| Total of investments made during the nine months ended September 30, 2006 | \$ 1,820,622 |
| Interest conversions: | |
| Photonic Products Group, Inc. (Photonics) | 10,000 |
| Monarch | 2,877 |
| Total of new investments and interest conversions during the nine months ended September 30, 2006 | \$ 1,833,499 |

Sales/Investment Repayments

| | |
|--|--------------------|
| Minrad International, Inc. (Minrad) | (608,304) |
| Concentrix | (600,000) |
| Vanguard Modular Building Systems (Vanguard) | (270,000) |
| Monarch | (101,395) |
| Ramsco | (46,860) |
| Gemcor II, LLC (Gemcor) | (13,399) |
| APF Group, Inc. (APF) | (8,106) |
| Takeform | (4,167) |
| Total of sales or investment repayments during the nine months ended September 30, 2006 | (1,652,231) |

Total change in investment balance, at cost during the nine months ended September 30, 2006 \$ 181,268

Net asset value per share (NAV) was \$1.60/share at September 30, 2006 versus \$1.51/share at December 31, 2005.

[Table of Contents](#)

The Corporation's total investments at fair value, whose fair value have been estimated by the Board of Directors, approximated 154% of net assets at September 30, 2006 and 155% of net assets at December 31, 2005.

Cash and cash equivalents approximated 22% of net assets at September 30, 2006 compared to 14% at December 31, 2005.

Results of Operations

Investment Income

The Corporation's investment objective is to achieve long-term capital appreciation on its equity investments while maintaining a current cash flow from its debenture and pass through equity instruments. Therefore, the Corporation will invest in a mixture of debenture and equity instruments, which will provide a current return on a portion of the investment portfolio. The equity features contained in our investment portfolio are structured to realize capital appreciation over the long-term and may not necessarily generate current income in the form of dividends or interest. In addition, the Corporation earns interest income from investing its idle funds in money market instruments.

Comparison of the nine months ended September 30, 2006 to the nine months ended September 30, 2005

| | September 30, 2006 | September 30, 2005 | Increase | % Increase |
|--------------------------------------|--------------------|--------------------|------------------|--------------|
| Interest from portfolio companies | \$ 539,783 | \$ 438,928 | \$100,855 | 23.0% |
| Interest from other investments | 24,856 | 2,287 | 22,569 | 986.8% |
| Dividend and other investment income | 191,994 | 31,364 | 160,630 | 512.1% |
| Other income | 63,910 | 34,136 | 29,774 | 87.2% |
| Total investment income | \$ 820,543 | \$ 506,715 | \$313,828 | 61.9% |

Interest from portfolio companies — Portfolio interest income increased \$100,855 or 23% during the nine months ended September 30, 2006 as compared to the same period in the prior year. This increase is attributable to the fact that 64% of the total of the new investments during 2005 and the first nine months of 2006 originated out of the Corporation are debenture instruments that earn interest income at a blended interest rate of approximately 10.7%.

After reviewing the portfolio companies' performance and the circumstances surrounding the investments the Corporation has ceased accruing interest income on the following investment instruments:

| Company | Interest Rate | Investment Cost | Year that Interest Accrual Ceased |
|-------------------|---------------|-----------------|-----------------------------------|
| Contract Staffing | 5% | 141,400 | 2006 |
| G-Tec | 8% | 400,000 | 2004 |
| WineIsIt.com | 10% | 821,918 | 2005 |

Interest from other investments — The increase in interest income is primarily due to higher yields on idle cash balances and the fact that the cash balance is approximately \$1,529,000 higher than at September 30, 2006 then at September 30, 2005.

Dividend and other investment income — Dividend income is comprised of distributions from Limited Liability Companies (LLC's) that the Corporation has invested in. The Corporation's investment agreements with certain LLC companies require the entities to distribute funds to the Corporation for

Table of Contents

payment of income taxes on its allocable share of the entities' profits. These dividends will fluctuate based upon the profitability of the entities and the timing of the distributions. Dividend income for the nine months ended September 30, 2006 consisted of distributions from Gemcor II, LLC (Gemcor) for \$159,087, Topps Meat Company LLC (Topps) for \$22,752, Carolina Skiff LLC (Carolina Skiff) for \$8,981 and Vanguard Modular Building Systems (Vanguard) for \$1,174. Dividend income for the nine months ended September 30, 2005 consisted of distributions from Topps for \$18,379, Carolina Skiff for \$11,811 and Vanguard for \$1,174.

Other income — Other income consists of the revenue associated with the amortization of financing fees charged to the portfolio companies upon successful closing of Rand SBIC financing. The SBA regulations limit the amount of fees that can be charged to a portfolio company and the Corporation typically charges 1% to 3% to the portfolio concerns. These fees are amortized ratably over the life of the instrument associated with the fees. Upon the prepayment of a loan or debt security, any unamortized closing fees are recorded as income. The unamortized fees are carried on the balance sheet under Deferred Revenue. In addition, other income includes fees charged by the Corporation to its portfolio companies for attendance at the portfolio company board meetings.

The increase in other income for the nine months ended September 30, 2006 can be attributed to the fact that the one of the portfolio companies of the Corporation, Concentrix, paid off its debt instrument early and therefore the remaining \$12,000 in unamortized closing fees were brought into income. In addition, the Corporation charged Concentrix an \$18,000 prepayment penalty fee and the income was included in this line item. The annualized financing fee income based on the existing portfolio will be approximately \$32,000 annually in 2006 and 2007 and less than \$10,000 annually thereafter. In addition board attendance fees are included in this line item and amounted to \$5,000 for the nine months ended September 30, 2006 and \$5,000 for same period ending September 30, 2005.

Operating Expenses

| | <u>September 30, 2006</u> | <u>September 30, 2005</u> | <u>Increase</u> | <u>% Increase</u> |
|----------------|---------------------------|---------------------------|-----------------|-------------------|
| Total Expenses | \$ 1,019,314 | \$ 858,221 | \$161,093 | 19% |

Operating expenses predominately consist of interest expense on SBA obligations, employee compensation and benefits, directors' fees, shareholder related costs, office expenses, professional fees, and expenses related to identifying and reviewing investment opportunities. The increase in operating expenses during the nine months ended September 30, 2006 can be primarily attributed to the 84% or \$158,212 increase in SBA interest expense. The SBA interest expense was \$346,635 for the nine months ended September 30, 2006 and \$188,423 for the nine months ended September 30, 2005. The Corporation has borrowed \$8,100,000 from the SBA as of September 30, 2006 at an average borrowing rate, including surcharges, of approximately 5.9%. Interest costs will continue to increase in 2006 and beyond as the Corporation continues to draw down SBA leverage up to the maximum approved leverage of \$10 million. This interest is paid on a semi-annual basis.

In addition, salaries decreased 8% or (\$24,652) from \$311,722 for the nine months ended September 30, 2005 to \$287,070 for the nine months ended September 30, 2006. This decrease is due to the fact that the executive officers were not paid bonuses during the first nine months of 2006 as they were during the nine months ended September 30, 2005. Professional fees were \$96,031 for the nine months ended September 30, 2006 and \$63,750 for the nine months ended September 30, 2005. This represents an increase of 51% or \$32,281 and can be attributed to the increasing legal, audit and tax costs due to the increasingly more complex regulatory environment in which the Corporation operates.

[Table of Contents](#)

Net Realized Gains and Losses on Investments

During the nine months ended September 30, 2006, the Corporation recognized a net realized gain of \$600,527 on its sale of 448,341 shares of Minrad. The average sales price of Minrad was \$2.75/share and the basis of the stock was \$1.36/share. The Corporation incurred \$22,417 in broker transaction fees that were netted against the realized gain. In addition, the Corporation sold its interest in Vanguard during the nine months ended September 30, 2006 and recognized a (\$81,000) loss on the disposition. During the nine months ended September 30, 2005, the Corporation recognized a realized loss of (\$382,353) on its investment in D'Lisi Food Systems, Inc. (D'Lisi).

Net Change in Unrealized Appreciation (Depreciation) of Investments

The Corporation recorded a net increase in unrealized appreciation on investments of \$535,544 during the nine months ended September 30, 2006, as compared to an increase of \$563,615 during the nine months ended September 30, 2005. The increase in unrealized appreciation (depreciation) on investments of \$535,544 is due to the following valuation changes made by the Corporation:

| | September 30, 2006 |
|--|-------------------------------|
| Minrad valuation to market | \$ 829,717 |
| Increase Carolina Skiff valuation | 189,000 |
| Vanguard Sale | 135,000 |
| Photonics valuation to market | (7,920) |
| Decrease Wineisit valuation | (176,918) |
| Minrad Stock Sales | (433,335) |
| Total Change in net Unrealized Appreciation during the nine months ended September 30, 2006 | \$ 535,544 |

The Corporation recognized appreciation on its equity investment in Carolina Skiff based on the improving financial condition of this portfolio company since the Corporation's first investments. Per the Corporation's valuation policy a portfolio company can be valued based on a very conservative financial measure if the portfolio company has been self-financing and has had positive cash flow from operations for at least the past two fiscal years. These portfolio companies were valued on a multiple of earnings before interest, tax, depreciation and amortization (EBITDA).

The Corporation held 229,640 shares of Minrad stock at September 30, 2006. These shares were valued at the average closing price for the last three days of the period ending September 30, 2006. The total value of the remaining Minrad shares amounted to \$907,078 and included unrealized appreciation of \$595,960. Minrad is a publicly traded stock (AMEX symbol: BUF), and the Corporation's Minrad shares are restricted but may be sold in compliance with SEC Rule 144.

Photonics is a publicly traded stock (Nasdaq symbol: PHPG.OB) and is marked to market at the end of each quarter.

The WineIsIt investment was revalued during the nine month period ended September 30, 2006 after a review by management which identified that the WineIsIt business model had deteriorated since the time of the original funding, as compared to their original plan. The portfolio company remains in operation and is developing a new business strategy.

For the nine month period ending September 30, 2005, the Corporation recognized appreciation of \$509,000 on its 667,981 shares of Minrad to reflect a change in pricing from a private offering of preferred stock. In addition, the Corporation decreased its value in Kionix by (\$284,477) during the nine

[Table of Contents](#)

months ended September 30, 2005 due to the fact that the portfolio company failed to achieve certain performance milestones, therefore changing the liquidation preferences of the Series A and B securities. This caused the Corporation to reprice its shares in Kionix from \$0.35/share to \$0.25/share. Somerset's value was decreased by (\$50,349) during the nine months ended September 30, 2005 based on a round of financing that caused the price per membership unit to decrease. In addition the Corporation reclassified its investment in D'Lisi Food Systems, Inc. (D'Lisi) from unrealized to a realized loss for (\$400,000).

All of these value adjustments are consistent with the Corporation's established valuation policy.

Net Increase in Net Assets from Operations

The Corporation accounts for its operations under U.S. generally accepted accounting principles for investment companies. The principal measure of its financial performance is "net increase (decrease) in net assets from operations" on its consolidated statements of operations. For the nine months ended September 30, 2006, the net increase in net assets from operations was \$513,142 as compared to a net decrease in net assets from operations of \$(109,171) for the same nine month period in 2005. This increase is attributed to the realized and unrealized appreciation recognized on the Minrad shares offset by the net investment losses for the same period discussed above.

Liquidity and Capital Resources

The Corporation's principal objective is to achieve capital appreciation. Therefore, a significant portion of the investment portfolio is structured to maximize the potential for capital appreciation, and certain of the Corporation's portfolio investments may be structured to provide little or no current yield in the form of dividends or interest payments.

As of September 30, 2006, the Corporation's total liquidity, consisting of cash and cash equivalents, was \$2,012,306. Management expects that it may not be necessary to continue to draw down SBA leverage in the current fiscal year in order to fund operations and new investments.

As of September 30, 2006 the Corporation had paid \$100,000 to the SBA to reserve its approved \$10,000,000 leverage. It has drawn down \$8,100,000 of this leverage as of September 30, 2006. The remaining SBA leverage is guaranteed by the SBA to be available through September 30, 2008. These SBA borrowings will have a balloon maturity beginning in 2014.

The Corporation has investments at cost at September 30, 2006 of approximately \$13.9 million, of which approximately 49%, or \$6.7 million, provide for returns of interest at an annual blended rate of 10.7%. \$1.85 million of the \$6.7 million in interest bearing instruments provide for the deferral of interest payments after December 31, 2007. The Corporation's current outstanding debt to the SBA of \$8.1 million carries a blended interest cost of 5.9%, which requires semi-annual payments of interest. The Corporation's focus is to continue to make investments that provide for current returns of cash in the form of interest and dividends to provide funding to repay current SBA interest charges and to also fund its operating costs. Net cash used in operating activities has averaged approximately \$455,000 over the last three years and management anticipates this amount will continue at similar levels. The cash flow may fluctuate based on possible expenses associated with compliance with new regulations. Management believes that the cash and cash equivalents at September 30, 2006, coupled with the anticipated additional SBIC leverage draw downs and interest and dividend payments on its portfolio investments, will provide the Corporation with the liquidity necessary to fund operations and new investments over the next twelve months. The Corporation's cash flows related to its investing activities will continue to fluctuate based on its success in originating investments and its ability to realize gains on liquidation of investments.

[Table of Contents](#)

Risk Factors and Other Considerations

The Corporation's Portfolio Investments are Illiquid

Most of the investments of the Corporation are or will be either equity securities acquired directly from small companies or below investment grade subordinated debt securities. The Corporation's portfolio of equity securities is, and will usually be, subject to restrictions on resale or otherwise have no established trading market. The illiquidity of most of the Corporation's portfolio may adversely affect the ability of the Corporation to dispose of such securities at times when it may be advantageous for the Corporation to liquidate such investments.

Investing in Private Companies involves a High Degree of Risk

The Corporation typically invests a substantial portion of its assets in small and medium sized private companies. These private businesses may be thinly capitalized, unproven companies with risky technologies and may lack management depth and have not attained profitability. Because of the speculative nature and the lack of a public market for these investments, there is significantly greater risk of loss than is the case with traditional investment securities. The Corporation expects that some of its venture capital investments will be a complete loss or will be unprofitable and that some will appear to be likely to become successful but never realize their potential. The Corporation has been risk seeking rather than risk averse in its approach to venture capital and other investments. Neither the Corporation's investments nor an investment in the Corporation is intended to constitute a balanced investment program.

Even if the Corporation's portfolio companies are able to develop commercially viable products, the market for new products and services is highly competitive and rapidly changing. Commercial success is difficult to predict and the marketing efforts of the portfolio companies may not be successful.

The Corporation is Subject to Risks Created by the Valuation of its Portfolio Investments

There is typically no public market for equity securities of the small privately held companies in which the Corporation invests. As a result, the valuations of the equity securities in the Corporation's portfolio are stated at fair value as determined by the good faith estimate of the Corporation's Board of Directors in accordance with the established SBA valuation policy. In the absence of a readily ascertainable market value, the estimated value of the Corporation's portfolio of securities may differ significantly, favorably or unfavorably, from the values that would be placed on the portfolio if a ready market for the equity securities existed. Any changes in estimated net asset value are recorded in the statement of operations as "Net change in unrealized appreciation (depreciation)."

Investing in The Corporation's Shares May be Inappropriate for the Investor's Risk Tolerance

The Corporation's investments, in accordance with its investment objective and principal strategies, result in a far above average amount of risk and volatility and may well result in loss of principal. The Corporation's investments in portfolio companies are highly speculative and aggressive and, therefore, an investment in its shares may not be suitable for investors for whom such risk is inappropriate.

The Corporation is Subject to Risks Created by its Regulated Environment

The Corporation is regulated by the SBA and the SEC. Changes in the laws or regulations that govern SBICs and BDCs could significantly affect the Corporation's business. Regulations and laws may

[Table of Contents](#)

be changed periodically, and the interpretations of the relevant regulations and laws are also subject to change. Any change in the regulations and laws governing the Corporation's business could have a material impact on its financial condition or its results of operations.

The Corporation is Subject to Risks Created by Borrowing Funds from the SBA

The Corporation's Leverageable Capital may include large amounts of debt securities issued through the SBA, and all of the debentures will have fixed interest rates. Until and unless the Corporation is able to invest substantially all of the proceeds from debentures at annualized interest or other rates of return that substantially exceed annualized interest rates that Rand SBIC must pay the SBA, the Corporation's operating results may be adversely affected which may, in turn, depress the market price of the Corporation's common stock.

The Economic Environment May Change

The value of the Corporation's common stock may decline and may be affected by numerous market conditions, which could result in the loss of some or the entire amount invested in its shares. The securities markets frequently experience extreme price and volume fluctuations which affect market prices for securities of companies generally, and technology and very small capitalization companies in particular. General economic conditions, and general conditions in the Internet and information technology, life sciences, material sciences and other high technology industries, will also affect the stock price.

The Corporation is Dependent Upon Key Management Personnel for Future Success

The Corporation is dependent for the selection, structuring, closing and monitoring of its investments on the diligence and skill of its two senior officers, Allen F. Grum and Daniel P. Penberthy. The future success of the Corporation depends to a significant extent on the continued service and coordination of its senior management team. The departure of either of its executive officers could materially adversely affect its ability to implement its business strategy. The Corporation does not maintain key man life insurance on any of its officers or employees.

The Corporation Operates in a Competitive Market for Investment Opportunities

The Corporation faces competition in its investing activities from many entities including other SBIC's, private venture capital funds, investment affiliates of large companies, wealthy individuals and other domestic or foreign investors. The competition is not limited to entities that operate in the same geographical area as the Corporation. As a regulated BDC, the Corporation is required to disclose quarterly and annually the name and business description of portfolio companies and the value of its portfolio securities. Most of its competitors are not subject to this disclosure requirement. The Corporation's obligation to disclose this information could hinder its ability to invest in certain portfolio companies. Additionally, other regulations, current and future, may make the Corporation less attractive as a potential investor to a given portfolio company than a private venture capital fund.

Fluctuations of Quarterly Results

The Corporation's quarterly operating results could fluctuate as a result of a number of factors. These factors include, among others, variations in and the timing of the recognition of realized and unrealized gains or losses, the degree to which portfolio companies encounter competition in their markets and general economic conditions. As a result of these factors, results for any one quarter should not be relied upon as being indicative of performance in future quarters.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Corporation's investment activities contain elements of risk. The portion of the Corporation's investment portfolio consisting of equity and equity-linked debt securities in private companies is subject to valuation risk. Because there is typically no public market for the equity and equity-linked debt securities in which it invests, the valuation of the equity interests in the portfolio is stated at "fair value" as determined in good faith by the Board of Directors in accordance with the Corporation's investment valuation policy. (The discussion of valuation policy contained in Item 1 "Financial Statements" and Supplementary Data in the "Notes to Consolidated Schedule of Portfolio Investments" and is hereby incorporated herein by reference.) In the absence of a readily ascertainable market value, the estimated value of the Corporation's portfolio may differ significantly from the values that would be placed on the portfolio if a ready market for the investments existed. Any changes in valuation are recorded in the Corporation's consolidated Statement of Operations as "Net change in unrealized appreciation (depreciation)."

At times, a portion of the Corporation's portfolio may include marketable securities traded in the over-the-counter market. In addition, there may be a portion of the Corporation's portfolio for which no regular trading market exists. In order to realize the full value of a security, the market must trade in an orderly fashion or a willing purchaser must be available when a sale is to be made. Should an economic or other event occur that would not allow the markets to trade in an orderly fashion, the Corporation may not be able to realize the fair value of its marketable investments or other investments in a timely manner.

As of September 30, 2006 the Corporation did not have any off-balance sheet investments or hedging investments.

[Table of Contents](#)

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures. Our management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, our principal executive officer and principal financial officer have concluded that as of such date, our disclosure controls and procedures were designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in applicable SEC rules and forms and were effective.

Changes in Internal Control Over Financial Reporting. There have been no significant changes in our internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Rule 13a-15 or Rule 15d-15 that occurred during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II.
OTHER INFORMATION**

Item 1. Legal Proceedings

None

Item 1A. Risk Factors

We have had no material changes to risk factors as previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2005.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None

Table of Contents

Item 6. Exhibits

(a) Exhibits

The following exhibits are filed with this report or are incorporated herein by reference to a prior filing, in accordance with Rule 12b-32 under the Securities Exchange Act of 1934.

- (3)(i) Certificate of Incorporation of the Corporation, incorporated by reference to Exhibit (a) (1) of Form N-2 filed with the Securities Exchange Commission on April 22, 1997.
- (3)(ii) By-laws of the Corporation incorporated by reference to Exhibit (b) of Form N-2 filed with the Securities Exchange Commission on April 22, 1997.
- (4) Specimen certificate of common stock certificate, incorporated by reference to Exhibit (b) of Form N-2 filed with the Securities Exchange Commission on April 22, 1997.
- (10.1) Employee Stock Option Plan — incorporated by reference to Appendix B to the Corporation's definitive Proxy Statement filed on June 1, 2002.*
- (10.3) Agreement of Limited Partnership for Rand Capital SBIC, L.P. — incorporated by reference to Exhibit 10.3 to the Corporation's Form 10-K filed for the year ended December 31, 2001.
- (10.4) Certificate of Limited Partnership of Rand Capital SBIC, L.P. — incorporated by reference to Exhibit 10.4 to the Corporation's Form 10-K filed for the year ended December 31, 2001.
- (10.5) Limited Liability Corporation Agreement of Rand Capital Management, LLC — incorporated by reference to Exhibit 10.5 to the Corporation's Form 10-K Report filed for the year ended December 31, 2001.
- (10.6) Certificate of Formation of Rand Capital Management, LLC— incorporated by reference to Exhibit 10.6 to the Corporation's Form 10-K Report filed for the year ended December 31, 2001.
- (10.7) N/A
- (10.8) Profit Sharing Plan — incorporated by reference to Exhibit 10.8 to the Corporation's Form 10-K Report filed for the year ended December 31, 2002.*
- (21) Subsidiaries of the Corporation — incorporated by reference to Exhibit 21 to the Corporation's Form 10-K Report filed for the year ended December 31, 2001.
- (31.1) Certification of the Chief Executive Officer Pursuant to Rules 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934, as amended, filed herewith
- (31.2) Certification of Chief Financial Officer Pursuant to Rules 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934, as amended, filed herewith
- (32.1) Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 — Rand Capital Corporation — filed herewith
- (32.2) Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 — Rand Capital SBIC, L.P. — filed herewith

* Management contract or compensatory plan.

Signatures

Pursuant to the requirements of Section 13 or 15(d) of Securities Exchange Act of 1934, the registrant has duly caused this Report on Form 10-Q to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 7, 2006

RAND CAPITAL CORPORATION

By: /s/ Allen F. Grum
Allen F. Grum, President

By: /s/ Daniel P. Penberthy
Daniel P. Penberthy, Treasurer

RAND CAPITAL SBIC, L.P.

By: RAND CAPITAL MANAGEMENT LLC
General Partner

By: RAND CAPITAL CORPORATION
Member

By: /s/ Allen F. Grum
Allen F. Grum, President

By: /s/ Daniel P. Penberthy
Daniel P. Penberthy, Treasurer

EXHIBIT 31.1

CERTIFICATION

Chief Executive Officer Pursuant to Rules 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934, as amended

I, Allen F. Grum, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Rand Capital Corporation and Rand Capital SBIC, L.P.:
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 7, 2006

/s/ Allen F. Grum

Allen F. Grum, President
(Chief Executive Officer of Rand Capital Corporation and equivalent of Chief Executive Officer of Rand Capital SBIC, L.P.)

EXHIBIT 31.2

CERTIFICATION

Chief Financial Officer Pursuant to Rules 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934, as amended

I, Daniel P. Penberthy, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Rand Capital Corporation and Rand Capital SBIC, L.P.:
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 7, 2006

/s/ Daniel P. Penberthy

Daniel P. Penberthy, Treasurer
(Chief Financial Officer of Rand Capital
Corporation and equivalent of Chief
Financial Officer of Rand Capital SBIC, L.P.)

EXHIBIT 32.1

CERTIFICATION

**Pursuant to 18 U.S.C Section 1350 as Adopted Pursuant to Section 906
Of the Sarbanes-Oxley Act of 2002**

Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of Rand Capital Corporation (the "Company"), does hereby certify, to such officer's knowledge, that:

The Quarterly Report on Form 10-Q for the quarter ended September 30, 2006 (the Form 10-Q) of the Company fully complies with the requirement of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 7, 2006

/s/ Allen F. Grum

Allen F. Grum, President
(Chief Executive Officer)

Dated: November 7, 2006

/s/ Daniel P. Penberthy

Daniel P. Penberthy, Treasurer
(Chief Financial Officer)

EXHIBIT 32.2

CERTIFICATION

**Pursuant to 18 U.S.C Section 1350 as Adopted Pursuant to Section 906
Of the Sarbanes-Oxley Act of 2002**

Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of Rand Capital SBIC, L.P. (the "Company"), does hereby certify, to such officer's knowledge, that:

The Quarterly Report on Form 10-Q for the quarter ended September 30, 2006 (the Form 10-Q) of the Company fully complies with the requirement of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 7, 2006

/s/ Allen F. Grum

Allen F. Grum, President of Rand Capital
Corporation
(equivalent of chief executive officer of
Rand Capital SBIC, L.P.)

Dated: November 7, 2006

/s/ Daniel P. Penberthy

Daniel P. Penberthy, Treasurer of Rand
Capital Corporation
(equivalent of chief financial officer of
Rand Capital SBIC, L.P.)